

Questions #1 Post Pre-Proposal Conference

1. Since the State has identified this work as staff augmentation (Section 2.2), please clarify if the Contractor will be required to manage staff performance day-to-day. If not, can Maryland please comment on why the corporate experience identified in Section 3.9.2 Offeror Experience is required? Some vendors may know MMIS, have COBOL experience and have the ability to deliver a highly qualified and cost-effective team, but nor meet the stringent requirements. Please confirm that, as long as the team is excellent, if the corporate experience isn't there the Offeror would not be eliminated from consideration.

Answer: The contractor will not be required to manage staff performance day-to-day. Offeror experience in 3.9.2 is required to show that the Offeror has proven past experience providing IBM mainframe information technology development and support staff, including experience providing staff with mainframe COBOL/CICS/DB2 skillsets.

2. What is your anticipated start date?

Answer: No anticipated start date has been established at this time. An estimated start date will be established when contract award is made.

3. When does the current contract expire?

Answer: The current contract will expire February 7, 2023.

4. Is the incumbent, Gantech, able to compete for this?

Answer: Yes

5. Can you share estimated value of this TORFP?

Answer: No

6. Should all the three (3) minimum qualifications mentioned under the Offeror Experience in section 2.9.2 be met exclusively by the Offeror or can it be met by the subcontractors?

Answer: Section 3.9.2 Offeror minimum qualifications must be met exclusively by the Offeror. Section 3.9.2 states: "To be considered reasonably susceptible of being selected for award, an Offeror must provide proof with their TO Technical Proposal that their organization meets the following minimum criteria:"

7. On Page 59, the Table number mentioned above is Table-1 and the below Table heading states Table-2, please clarify.

Answer: The table heading should state 'Table 1'. This change has made through Addendum #1 dated 4/14/22.

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8. Section 3.6.4, Cyber Security/Data Breach Insurance states "In addition to the insurance specified in the CATS+ RFP Section 2.7, TO Contractor shall maintain Cyber Security/Data Breach Insurance in the amount of ten million dollars (\$10,000,000) per occurrence. The coverage must be valid at all locations where work is performed or data or other information concerning State residents and employees is processed or stored. Can MDH reduce the Cyber Security/Data Breach Insurance requirements?"

Answer: No

9. How many total resumes are required for this solicitation? Does the Offeror provide resumes for Key Personnel only?

Answer: Four resumes for the Key Personnel only.

10. Do you envision some portion of the Key Personnel from incumbent's staff being available during the transition period or some portion of the transition period, as well as, documentation of the existing system?

Answer: Yes