



# Improving Population Health

## Through Partnership Across the Care Continuum

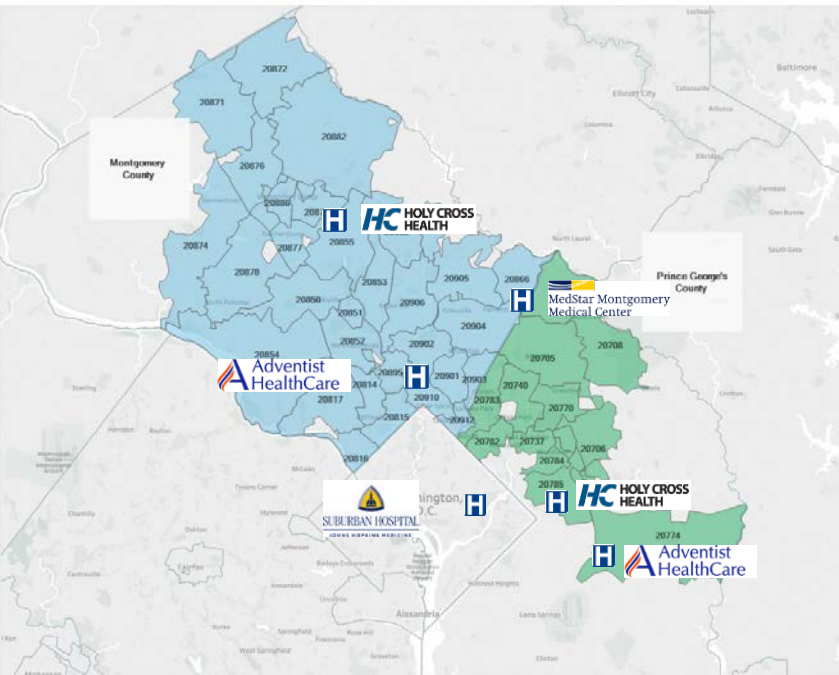
Leslie Graham, President & CEO, Primary Care Coalition  
December 4, 2018  
MDH Population Health Summit



primary care coalition

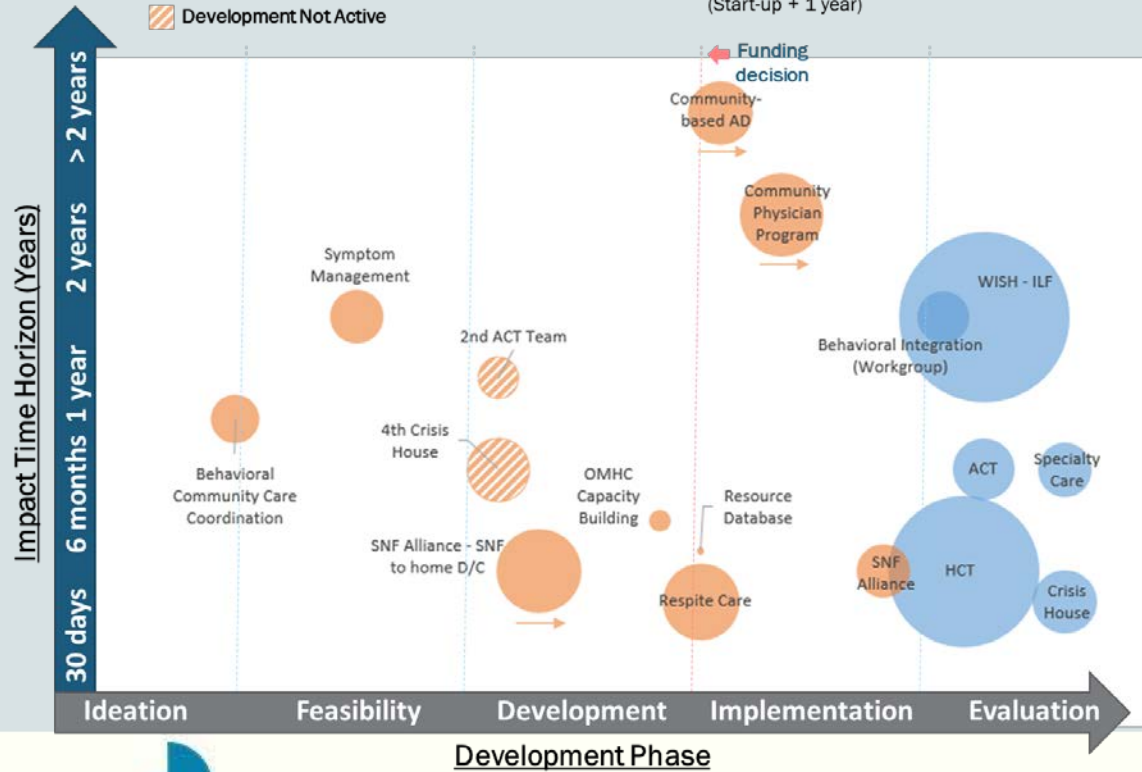
8757 Georgia Ave, 10th Floor  
Silver Spring, MD 20910  
[www.PrimaryCareCoalition.org](http://www.PrimaryCareCoalition.org)

# Nexus Montgomery: 6 Hospitals, A Diverse Community



- Service area spans two counties adjacent to Washington DC
- 1.3M residents in 47 ZIP codes
- Highly diverse – racially, ethnically, economically
- 1/3 residents are foreign born; More than 180 languages

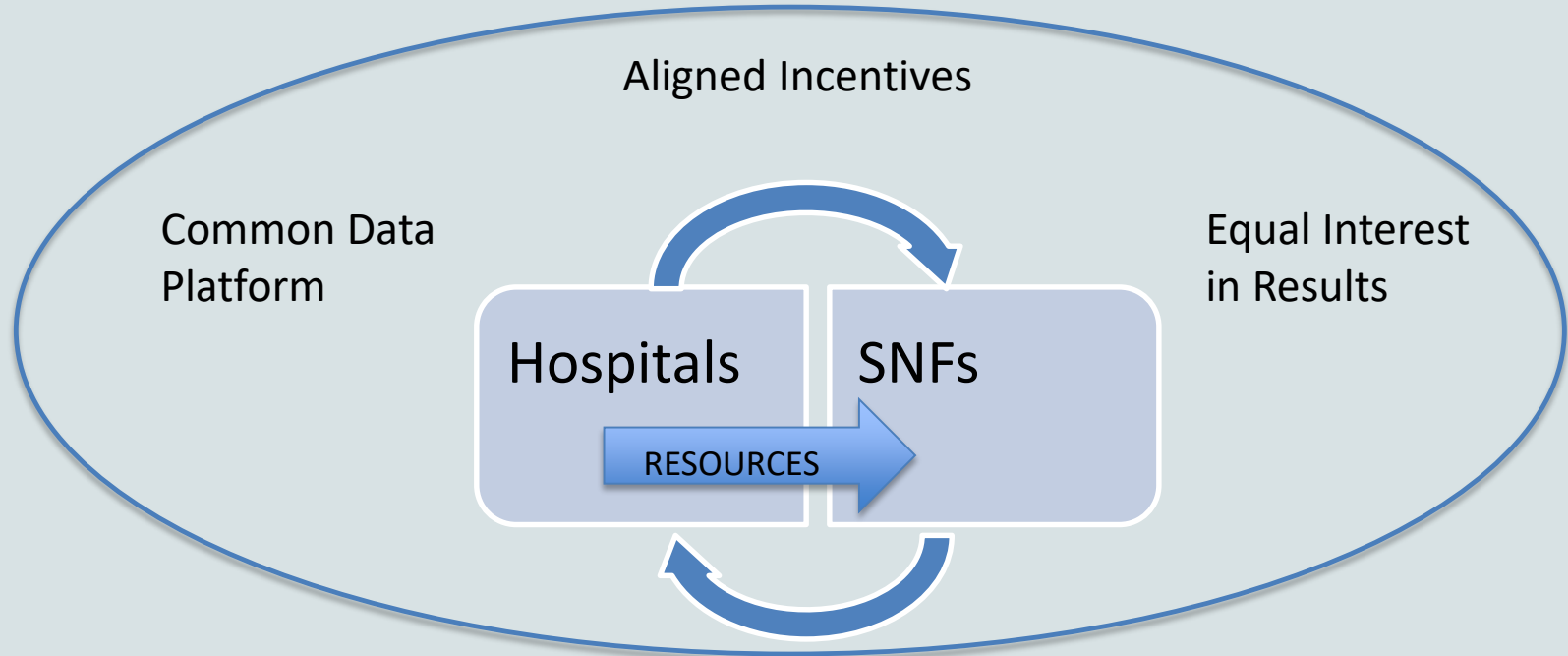
■ New Opportunity     ■ Original Submission Program     Bubble size corresponds to investment amount (Start-up + 1 year)  
▨ Development Not Active



Portfolio of programs to address the evolving social, economic and healthcare environments



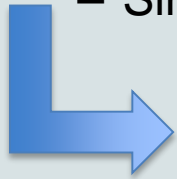
# Partnership along the Healthcare Continuum: SNF Alliance



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## Different but Equivalent Incentives:

- Readmission penalties
- Single SNF Preferred Provider List



## Equal Partners in Finding Solutions



**Results:** 50 saved re-hospitalizations in 1<sup>st</sup> 6 months  
Positive ROI

