

Immunization Billing Project Webinar Session III Insurance Carrier Basics October 10, 2013

PRESENTED BY

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SHR Associates, Inc.

IN ASSOCIATION WITH

Maryland Partnership for PreventionAND THE

Maryland Department of Health and Mental Hygiene

Course Objectives

- Understand the basics differences between Medicaid, Medicaid Managed Care Organizations (MCOs), Medicare and the commercial payers.
- Learn how to recognize the different payers and the different types of insurance plans.
- Understand the basic credentialing process.
- Introduction to the payer contracting process.



Presentation Outline



- The Payers
- Medicaid and Medicaid MCOs
- Medicare
- Commercial Payers

Section 2

- Credentialing Process Payer Contracting



Section 1

- The Payers
- Medicaid and Medicaid MCOs
- Medicare
- Commercial Payers

Payer – is a common industry reference for health insurance carriers.



Participating (In-Network) Provider

• a medical provider that has an agreement with a health plan to accept their members at an agreed upon contracted rate

Non-participating Provider

 a provider that has not contracted with a health plan and does not agree to accept the network contracted rate



How does the patient benefit if the Provider is

In-Network?

- Under the ACA all marketplace plans and many other plans must cover certain <u>preventive</u> <u>services</u> without charging a copay, coinsurance or annual deducible.
- This applies only when these services are delivered by a <u>in-network provider</u>.
- Exception: Health plans created or bought before March 23, 2010, which are known as grandfathered plans
- Medicaid Expansion January 1, 2014

https://www.healthcare.gov/how-does-the-health-care-law-protect-me/#part=8





Income Eligibility for Adults

Maryland Health Connection is our state's new health insurance marketplace that will make it easier for Marylanders to shop, compare and enroll in quality health coverage that best fits your needs. There you can determine your eligibility for Medicaid coverage, or for financial assistance to reduce the cost of your health insurance, based on household income. In addition to reviewing the guidelines below, you can use the cost calculator at MarylandHealthConnection.gov to determine your eligibility.

If your household size is this:	You may be eligible for Medicaid if your income* is this:	You may be eligible for reduced premiums and/or lower insurance costs if your income is this:	
1	Less than \$15,856	\$15,857 - \$45,960	
2	Less than \$21,404	\$21,405 - \$62,040	
3	Less than \$26,951	\$26,952 - \$78,120	



4	Less than \$32,499	\$32,500 - \$94,200
5	Less than \$38,047	\$38,048 - \$110,280
6	Less than \$43,595	\$43,596 - \$126,360
7	Less than \$49,143	\$49,144 - \$142,400
8	Less than \$54,691	\$54,692 - \$158,520

Source: Maryland State Dept. of Health and Mental Hygiene, Medicaid Planning Administration

MarylandHealthConnection.gov



^{*}Income eligibility levels for children and pregnant women are higher

Reimbursement is Contingent Upon

- Contracting and credentialing with the payers
- Payor fee schedule
- Knowledge of revenue cycle billing processes and requirements
- Member eligibility and benefit verification
- Technical billing capability

Medicaid and Medicaid MCOs

- Maryland Medicaid
- Health Choice
 - Managed Care Organizations (MCOs)
 - Maryland MCOs
 - MCO Contact Information
 - Sample MCO Insurance Cards



<u>Medicaid</u>

Medicaid (also called Medical Assistance) is a program that pays the medical bills of people who have low income and cannot afford medical care.

HealthChoice

- HealthChoice is the name of the Maryland's statewide mandatory managed care program which began in 1997.
- The HealthChoice Program provides health care to most Medicaid recipients.
- Eligible Medicaid recipients enroll in a Managed Care Organization (MCO) of their choice and select a Primary Care Provider (PCP) to oversee their medical care. The MCO enrollee selects a PCP who is part of their selected MCO's provider panel either at the time of enrollment with the enrollment broker or once enrolled in their MCO.



- AMERIGROUP Community Care www.amerigroupcorp.com
- Jai Medical Systems http://www.jaimedicalsystems.com/
- Maryland Physicians Care www.marylandphysicianscare.com/
- MedStar Family Choice www.medstarfamilychoice.net
- Priority Partners www.ppmco.org/
- Riverside Health http://www.myriversidehealth.com/ForProviders.aspx
- UnitedHealthcare www.uhccommunityplan.com



https://mmcp.dhmh.maryland.gov/he althchoice/Documents/120306_HC_cc _Mar012012_v1-PREP.pdf

HealthChoice

MARYLAND'S MANAGED HEALTH CARE PROGRAM

Services covered by each MCO

The following is a list of health care services that you get when you are enrolled in HealthChoice. Each MCO must cover these services, but there may be limits on how much you can use some of these services.

- Visits to the doctor, including regular check-ups
- · Care while pregnant
- Family planning and birth control
- Prescription drugs
- X-ray and lab services
- Hospital services
- Home health services
- Hospice services
- Emergency services
 OB/GYN care for women
- . Eve exams for adults and children
- Primary mental health services through your doctor (other mental health services through Specialty Mental Health System 800-888-1965)
- Substance abuse treatment
- Transportation services

For pregnant adults and children under age 21

- Immunizations (shots)
- Vision care, including exams and glasses each year
- Dental care, including exams, cleanings, fillings, and braces if medically necessary (through Healthy Smiles Dental Program 888-696-9596)

Every HealthChoice MCO also offers some additional services. See the chart inside for more information

> Call HealthChoice 800-977-7388

for more information

01/01/2013 2012/000073/01

MCO Comparison Chart

In Maryland's HealthChoice program health care services are provided through managed health care organizations, called MCOs. You need to choose an MCO now.

Use this chart to help plok your MCO. If you do not decide in time, the state will choose one for you. Don't lose your chance to plok your MCO.

Here are some questions to ask before you pick an MCO.

- Which MCOs provide services in my area?
- Which MCOs include my doctor and the hospital, specialists, and pharmacles I want to use?
- Which MCOs have providers and services close to my home?
- What additional services does each MCO offer?

Look inside to get answers to these questions



You can also call HealthChoice 800-977-7388

TDD line for hearing impaired people only 800,977,7389

Sponsored by the Maryland Department of Health and Mental Hygiene



2012 Health Choice Comparison Chart of Services

Name of MCO	AMERIGROUP Community Care	Diamond Plan	Jai Medical Systems	Maryland Physicians Care	MedStar Family Choice	Priority Partners	UnitedHealthcare
Areas Accepting New Enrollments	Baltmore City, Anne Arandel, Baltimore, Calvert, Carvil, Cocil, Charle, Frederick, Garrett, Haefoel, Howard, Kent, Montgomery, Prince George's, Queen Armels, and St. Mary's Counter	Baltimore City, Anne Arundel, Baltimore, Carroll, Cool, Harford, Howard, Montgomery, and Prince George's Counties	Baltimore City and Baltimore County	Baltmore City, Allegary, Anne Amadel, Baltmore, Carroll, Charles, Dorchester, Garrett, Harford, Howard, Managemery, Prince George's, Samenet, St. Mary's, Washington, Wicomics, and Worcester Courties	Baltimore City, Ame Arundel North, Baltimore, Harford Wood, Montgomery Silver Springs, Prince George's North West and South West, and St. Mary's Counties	Baltimore City, Ame Arnadd, Baltimore, Caroline, Dorchester, Harford, Howard, Montgomery, Prince George's, Talbot, Wiccenico, and Worcester Counties	STATEWIDE
Doctors/Hospitals You Can Use in the MCO	You can call your doctor's office or the Enrollment Help Line at 800-977-7388 to find out with which MCOs your doctor works. HealthChoice can also tell you which MCOs work with the hospitals or clinics you want to use.						
Languages (in addition to English)	American Sign, Amharic, Arabic, Bengail, Chinese (Mandarin, French, German, Greek, Qujarati, Hebrew, Hindi, Italian, Korean, Panjabi, Penalan, Polish, Punjabi, Rusalan, Spanish, Tagalog, Tamil, Telugu, Urdu, Vietnamese, Yoruba	American Sign, Arabic, Bengali, Burmese, Cambodian, Chinese, Creoles, Dutch, Faral, French, German, Greek, Gujarati, Hebres, Hindi, Hunggrian, Italian, Japanese, Korean, Malayalam, Mandarin, Marathi, Persian, Polish, Portuguese, Spanish	Arabic, Burmese, Chinese, Faral, Filipino, French, German, Gujarati, Greek, Hebrew, Hind, Hungarian, Italian, Japanese, Korean, Mandarin, Feralian, Polity, Portugees, Russian, Spanish, Swahili, Thai, Turkiah, Vietnamese	American Sign, Arabic, Cambodian, Farsi, Filipino, French, German, Greek, Hindi, Kallan, Japanes, Korean, Mandarin, Pakistani, Pashtu, Fersian, Polish, Portuguese, Punjabi, Rusalan, Spanish, Talwanese, Turkish, Ukranian, Vietnamese	American Sign, Arabic, Bengali, Chinese, Franch, German, Greek, Japanese, Korean, Mandarin, Portuguese, Punjabi, Romanian, Rusalan, Spanish, Tagalog, Talwanese, Thai, Turkish, Vietnamese	Arabic, Bengail, Burmese, Chinese, Fansi, Fiench, German, Greek, Hebrew, Hind, Ballan, Japanese, Korean, Malaysian, Polish, Portugese, Formarian, Russian, Spanish, Tagalog, Tamil, Thal, Turkish, Ukranian, Vietnamese	American Sign, Chinese, Croatian, Fansi, Filipino, French, Hatlan- Creole, Hause, Ibo, Indonesian, Korean, Kurdish, Lebanese, Mandarin, Portuglesee, Russian, Serbo-Croatian, Spanish, Swahili, Thal, Ukranian, Udu, Vietnamese, Yiddish, Yoruban
Pharmacies You Can Use In the MCO	Costco, CVS, Kalser Permanente, K.Mart, NeighborCare, Ritta Ald, Safeway, Target, The Medicine Shoppe, Wal-Mart, Weis, and most Independent pharmacies	CVS, Drug Emporlum, Eckerd, Glant, Happy Harry's Discourt, K-Mart, Klein's, NeighborChare, Rite Aldid, Safeway, Sun, Target, The Medicine Shoppe, Walgeren, Wall-Mac, and most independent pharmacles	Central Avenue, CVS, Eckerd, Epic, Food Llor, Glant, Covans, K-Mart, Keystone, NeighborCare, Park Lane, Rite Aki, Safeway, Sam'a Club, Shoppers, Super Fresh, Target, The Medicine Shoppe, Wal- Mart, Wegmann, Wels, and most Independent pharmacies	Costco, CVS, Eckerd, Food Llon, Glart, Home Care, Kielin's, KMart, Medicine Plus, NeighborCare, Ribe Akd, Safeway, Sam's Club, Shoppers, Super Fesh, Target, The Medicine Shoppe, Wal-Mart, Walgreens, Weis, and most Independent pharmacies	CVS, Drug Emporlum, Eckerd, Epic, Glant, K-Mart, MedStar, NeighborCare, Revoo, Rite Aid, Safeway, The Medicine Shoppe, Thrift, Wal-Mart, Weis, and some independent pharmacles	CVS, Eckerd, Food Lion, Glant, Happy Harry's Discourt, K-Mart, Klein's, NeighborCare, Rita Ald, Safeway, Sam's Citub, Shoppera, Super Fresh, Target, The Medicine Shoppe, Walgreens, Wal-Mart, Weis, and most Independent pharmacies	CVS, Eckerd, Edgehill, Epic, Giant, K.Mart, Klein's, Martin's, McGPts, NeighborCare, PharmaCare Specialty, PharMerka, Pharmhouse, Rita Ald, Safeway, Shoppers, Target, The Medicine Shoppe, Value Food, Wail-Mart, Weis, and some Independent pharmacies
Pharmacy Copay No copey for children, pregnent women, or for contraceptive medications related to family planning services							
Brand Name	\$3	\$3	None	\$3	None	\$3	\$3
Generic	\$1	\$1	None	\$1	None	\$1	\$1
ADDITIONAL SERVICES			These benefits are	e optional and can be changed or disco	ntinued at any time.		
Transportation	Bus token, Metro, van services, or taxi when medically necessary	MTA Charm Card or transportation when medically necessary	Private van service, bus token, or taxi when medically necessary	Bus token, taxi, or van when medically necessary	Bus token or taxl when medically necessary	Bus token, Metro, van service, or taxi when medically necessary	Bus token, taxl, or van service when medically necessary
Adult Dontal	Exam and cleaning 2 times a year (every 6 months), limited x-rays and 20% discount on non-covered dental services	Exam and cleaning 2 times a year, (every 6 months), x-rays and extractions	Exam and cleaning 2 times a year (every 6 months); unlimited x-rays, fillings, and entractions	Exam and cleaning 2 times a year (every 6 months; 35 copay per valit), limited r-rays, limited fillings for cavities, simple extractions and medically necessary emergent extractions (30% co-insurance applies)	Exam and cleaning every 6 months, x-rays and fillings		
Adult Vision	1 eye exam every year, contact lenses or 1 pair of glasses every 2 years	Eye exams every year; contact lenses or eyeglasses	1 eye exam every year and 1 pair of glasses every year, If needed	1 eye exam every year; 1 pair of glasses every 2 years; 1 pair of frames every 2 years	1 pair of glasses every 2 years; 1 replacement pair, if needed, within 2 year period		Contact lenses or 1 pair of glasses every 2 years, eye exams, and 1 replacement pair of glasses, if lost, stolen, or broken
OTHER	Qualified members with cell phones receive 100 free minutes through SafeLink, wellness and renewal text messages, Stop Smoking Program with aides	24/7 Nurse Line at 877-837-2092; amoking cessation aides and classes	Same day appointments; open 7 days a week - no appointment necessary; smoking cessation sides, classes, and routine foot care for adults	Smoking cessation aides and classes	Smoking cessation aides and classes	24/7 Nurse Line at 877-839-5414, smoking cessation aides and classes	24/7 Nurse Line at 877-440-0251, smoking cessation aides and classes
Hours of Operation for MCO Member Services	8 am - 6 pm, Mon-Fri, 24/7 Nurse Helpline-Health Advice 800-600-4441	8 am - 5 pm, Mon-Frl, after hours answering machine.	9 a.m 6 p.m., Monday - Friday, after hours live answering service. Customer Service 888-JN-1999	8:30 a.m 5 p.m. Monday-Friday, after hours answering machine Customer Service 800-953-8854	8:30 a.m 5 p.m., Monday-Friday, after hours answering machine	8 a.m 5 p.m., Monday - Friday, after hours answering machine Member Services 800-654-9728	24 hours a day, 7 days a week Member Services Helpline 800-318-8821





Samples of MCO Insurance Cards



Amerigroup MCO

Amerigroup member identification card sample:



Effective Date: MDYEFF
Date of Birth: MDYDOB
Subscriber#: MEMBERID

AMERIGROUP MARYLAND, INC.

Member Name: MBRNAME Medicaid #: MBRALTKEY

Primary Care Provider (PCP): PCPNAME

PCP Telephone #: PCPPHONE Clinic Name: CLININNAME Vision: 1-800-428-8789

Dental: 1-800-720-5949 (adults age 21 or older, except pregnant women)

Mental Health Services: 1-800-888-1965

Pharmacy: \$1 FOR GENERIC / \$3 FOR BRAND NAME DRUGS Copays do not apply to members under 21 or pregnant women.

Member Services/Nurse HelpLine and Substance Abuse Services: 1-800-600-4441

MEMBERS: Please carry this card at all times. Show this card before you get medical care. You do not need to show this card before you get emergency care. If you have an emergency, call 911 or go to the nearest emergency room. Always call your Amerigroup PCP for non-emergency care. If you have questions, call Member Services at 1-800-500-4441, if you are deaf or hard of hearing, call 1-800-55-2880.

HealthCholore Enrollee Aption Line to 1-800-284-4610.

MIEMBRO8: Favor de llevar esta tarjeta con usted en todo momento. Presente esta tarjeta antes de recibr atención médica. No tiene que presentaria para recibir atención de emergencia. 31 tiene una emergencia, lisme al 911 o vaya a la sala de emergencia mas cercana. Liame siempre a su PCP de Amerigroup para atención que no sea de emergencia. 31 tiene preguntas, itame a Dervictos para Miembros al 1-800-600-4441. 31 usted es sordo o si tiene problemas auditivos, itame al 1-900-655-2884.

HOSPITAL 8: Preadmission certification is required for all non-emergency admissions including outballent surgery. For emergency admissions, notify Amerigroup within 24 hours after treatment at 1-800-45-4730.

PROVIDERS: Certain services must be preauthorized. Care that is not preauthorized may not be covered. For preauthorizations/billing or pharmacy information, call 1-800-454-3730. PHARMACIES: Submit claims using Caremark ProDur RXBIN: 004336; RXPON: ADV and RXGRP: RX4256. For technical help, call Caremark at 1-800-345-5413.

SUBMIT MEDICAL CLAIMS TO:

AMERIGROUP • P.O. BOX 61010 • VIRGINIA BEACH, VA 23465-1010
SUBMIT SUBSTANCE ABUSE CLAIMS TO:

AMERIGROUP • P.O. BOX 51737 • VIRGINIA BEACH VA 23455-1737

AMERIGROUP * P.O. BOX \$1737 * VIRGINIA BEACH, VA 23455-1737
WIGHTONIA USE OF THIS CARD BY ANY PERSON OTHER THAN THE MEMBER IS FRAUD.



Maryland Physicians Care

Provider's information at a glance

Eligibility

Before rendering services, always verify Medicaid/HealthChoice eligibility.
 Call EVS: 866-710-1447. To verify the PCP on file, registered network practices should verify eligibility through the employment of MPC's HIPAA-compliant My MPC Source web portal, accessible via our website at www.marylandphyscianscare.com.



MEMBERS: If you have a medical emergency, go to the nearest hospital. Call your PCP within 48 hours. Outside of Maryland, only medical emergencies are covered.

To verify member eligibility or request an outpatient prior authorization, call 1-800-953-8854 or go to our secure online web portal at www.MarylandPhysiciansCare.com.

Prior authorization is required for selected outpatient services and all inpatient admissions within 24 business hours of admit. To notify of an admission, fax to 1-800-385-4169. To request an outpatient service, fax to 1-800-953-8856.

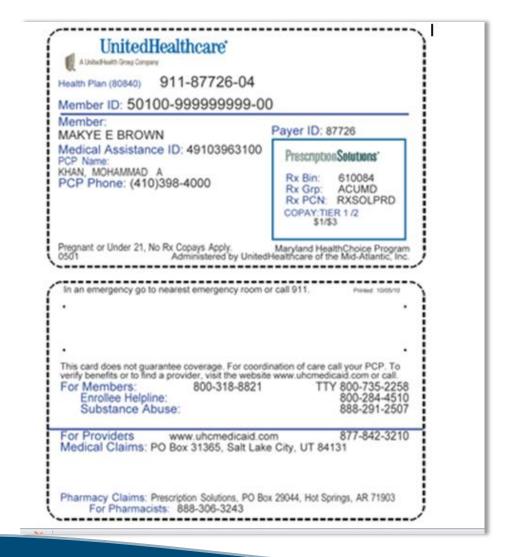
Adult Dental Services 1-800-685-1150 Vision Services 1-800-428-8789

Send medical claims to:

Maryland Physicians Care • PO 61778 • Phoenix, AZ 85082-1778

Maryland Physicians Care
Attention: Appeals Department
509 Progress Drive, Suite 117
Linthicum, Maryland 21090







Priority Partners
Claims and Appeals Submission
Billing Address
Johns Hopkins HealthCare LLC
6704 Curtis Court
Glen Burnie, MD 21060
Attn: Priority Partners Claims

PRIORITY partners

Participant in Maryland HealthChoice

Customer Service: 1-800-654-9728

TTY LINE: 410-424-4643

CAREMARK

Name:

PRIORITY PARTNERS SAMPLE CARD

ID #: 001118596*01 Recipient#: 12345678900 Case #: 123456789 Eff. Date: 12/12/2012

Doctor:

BMS AT ANNAPOLIS RD

Doctor Phone: (410)789–8399
Prescription Drug Co–pay:

Generic: \$1.00 Brand: \$3.00

Prescription Drug co-pays apply to members age 21 and

older. Bin #610084

W7579999

PRIORITY PARTNERS BENEFITS & CUSTOMER SERVICE

Call 1–800–654–9728 for information and assistance.

Call 1–800–654–9728 prior to any inpatient admission or within 24 hours of urgent/emergency inpatient admission.

24 HOUR NURSE EDUCATION LINE 1–877–839–5414 Audio Health Information Pin #457

> VISION Benefits Block Vision, Inc. 1–800–428–8789

SUBSTANCE ABUSE CARE

For coordination and pre–authorization of coverage for outpatient and inpatient care, call 1–800–261–2429

HEALTHCHOICE ENROLLEE HELP LINE 1-800-284-4510

SUBMIT CLAIMS TO: Priority Partners, MCO

6704 Curtis Court, Glen Burnie, MD 21060

www.ppmco.org



Guide

JAI MEDICAL SYSTEMS

Provider Quick Reference Guide

MCO Member Card

JAI MEDICAL SYSTEMS MANAGED CARE ORGANIZATION

A Maryland HealthChoice MCO Member Services Hotline 1-888-JAl-1999

Name:

Effective Date: DOB:

Member ID#:

PCP:

Office Phone: Group #: Q9016

PRESENT THIS CARD FOR ALL SERVICES

IMPORTANT INFORMATION

Members

- All covered health care services must be coordinated by your Primary Care Provider (PCP).
- To reach your PCP after hours or on weekends, call the office number on the front of the card.
- . Always contact your PCP for approval before receiving care outside of the service area.

Providers

- Please call the EVS hotline at 866-710-1447 to verify eligibility prior to rendering services.
- Call Jai Medical Systems at 410-433-5600 prior to any inpatient admission or within 48 hours of any urgent/emergency inpatient admission.
- For coordination and pre-authorization of coverage for outpatient and inpatient care, call (410) 433-5800.

Phone Numbers

* Jai Medical Systems Member Services: 1-888-JAI-1999
* Jai Medical Systems Utilization Review: 410-433-5600
* Pharmacist Help Line: 1-800-213-5640

HealthChoice Enrollee Action Line: 1-800-284-4510



Eligibility

Call the State's Eligibility Verification System (EVS) at 866.710.1447 on the date of service to verify member eligibility.

If you have any questions about a member's eligibility after using EVS, call the Jai Medical Systems Customer Services Department at 410.433.2200.

Participating Hospitals

Johns Hopkins Hospital
Johns Hopkins Bayview Medical Center
Sinai Hospital of Baltimore
St. Joseph Medical Center
Maryland General Hospital
Good Samaritan Hospital
Franklin Square Hospital
Harbor Hospital Center
Mt. Washington Pediatric Hospital
Union Memorial Hospital
Northwest Hospital Center

Important Phone & Fax Numbers

Phone Numbers		Fax Numbers	
Main Number	888.JAI.1999	Main Number	410.433.4615
Provider Relations	410.433.2200	Referral Fax Line	717.703.6826
Utilization Management/Pre-Certification	410.433.5600	Provider Relations	410.433.4615
Customer Services	410.433.2200	Utilization Management	410.433.8500
Eligibility Verification System (EVS)	866.710.1447		
Claims Information	888.JAI.1999		
Pharmacist Help Line	800.213.5640		
Prescription Help Line for Providers	800.555.8513		
Mental Health System/MAPS MD	800.888.1965		
HealthChoice General Questions	410.767.5800		

Main Phone Number - 1.888.JAI.1999



JAI MEDICAL SYSTEMS

Provider Quick Reference Guide

Claims Information

Please attach a copy of the referral to each claim if applicable.

Send Paper Claims to:

Jai Medical Systems 5010 York Road Baltimore, MD 21212 Attn: Claims Department

For Electronic Claims Submissions, please contact Stephanie Scharpf, HIPAA EDI Coordinator @ 410.433.2200.

Referrals

PCP Responsibilities

Please use the Jai Medical Systems referral form.

Complete the referral form legibly.

Fax all referral forms to Jai Medical Systems at 717.703.6826.

Only refer members to participating providers listed in the Jai Medical Systems Provider Directory.

Call Jai Medical Systems at 410.433.2200 if you have any questions about the referral process.

Laboratory

Refer all lab work to LabCorp.

If you have any questions, please contact LabCorp at 1.800.859.0391.

Radiology

Please refer patients to Baltimore Imaging Centers or American Radiology for MRI and Diagnostic Radiology services.

If you have any questions, please contact Baltimore Imaging Centers at 410.764.0912 or American Radiology at 410.356.8186.



MedStar Family Choice Members are provided with an identification card indicating MedStar Family Choice as their chosen Managed Care Organization.



http://www.medstarfamilych oice.com/hc_body.cfm?id=14

Claims/Encounter Data Submission
MedStar Family Choice Claims Processing Center
10201 N. Port Washington Rd
Mequon, WI 53092
800-261-3371



riversidehealth

QUICK REFERENCE GUIDE

www.myriversidehealth.com

MEMBER ID CARD



Name: Test Member - Riverside Member

ID #: 123456789 Effective Date: 02/01/2013

PCP: John Smith

PCP Phone #: 443-555-5555

CO-PAYS

PCP \$0 SPEC \$0 ER \$0 Prescription Drugs

RXBIN: 610084 RXPCN: ADV RXGRP: RX4209

CVS CAREMARK Member Services

410-779-9369 800-730-8530

HealthChoice Enrollee Action Line

800-284-4510

HealthChoice EVS

866-710-1447

Prior Authorization

410-779-9359

800-730-8543

Please Submit Claims to:

Riverside Health of Maryland, Inc. P.O. Box 1572 Bowie, MD 20717-1572

Please call Riverside Health prior to all non-emergency inpatient admissions.



IMPORTANT PHONE NUMBERS

Member Services

410-779-9369 800-730-8530

Provider Services

410-779-9359 800-730-8543

Health Services

Utilization Management Case Management Disease Management 410-779-9359 800-730-8543

State of Maryland EVS

866-710-1447

Pharmacy

410-779-9359 800-730-8543

Newborn Coordinator

410-779-9371

Routine Vision Services

Block Vision 800-879-6901

Dental Services

Adult - DentaQuest 800-341-8478

Children - DentaQuest 888-696-9596

Substance Abuse Services

Value Options 877-813-5706



riversidehealth

QUICK REFERENCE GUIDE

800-730-8543 or 410-779-9359 www.myriversidehealth.com

CLAIMS SUBMISSION

BILLING ADDRESS

Riverside Health of Maryland, Inc. P.O. Box 1572 Bowie, MD 20717-1572

- Claims must be submitted on CMS-1500 or UB-04 forms
- Claims must be filed within 180 days of the date of service

ELECTRONIC DATA INTERCHANGE (EDI)

 Claims may be submitted to Riverside through the following clearinghouse

EMDEON: PAYOR ID 45281

CLAIM ADJUSTMENTS

Riverside Health of Maryland, Inc. ATTN: CLAIM ADJUSTMENTS 7001 Johnnycake Road, Suite 203 Baltimore, MD 21244

 Reconsideration of claims must be submitted within 180 days of the date of remittance, and must include a written description of the issue and a reference to the initial claim

LAB SERVICES

QUEST DIAGNOSTICS and LABCORP

AUTHORIZATION GUIDELINES

REFERRAL FORMS ARE NOT REQUIRED

OUT OF NETWORK SERVICES

 All services provided by non-participating providers require prior authorization, except for ER services and state mandated self-referral services

HOSPITAL ADMISSIONS

- All elective hospital admissions require prior authorization
- Riverside must be notified within 24 hours or the next business day of emergency admissions

OUTPATIENT SERVICES

 For a complete summary of authorization guidelines please visit our website at www.myriversidehealth.com

MEDICAL APPEALS

Riverside members and their representative(s), including a member's provider with written authorization, may submit a medical appeal relating to an adverse action within 90 calendar days of the decision. Medical appeals can be filed to the following address:

Riverside Health of Maryland, Inc. ATTN: APPEALS & GRIEVANCES DEPARTMENT 7001 Johnnycake Road, Suite 203 Baltimore, MD 21244



Medicare



http://www.cms.gov/

Medicare Part B covers 2 types of services:

Medically necessary services: Services or supplies that are needed to diagnose or treat your medical condition and that meet accepted standards of medical practice.

Preventive services: Health care to prevent illness (like the flu) or detect it at an early stage, when treatment is most likely to work best.

The patient pays nothing for most preventive services if are provided from a health care provider who accepts assignment.

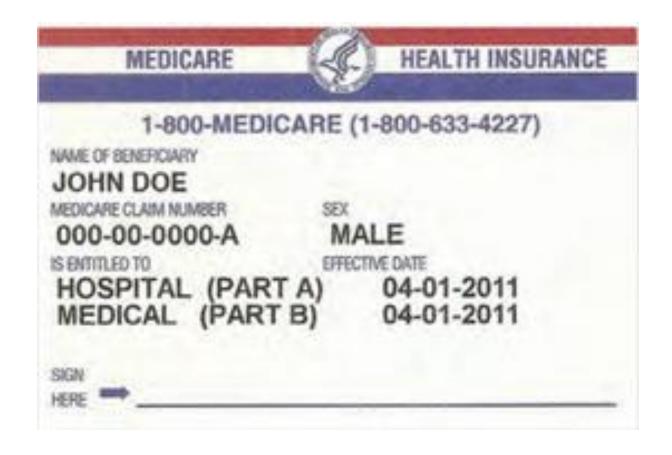
Immunizations covered by Medicare Part B

- All influenza vaccines
- Pneumococcal vaccine
- Medically necessary vaccines (Td for wound management or Hepatitis B for high risk people)

Medicare Part D offers prescription drug coverage to everyone with Medicare.

- The patient must join a plan run by an insurance company or other private company approved by Medicare.
- Each plan can vary in cost and drugs covered.





Immunizations covered by Medicare Part D

- Medicare Part D covers all immunizations not covered by part B, including:
 - Tdap (tetanus, diphtheria, pertussis)*
 - Zoster (shingles)*
 - Varicella (chickenpox)*
 - Hepatitis B *
 - * Medically necessary vaccines (Td for wound management or Hepatitis B for high risk people)



Commercial Insurance Plans

- Indemnity Plans
- Preferred Provider Organizations (PPOs)
- Managed Care Organizations (HMOs)
- ERISA Plans
- Health Savings Account (HSA)



Benefits Can Vary With-in Commercial Plan

- In-network
- Out-of-network
- Designated Primary Care Provider (PCP)
- Referrals
- Co-pay
- Co-insurance
- Deductible



Indemnity Plan – Fee-for-Service Plan

A traditional indemnity plan allows the patient freedom in choosing their providers, usually with no (or minimal) restrictions.

High-Deductible Health Plans

These plans have high deductibles, (\$1,000 to more than \$10,000) but have much lower premiums than traditional insurance.

Health Maintenance Organizations (HMOs)

HMO plans typically requires the patient select an in-network primary care provider. May require the patient to obtain a referral to see a in-network specialist. These plans cost less, but limits the patients choice.



HMOs with Out-of-Network benefits

These plans allow the patient to see out-of-network providers but the patient will have higher a out-of-pocket expense, such as a higher copay and deductible. Patients will pay a higher premium for the out-of-network option.

Preferred Provider Organizations (PPOs)

The PPO plan uses a network of preferred providers for access to a range of health services at reduced prices. The patient can see an out-of-network provider but will have a higher out-of-pocket expense.



ERISA Health Plans and Benefits:

Is a group health plan established/maintained by an employer or employee organization (such as a union - is an employee welfare benefit plan), that provides medical care for participants or their dependents directly or through insurance, reimbursement, or otherwise.

ERISA plans follow Federal law and which may override state law.



Commercial Payers

Commercial Payers

- CareFirst
- Aetna
- Cigna
- United Health Care











Claims Addresses and Telephone Numbers

Provider Services	What Number to Call	Where to Send Claims	or Correspondence
BlueChoice – XIC Prefix BluePreferred – XIP Prefix BlueChoice Advantage – XIH Prefix Blue Precision Maryland Health Insurance Program (MHIP)	800-842-5975 or 202-479-6560	Claims: Mail Administrator P.O. Box 14116 Lexington, KY 40512-4116	Correspondence: Mail Administrator P.O. Box 14114 Lexington, KY 40512-4114
State of Maryland HMO	877-228-7268	Claims: Mail Administrator P.O. Box 14116 Lexington, KY 40512-4116 or CareFirst BlueChoice P.O. Box 804 Owings Mills, MD 21117- 9998	Correspondence: CareFirst BlueChoice Mailstop RR230 Owings Mills, MD 21117- 4208



CareFirst

FEP Provider Services	What Number to Call	Where to Send Claims	or Correspondence
Federal Employee Program – R Prefix Professional & Institutional Providers in Montgomery & Prince George's counties, Washington, DC & Northern Virginia (east of Rt. 123*)	202-488-4900	Claims: Mail Administrator P.O. Box 14113 Lexington, KY 40512-4113	Correspondence: Mail Administrator P.O. Box 14112 Lexington, KY 40512-4112
All other FEP Providers	Professional Inquiries 410-581-3568 or 800-854-5256 Institutional Inquiries 410-581-3567 or 800-321-2580	Claims: Mail Administrator P.O. Box 14113 Lexington, KY 40512-4113	Correspondence: Mail Administrator P.O. Box 14111 Lexington, KY 40512-4111
* For providers west of Rt. 123, send	all claims and corresponde	ences to local plan	

Provider Contacts	What Number to Call	Where to Send Claims or Correspondence
Provider Information & Credentialing	410-872-3500 or 877-269-9593 Fax 410-872-4107 or 866-452-2304	Correspondence: CareFirst BlueCross BlueShield 10455 Mill Run Circle P.O. Box 825 Mailstop CG-41 Owings Mills, MD 21117-0825
Provider Relations & Professional Contracting	410-872-3500 or 877-269-9593 Fax: 410-505-6900 or 866-452-2306	Correspondence: CareFirst BlueCross BlueShield 10455 Mill Run Circle P.O. Box 825 Mailstop CG-52 Owings Mills, MD 21117-0825

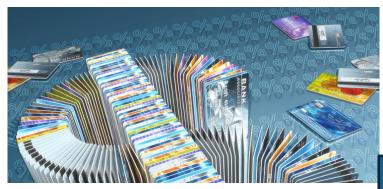


Membership & Product Information

BlueChoice HMO	
Eligibility	The name of the member's Primary Care Practitioner (PCP) appears on the member's identification card. Verify eligibility with FirstLine or CareFirst Direct .
Description	Members are required to seek care from their PCP. All other services (in an office setting) must be coordinated by their PCP via written referral. See page 51 for exceptions.
In-network	Covered services must be performed by a CareFirst BlueChoice participating provider and coordinated by the member's PCP. A written referral is required.
Out-of-network	No Benefit.

BlueChoice HMO Open Access	
Eligibility	The name of the member's Primary Care Practitioner (PCP) appears on the member's identification card. Verify eligibility with FirstLine or <u>CareFirst Direct</u> .
Description	Members are required to seek care from their PCP. A written referral from the PCP is not required for covered in-network services (in an office setting).
In-network	Covered services must be performed by a CareFirst BlueChoice participating provider and coordinated by the member's PCP. A written referral is not required.
Out-of-network	No Benefit.





Sample Insurance Cards for Commercial Payers



- CareFirst
- Aetna
- Cigna
- United Health Care



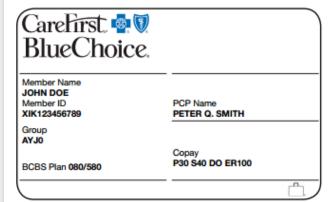
Health Care ID Cards

Standards include:

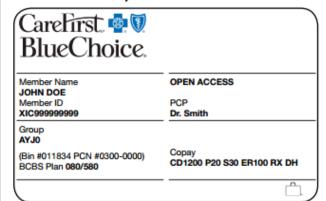
- Consistency layout based on WEDI standards for data fields, placement and size; personalization and variable information with labels printed on front of card and instructions on back of card
- Readability limited information on the card, machine readable formatting, and use of large font size
- Copying/Scanning ability to clearly copy or scan for patient health records with white background
- Inclusive meets national health care ID card guidelines set by the National Council for Prescription Drug Programs (NCPDP)

Identification Cards (continued)

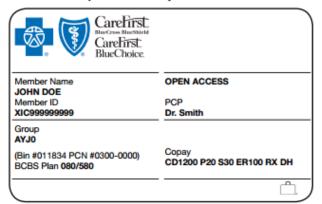
BlueChoice HMO



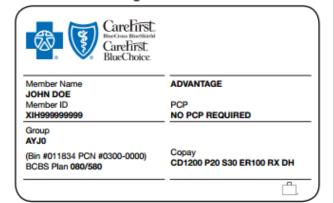
BlueChoice HMO Open Access



BlueChoice Opt-Out Plus Open Access

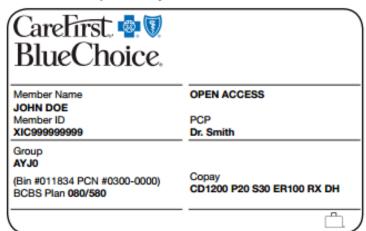


BlueChoice Advantage

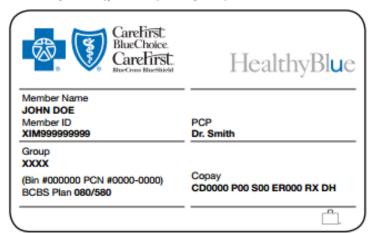




BlueChoice Opt-Out Open Access



HealthyBlue (For complete details, please visit www.carefirst.com/providers/healthyblue.)

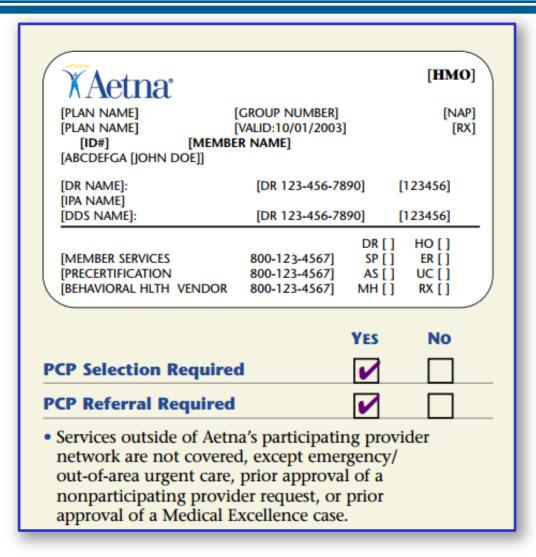


Remember to Verify Eligibility

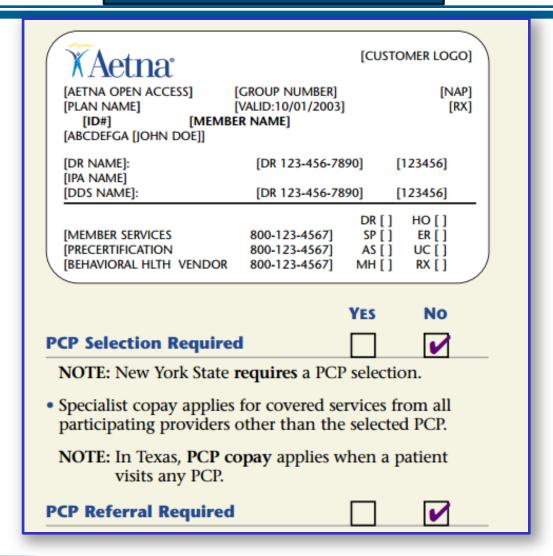
It is important to remember that possession of a membership identification card does not guarantee that a member is currently eligible for BlueChoice benefits. Please verify eligibility before care is rendered by calling FirstLine, 202-479-6560 or 800-842-5975, our automated voice response system or log onto CareFirst Direct to obtain eligibility and benefit information.



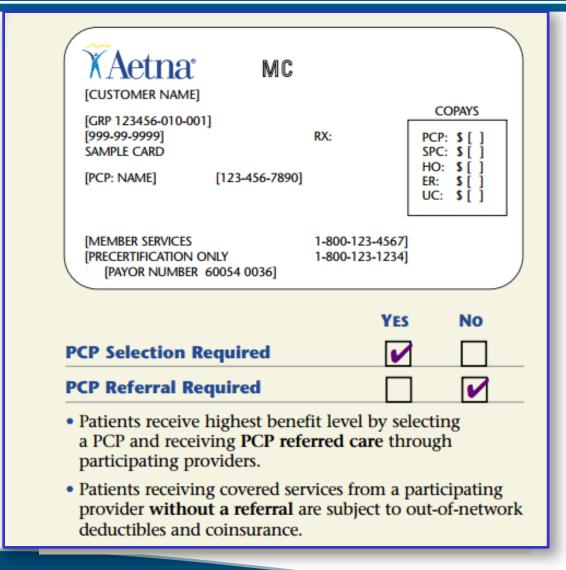
www.aetna.com





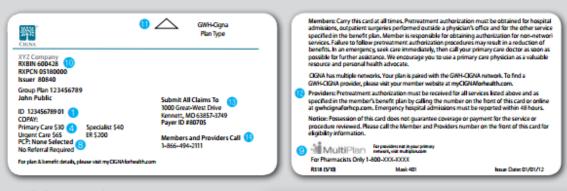






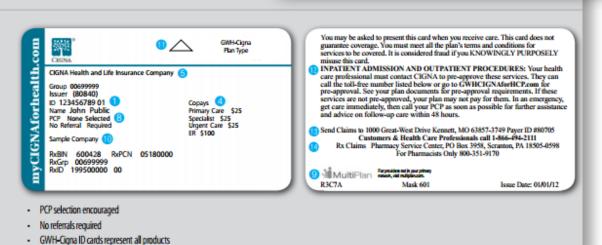


Cigna Identification Cards



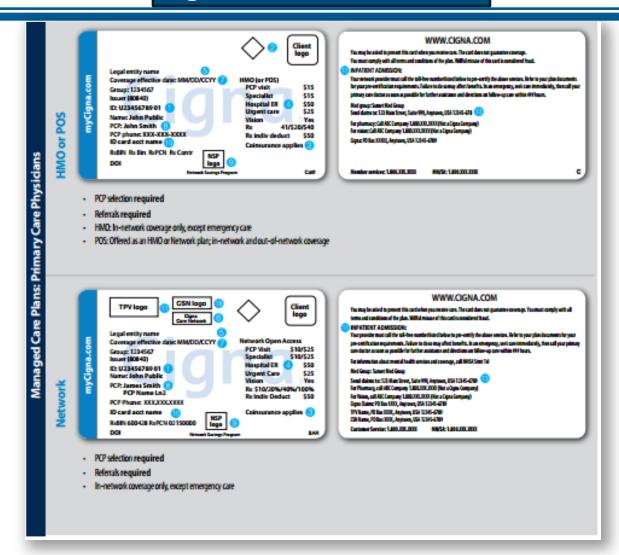
- PCP selection encouraged
- No referrals required
- GWH-Ggna ID cards represent all products

http://www.cigna.com/assets/docs/health-careprofessionals/2013-cigna-customer-id-cards.pdf





Cigna Identification Cards





Cigna – Additional Information

MORE WAYS TO ACCESS PATIENT INFORMATION WHEN YOU NEED IT

USE OUR ELECTRONIC TOOLS

- Log in to the Cigna Health Care Professionals website (CignaForHCP.com)
- Connect to us through electronic data interchange (EDI): Visit Cigna.com > Health Care Professionals >
 Resources for Health Care Professionals > Doing Business with Cigna > How to Submit Claims to Cigna
 to learn more
- Call our automated phone system 1.800.88Cigna (882.4462)

CONDUCT ADMINISTRATIVE TRANSACTIONS ONLINE

Cigna's convenient eServices tools help you handle the administrative details of health care.

- Access patient eligibility and benefits
- Estimate patient liability
- View and submit precertification requests
- Check claim status.
- Enroll online for electronic funds transfer (EFT), then view, print, and share online remittance reports the same day you receive electronic payments
- Receive electronic remittance advice and automatically load it to your accounts receivable system
- Submit questions about fee schedules and specific patient benefits

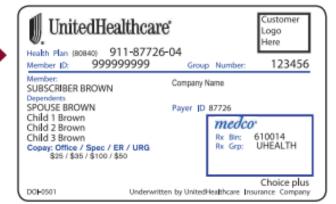
LEARN MORE

To access our educational resources, log in to the Cigna for Health Care Professionals website CignaforHCR:com > eCourses. We offer courses about EDI, electronic claim submission, claim status inquiry, appeals, and more.



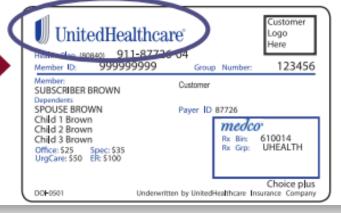
Commercial Plans - Sample Cards

Former ID Card





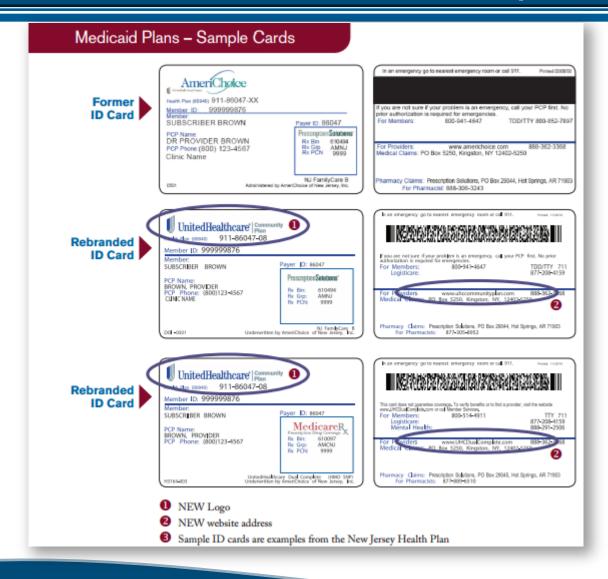
Rebranded ID Card







United HealthCare Insurance Card Samples





Section 2

- Credentialing Process
- Payer Contracting

Credentialing: is a systematic approach to the collection and verification of a provider's professional qualifications. The qualifications that are reviewed and verified include, but are not limited to, relevant training, licensure, certification and/or registration to practice in a health care field, and academic background.

Credentialing and contracting are separate processes.





CONTRACTING



CAQH/UPD

- What is the CAQH Universal Provider Datasource (UPD)?

 UPD is an online provider data-collection service. It streamlines provider data collection by using a standard electronic form that meets the needs of nearly every health plan, hospital and other healthcare organization. UPD enables physicians and other healthcare professionals in all 50 states and the District of Columbia to enter information free-of-charge into a secure central database, then authorize healthcare organizations to access that information. UPD eliminates redundant paperwork and reduces administrative burden.
- What healthcare organizations participate in the CAQH Universal Provider Datasource?

The list of health plans and other healthcare organizations that participate in the UPD <u>is continuously expanding</u>

 Are all physicians and other healthcare professionals required to use Universal Provider Datasource?

No. Participation in UPD is voluntary. Some health plans and other healthcare organizations have requested that their network providers use UPD starting with their next recredentialing event. CAQH Support Desk at 1-888-599-1771. Provider relations staff also can provide this information.



• Is there a cost for the service? There is no cost to physicians or other healthcare professionals to use UPD. UPD-organizations pay an annual participation fee and a fee to access the data.

- What is required for physicians and other healthcare
 professionals to use the service?
 Physicians and other healthcare professionals must have a
 contractual arrangement with a UPD-participating plan,
 hospital, or other healthcare organization to use the service.
 Once rostered in UPD, physicians and other healthcare
 professionals will be invited to participate by CAQH via mail.
 They will be sent a Provider ID number needed to access UPD
 and submit their information online.
- Why Did CAQH rename the Universal Credentialing Datasource the Universal Provider Datasource?
 The Universal Credentialing Datasource became the industry standard for collecting provider credentialing data. Many participating organizations also found the data useful for claims processing, quality assurance, emergency response, member services, such as directories and referrals, and more. Universal Provider Datasource better reflects the service's broader value.



Must the entire CAQH Provider Data Collection Form be completed?

Yes. Before UPD-participating organizations can access physician or other healthcare provider data, the entire form must be completed and they must be authorized. The form does not need to be completed all at once. Partially completed forms may be saved and finished at a later time.

How do physicians and other healthcare professionals control who can access their information?

In the third step to completing the UPD data-collection process, physicians and other healthcare professionals are required to indicate which participating health plans and healthcare organizations can access their data. Only organizations that they authorize can access their information.

How do you submit supporting documents?

Supporting documents should be faxed toll-free to 1-866-293-0414

<u>Do physicians and other healthcare professionals need to notify UPD-participating organizations that they have completed their CAQH Provider Data Collection Form?</u>

No. Organizations authorized to view completed data will automatically be notified.



http://www.caqh.org/updFAQ.php

CAQH universal provider database https://upd.caqh.org/oas/



Claire Pierson, Assistant Attorney General, Department of Health and Mental Hygiene is working with the payers to eliminate the legal barriers that have prevented the LHD from contracting with the payers in the past.

If you have questions regarding a proposed contract, please contact Claire Pierson of the AG's Office at 410-767-6526.





Contracting

- All health plan contracts will need to be approved by the Office of the Attorney General, the Secretary of DHMH, and in most cases, your local government.
- MCO contracting requires additional steps and requires additional approvals.
- The AG's Office and DHMH are in the process of negotiating contracts with some health plans.

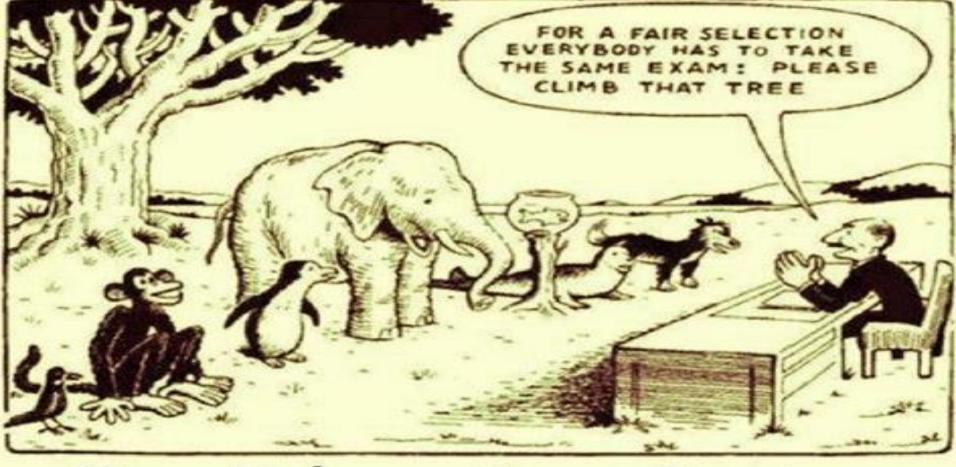
Contracting

- Depending on your health department, contracts with CareFirst and United could be in place within the next month or two.
- Once contracts are in place, the contractual requirements can be found both in the contract and in the provider and other manuals.



Providers are not in-network unless the provider is credentialed with the payer under the LHD contract.

Once the payer contract is signed the LHD will receive an effective date and is then considered in-network. Claims processed for services on or after the effective date will be processed as in-network.



Our Education System

"Everybody is a genius. But if you judge a fish by its ability to climb a tree, it will live its whole life believing that it is stupid."

- Albert Einstein

Questions and Answers





Question: On the non-chargeable list there is no mention of Rabies vaccine preexposure or post exposure. According to COMAR we are required to provide antirabies treatment to those who are unable to pay as well as pre-exposure immunizations for employees of local health departments or individuals who provide rabies control services such as Animal Control. Please clarify.

Answer: COMMUNICABLE DISEASES – RABIES **COMAR 10.06.02.03 (2013)**

- (1) The Department shall provide rabies vaccine free of charge and the local health officer shall provide for the administration of pre-exposure immunization against rabies for any employee of the Department, a local health department, or another individual who provides rabies control services at the request of the Department.

 (2) Based on the ability-to-pay schedule developed by the Department and
- circulated to all local health departments, the local health officer may provide rabies pre-exposure immunization to other individuals who are determined by the Public Health Veterinarian to have a high risk of exposure to rabies infection.

CODE OF MARYLAND REGULATIONS
TITLE 10. DEPARTMENT OF HEALTH AND MENTAL HYGIENE
SUBTITLE 06. DISEASES CHAPTER 02. COMMUNICABLE DISEASES – RABIES COMAR 10.06.02.03 (2013)

