



Maryland
DEPARTMENT OF HEALTH

Rate Review Advisory Group

Developmental Disabilities Administration

5/20/2022



Agenda

- 1. Welcome**
- 2. Approval of Meeting Minutes**
- 3. Presentation of Bylaws**
- 4. Fiscal Impact Analysis Tool (FIAT) Report Summary**
- 5. FY24 Focus Areas**
- 6. Next Steps and Adjournment**

Welcome

DDA Vision:

People with developmental disabilities will have full lives in the communities of their choice where they are included, participate, and are active citizens.

DDA Mission:

Create a flexible, person-centered, family-oriented system of supports so people can have full lives.

Approval of Meeting Minutes

- Distributed by email to members on Friday, May 13, 2022

Presentation of Bylaws

Article I. Name

Article II. Functions and Duties

Article III. Membership

Article IV. Meetings

Article V. Subgroups and Workgroups

Article VI. Standards of Conduct

Article VII. Procedure for Amendment

Presentation of By-laws

Article IV. Meetings.

Section 5. Communications – DRAFT LANGUAGE

Contacts of an administrative nature for validation or fact finding between the MDH rate setting consultants and/or state leadership with members of the RRAG is permissible but must be clearly defined in advance and limited to the defined scope/topic. A summary of these administrative contacts will be provided at the following RRAG meeting and will include the date and time of the contact as well as those present during contact.

State leadership can provide status updates of publicly available information to groups or individuals outside of the RRAG. If state leadership is given recommendations pertaining to rate setting outside of the RRAG, that information shall be subsequently shared with the RRAG.

FIAT Report Summary - Rate Impacts

- Key concepts to keep in mind:
 - Rates applied in the FIAT are a blended rate and the projected revenues will vary based on utilization and mix assumptions
 - Considerations to be made for varying assumptions made by different providers when completing the tool
 - Changes to the rates have been made since the release of the FIAT and generally have resulted in an increase of rates

FIAT Report Summary

- Hilltop analyzed 84 FIAT submissions
- On average, provider revenue is projected to increase by **18.2%**, driven by increases in Community Living Group Home revenue
- Not all providers are projected to experience revenue increases: 15/84 providers projected to *lose* revenue under *LTSSMaryland* rates
- Negative relationship between % of PCIS2 revenue from Meaningful Day and % change total revenue

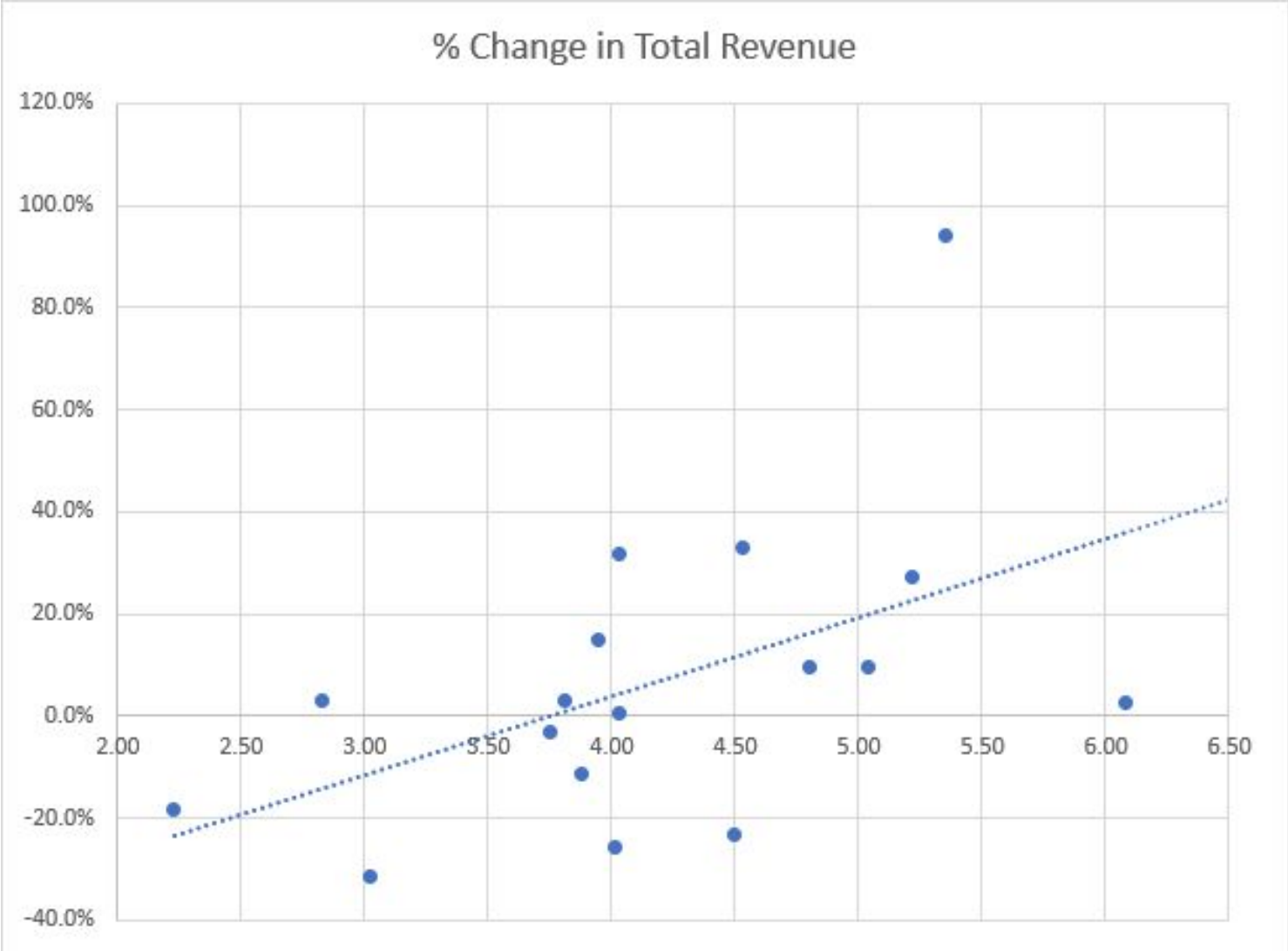
FIAT Report Summary - Limitations

- Providers not a random or universal sample
- FIAT submissions are self-reported and un-audited
 - Hilltop conducted a data integrity check and corrected underlying errors when detected
- FIAT submissions do not contain cost information
- Change (positive or negative) in revenue does not necessarily mean an associated change (positive or negative) in net financial position

FIAT Data Additional Analysis

- Preliminary Results:
 - Overall, there is positive correlation between average daily hours served per person and revenue impact
 - Providers showing a projected loss in revenue are entirely or significantly Meaningful Day Services providers
 - Providers averaging 4 or more hours tend to show an increase in revenue
 - If we adjust providers with low hours (less than 4) to match policy expectations, nearly all providers see an increase in revenue

FIAT Report Summary



Meaningful Day - Rate Methodology

- MDH Meaningful Day Services
 - Provides flexibility for people to utilize various services during the day to meet their needs
 - MDH has established a blended rate assuming a range of approximately 4 to 6 hours of daily Meaningful Day Services

FY24 Focus Areas

High Level Priorities list from April RRAG:

- Day Habilitation
 - Transportation
 - Staffing Ratio
- Acuity
- Career Ladders
- Employment Services

FY24 Focus Areas: Day Habilitation

- Staffing Ratio
- Transportation

Proposed Next Steps:

- Adjust the data collection tool shared in the April RRAG meeting based on feedback and share by the June RRAG meeting for distribution
- Collect data from providers to inform review for FY24 Rates through mid to late July

FY24 Focus Areas: Acuity

- Services
- Policy

Proposed Next Steps:

- Provide policy clarification on how members of varying needs can best be served under LTSS services

FY24 Focus Areas: Employment Services

- Employment First Vision
- Services

Proposed Next Steps:

RRAG members to share service specific feedback through a Google Form.

FY24 Focus Areas: Career Pathways

- Summary
- Current Rate Methodology

Proposed Next Steps:

- Maryland DSP Training Consortium to provide formal recommendations to Deputy Director to bring to the RRAG as needed for consideration as a future rate priority area.

Next Steps and Adjournment

- Meetings occur monthly until September 2022 and will be posted on the DDA's Training Calendar

Developmental Disabilities Administration

Calendar of Events

June 2022

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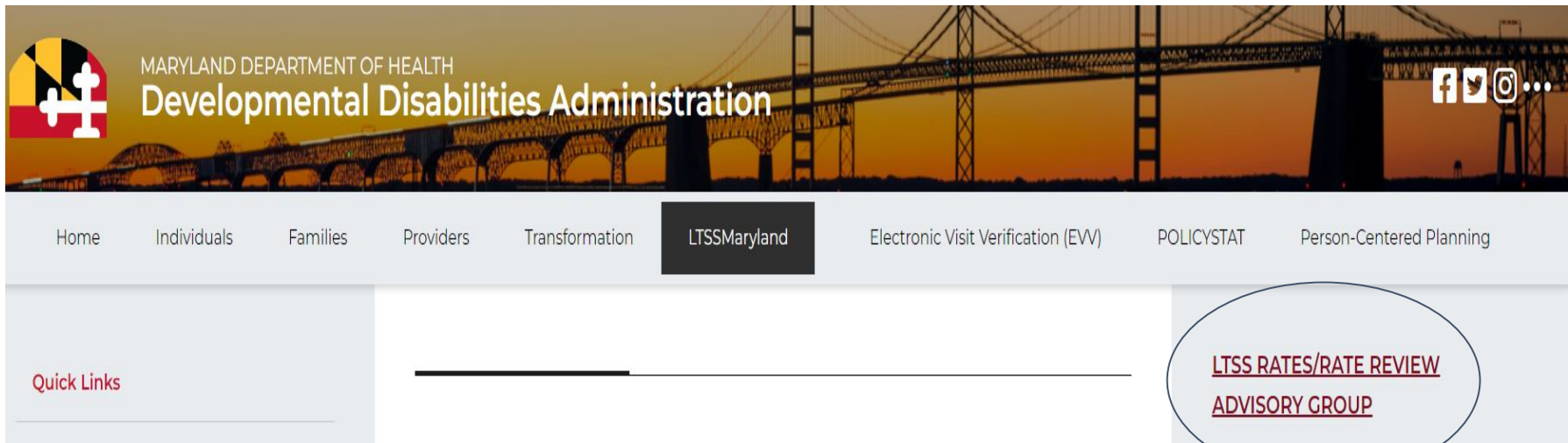
SUN	MON	TUE	WED	THU	FRI	SAT
29	30	31	1	2	3	4
5	6	7	8 Provider Revalidation and Enrollment Portal (ePREP) DDA Statewide Nurses Meeting - Fall Prevention and Safe Transfers Training	9 CMRO Provider Meeting	10	11
12	13	14 Support Broker Certification Training Virtual HRST Advanced Rater Training on June 14, 2022	15 Virtual HRST Clinical Reviewer Training on June 15, 2022	16 Virtual CCS HFST Training on June 16, 2022	17 Maryland Department of Health DDA Rate Review Advisory Group	18
19	20	21	22	23	24 The Deputy Secretary's Webinar Series of Monthly Updates	25
26	27	28	29	30	1	2

Meeting Dates

- Friday, June 17 from 12:30 p.m. to 2:30 p.m.
- Friday, July 15 from 12:30 p.m. to 2:30 p.m.
- Friday, August 19 from 12:30 p.m. to 2:30 p.m.

Rate Review Advisory Group Materials

<https://health.maryland.gov/dda/Pages/RATE-REVIEW-ADVISORY-GROUP.aspx>



MARYLAND DEPARTMENT OF HEALTH
Developmental Disabilities Administration

Home Individuals Families Providers Transformation **LTSSMaryland** Electronic Visit Verification (EVV) POLICYSTAT Person-Centered Planning

Quick Links

[LTSS RATES/RATE REVIEW
ADVISORY GROUP](#)

Thank You!

See you June 17th from 12:30 pm to 2:30 pm