



# ManagingMatters

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## **Everything DiSC® Management**

This is the first course in the Common Management Issues series and must be completed before any others. Everything DiSC Management uses online pre-work, engaging facilitation with contemporary video to create a personalized learning experience. Using DiSC, a simple and intuitive learning model, participants recognize and understand the styles of the people they manage. The result is managers who adapt their styles to manage more effectively.

### **Part 1**

#### Course Objectives:

- Discover DiSC Management Style by completing an online assessment sent to participants by course facilitator
- Recognize the DiSC styles of people you manage
- Identify strengths and challenges when directing and delegating

#### Course Content:

1. Introduction to DiSC
2. Your DiSC Management Style
3. Determining the DiSC style of others
4. Directing and Delegating

#### Delivery Format

- Online pre-work
- Mini lecture
- Participant handouts
- Individual, partner and small group activities
- Large group exercises and discussion
- Contemporary video clips

[View sample profile](#)

### **Part 2**

#### Course Objectives:

- Discover how your DiSC style affects the motivation of others and how to adapt
- Learn about your natural style of developing others and how to accommodate other style preferences using DiSC
- Learn how to modify your approach to meet the needs and preferences of *your* manager

#### Course Content:

1. Motivation
2. Developing Others
3. Working with Your Manager

#### Delivery Format (same as Part 1)