

## Offeror Questions and Answers

**OPASS 21-18593, eMMA# BPM021378**

**"Services For Medical Countermeasure Logistics And Transport During Public Health Emergencies IFB"**

- 1) What are the origins of the product to be distributed?

**Answer:** 2.3.1.1 – Central Maryland. The exact location will be revealed after an award is made.

- 2) Please provide historical date – Volumes, lane summary and average weight per shipment

**Answer:** This will depend on the public health emergency. Deliveries could be made anywhere in Maryland (2.3.1.1). The load weights will not exceed the standard load weight for that vehicle (2.3.1.7).

- 3) Please explain what data will need to be protected and if there is a secret clearance requirement?

- a) Cyber Security / Data Breach Insurance – (For any service offering hosted by the Contractor) ten million dollars (\$10,000,000) per occurrence. The coverage must be valid at all locations where work is performed or data or other information concerning the State's claimants or employers is processed or stored.

**Answer:** Routes, delivery locations and items/quantities delivered to each location. The routes would be to help plan truck routing. The rest would be on the shipping documents. No secret clearance is required.

- 4) Does this include drivers?

- a) The Contractor shall obtain at its own expense a Criminal Justice Information System (CJIS) State and federal criminal background check, including fingerprinting, for all Contractor Personnel listed in sub-paragraph A. This check may be performed by a public or private entity.

**Answer:** 3.7.2 A – A criminal background check for any Contractor Personnel providing **in-person liaison or transport services** shall be completed prior to each Contractor Personnel providing any services under the Contract.

- 5) Do the truck assets have to be owned or leased by the prime contractor for this award?

**Answer:** 1.1 and 2.1.4 – No. The IFB states that the bidder can enter a contract with other trucking contractors and/or subcontract.

- 6) On page 5, where is section 2.3.5 as referenced in section 2.3.1.11 - item 6?

**Answer:** This is an administrative error, it should read “The Contractor is only allowed to bill for the following fees for variable costs (the Contractor will separately bill for fixed costs found in 2.3.2-2.3.4”

- 7) On page 4, what is the criteria for a straight truck substitution?

**Answer:** This will be determined by the Contract Monitor and the Contractor after reviewing what the shipping requirements are.

- 8) Can you provide historical data regarding volume of monthly or weekly shipments?

**Answer:** This will depend on the public health emergency. Each event is unique and the items, quantities and locations will vary.

9) Who is the incumbent?

**Answer:** N/A

10) A more appropriate pricing model would include a monthly retainer fee (for assets) plus a daily deployment fee (all included). The monthly retainer fee would guarantee that the 50 trucks, 50 trailers & drivers are ready for deployment within the required time period i.e. 4-6 hours or 24 hours. Once deployed there would be a daily deployment fee that is all included (driver/truck costs up to 11 hours of service). Listed below is an example of the suggested Monthly Retainer Fee & Daily Deployment Fee Model. Could a model like this be considered?

Retained Services	Monthly Retainer Fee
50 trucks: 20 available within (4) hour notice, 30 additional available within (6) hour notice	
45 x 53' Dry Van Liftgate	
5 x 53' Reefer Liftgate	

Pay Per Use Services (Daily Deployment Fee – All Included)	Daily Cost
Driver/Truck Deployment for up to 11 hours	
Trailer Mileage Charge	
Reefer Hourly Charge	

**Answer:** We aren't asking for the trucks/drivers to be on standby. We are asking for them to be available if there is an emergency such as an anthrax attack, where his trucks/drivers won't be on the road with their usual deliveries anyway b/c it wouldn't be "business as usual". At this point, we are not inclined to change the bid form.