



Larry Hogan, Governor · Boyd K. Rutherford, Lt. Governor · Dennis R. Schrader, Secretary

COVID – 19 LABORATORY SERVICES MDH/OCMP 21-19050

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Vendors' Questions and Answers #4

Received (5/25/21)

39. When testing is done based on symptoms or exposure, do you want us to bill insurance or the CARES Act since it qualifies for insurance to cover the cost of the PCR test? If yes, what percentage of the total number of tests should be assumed to be eligible to be covered by payers versus cash pay?

Response: No, the State does not expect contractors to bill insurance or utilize CARES Act funding for this service.

40. What will the collection hours be for functional area 1? If you can't be specific, can you give me the latest time possible, please?

Response: No collection hours are specified in the IFB. Typically, collections would be expected to occur during Normal State Business Hours (See Appendix 1 definition).

41. Would a dedicated Account Manager suffice as the Contract Representative? This person would have direct access to the laboratory manager and a clinician. The assigned Account Manager would act as the point of contact for the state and would have extensive experience managing COVID-19 testing accounts and knowledge regarding test results. This person would have access to the same information as a laboratory technician but would not be a certified laboratory technician.

Response: Please see the changes to IFB Section 2.3.4 via Addendum #1 Item 2 and Questions and Answers #1 Responses 4-6 for a response to this question. The Contractor Representative must meet the requirements of IFB Section 2.3.4.2 as amended. A person who is not a clinician, certified medical laboratory technician, or certified medical laboratory technologist would not meet the requirements of this section.

42. Can you clarify a bit more what you mean by specimen retrieval when you say 48 hours from specimen retrieval? By specimen retrieval, do you mean the time the sample is picked up from the courier, or do you mean the time the tester was swabbed?

Response: By specimen retrieval, the State means the time the sample is picked up from the test site by the courier.

43. Please confirm if the state is willing to adapt to fit the data requirements of the lab. For section 2.2.2.c, it says that the state will "Ensure that each patient's essential data, as defined below, is provided to Contractor via a secure file transfer to Contractor in accordance with Contractor's system requirements. The essential data for each patient is: first and last name, date of birth, gender, race, and ethnicity." Is the state willing to supply additional data required by the contractor's system? For example, a unique barcode for each kit that the lab provides? These barcodes can be scanned (scanners can also be provided). We also provide additional barcode stickers within the kits.

Response: The State is willing to work with the Contractor's system requirements. Hence, the "in accordance with Contractor's system requirements" language.