

**Maryland Department of Health (MDH)** 

## **REQUEST FOR PROPOSALS (RFP)**

# MARYLAND DEPARTMENT OF HEALTH (MDH) HEADQUARTERS ENTERPRISE PRINTERS PROJECT

**SOLICITATION NO. 18-17691** 

**Issue Date: 8/1/2017** 

## **NOTICE**

A Prospective Offeror that has received this document from the Maryland Department of Health website or <a href="https://emaryland.buyspeed.com/bso/">https://emaryland.buyspeed.com/bso/</a>, or that has received this document from a source other than the Procurement Officer, and that wishes to assure receipt of any changes or additional materials related to this RFP, should immediately contact the Procurement Officer and provide the Prospective Offeror's name and mailing address so that addenda to the RFP or other communications can be sent to the Prospective Offeror.

Minority Business Enterprises Are Encouraged to Respond to this Solicitation

## STATE OF MARYLAND

## MARYLAND DEPARTMENT OF HEALTH (MDH)

## RFP KEY INFORMATION SUMMARY SHEET

RFP Title:	Maryland Department of Health (MDH) Headquarters Enterprise Printers Project
RFP Number:	18-17691
RFP Issuing Department:	Maryland Department of Health (MDH) 201 W. Preston Street Baltimore MD 21201
RFP Issue Date:	8/1/2017
<b>Proposals Due Date and Time:</b>	8/31/2017 at 2:00 PM Local Time
<b>Questions Due Date and Time:</b>	8/14/2017 at 2:00 PM Local Time
Procurement Officer:	Dana Dembrow Director, Office of Procurement and Support Services Phone: 410-767-0974 Fax: 410-333-5958 e-mail: <a href="mailto:dhmh.solicitationquestions@maryland.gov">dhmh.solicitationquestions@maryland.gov</a>
Contract Manager:	Michael Karolkowski Phone: 410-767-5306 Fax: 410-767-5710 e-mail: michael.karolkowski@maryland.gov
Contract Officer	Denise Coates Office of Procurement and Support Services Phone: 410-767-5981 Fax 410-333-5958 Email: dcoates@maryland.gov
Send Proposals to:	Denise Coates Office of Procurement and Support Services 201 W. Preston Street, Room 416A Phone: 410-767-5981 Fax 410-333-5958 Email: dcoates@maryland.gov
Send Questions (e-mail only) to:	e-mail address: dcoates@maryland.gov
Contract Type	Fixed Price
<b>Contract Duration</b>	Five (5) years
MBE Subcontracting Goal:	12 %
VSBE Subcontracting Goal:	1 %
Small Business Reserve	No
Pre-Proposal Conference:	August 7, 2017 at 10:00 a.m. local time 201 W. Preston Street, Room L-4 Baltimore, Maryland 21201 (See Attachment E for Response Form)

# STATE OF MARYLAND NOTICE TO OFFERORS/BIDDERS/CONTRACTORS

## Maryland Wants to Do Business with You

Please let us know why you are not proposing. (Check all that apply).		
$\square$ We do not offer the services/commodities requested.		
☐ Busy with other commitments.		
$\square$ Specifications are unclear or too restrictive.		
☐ Timetable is unworkable.		
☐ Bonding/Insurance requirements are prohibitive.		
☐ Our experience with State of Maryland has not been satisfactory.		
☐ Other (Please specify)		
Additional Comments:		
Please add suggestions for improvement here:		
Name of commenter and Business (optional):		
Contact Person (optional):		
Bid/proposal Number: 18-17691 Entitled: Maryland Department of Health (MDH) Headquarters Enterprise Printers Project		
Your comments will help us improve the procurement process.		
Thank You.		
Please return your comments with your proposal. If you have chosen not to propose to this RFP, please e-mail this completed form to the Contract Officer's e-mail address.		

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#### 1 GENERAL INFORMATION

## 1.1 Summary Statement

- 1.1.1 The Maryland Department of Health (MDH or "the Department") is issuing this Request for Proposals (RFP) to provide an enterprise print/copy/scan/fax system with document management software and maintenance to replace an eight-year-old enterprise printing system located throughout MDH offices at 201 W. Preston Street and 300 W. Preston Street, Baltimore, MD 21201.
- 1.1.2 It is the State's intention to obtain products/services, as specified in this RFP, through a Contract between the successful Offeror and the State. See Section 1.4 for contract duration information.
- 1.1.3 The Department intends to make a single award as a result of this RFP.
- 1.1.4 Offerors, either directly or through their subcontractor(s), must be able to provide all products/services and meet all of the requirements requested in this solicitation and the successful Offeror (the Contractor) shall remain responsible for Contract performance regardless of subcontractor participation in the work.

#### 1.2 Abbreviations and Definitions

For the purposes of this RFP, the following abbreviations and terms have the meanings indicated below:

Term	Definition
Acceptable Use Policy (AUP)	A written policy documenting constraints and practices that a user must agree to in order to access a private network or the Internet.
Access	The ability or the means necessary to read, write, modify, or communicate data/information or otherwise use any information system resource
Business Day	Monday through Friday (excluding State holidays)
COMAR	Code of Maryland Regulations available on-line at <a href="https://www.dsd.state.md.us">www.dsd.state.md.us</a>
Contract	The Contract awarded to the successful Offeror pursuant to this RFP, the form of which is attached to this RFP as Attachment A
Contract Manager (CM)	The State representative who is primarily responsible for Contract administration functions, including issuing written direction, invoice approval, monitoring the Contract to ensure compliance with the terms and conditions of the Contract, monitoring MBE and VSBE

	compliance, and achieving completion of the Contract on budget, on time, and within scope
Contract Officer (CO)	The Office of Procurement and Support Services (OPASS) designated individual assigned to facilitate the procurement process. The Procurement Officer may designate the Contract Officer to conduct components of the procurement on behalf of the Procurement Officer.
Contractor	The successful Offeror awarded the Contract
Contractor Personnel	Employees and agents and subcontractor employees and agents performing work at the direction of the Contractor under the terms of the Contract awarded from this RFP
Contractor's Point of Contact (POC)	Person designated at the time of Contract award by the Contractor as the single point of contact with the authority and knowledge to resolve contract issues.
Data Breach	The unauthorized acquisition, use, modification or disclosure of Sensitive Data
eMaryland Marketplace (eMM)	Maryland's online procurement system
End User License Agreement (EULA)	The terms of service governing access to and use of the software services provided pursuant to this Contract
Fixed Price	Pricing option which places responsibility on the Contractor for the delivery of any products and the complete performance of any services in accordance with the RFP at a price that is not subject to adjustment
FMIS	State's mainframe Financial Management Information System housed at Annapolis Data Center (ADC)
Handle Data	Collect, store, transmit, have access to data
Information System	A discrete set of information resources organized for the collection, processing, maintenance, use, sharing, dissemination, or disposition of information
Information Technology (IT)	All electronic information-processing hardware and software, including: (a) Maintenance; (b) Telecommunications; and (c) Associated consulting services
Local Time	Time in the Eastern Time zone as observed by the State of Maryland. Unless otherwise specified, all stated times shall be Local Time, even if not expressly designated as such

Maryland Department of Health (MDH, or the Department)	The unit of the Executive Branch of Maryland State government issuing the RFP
Minority Business Enterprise (MBE)	A Minority Business Enterprise certified by the Maryland Department of Transportation under COMAR 21.11.03
MMIS	Maryland mainframe Medicaid Management Information System housed at Annapolis Data Center (ADC).
Monthly Charges	For purposes of SLA credit calculation, Monthly Charges are defined as the charges invoiced during the month of the breach for the monthly fixed services as set forth in Attachment F, Price Sheet.
Normal State Business Hours	Normal State business hours are 7:00 a.m. – 6:00 p.m. Monday through Friday except State Holidays, which can be found at: <a href="www.dbm.maryland.gov">www.dbm.maryland.gov</a> – keyword: State Holidays
Notice to Proceed (NTP)	A written notice from the Procurement Officer that work on the Contract, project, or Work Order shall begin on a specified date. Additional NTPs may be issued by either the Procurement Officer or the Contract Manager regarding the start date for any service included within this solicitation with a delayed or non-specified implementation date.
NTP Date	The date specified in an NTP for work on the Contract, project, or Work Order to begin
Offeror	An entity that submits a proposal in response to this RFP
Operational Status	The system provided works and meets all of the criteria in this RFP
Personally Identifiable Information (PII)	Any information about an individual maintained by the State, including (1) any information that can be used to distinguish or trace an individual's identity, such as name, social security number, date and place of birth, mother's maiden name, or biometric records; and (2) any other information that is linked or linkable to an individual, such as medical, educational, financial, and employment. information.
Point of Contact (POC)	The individual named as the person to coordinate on a particular topic
Procurement Officer	The State representative who is responsible for the Contract, determining scope issues and is the only State representative that can authorize changes to the Contract

Proposal	As appropriate, either or both an Offeror's Technical or Financial Proposal
Protected Health Information (PHI)	Information that relates to the past, present, or future physical or mental health or condition of an individual; the provision of health care to an individual; or the past, present, or future payment for the provision of health care to an individual; and (i) that identifies the individual; or (ii) with respect to which there is a reasonable basis to believe the information can be used to identify the individual
Request for Proposals (RFP)	This Request for Proposals for the Maryland Department of Health, including any amendments / addenda thereto
Security Incident	A violation or imminent threat of violation of computer security policies, Security Measures, acceptable use policies, or standard security practices. "Imminent threat of violation" is a situation in which the organization has a factual basis for believing that a specific incident is about to occur.
Security or Security Measures	The technology, policy and procedures that a) protects and b) controls access to networks, systems, and data
Sensitive Data	Means PII; PHI; information about an individual that (1) can be used to distinguish or trace an individual's identity, such as name, social security number, date and place of birth, mother's maiden name, or biometric records; (2) is linked or linkable to an individual, such as medical, educational, financial, and employment information; or other proprietary or confidential data as defined by the State, including but not limited to "personal information" under Md. Code Ann., Commercial Law § 14-3501(d) and Md. Code Ann., State Govt. § 10-1301(c)
Service Level Agreement (SLA)	Measurable levels governing Contractor performance and establishing associated liquidated damages for failure to meet those performance standards
SLA Activation Date	The date on which SLA charges commence under this Contract, which may include, but to, the date of (a) completion of Transition In, (b) a delivery, or (c) releases of work
Service Provider's Terms of Service (TOS)	Any terms or conditions defined and required by the Contractor for the use of their service under the terms of the contract.

Software as a Service (SaaS)	Software-as-a-Service (SaaS) as used in this document is defined as the capability provided to the State to use the Contractor's applications running on a cloud infrastructure. The applications are accessible from various client devices through a thin client interface such as a Web browser (e.g., Web-based email) or a program interface. The State does not manage or control the underlying cloud infrastructure, including network, servers, operating systems, or storage, but may be permitted limited user-specific application configuration settings.  Under SaaS, the Contractor is responsible for the acquisition and operation of all hardware, software and network support related to the services being provided, and shall keep all software current. The technical and professional activities required for establishing, managing, and maintaining the environments are the responsibilities of the Contractor.
State	The State of Maryland
Subcontractor	An agent, service provider, supplier or vendor selected by the Contractor to provide subcontracted services or products under the direction of the Contractor or other Subcontractors, and including any direct or indirect Subcontractors of a Subcontractor. Subcontractors are subject to the same terms and conditions as the Contractor.
System	All services and activities necessary to fully support the Maryland Department of Health (MDH) Headquarters Enterprise Printers program as an Information System, described as services and/or products in this RFP, to include technical support, backup and recovery services, a help desk, and non-technical items such as installation, warranty services and other manual processes. This definition of System includes all System Source Materials developed as a result of this Contract.
	All Upgrades and regulatory updates shall be provided at no additional cost to the State.
Technical Safeguards	The technology and the policy and procedures for its use that protect Sensitive Data and control access to it
Total Evaluated Price	The Offeror's price as submitted on Attachment F - Price Sheet, upon which the Offeror's Financial Proposal will be evaluated. (see RFP Section 5.3)
Upgrade	A new release of any component of the System containing major new features, functionality and/or performance improvements. An Upgrade would conventionally be

	indicated where the version number is changed by incrementing the numeric digits to the left of the decimal point, e.g., versions 1.0, 2.0, 3.0, and 4.0 would each typically be Upgrades to prior versions.
Veteran-owned Small Business Enterprise (VSBE)	A business that is verified by the Center for Verification and Evaluation (CVE) of the United States Department of Veterans Affairs as a veteran-owned small business. See Code of Maryland Regulations (COMAR) 21.11.13 and http://www.vetbiz.gov.
Working Day(s)	Same as "Business Day"

## 1.3 Contract Type

The Contract shall be Fixed Price Contract in accordance with COMAR 21.06.03.02.

#### 1.4 Contract Duration

- 1.4.1 The Contract shall start from the date of mutual contract execution by the parties ("Effective Date").
- 1.4.2 As of the NTP Date contained in a Notice to Proceed (NTP), the Contractor shall perform all activities required by the Contract, including the requirements of this solicitation and the offerings in its Technical Proposal, for the compensation described in its Financial Proposal.
- 1.4.3 The Contract resulting from this RFP shall be for five (5) years from the Effective Date.
- 1.4.4 The Contractor's obligations to pay invoices to subcontractors that provide products/services during the Contract term, as well as the audit, confidentiality, document retention, and indemnification obligations of the Contract (see Attachment A), shall survive expiration or termination of the Contract and continue in effect until all such obligations are satisfied.

#### 1.5 Procurement Officer

- 1.5.1 The sole point of contact in the State for purposes of this RFP prior to the award of a contract is the Procurement Officer as listed Key Information Summary Sheet. MDH may change the Procurement Officer at any time by written notice.
- 1.5.2 The Procurement Officer designates the following individual as the Contract Officer, who is authorized to act on behalf of the Procurement Officer. MDH may change the Contract Officer at any time by written notice.

Denise Coates
Maryland Department of Health
Office of Procurement and Support Services (OPASS)
201 W. Preston Street, Room 414A-1
Baltimore, Maryland 21044
410-767-5981
dcoates@maryland.gov

#### 1.6 Contract Manager

The MDH Contract Manager for the Contract is listed in the Key Information Summary Sheet. MDH may change the Contract Manager at any time by written notice.

#### 1.7 Pre-proposal Conference

- 1.7.1 A pre-proposal conference will be held at the time, date and location indicated on the Key Information Summary Sheet. Attendance at the pre-proposal conference is not mandatory, but all interested companies are encouraged to attend in order to facilitate better preparation of their proposals.
- 1.7.2 Seating at the pre-proposal conference will be limited to two (2) attendees per company. Attendees should bring a copy of the solicitation and a business card to help facilitate the signin process.
- 1.7.3 The pre-proposal conference will be summarized in writing. As promptly as is feasible subsequent to the pre-proposal conference, the attendance record and pre-proposal summary will be distributed via the same mechanism described for amendments and questions.
- 1.7.4 In order to assure adequate seating and other accommodations at the pre-proposal conference, please e-mail the Pre-Proposal Conference Response Form (Attachment E) no later than the time and date indicated on the form. In addition, if there is a need for sign language interpretation and/or other special accommodations due to a disability, please call the Procurement Officer no later than three (3) business days prior to the pre-proposal conference. The Department will make reasonable efforts to provide such special accommodation.

#### 1.8 eMaryland Marketplace (eMM)

- 1.8.1 eMaryland Marketplace (eMM) is an electronic commerce system administered by the Maryland Department of General Services (DGS). In addition to using the MDH website <a href="http://health.maryland.gov/">http://health.maryland.gov/</a> and possibly using other means for transmitting the RFP and associated materials, the RFP, pre-proposal conference summary and attendance sheet, Offerors' questions and the Procurement Officer's responses, addenda, and other solicitation related information will be made available via eMM.
- 1.8.2 In order to receive a contract award, a company must be registered on eMM. Guidelines can be found on the eMaryland Marketplace website at <a href="http://emaryland.buyspeed.com">http://emaryland.buyspeed.com</a>.

#### 1.9 Questions

- 1.9.1 All questions shall be submitted via e-mail to the Contract Officer no later than the date and time indicated in the Key Information Summary Sheet. Please identify in the subject line the Solicitation Number and Title. Answers to all questions that are not clearly specific only to the requestor will be distributed via the same mechanism as for RFP amendments and posted on eMM.
- 1.9.2 Only answers that have been answered in writing by the State can be considered final and binding.

#### 1.10 Procurement Method

The Contract will be awarded in accordance with the Competitive Sealed Proposals procurement method as described in COMAR 21.05.03.

#### 1.11 Proposals Due (Closing) Date and Time

- 1.11.1 Proposals, in the number and form set forth in Section 4 "Proposal Format," must be received by the Contract Officer no later than the date and time listed on the Key Information Summary Sheet in order to be considered.
- 1.11.2 Requests for extension of this date or time shall not be granted. Offerors mailing Proposals should allow sufficient mail delivery time to ensure timely receipt by the Contract Officer. Except as provided in COMAR 21.05.02.10, Proposals received by the Contract Officer after the due date and time shall not be considered.
- 1.11.3 Proposals may be modified or withdrawn by written notice received by the Contract Officer before the Proposals due time and date.
- 1.11.4 Proposals delivered by e-mail or facsimile shall not be considered.
- 1.11.5 Companies not responding to this solicitation are requested to submit the "Notice to Offerors/Bidders/Contractors" form, which includes company information and the reason for not responding (e.g., too busy, cannot meet mandatory requirements).

## 1.12 Multiple or Alternate Proposals

Multiple and/or alternate Proposals will not be accepted.

#### 1.13 Economy of Preparation

Proposals should be prepared simply and economically and provide a straightforward and concise description of the Offeror's Proposal to meet the requirements of this RFP.

#### 1.14 Public Information Act Notice

- 1.14.1 Offerors should give specific attention to the clear identification of those portions of their proposals that they deem to be confidential, proprietary commercial information or trade secrets and provide justification why such materials, upon request, should not be disclosed by the State under the Public Information Act, General Provisions Article, Title 4, Md. Code Ann., (Also, see RFP Section 4.2.2.2 "Claim of Confidentiality"). This confidential and/or proprietary information should be identified by page and section number and placed after the Title Page and before the Table of Contents in the Technical Proposal and if applicable, separately in the Financial Proposal.
- 1.14.2 Offerors are advised that, upon request for this information from a third party, the Procurement Officer is required to make an independent determination whether the information must be disclosed.

#### 1.15 Award Basis

A Contract shall be awarded to the responsible Offeror submitting the Proposal that has been determined to be the most advantageous to the State, considering price and evaluation factors set forth in this RFP (see COMAR 21.05.03.03F), for providing the products/services as specified in this RFP. See RFP Section 5 for further award information.

#### 1.16 Oral Presentation

Offerors determined to be reasonably susceptible may be required to make oral presentations to State representatives. Offerors must confirm in writing any substantive oral clarification of, or change in, their Proposals made in the course of discussions. Any such written clarifications or changes then become part of the Offeror's Proposal and are binding if the Contract is awarded. The MDH may at its discretion request demonstrations of the Offerors' hardware and software solutions. The Contract Officer will notify Offerors of the time and place of oral presentations.

#### 1.17 Duration of Proposal

Proposals submitted in response to this RFP are irrevocable for the latest of the following: 180 days following the closing date for submission of proposals, best and final offers (if requested), or the date any protest concerning this RFP is finally resolved. This period may be extended at the Procurement Officer's request only with the Offeror's written agreement.

#### 1.18 Revisions to the RFP

- 1.18.1 If it becomes necessary to revise this RFP before the due date for Proposals, the Department shall endeavor to provide addenda to all prospective Offerors that were sent this RFP or which are otherwise known by the Procurement Officer to have obtained this RFP. In addition, addenda to the RFP will be posted on the Department's procurement web page and through eMM. It remains the responsibility of all prospective Offerors to check all applicable websites for any addenda issued prior to the submission of Proposals. Addenda made after the due date for Proposals will be sent only to those Offerors that submitted a timely Proposal and that remain under award consideration as of the issuance date of the addenda.
- 1.18.2 Acknowledgment of the receipt of all addenda to this RFP issued before the Proposal due date shall be included in the Transmittal Letter accompanying the Offeror's Technical Proposal. Acknowledgement of the receipt of addenda to the RFP issued after the Proposal due date shall be in the manner specified in the addendum notice. Failure to acknowledge receipt of an addendum does not relieve the Offeror from complying with the terms, additions, deletions, or corrections set forth in the addendum, and may cause the Proposal to be deemed not susceptible for award.

#### 1.19 Cancellations

The State reserves the right to cancel this RFP, accept or reject any and all Proposals, in whole or in part, received in response to this RFP, to waive or permit the cure of minor irregularities, and to conduct discussions with all qualified or potentially qualified Offerors in any manner necessary to serve the best interests of the State. The State also reserves the right, in its sole discretion, to award a Contract based upon the written Proposals received without discussions or negotiations.

## 1.20 Incurred Expenses

The State will not be responsible for any costs incurred by any Offeror in preparing and submitting a Proposal, in making an oral presentation, in providing a demonstration, or in performing any other activities related to submitting a Proposal in response to this solicitation.

#### 1.21 Protest/Disputes

Any protest or dispute related, respectively, to this solicitation or the Contract shall be subject to the provisions of COMAR 21.10 (Administrative and Civil Remedies).

## 1.22 Offeror Responsibilities

- 1.22.1 The successful Offeror shall be responsible for rendering products and services for which it has been selected as required by this RFP. All subcontractors shall be identified and a complete description of their role relative to the Proposal shall be included in the Offeror's Proposal. If applicable, subcontractors utilized in meeting the established MBE or VSBE participation goal(s) for this solicitation shall be identified as provided in the appropriate Attachment(s) of this RFP (see Section 1.33 "Minority Business Enterprise Goals" and Section 1.41 "Veteran-Owned Small Business Enterprise Goals").
- 1.22.2 If an Offeror that seeks to perform or provide the products/services required by this RFP is the subsidiary of another entity, all information submitted by the Offeror, such as but not limited to, references, financial reports, or experience and documentation (e.g. insurance policies, bonds, letters of credit) used to meet minimum qualifications, if any, shall pertain exclusively to the Offeror, unless the parent organization will guarantee the performance of the subsidiary. If applicable, the Offeror's Proposal shall contain an explicit statement that the parent organization will guarantee the performance of the subsidiary.
- 1.22.3 Although experience and documentation of an Offeror's parent may be used to satisfy minimum qualifications, a parental guarantee of the performance of the Offeror under this Section will not automatically result in crediting the Offeror with the experience and/or qualifications of the parent under any evaluation criteria pertaining to the actual Offeror's experience and qualifications. Instead, the Offeror will be evaluated on the extent to which the State determines that the experience and qualifications of the parent are transferred to and shared with the Offeror, any stated intent by the parent in its guarantee of performance for direct involvement in the performance of the Contract, and the value of the parent's participation as determined by the State.

## 1.23 Substitution of Contractor Personnel

This section does not apply to this RFP.

#### 1.24 Mandatory Contractual Terms

By submitting a Proposal in response to this RFP, an Offeror, if selected for award, shall be deemed to have accepted the terms and conditions of this RFP and the Contract, attached hereto as Attachment A. Any exceptions to this RFP or the Contract shall be clearly identified in the Executive Summary of the Technical Proposal. The volume and severity of exceptions to the Contract terms, including the terms of the RFP, will be considered in the evaluation process.

#### 1.25 Bid/Proposal Affidavit

A Proposal submitted by an Offeror must be accompanied by a completed Bid/Proposal Affidavit. A copy of this Affidavit is included as Attachment B of this RFP.

#### 1.26 Contract Affidavit

All Offerors are advised that if a Contract is awarded as a result of this solicitation, the successful Offeror will be required to complete a Contract Affidavit. A copy of this Affidavit is included for informational purposes as Attachment C of this RFP. This Affidavit must be provided within five (5) Business Days of notification of recommended award.

#### 1.27 Compliance with Laws/Arrearages

- 1.27.1 By submitting a Proposal in response to this RFP, the Offeror, if selected for award, agrees that it will comply with all federal, State, and local laws applicable to its activities and obligations under the Contract.
- 1.27.2 By submitting a response to this solicitation, the Offeror also represents that it is not in arrears in the payment of any obligations due to the State of Maryland, including the payment of taxes and employee benefits, and that it shall not become so in arrears during the term of the Contract if selected for award.

#### 1.28 Verification of Registration and Tax Payment

1.28.1 Before a business entity can do business in the State of Maryland it must be registered with the Department of Assessments and Taxation, State Office Building, Room 803, 301 West Preston Street, Baltimore, Maryland 21201. The SDAT website is <a href="http://dat.maryland.gov/businesses/Pages/default.aspx">http://dat.maryland.gov/businesses/Pages/default.aspx</a>. It is strongly recommended that any potential Offeror complete registration prior to the due date for receipt of Proposals. An Offeror's failure to complete registration with the Department of Assessments and Taxation may disqualify an otherwise successful Offeror from final consideration and recommendation for award.

#### 1.29 False Statements

Offerors are advised that Md. Code Ann., State Finance and Procurement Article, § 11-205.1 provides as follows:

- 1.29.1 In connection with a procurement contract a person may not willfully:
  - a. Falsify, conceal, or suppress a material fact by any scheme or device.
  - b. Make a false or fraudulent statement or representation of a material fact.
  - c. Use a false writing or document that contains a false or fraudulent statement or entry of a material fact.
- 1.29.2 A person may not aid or conspire with another person to commit an act under subsection (1) of this section.

1.29.3 A person who violates any provision of this section is guilty of a felony and on conviction is subject to a fine not exceeding \$20,000 or imprisonment not exceeding five years or both.

## 1.30 Payments by Electronic Funds Transfer

By submitting a response to this solicitation, the Offeror agrees to accept payments by electronic funds transfer (EFT) unless the State Comptroller's Office grants an exemption. Payment by EFT is mandatory for contracts exceeding \$200,000. The successful Offeror shall register using the COT/GAD X-10 Vendor Electronic Funds (EFT) Registration Request Form.

Any request for exemption must be submitted to the State Comptroller's Office for approval at the address specified on the COT/GAD X-10 form and must include the business identification information as stated on the form and include the reason for the exemption. The COT/GAD X-10 form can be downloaded at:

http://comptroller.marylandtaxes.com/Vendor\_Services/Accounting\_Information/Static\_Files/GADX1\_0Form20150615.pdf

#### 1.31 Prompt Payment Policy

This procurement and the Contract to be awarded pursuant to this solicitation are subject to the Prompt Payment Policy Directive issued by the Governor's Office of Minority Affairs (GOMA) and dated August 1, 2008. Promulgated pursuant to Md. Code Ann., State Finance and Procurement Article, §§ 11-201, 13-205(a), and Title 14, Subtitle 3, and COMAR 21.01.01.03 and 21.11.03.01, the Directive seeks to ensure the prompt payment of all subcontractors on non-construction procurement contracts. The Contractor must comply with the prompt payment requirements outlined in the Contract, Sections 8 "Prompt Pay Requirements" and 20.14.3 "MBE Prompt Pay Requirements" (see Attachment A), should an MBE goal apply to this RFP. Additional information is available on GOMA's website at: <a href="http://goma.maryland.gov/Pages/Legislation-and-Policy.aspx">http://goma.maryland.gov/Pages/Legislation-and-Policy.aspx</a>.

#### 1.32 Electronic Procurements Authorized

- 1.32.1 Under COMAR 21.03.05, unless otherwise prohibited by law, a primary procurement unit may conduct procurement transactions by electronic means, including the solicitation, bidding, award, execution, and administration of a contract, as provided in Md. Code Ann., Maryland Uniform Electronic Transactions Act, Commercial Law Article, Title 21.
- 1.32.2 Participation in the solicitation process on a procurement contract for which electronic means has been authorized shall constitute consent by the Offeror to conduct by electronic means all elements of the procurement of that Contract which are specifically authorized under the solicitation or the Contract.
- 1.32.3 "Electronic means" refers to exchanges or communications using electronic, digital, magnetic, wireless, optical, electromagnetic, or other means of electronically conducting transactions. Electronic means includes facsimile, e-mail, internet-based communications, electronic funds transfer, specific electronic bidding platforms (e.g., <a href="https://emaryland.buyspeed.com/bso/">https://emaryland.buyspeed.com/bso/</a>), and electronic data interchange.
- 1.32.4 In addition to specific electronic transactions specifically authorized in other sections of this solicitation (e.g., § 1.30 "Payments by Electronic Funds Transfer") and subject to the

exclusions noted in section 1.32.5 of this subsection, the following transactions are authorized to be conducted by electronic means on the terms as authorized in COMAR21.03.05:

- 1. The Procurement Officer may conduct the procurement using eMM, e-mail, or facsimile to issue:
  - a. the solicitation (e.g., the RFP)
  - b. any amendments
  - c. pre-Proposal conference documents
  - d. questions and responses
  - e. communications regarding the solicitation or Proposal to any Offeror or potential offeror
  - f. notices of award selection or non-selection
  - g. the Procurement Officer's decision on any solicitation protest or Contract claim
- 2. An Offeror or potential Offeror may use e-mail to:
  - a. ask questions regarding the solicitation
  - b. reply to any material received from the Procurement Officer or Contract Officer by electronic means that includes a Procurement Officer's or Contract Officer's request or direction to reply by e-mail or facsimile, but only on the terms specifically approved and directed by the Procurement Officer or Contract Officer.
  - c. submit a "No Bid/Proposal Response" to the solicitation
- 3. The Procurement Officer, Contract Officer, Contract Manager, and the Contractor may conduct day-to-day Contract administration, except as outlined in Section 1.32.5 of this subsection, utilizing e-mail, facsimile, or other electronic means if authorized by the Procurement Officer, Contract Officer or Contract Manager.
- 1.32.5 The following transactions <u>related to this procurement</u> and any Contract awarded pursuant to it are *not authorized* to be conducted by electronic means:
  - a. submission of initial Proposals;
  - b. filing of protests;
  - c. filing of Contract claims;
  - d. submission of documents determined by the Department to require original signatures (e.g., Contract execution, Contract modifications); or
  - e. any transaction, submission, or communication where the Procurement Officer or Contract Officer has specifically directed that a response from the Contractor or Offeror be provided in writing or hard copy.
- 1.32.6 Any facsimile or e-mail transmission is only authorized to the facsimile numbers or e-mail addresses for the identified person as provided in the solicitation, the Contract, or in the direction from the Procurement Officer, Contract Officer or Contract Manager.

#### 1.33 Minority Business Enterprise (MBE) Participation Goal

- 1.33.1 Establishment of Goal and Subgoals
- 1.33.2 An overall MBE subcontractor participation goal has been established for this procurement as identified in the Key Information Summary Sheet, representing a percentage of the total contract dollar amount.

In addition, the following subgoals have been established for this procurement:

- A. There are no sub-goals established for this procurement.
- 1.33.3 Attachments D-1A to D-5 The following Minority Business Enterprise participation instructions, and forms are provided to assist Offerors:

Attachment D-1A	MBE Utilization and Fair Solicitation Affidavit & MBE Participation Schedule (must submit with Proposal)
Attachment D-1B	Waiver Guidance
Attachment D-1C	Good Faith Efforts Documentation to Support Waiver Request
Attachment D-2	Outreach Efforts Compliance Statement
Attachment D-3A	MBE Subcontractor Project Participation Certification
Attachment D-3B	MBE Prime Project Participation Certification
Attachment D-4A	Prime Contractor Paid/Unpaid MBE Invoice Report
Attachment D-4B	MBE Prime Contractor Report
Attachment D-5	Subcontractor/Contractor Unpaid MBE Invoice Report

- 1.33.4 An Offeror shall include with its Bid/Proposal a completed MBE Utilization and Fair Solicitation Affidavit (Attachment D-1A) whereby:
  - A. The Offeror acknowledges the certified MBE participation goal and commits to make a good faith effort to achieve the goal and any applicable subgoals, or requests a waiver, and affirms that MBE subcontractors were treated fairly in the solicitation process; and
  - B. The Offeror responds to the expected degree of MBE participation, as stated in the solicitation, by identifying the specific commitment of certified MBEs at the time of Proposal submission. The Offeror shall specify the percentage of total contract value associated with each MBE subcontractor identified on the MBE participation schedule, including any work performed by the MBE prime (including a prime participating as a joint venture) to be counted towards meeting the MBE participation goals.
  - C. An Offeror requesting a waiver should review Attachment D-1B (Waiver Guidance) and D-1C (Good Faith Efforts Documentation to Support Waiver Request) prior to submitting its request.

If an Offeror fails to submit a completed Attachment D-1A with the Proposal as required, the Procurement Officer shall determine that the Proposal is not reasonably susceptible of being selected for award.

1.33.5 Offerors are responsible for verifying that each of the MBE(s) (including any MBE primes and/or MBE primes participating in a joint venture), selected to meet the goal and any subgoals

- and subsequently identified in Attachment D-1A is appropriately certified and has the correct NAICS codes allowing it to perform the committed work.
- 1.33.6 Within ten (10) Working Days from notification of recommended award or the date of the actual award, whichever is earlier, the Offeror must provide the following documentation to the Procurement Officer or Contract Officer.
  - A. Outreach Efforts Compliance Statement (Attachment D-2).
  - B. MBE Prime/Subcontractor Project Participation Certification (Attachment D-3A/3B).
  - C. If the recommended awardee believes a waiver (in whole or in part) of the overall MBE goal or of any applicable subgoal is necessary, the recommended awardee must submit a fully-documented waiver request that complies with COMAR 21.11.03.11.
  - D. Any other documentation required by the Procurement Officer to ascertain Offeror responsibility in connection with the certified MBE subcontractor participation goal or any applicable subgoals.

If the recommended awardee fails to return each completed document within the required time, the Procurement Officer may determine that the recommended awardee is not responsible and, therefore, not eligible for Contract award. If the Contract has already been awarded, the award is voidable.

- 1.33.7 A current directory of certified MBEs is available through the Maryland State Department of Transportation (MDOT), Office of Minority Business Enterprise, 7201 Corporate Center Drive, Hanover, Maryland 21076. The phone numbers are (410) 865-1269, 1-800-544-6056, or TTY (410) 865-1342. The directory is also available on the MDOT website at <a href="http://mbe.mdot.state.md.us/directory/">http://mbe.mdot.state.md.us/directory/</a>. The most current and up-to-date information on MBEs is available via this website. Only MDOT-certified MBEs may be used to meet the MBE subcontracting goals.
- 1.33.8 The Contractor, once awarded a Contract, will be responsible for submitting or requiring its subcontractor(s) to submit the following forms to provide the State with ongoing monitoring of MBE Participation:
  - A. Attachment D-4A (Prime Contractor Paid/Unpaid MBE Invoice Report).
  - B. Attachment D-4B (MBE Prime Contractor Report)
  - C. Attachment D-5 (MBE Subcontractor/Contractor Unpaid MBE Invoice Report).
- 1.33.9 An Offeror that requested a waiver of the goal or any of the applicable subgoals will be responsible for submitting the Good Faith Efforts Documentation to Support Waiver Request (Attachment D-1C) and all documentation within ten (10) Working Days from notification of recommended award or from the date of the actual award, whichever is earlier, as required in COMAR 21.11.03.11.
- 1.33.10All documents, including the MBE Utilization and Fair Solicitation Affidavit & MBE Participation Schedule (Attachment D-1A), completed and submitted by the Offeror in connection with its certified MBE participation commitment shall be considered a part of the Contract and are hereby expressly incorporated into the Contract by reference thereto. All of the referenced documents will be considered a part of the Proposal for order of precedence purposes (see Contract Attachment A, Section 2.2).

- 1.33.11The Offeror is advised that liquidated damages will apply in the event the Contractor fails to comply in good faith with the requirements of the MBE program and pertinent Contract provisions. (See Contract Attachment A, Section 16.14.2).
- 1.33.12As set forth in COMAR 21.11.03.12-1(D) when a certified MBE firm participates on a contract as a prime contractor (including a joint-venture where the MBE firm is a partner), a procurement agency may count the distinct, clearly defined portion of the work of the contract that the certified MBE firm performs with its own work force towards fulfilling up to fifty-percent (50%) of the MBE participation goal (overall) and up to one hundred percent (100%) of not more than one of the MBE participation subgoals, if any, established for the contract.

In order to receive credit for self-performance, an MBE prime must list its firm in Section 4A of the MBE Participation Schedule (Attachment D-1A) and include information regarding the work it will self-perform. For the remaining portion of the overall goal and the subgoals, the MBE prime must also identify other certified MBE subcontractors (see Section 4B of the MBE Participation Schedule (Attachment D-1A)) used to meet those goals. If dually-certified, the MBE prime can be designated as only one of the MBE classifications but can self-perform up to 100% of the stated subgoal.

As set forth in COMAR 21.11.03.12-1, once the Contract work begins, the work performed by a certified MBE firm, including an MBE prime, can only be counted towards the MBE participation goal(s) if the MBE firm is performing a commercially useful function on the Contract.

- 1.33.13With respect to Contract administration, the Contractor shall:
  - A. Submit by the 10<sup>th</sup> of each month to the Contract Manager and the Department's MBE Liaison Officer:
    - i. A Prime Contractor Paid/Unpaid MBE Invoice Report (Attachment D-4A) listing any unpaid invoices, over 45 days old, received from any certified MBE subcontractor, the amount of each invoice and the reason payment has not been made; and
    - ii. (If Applicable) An MBE Prime Contractor Report (Attachment D-4B) identifying an MBE prime's self-performing work to be counted towards the MBE participation goals.
  - B. Include in its agreements with its certified MBE subcontractors a requirement that those subcontractors submit by the 10<sup>th</sup> of each month to the Contract Manager and the Department's MBE Liaison Officer an MBE Subcontractor Paid/Unpaid Invoice Report (Attachment D-5) that identifies the Contract and lists all payments to the MBE subcontractor received from the Contractor in the preceding 30 days, as well as any outstanding invoices, and the amounts of those invoices.
  - C. Maintain such records as are necessary to confirm compliance with its MBE participation obligations. These records must indicate the identity of certified minority and non-minority subcontractors employed on the Contract, the type of work performed by each, and the actual dollar value of work performed. Subcontract agreements documenting the work performed by all MBE participants must be retained by the Contractor and furnished to the Procurement Officer or Contract Officer on request.
  - D. Consent to provide such documentation as reasonably requested and to provide right-ofentry at reasonable times for purposes of the State's representatives verifying compliance with the MBE participation obligations. Contractor must retain all records concerning MBE

- participation and make them available for State inspection for three years after final completion of the Contract.
- E. Upon completion of the Contract and before final payment, submit a final report in affidavit form and under penalty of perjury, of all payments made to, or withheld from MBE subcontractors.

## 1.34 Living Wage Requirements

- 1.34.1 Maryland law requires that contractors meeting certain conditions pay a living wage to covered employees on State service contracts over \$100,000. Maryland Code, State Finance and Procurement, § 18-101 et al. The Commissioner of Labor and Industry at the Department of Labor, Licensing and Regulation requires that a contractor subject to the Living Wage law submit payroll records for covered employees and a signed statement indicating that it paid a living wage to covered employees; or receive a waiver from Living Wage reporting requirements. See COMAR 21.11.10.05.
- 1.34.2 If subject to the Living Wage law, Contractor agrees that it will abide by all Living Wage law requirements, including but not limited to reporting requirements in COMAR 21.11.10.05. Contractor understands that failure of Contractor to provide such documents is a material breach of the terms and conditions and may result in Contract termination, disqualification by the State from participating in State contracts, and other sanctions. Information pertaining to reporting obligations may be found by going to the Maryland Department of Labor, Licensing and Regulation (DLLR) website <a href="http://www.dllr.state.md.us/labor/prev/livingwage.shtml">http://www.dllr.state.md.us/labor/prev/livingwage.shtml</a>.
- 1.34.3 Additional information regarding the State's living wage requirement is contained in Attachment G. Offerors must complete and submit the Maryland Living Wage Requirements Affidavit of Agreement (Attachment G-1) with their Proposals. If an Offeror fails to complete and submit the required documentation, the State may determine an Offeror to not be responsible under State law.
- 1.34.4 Contractors and subcontractors subject to the Living Wage Law shall pay each covered employee at least the minimum amount set by law for the applicable Tier area. The specific living wage rate is determined by whether a majority of services take place in a Tier 1 Area or a Tier 2 Area of the State. The specific Living Wage rate is determined by whether a majority of services take place in a Tier 1 Area or Tier 2 Area of the State. If the Contractor provides more than 50% of the services from an out-of-State location, the State agency determines the wage tier based on where the majority of the service recipients are located. See COMAR 21.11.10.07.
- 1.34.5 The Offeror shall identify in the Proposal the location from which services will be provided.

NOTE: Whereas the Living Wage may change annually, the Contract price will not change because of a Living Wage change.

#### 1.35 Federal Funding Acknowledgement

The Contract does not contain federal funds.

#### 1.36 Conflict of Interest Affidavit and Disclosure

- 1.36.1 Offerors shall complete and sign the Conflict of Interest Affidavit and Disclosure (Attachment I) and submit it with their Proposal. All Offerors are advised that if a Contract is awarded as a result of this solicitation, the Contractor's personnel who perform or control work under this Contract and each of the participating subcontractor personnel who perform or control work under this Contract shall be required to complete agreements substantially similar to Attachment I Conflict of Interest Affidavit and Disclosure.
- 1.36.2 Additionally, contractors have an ongoing obligation to ensure that any necessary personnel or subcontractor personnel have completed such agreements prior to providing services under the Contract. For policies and procedures applying specifically to Conflict of Interests, the Contract is governed by COMAR 21.05.08.08.
- 1.36.3 Contractors should be aware that the State Ethics Law, Md. Code Ann., General Provisions Article, Title 5, might limit the selected Contractor's ability to participate in future related procurements, depending upon specific circumstances.
- 1.36.4 By submitting a Conflict of Interest Affidavit and Disclosure, the Contractor shall be construed as certifying all personnel and subcontractors are also without a conflict of interest as defined in COMAR 21.05.08.08A.

#### 1.37 Non-Disclosure Agreement

1.37.1 Non-Disclosure Agreement (Offeror)

A Non-Disclosure Agreement (Offeror) is not required for this procurement.

1.37.2 Non-Disclosure Agreement (Contractor)

All Offerors are advised that this solicitation and any resultant Contract(s) are subject to the terms of the Non-Disclosure Agreement (NDA) contained in this solicitation as Attachment J. This Agreement must be provided within five (5) Business Days of notification of recommended award; however, to expedite processing, it is suggested that this document be completed and submitted with the Proposal.

#### 1.38 HIPAA - Business Associate Agreement

Based on the determination by the Department that the functions to be performed in accordance with this solicitation constitute Business Associate functions as defined in the Health Insurance Portability and Accountability Act of 1996 (HIPAA), the recommended awardee shall execute a Business Associate Agreement as required by HIPAA regulations at 45 C.F.R. §164.500 *et seq.* and set forth in **Attachment K**. This Agreement must be provided within five (5) Business Days of notification of proposed Contract award. However, to expedite processing, it is suggested that this document be completed and submitted with the Proposal. Should the Business Associate Agreement not be submitted upon expiration of the five (5) Business Day period as required by this solicitation, the Procurement Officer, upon review of the Office of the Attorney General and approval of the Secretary, may withdraw the recommendation for award and make the award to the responsible Offeror with the next highest overall-ranked Proposal.

## 1.39 Non-Visual Access

- 1.39.1 By submitting a Proposal, the Offeror warrants that the information technology offered under the Proposal: (1) provides equivalent access for effective use by both visual and non-visual means; (2) will present information, including prompts used for interactive communications, in formats intended for both visual and non-visual use; (3) if intended for use in a network, can be integrated into networks for obtaining, retrieving, and disseminating information used by individuals who are not blind or visually impaired; and (4) is available, whenever possible, without modification for compatibility with software and hardware for non-visual access. The Offeror further warrants that the cost, if any, of modifying the information technology for compatibility with software and hardware used for non-visual access will not increase the cost of the information technology by more than five percent (5%). For purposes of this solicitation, the phrase "equivalent access" means the ability to receive, use and manipulate information and operate controls necessary to access and use information technology by non-visual means. Examples of equivalent access include keyboard controls used for input and synthesized speech, Braille, or other audible or tactile means used for output.
- 1.39.2 The Non-visual Access Clause noted in COMAR 21.05.08.05 and referenced in this solicitation is the basis for the standards that have been incorporated into the Maryland regulations, which can be found at: <a href="www.doit.maryland.gov">www.doit.maryland.gov</a>, keyword: NVA.

#### 1.40 Mercury and Products That Contain Mercury

All products or equipment provided pursuant to this solicitation shall be mercury-free products. The Offeror must submit a Mercury Affidavit in the form of Attachment L with its Proposal.

#### 1.41 Veteran-Owned Small Business Enterprise Goals

#### 1.41.1 Notice to Offerors

Questions or concerns regarding the Veteran-Owned Small Business Enterprise (VSBE) subcontractor participation goal of this solicitation must be raised before the due date for submission of Proposals.

#### 1.41.2 Purpose

The Contractor shall structure its procedures for the performance of the work required in this Contract to attempt to achieve the VSBE subcontractor participation goal stated in this solicitation. VSBE performance must be in accordance with this section and Attachment M, as authorized by COMAR 21.11.13. The Contractor agrees to exercise all good faith efforts to carry out the requirements set forth in this section and Attachment M.

#### 1.41.3 VSBE Goals

An overall MBE subcontractor participation goal of the total contract dollar amount has been established for this procurement as identified in the Key Information Summary Sheet.

By submitting a response to this solicitation, the Offeror agrees that this percentage of the total dollar amount of the Contract will be performed by verified veteran-owned small business enterprises.

In 2015, Maryland amended COMAR 21.11.13.05 as part of its Veteran-Owned Small Business Enterprise (VSBE) program concerning VSBE primes. This amendment, which became effective March 6, 2015, allows an agency to count the distinct, clearly defined portion of work that a certified VSBE performs with its own work force toward meeting up to one-hundred (100%) of the VSBE goal established for a procurement. Please see the attached VSBE forms and instructions.

In order to receive credit for self-performance, a VSBE Prime must list its firm in the VSBE Prime/Subcontractor Participation Schedule (Attachment M-1) and include information regarding the work it will self-perform. For any remaining portion of the VSBE goal that is not to be performed by the VSBE Prime, the VSBE Prime must also identify verified VSBE subcontractors used to meet the remainder of the goal.

#### 1.41.4 Solicitation and Contract Formation

An Offeror must include with its Proposal a completed Veteran-Owned Small Business Enterprise Utilization Affidavit and Subcontractor Participation Schedule (Attachment M-1) whereby:

- A. the Offeror acknowledges it: a) intends to meet the VSBE participation goal; or b) requests a full or partial waiver of the VSBE participation goal. If the Offeror commits to the full VSBE goal or requests a partial waiver, it shall commit to making a good faith effort to achieve the stated goal.
- B. the Offeror responds to the expected degree of VSBE participation as stated in the solicitation, by identifying the specific commitment of VSBEs at the time of Proposal submission. The Offeror shall specify the percentage of contract value associated with each VSBE subcontractor identified on the VSBE Participation Schedule.

If an Offeror fails to submit Attachment M-1 with the Proposal as required, the Procurement Officer may determine that the Proposal is not reasonably susceptible of being selected for award.

- 1.41.5 Within 10 Working Days from notification of recommended award, the awardee must provide the following documentation to the Procurement Officer.
  - A. VSBE Subcontractor Participation Statement (Attachment M-2);
  - B. If the apparent awardee believes a full or partial waiver of the overall VSBE goal is necessary, it must submit a fully-documented waiver request that complies with COMAR 21.11.13.07; and
  - C. Any other documentation required by the Procurement Officer to ascertain Offeror responsibility in connection with the VSBE subcontractor participation goal.

If the apparent awardee fails to return each completed document within the required time, the Procurement Officer may determine that the apparent awardee is not reasonably susceptible of being selected for award.

- 1.41.6 The Contractor, once awarded the Contract shall:
  - A. Submit monthly by the 10th of the month following the reporting period to the Contract Manager and Department VSBE representative a report listing any unpaid invoices, over 45 days old, received from any VSBE subcontractor, the amount of each invoice, and the reason payment has not been made (Attachment M-3).

- B. Include in its agreements with its VSBE subcontractors a requirement that those subcontractors submit monthly by the 10th of the month following the reporting period to the Contract Manager and Department VSBE representative a report that identifies the prime contract and lists all payments received from Contractor in the preceding 30 days, as well as any outstanding invoices, and the amount of those invoices (Attachment M-4).
- C. Maintain such records as are necessary to confirm compliance with its VSBE participation obligations. These records must indicate the identity of VSBE and non-VSBE subcontractors employed on the contract, the type of work performed by each, and the actual dollar value of work performed. The subcontract agreement documenting the work performed by all VSBE participants must be retained by the Contractor and furnished to the Procurement Officer on request.
- D. Consent to provide such documentation as reasonably requested and to provide right-ofentry at reasonable times for purposes of the State's representatives verifying compliance with the VSBE participation obligations. The Contractor must retain all records concerning VSBE participation and make them available for State inspection for three years after final completion of the Contract.
- E. At the option of the procurement department, upon completion of the Contract and before final payment, submit a final report in affidavit form and under penalty of perjury, of all payments made to, or withheld from VSBE subcontractors.

#### 1.42 Location of the Performance of Services Disclosure

This solicitation does not require a Location of the Performance of Services Disclosure.

#### 1.43 Department of Human Resources (DHR) Hiring Agreement

This solicitation does not require a DHR Hiring Agreement.

#### 1.44 Purchasing and Recycling Electronic Products

- 1.44.1 State Finance and Procurement Article, Md. Code Ann. § 14-414, requires State agencies purchasing computers and other electronic products in categories covered by EPEAT to purchase models rated EPEAT Silver or Gold unless the requirement is waived by the Department of Information Technology (DoIT). This information is located on the DGS web site:
  - http://www.dgs.maryland.gov/GreenOperations/GreenPurchasing/Guidelines/specs/ElectronicandITProductsSpecification.pdf.
- 1.44.2 Guidelines provided by DGS require planning and coordination of the proper disposition of Information Technology equipment. State Finance and Procurement Article, Md. Code Ann. § 14-415, requires state agencies awarding contracts for services to recycle electronic products to award the contract to a recycler that is R2 or e-Stewards certified. This information is located on the DGS web
  - $site: \ \underline{http://www.dgs.maryland.gov/GreenOperations/GreenPurchasing/Guidelines/specs/ElectronicProductDisposalSpecification.pdf}.$
- 1.44.3 Guidelines provided by DoIT discuss information and guidance on the proper disposition of IT equipment, media sanitization, and protecting confidential information stored on media. This

information is located in the State's Information Technology (IT) Security Policy <a href="http://doit.maryland.gov/support/pages/securitypolicies.aspx">http://doit.maryland.gov/support/pages/securitypolicies.aspx</a>. Section 6.5 Media Protection provides guidance on proper precautions to protect confidential information stored on media.

#### 1.45 Contract Extended To Include Other Non-State Governments or Agencies

This solicitation is specific to MDH Headquarters.

## 1.46 Retainage

This solicitation does not require retainage.

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## 2 COMPANY AND PERSONNEL QUALIFICATIONS

#### 2.1 Offeror Minimum Qualifications

To be considered reasonably susceptible for award, an Offeror must provide proof with its Proposal that the following Minimum Qualifications have been met:

- 2.1.1 The Offeror shall be a manufacturer of the equipment proposed or an authorized distributer of the manufacturer of the equipment proposed. As proof of meeting this requirement, the Offeror shall provide with its proposal written confirmation that it is the manufacturer or confirmation that the Offeror is an authorized distributer.
- 2.1.2 The Offeror must be a licensed reseller or distributor of any software proposed. As proof of meeting this requirement, the Offeror shall provide with its proposal written confirmation that it is a licensed reseller or distributor.

#### 2.2 Offeror Experience Levels

This section identifies experience levels that all Offerors responding to this RFP will be evaluated on.

2.2.1 The Offeror shall have experience in commercial scale printer and software installations and customizations with enterprise printer projects with at least 100 printers installed per instance. In addition to installation, services shall have included supply, maintenance and software management services. As proof of meeting this requirement, the Offeror shall provide with its Proposal three references for contracts that meet this standard including name, contact information, location and a brief description of the project.

Note: Subcontractor experience may not be used by Offeror to meet Minimum Qualifications. The minimum qualifications must be met by the Offeror/Contractor.

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#### 3 SCOPE OF WORK

#### 3.1 Background and Purpose

The Department is issuing this solicitation in order to obtain an enterprise print/copy/scan/fax system of 200 black and white, color, and multi-function printers from a single manufacturer or brand to replace an eight-year-old enterprise printing system located throughout MDH offices at 201 W. Preston Street and 300 W. Preston Street, Baltimore, MD 21201. The solution will include hosted server-side software system management, software and hardware maintenance, and regular service including provision of supplies except as otherwise noted. The Contractor shall be able to perform all requirements as detailed in Section 3 of the RFP. Offerors shall be required to furnish satisfactory evidence that they meet or exceed all minimum qualifications listed in Section 2 of this RFP.

#### 3.2 Agency / Project Background

#### 3.2.1 Agency background

The Maryland Department of Health is the State level agency responsible for public health, health care financing and associated programs with its headquarters at the State Office Complex on W. Preston Street, Baltimore, Maryland. The Department has approximately 3,000 administrative and program staff working in its seven-story headquarters building at 201 W. Preston Street and on several floors of 300 W. Preston Street.

- 3.2.2 Current System Environment
- 3.2.2.1 The current system utilizes approximately 220 devices of multiple Lexmark models of networked table-top black & white and color printers, as well as multi-function printers (MFP) with the ability to print, copy, fax and scan. MDH owns current fleet of printers and MFPs. MDH currently hosts server-side software solution on MDH servers, within the MDH Data Center.
- 3.2.2.2 In the new System, MDH will require 200 purchased printers and MFPs, which are managed by the Contractor for supplies, consumables and break/fix service. MDH will only be responsible for paper, electric and network connectivity for new devices. The server-side software solution will be hosted in the cloud by the Contractor. The Contractor will propose, provide and fully describe its software solution and its solution for updating any new software releases. MDH will require and enforce Service Level Agreements (SLAs) for all aspects of the new System between MDH and the winning Contractor, refer to RFP Section 3.8. The SLAs outline service requirements, uptime requirements and liquidated damages for Contractor's failure to meet SLA requirements.

#### 3.3 General Requirements

#### 3.3.1 Required Project Policies, Guidelines and Methodologies

The Contractor shall be required to comply with all applicable laws, regulations, policies, standards and guidelines affecting Information Technology projects, which may be created or changed periodically. It is the responsibility of the Contractor to ensure adherence and to remain abreast of new or revised laws, regulations, policies, standards and guidelines affecting project execution. These may include, but are not limited to:

- A. The State of Maryland System Development Life Cycle (SDLC) methodology at: <a href="https://www.DoIT.maryland.gov">www.DoIT.maryland.gov</a> keyword: SDLC;
- B. The State of Maryland Information Technology Security Policy and Standards at: www.DoIT.maryland.gov keyword: Security Policy;
- C. The State of Maryland Information Technology Non-Visual Standards at: <a href="http://doit.maryland.gov/policies/Pages/ContractPolicies.aspx">http://doit.maryland.gov/policies/Pages/ContractPolicies.aspx</a>
- 3.3.2 Any IT services personnel provided under this RFP shall maintain any required professional certifications for the duration of the resulting Contract.
- 3.3.3 Transition-In Requirements
- 3.3.3.1 Contractor shall submit detailed migration plan, which focuses on preventing user downtime during the transition, within 10 business days of notice of award to the Contract Manager.
- 3.3.3.2 Contractor staff shall be responsible for unpacking, configuration, placement, installation, initial start-up and testing of all devices.
- 3.3.3.3 Immediately prior to full rollout, a pilot consisting of ten (10) fully operational printers lasting ten (10) business days must be successfully completed.
- 3.3.3.4 Installation of devices and cutover to new printing solution to be scheduled by MDH during fifty-six (56) hour period over one (1) weekend, beginning at 3:00 P.M. Friday through 11:00 P.M. Sunday.
- 3.3.3.5 Minimum of one (1) Contractor staff stationed at MDH (201 W. Preston St, Rm SS-1) between the hours of 8:00AM and 4:00PM daily for fifteen (15) business days after all devices are installed and MDH cutover to new printing system.
- 3.3.3.6 Contractor performed training sessions for end-users, on-site, to introduce/train MDH staff on using new printers/devices. Forty (40) training sessions, lasting between thirty (30) and sixty (60) minutes each, scheduled by MDH at 201 W. Preston Street location shall be completed within ten (10) business days of completion of the installation of the printers/devices.
- 3.3.4 Transition-Out Requirements

THIS SECTION IS NOT APPLICABLE TO THIS RFP.

- 3.3.5 Export/Import, Backup, Disaster Recovery (DR)
- 3.3.5.1 Export/Import
  - A. The Contractor shall provide access and instructions to allow the State to export/import data at will. The Contractor shall perform an export/import of State data within twenty-four (24) hours of a request.
- 3.3.5.2 Backup
  - A. The Contractor shall perform backups of the web, application, and database servers on a regular basis. This shall include daily incremental backups and full weekly backups of all volumes of servers.
  - B. Daily backups shall be retained for one month.
  - C. The Contractor shall provide and maintain an Emergency Backup Protocol to avoid loss of data in the event of a system failure.

#### 3.3.5.3 Disaster Recovery

The Contractor must maintain or cause to be maintained disaster avoidance procedures designed to safeguard State data and confidential information, Contractor's processing capability and the availability of hosted services.

- A. System shall come back online within four (4) hours.
- B. System shall be restored with less than four (4) hours' loss of data.
- C. Contractor shall describe in its Proposal its disaster recovery approach, including an explanation how the data will be recoverable.
- 3.3.6 Contractor-supplied Hardware, Software, and Materials
- 3.3.6.1 Contractor shall provide 200 new devices from a single manufacturer or brand and shall meet all criteria as defined in Attachment S to be installed at locations in MDH offices referenced in RFP Section 3.1 as directed by the Department.
- 3.3.6.2 Contractor shall provide all electrical cables, card readers and any other accessories required for full installation.
- 3.3.6.3 SaaS applications shall be accessible from various client devices through a thin client interface such as a Web browser (e.g., Web-based email) or a program interface.
- 3.3.6.4 The State shall be permitted limited user-specific application configuration settings.
- 3.3.6.5 The Contractor is responsible for the acquisition and operation of all hardware, software and network support related to the services being provided, and shall keep all software current.
- 3.3.6.6 Warranty/service agreement shall entitle MDH to free upgrade protection to new releases and versions of software. All software Upgrades shall be provided at no additional cost to the State.
- 3.3.6.7 All defective items must be replaced at no additional cost to the State. Any warranty period for products and services will not commence until acceptance of the products or services by the Department.
- 3.3.6.8 Manufacturer's extended warranty service shall include, but not limited to: Electronic media and consulting services, upgrades and enhancements for technology advancements, improved functionality and compatibility with new industry standards:
  - A) Direct access to experienced consultants of the Hardware;
  - B) Flexible service options including telephone or e-mail support;
  - C) Timely problem resolution of reported discrepancies;
  - D) Remote technical support;
  - E) Online self-help functions;
  - F) On-site warranty.

Any warranty period for equipment and services will not commence until acceptance of the equipment or services by the MDH.

3.3.7 Custom Software

- 3.3.7.1 As described in the sample Contract (Attachment A), the State shall solely own any custom software, including, but not limited to application modules developed to integrate with a COTS, source-codes, maintenance updates, documentation, and configuration files, when developed under this Contract.
- 3.3.7.2 Upon a Contractor's voluntary or involuntary filing of bankruptcy or any other insolvency proceeding, Contractor's dissolution, Contractor's discontinuance of support of any software or system, the Contractor shall convey to the State all rights, title, and interests in all custom software, licenses, software source codes, and all associated software source code documentation that comprises any solutions proposed as a part of the Contract These rights include, but are not limited to, the rights to use, and cause others to use on behalf of the State, said software, software documentation, licenses, software source codes, and software source code documentation.
- 3.3.7.3 Custom Source Code
- 3.3.7.4 For all custom software provided to the State pursuant to the Contract, the Contractor shall either provide the source code directly to the State in a form acceptable to the State, or deliver two copies of each software source code and software source code documentation at no additional cost to the State.
- 3.3.7.5 The State shall have the right to audit custom software source code and corresponding software source code documentation for each software product that comprises the solution as represented by the Contractor. This audit shall be scheduled at any time that is convenient for the parties to be present. The State shall be provided with software or other tools required to view all software source code.
- 3.3.7.6 The Contractor shall provide the current source code and documentation for all custom software to the State at the time of Contract termination.
- 3.3.8 Travel Reimbursement
- 3.3.8.1 There shall be no reimbursement for Travel.

#### 3.3.9 CONTRACTOR RESPONSIBILITIES

The Contractor shall provide staffing and resources to fully supply the following services as identified:

- 1. Contractor Personnel Duties and Responsibilities as described in Section 3.3.10.
- 2. Help Desk
- 3. All personnel assigned to provide maintenance and service on the devices purchased under this Contract shall be certified by the manufacturer or their authorized agent to perform such services on the manufacturer's equipment.
- 4. Technical Requirements as described in Section 3.3.12.
- 5. Backup and recovery services
- 6. Warranty and service agreement requirements
- 7. Manufacturer's full parts and service warranty on all hardware for year one (1) following acceptance.

- 8. Extended parts and services warranty for the term of the Contract meeting all requirements.
- 9. Contractor responsible for Proactive Fleet Services, preventative maintenance, and repairs.
- 10. Full Contractor service warranty for the term of the Contract for all software and applications which are part of the System or any component of the System.
- 11. Any printer that becomes inoperable due to the same root cause or parts failure, more than two (2) times within any rolling sixty (60) calendar day period must be replaced, at no charge to the MDH, with a new (not used or refurbished) printer of the same model or newer model with the same or better specifications, if the failed model has been discontinued. Any replacement discontinued and/or not supported models will be provided at no cost to the State.
- 12. Any printer that becomes inoperable, for any reason or combination of reasons, more than two (2) times within any rolling one hundred eighty (180) calendar day period must be replaced, at no charge to MDH, with a new (not used or refurbished) printer of the same model or newer model with same or better specifications, if the failed model has been discontinued. Any replacement discontinued and/or not supported models will be provided at no cost to the State.

#### 3.3.10 CONTRACTOR PERSONNEL DUTIES AND RESPONSIBILITIES

At a minimum, Contractor personnel shall perform the following:

- A) Recurring Daily / Weekly / Monthly Duties
- 1. Daily Ensure full operations of all features, capabilities, services and reporting of enterprise solution.
- 2. Daily Ensure full functionality of all printers through proactive management of printer fleet hardware, parts, consumables, supplies (excluding paper) and software.
- 3. As Required Contractor's personnel shall perform requirements as defined in Service Requirements in Section 3.8.1 according to the timelines established therein.

#### 3.3.11 FUNCTIONAL / BUSINESS REQUIREMENTS

#### 3.3.11.1 Hosting Requirements

- 1. Contractor shall host server-side software and print queue to operate and manage devices on Contractor provided servers in a private cloud environment. All servers employed for the project must comply with HIPAA security requirements.
- 2. All MDH data on Contractor servers shall be encrypted at rest always.
- 3. Data traveling between MDH network and Contractor shall be encrypted in-transit.
- 4. Web based accounting and usage reports which can be viewed online and exported as specified file type. Reports shall be accessible for one (1) year after their creation (See Attachment T-Catalogue of Reports).

5. Contractor shall provide ability to create and customize ad hoc usage reports which can be viewed online and exported as a CSV file.

#### 3.3.11.2 System Requirements

- 1. Contractor shall be a manufacturer or an authorized distributer of the equipment provided for the System.
- 2. Contractor must be a licensed reseller or distributor of the software provided for the System.
- 3. Contractor shall provide usage reporting by user and cost center for billing based on usage to MDH business units.
- 4. Contractor shall provide usage reporting that identifies certain characteristics of each usage (i.e. type of transaction, type of device, color vs. black & white, etc.).
- 5. Contractor shall provide maintenance and software support for all printers for the term of the Contract. If any models are discontinued and not supported, Contractor shall provide updated replacement of those models at no cost to the State.

## 3.3.11.3 Functional Requirements – Printing

- 1. User sends print job to universal print queue from PC.
- 2. User can go to any networked printer to print job.
- 3. User must authenticate to printer by scanning State ID badge (or by manually entering Active Directory (AD) credentials).
- 4. After authentication, all of user's print jobs in queue shall be available.
- 5. User selects job(s) to print and releases them at the printer.
- 6. User has ability to delete specified jobs or "delete all" print jobs in queue at the printer.
- 7. When completed, user can logout of printer using on-screen logout or printer automatically logs user out after 10 seconds of inactivity.
- 8. If user selects a finishing feature (i.e. color, staple, duplex) not available on specific printer device, job still prints but ignores that finishing feature.
- 9. Ability for MDH to configure individual user(s) to direct IP print to specific printer bypassing the print release system.
- 10. User's print job(s) remain in print queue for 144 hours.
- 11. User's print job automatically deleted and purged daily from print queue if not printed within 144 hours.
- 12. Logs containing details (type of job, color or black and white, number of pages, single-sided or duplex, name of file, if applicable) of all jobs by a user must be kept and accessible by specified MDH management for a minimum of 180 days.

#### 3.3.11.4 Functional Requirements – Copying

- 1. User must authenticate to printer by scanning State ID badge (or by manually entering Active Directory (AD) credentials).
- 2. Copy letter and legal-size documents.

- 3. Copy from single-sided or double-sided inputs.
- 4. Copy output to single-side or double-side.
- 5. Manual input of source (flatbed) and automatic feed of multiple page source document.
- 6. When completed, user can logout of printer using on-screen logout or printer automatically logs user out after 10 seconds of inactivity.

# 3.3.11.5 Functional Requirements – Scanning To Email

- 1. User must authenticate to Multi-Function Printer (MFP) by scanning State ID badge (or by manually entering AD credentials).
- 2. By default, user's email address is populated in recipients' list.
- 3. Additional recipients can be added to list by (1) searching MDH email addresses in AD; or (2) manually entering email address(es) of recipients.
- 4. User scans hard copy of document(s); documents delivered through State/MDH defined SMTP server to recipients in PDF or TIFF formats.
- 5. Scanning capabilities include color scanning, duplex scanning.
- 6. When completed, user can logout of MFP using on-screen logout or printer automatically logs user out after 10 seconds of inactivity.

# 3.3.11.6 Functional Requirements – Scanning To Network Drive

- 1. User must authenticate to MFP by scanning State ID badge (or by manually entering AD credentials)
- 2. On specifically configured MFP devices, a scan to network shortcut exists on MFP LCD screen.
- 3. User selects scan to network shortcut, then scans hard copy of document(s).
- 4. User has ability to change dpi setting of scanned output at MFP.
- 5. Document(s) sent to predefined network shared drive for that device in PDF or TIFF format.
- 6. When completed, user can logout of MFP using on-screen logout or printer automatically logs user out after 10 seconds of inactivity.

# 3.3.11.7 Functional Requirements – Faxing

- 1. Fax Sending
  - a. MFPs identified for faxing purposes have analog phone line, provided by MDH, connected to MFP.
  - b. Each faxing MFP has a single, unique phone number assigned to it.
  - c. User must authenticate to MFP by scanning State ID badge (or by manually entering AD credentials).
  - d. User selects Fax shortcut on MFP LCD screen.
  - e. Users enters destination phone number and scans document to be faxed into MFP.
  - f. Transmission report is available to user, if desired, from the MFP.
  - g. When completed, user can logout of MFP using on-screen logout or printer automatically logs user out after 10 seconds of inactivity.

## 2. Fax – Receive (Immediately Printed)

- a. MFP automatically answers and receives fax over predefined phone number of that device.
- b. Fax automatically, immediately printed out on MFP and remains in device output tray until business unit staff retrieves it.
- c. Fax output tray for each device specified/configured.

# 3. Fax – Receive (Remains in Queue)

- a. MFP automatically answers and receives fax over predefined phone number of that device.
- b. Received fax remains in queue on MFP until staff releases it for printing using PIN.
- c. User must authenticate to MFP by scanning State ID badge (or by manually entering AD credentials).
- d. User accesses list of queued faxes received and releases desired fax(es).
- e. When completed, user can logout of MFP using on-screen logout or printer automatically logs user out after 10 seconds of inactivity.

# 4. Fax – Receive (Fax to Email Address)

- a. MFP automatically answers and receives fax over predefined phone number of that device.
- b. Specified MFPs configured to automatically forward all faxes received on that device to a predefined/preconfigured email address.
- c. Received fax is automatically sent via SMTP to predefined email address as PDF attachment.
- d. Staff access received fax(es) from specified email account.

#### 5. Fax – Receive (Fax to Network Drive)

- a. MFP automatically answers and receives fax over predefined phone number of that device.
- b. Specified MFPs configured to automatically forward all faxes received on that device to a predefined/preconfigured network share.
- c. Received fax is automatically saved to network share as a PDF document.
- d. Staff access received fax(es) from network share per their AD permissions.

#### 6. Fax – Receive (Fax to Network Drive)

a. Ability for integration into future MDH Enterprise IP Fax system(s).

#### 3.3.12 TECHNICAL REQUIREMENTS

#### 3.3.12.1 Technical System Requirements

- 1. Shall provide central management tool for all printers (configuration & reporting).
- 2. All devices shall be locked until badge authenticated.
- 3. Unused input ports (i.e. USB) on devices shall be locked/disabled.
- 4. Device hard drives shall be encrypted.
- 5. Printing data shall be encrypted in-transit and at rest.
- 6. Shall provide user creation automated through AD integration using custom attribute fields.

- 7. Shall provide device level authentication by scanning State issued ID badge.
- 8. Manual entry of user AD credentials shall also be available for contingencies.
- 9. Shall provide use of universal print driver for all printer/MFP types and/or finishing options.
- 10. Shall provide use of single print queue on user's PC to print to any printer/MFP.
- 11. System shall be able to match user and cost center information from user's AD custom attributes.
- 12. Back-up method to print during printer system outage shall be available as defined in Section 3.8.1, 2.11.
- 13. Shall provide ability for FMIS and MMIS (mainframe) printing to bypass printing system.
- 14. Device shall send email alerts for low toner, required maintenance kit installation, consumable replacement conditions.
- 15. Device shall send email alerts which include identifying information about device triggering alert (i.e. model number, IP address, location information, type of alert).

#### 3.3.13 NON-FUNCTIONAL, NON-TECHNICAL REQUIREMENTS

A. Hardware and software demonstrations may be requested prior to contract award.

# 3.3.14 Reporting

The Contractor shall submit the following reports in the form required and at the frequency specified below by MDH under the Contract.

- 3.3.14.1 Accounting Usage Report as described in Attachment T (Catalogue of Reports).
- 3.3.14.2 Consumables Report as described in Attachment T (Catalogue of Reports).
- 3.3.14.3 Service Call Report Attachment T (Catalogue of Reports).
- 3.3.14.4 Management Overview Report Attachment T (Catalogue of Reports).
- 3.3.14.5 System Uptime Report Attachment T (Catalogue of Reports).

#### 3.4 Security Requirements

- 3.4.1 Information Technology
- 3.4.1.1 The Contractor agrees that it and Contractor Personnel shall (i) abide by all applicable federal, State and local laws, rules and regulations concerning Security of Information Systems and Information Technology security and (ii) comply with and adhere to the State IT Security Policy and Standards as each may be amended or revised from time to time. Updated and revised versions of the State IT Policy and Standards are available online at: <a href="https://www.doit.maryland.gov">www.doit.maryland.gov</a> keyword: Security Policy.
- 3.4.2 The State shall, at its discretion, have the right to review and assess the Contractor's compliance to the security requirements and standards defined in the Contract.
- 3.4.3 Contractor Personnel

- 3.4.3.1 Contractor Personnel shall display his or her company ID badge in a visual location at all times while on State premises. Upon request of authorized State personnel, each such Contractor Personnel shall provide additional photo identification.
- 3.4.3.2 At all times at any facility, the Contractor Personnel shall cooperate with State site requirements that include but are not limited to being prepared to be escorted at all times and providing information for State badge issuance.
- 3.4.3.3 Contractor shall remove any Contractor Personnel from working on the Contract where the State determines, at its sole discretion, that said Contractor Personnel has not adhered to the Security requirements specified herein.
- 3.4.3.4 The State reserves the right to request that the Contractor submit proof of employment authorization of non-United States Citizens, prior to commencement of work under the Contract.
- 3.4.4 Security Clearance / Criminal Background Check
  - A security clearance is not required for Contractor Personnel assigned to the Contract.
- 3.4.5 On-site Security Requirement(s)
- 3.4.5.1 For the conditions noted below, Contractor Personnel may be barred from entrance or leaving any site until such time that the State's conditions and queries are satisfied.
  - A. Contractor Personnel may be subject to random security checks when entering and leaving State secured areas. The State reserves the right to require Contractor Personnel to be accompanied while in secured premises.
- 3.4.5.2 Any Contractor Personnel who enters the premises of a facility under the jurisdiction of the Department may be required to wear an identification card issued by the Department.
- 3.4.5.3 Further, Contractor Personnel shall not violate Md. Code Ann., Criminal Law Art. Section 9-410 through 9-417 and such other security policies of the agency that controls the facility to which the Contractor Personnel seeks access. The failure of any of the Contractor Personnel to comply with any provision of the Contract is sufficient grounds for the State to immediately terminate the Contract for default.
- 3.4.6 Data Protection and Controls

Contractor shall ensure satisfaction of the following requirements:

- 3.4.6.1 Administrative, physical and technical safeguards shall be implemented to protect State data that are no less rigorous than accepted industry practices for information security such as those listed below (see 3.4.6.2), and all such safeguards, including the manner in which State data is collected, accessed, used, stored, processed, disposed of and disclosed shall comply with applicable data protection and privacy laws as well as the terms and conditions of this Contract.
- 3.4.6.2 To ensure appropriate data protection safeguards are in place, at minimum, the Contractor shall implement and maintain the following controls at all times throughout the term of the Contract (the Contractor may augment this list with additional controls):

- 1. Establish separate production, test, and training environments for systems supporting the services provided under this Contract and ensure that production data is not replicated in test and/or training environment(s) unless it has been previously anonymized or otherwise modified to protect the confidentiality of Sensitive Data elements.
- 2. Apply hardware and software hardening procedures as recommended by Center for Internet Security (CIS) guides, Security Technical Implementation Guides (STIG), or similar industry best practices to reduce the surface of vulnerability, eliminating as many security risks as possible and document what is not feasible and/or not performed according to best practices. Any hardening practices not implemented shall be documented with a plan of action and milestones including any compensating control. These procedures may include but are not limited to removal of unnecessary software, disabling or removing unnecessary services, removal of unnecessary usernames or logins, and the deactivation of unneeded features in the system configuration files.
- 3. Ensure that State data is not comingled with any other data through the proper application of compartmentalization security measures.
- 4. Apply data encryption to protect State data, especially personal identifiable information (PII), from improper disclosure or alteration. For State data the Contractor manages or controls, data encryption should be applied to State data in transit over networks and, where possible, at rest; as well as to State data when archived for backup purposes. Encryption algorithms which are utilized for this purpose must comply with current Federal Information Processing Standards (FIPS), "Security Requirements for Cryptographic Modules", FIPS PUB 140-2.

http://csrc.nist.gov/publications/fips/fips140-2/fips1402.pdf

http://csrc.nist.gov/groups/STM/cmvp/documents/140-1/1401vend.htm

- 5. Enable appropriate logging parameters on systems to monitor user access activities, authorized and failed access attempts, system exceptions, and critical information security events as recommended by the operating system and application manufacturers and information security standards, including State of Maryland Department of Information Technology Security Policy.
- 6. Retain the aforementioned logs and review them at least daily to identify suspicious or questionable activity for investigation and documentation as to their cause and remediation, if required. The Department shall have the right to inspect these policies and procedures and the Contractor's performance to confirm the effectiveness of these measures for the services being provided under this Contract.
- 7. Ensure system and network environments are separated by properly configured and updated firewalls to preserve the protection and isolation of State data from unauthorized access as well as the separation of production and non-production environments.
- 8. Restrict network connections between trusted and untrusted networks by physically and/or logically isolating systems supporting the System from unsolicited and unauthenticated network traffic.

- 9. Review at regular intervals the aforementioned network connections, documenting and confirming the business justification for the use of all service, protocols, and ports allowed, including the rationale or compensating controls implemented for those protocols considered insecure but necessary.
- 10. Establish policies and procedures to implement and maintain mechanisms for regular vulnerability testing of operating system, application, and network devices. Such testing is intended to identify outdated software versions; missing software patches; device or software misconfigurations; and to validate compliance with or deviations from the Contractor's security policy. Contractor shall evaluate all identified vulnerabilities for potential adverse effect on security and integrity and remediate the vulnerability promptly or document why remediation action is unnecessary or unsuitable. The Department shall have the right to inspect these policies and procedures and the performance of vulnerability testing to confirm the effectiveness of these measures for the services being provided under this Contract.
- 11. Enforce strong user authentication and password control measures to minimize the opportunity for unauthorized access through compromise of the user access controls. At a minimum, the implemented measures should be consistent with the most current State of Maryland Department of Information Technology's Information Security Policy (<a href="http://doit.maryland.gov/support/Pages/SecurityPolicies.aspx">http://doit.maryland.gov/support/Pages/SecurityPolicies.aspx</a>), , including specific requirements for password length, complexity, history, and account lockout.
- 12. Ensure Sensitive Data under this service is not processed, transferred, or stored outside of the United States.
- 13. Ensure Contractor's Personnel shall not connect any of its own equipment to a State LAN/WAN without prior written approval by the State, which may be revoked at any time for any reason. The Contractor shall complete any necessary paperwork as directed and coordinated with the Contract Manager to obtain approval by the State to connect Contractor-owned equipment to a State LAN/WAN.
- 14. Ensure that anti-virus and anti-malware software is installed and maintained on all systems supporting the services provided under this Contract; that the anti-virus and anti-malware software is automatically updated; and that the software is configured to actively scan and detect threats to the system for remediation.
- 15. Where website hosting or Internet access is the service provided or part of the service provided, the Contractor and/or Subcontractor shall conduct regular external vulnerability testing. External vulnerability testing is an assessment designed to examine the Contractor and/or Subcontractor's security profile from the Internet without benefit of access to internal systems and networks behind the external security perimeter. The Contractor and/or Subcontractor shall evaluate all identified vulnerabilities on Internet-facing devices for potential adverse effect on the system's security and/or integrity and remediate the vulnerability promptly or document why remediation action is unnecessary or unsuitable. The Department shall have the right to inspect these policies and procedures and the performance of vulnerability testing to confirm the effectiveness of these measures for the services being provided under this Contract.

## 3.4.6.3 Access to Security Logs and Reports

The Contractor shall provide reports to the State in a mutually agreeable format.

Reports shall include latency statistics, user access, user access IP address, user access history and security logs for all State files related to this Contract.

# 3.5 Labor Categories and Qualifications

THIS SECTION IS NOT APPLICABLE TO THIS RFP.

## 3.6 Performance and Personnel

#### 3.6.1 Work Hours

- A. Business Hours Support: The collective assigned Contractor Personnel shall support core business hours (7:00 AM to 6:00 PM Eastern Time), Monday through Friday except for State holidays, Service Reduction days, and Furlough days observed by the Department. Contractor personnel may also be required to provide occasional support outside of core business hours, including evenings, overnight, and weekends, to support: specific efforts and emergencies to resolve system repair or restoration.
- B. Non-Business Hours Support: After hours support may be necessary to respond to IT Security emergency situations. Additionally, services may also involve some evening and/or weekend hours performing planned activities in addition to core business hours.

## 3.7 Problem Escalation Procedure

- 3.7.1 The Contractor must provide and maintain a Problem Escalation Procedure (PEP) for both routine and emergency situations. The PEP must state how the Contractor will address problem situations as they occur during the performance of the Contract, especially problems that are not resolved to the satisfaction of the State within appropriate timeframes.
- 3.7.2 The Contractor shall provide contact information to the Contract Manager, as well as to other State personnel, as directed should the Contract Manager not be available.
- 3.7.3 The Contractor must provide the PEP no later than ten (10) Business Days after notice of recommended award. The PEP, including any revisions thereto, must also be provided within ten (10) Business Days after the start of each Contract year and within ten (10) Business Days after any change in circumstance which changes the PEP. The PEP shall detail how problems with work under the Contract will be escalated in order to resolve any issues in a timely manner. The PEP shall include:
  - A. The process for establishing the existence of a problem;
  - B. The maximum duration that a problem may remain unresolved at each level in the Contractor's organization before automatically escalating the problem to a higher level for resolution;
  - C. Circumstances in which the escalation will occur in less than the normal timeframe:
  - D. The nature of feedback on resolution progress, including the frequency of feedback to be provided to the State;

- E. Identification of, and contact information for, progressively higher levels of personnel in the Contractor's organization who would become involved in resolving a problem;
- F. Contact information for persons responsible for resolving issues after normal business hours (e.g., evenings, weekends, holidays) and on an emergency basis; and
- G. A process for updating and notifying the Contract Manager of any changes to the PEP.
- 3.7.4 Nothing in this section shall be construed to limit any rights of the Contract Manager or the State which may be allowed by the Contract or applicable law.

# 3.8 Service Level Agreement (SLA)

# 3.8.1 Service Level Requirements

# **Service Requirements**

# 1. Break/Fix Incidents for Printer Hardware, Software, Firmware

- 1.1 Business hours are defined as Monday through Friday, 7:00 AM through 6:00 PM Eastern time, Monday through Friday except for State holidays, Service Reduction days, and Furlough days.
- 1.2 Contractor must supply one toll free telephone number, available 24x7x365, to MDH to report hardware and/or software break/fix issues to the Contractor.
- 1.3 Contractor may supply an electronic/online system (in addition to the telephone number) as an alternative method for reporting hardware and/or software break/fix issues.
- 1.4 MDH will supply an internal MDH Service Desk ticket number for each break/fix incident.
- 1.5 Contractor may use internal MDH ticket number or assign each instance their own unique incident identifier number.
- 1.6 If Contractor assigns their own unique incident identifier number, Contractor must attach the MDH Service Desk ticket number to their incident tracking system.
- 1.7 If Contractor assigns their own unique incident identifier number, Contractor must supply that number to MDH staff at time of incident initiation.
- 1.8 Contractor must resolve all break/fix calls for printer hardware and/or software issues within four (4) business hours of the incident's initiation.
- 1.9 If a replacement part is required, Contractor must resolve the incident by 6:00 PM of the next business day.
- 1.10 For any break/fix call which cannot be resolved within the timeframes in 1.8 and 1.9, an email must be sent to the Contract Manager explaining the reason for delay, the expected date/time of resolution and the incident identifier number.
- 1.11 Resolution of any break/fix call must be approved by signature of a MDH staff before incident is closed/resolved.

# 2. Server Software/Application Incidents

1.12 2.1 Business hours are defined as Monday through Friday, 7:00AM through 6:00PM PM Eastern time, Monday through Friday except for State holidays, Service Reduction days, and Furlough days.

- 2.2 Contractor must supply one toll free telephone number, available 24x7x365, to MDH to report System-wide or partial-System affecting software issues to the Contractor.
- 2.3 Contractor may supply an electronic/online system (in addition to the telephone number) as an alternative method for reporting system-wide or partial-system affecting software issues.
- 2.4 MDH will supply an internal MDH Service Desk ticket number for each System-wide or partial-System affecting software issues.
- 2.5 Contractor may use internal MDH ticket number or assign each instance their own unique incident identifier number.
- 2.6 If Contractor assigns their own unique incident identifier number, Contractor must attach the MDH Service Desk ticket number to their incident tracking system.
- 2.7 If Contractor assigns their own unique incident identifier number, Contractor must supply that number to MDH staff at time of incident initiation.
- 2.8 If Contractor detects any System-wide or partial-System affecting software issue before MDH reports it, the Contractor must notify MDH of the issue by calling 410-767-6534 and reporting the incident as well as emailing up to three (3) MDH staff (staff to be identified by MDH).
- 2.9 Any System-wide or partial-System affecting software issues must be resolved within 30 minutes.
- 2.10 For any System-wide or partial-System affecting software issues which cannot be resolved within the timeframes in 2.8 and 2.9, an email must be sent to the Contract Monitor explaining the reason for delay, the expected date/time of resolution and the incident identifier number.
- 2.11 For any System-wide or partial-System affecting software issues lasting longer than 29 business minutes, Contractor must roll the System over to the emergency back-up protocol allowing for at least diminished ability to print, scan and copy on at least two (2) devices per floor on all floors of MDH offices.

# 3. Planned System Maintenance Causing Any Level of Outage

- 3.1 All planned system maintenance resulting in total or partial loss of functionality to the System must be performed between 8:00PM and 5:00AM, Monday through Friday and/or between 5:00PM and 5:00AM, Saturday and Sunday.
- 3.2 MDH must be notified, via email to three (3) MDH identified staff, of any planned maintenance resulting in total or partial loss of System functionality at least 14 Business Days prior to the scheduled maintenance.
- 3.3 MDH must approve planned maintenance prior to the scheduled start date/time.
- 3.4 Contractor must notify, via email to three (3) MDH identified staff, at the beginning of each planned maintenance event.
- 3.5 Contractor must notify, via email to three (3) MDH identified staff, at the conclusion of each planned maintenance event.

# 4. Proactive Fleet Services

- 4.1 The Contractor shall proactively monitor all printers in fleet for operation and proactively monitor open break/fix incidents within 5 minutes of any device break/fix issue.
- 4.2 The Contractor shall, within 5 minutes, notify MDH Service Desk (410-767-6534) of any break/fix incidents initiated by Contractor monitoring, including the Contractor's unique incident identifier number.
- 4.3 The Contractor shall proactively monitor all consumables for each printer in the fleet.

- 4.4 The Contractor shall ship toner for each printer to MDH, prior to that printer's toner being completely empty which would cause the printer to be out of service.
- 4.5 MDH staff will install replacement toner after receipt from Contractor.
- 4.6 Contractor must dispatch staff and replacement consumable parts for each printer before a printer is out of service due to expiration of any consumable (not including paper).
- 4.7 Contractor is responsible for installation of all consumables (except for toner and paper).
- 4.8 MDH will supply and install paper to all printers.

## 3.8.1.1 Service Level Agreement Liquidated Damages

A "Problem" is defined as any situation or issue reported via a help desk ticket that is related to the System operation that is not an enhancement request.

"Problem resolution time" is defined as the period of time from when the help desk ticket is opened to when it is properly resolved. Section 3.8.1.6 defines high and normal priority.

For purposes of SLA credit calculation, Monthly Charges are defined as the charges invoiced during the month of the breach for the monthly fixed services as set forth in Attachment F, Price Sheet.

#### 3.8.1.2 SLA Effective Date (SLA Activation Date)

SLAs set forth herein shall be in effect beginning with the commencement of monthly services as of the completion of the full implementation. The Contractor shall be responsible for complying with all performance measurements, and shall also ensure compliance by all Subcontractors.

Beginning on the SLA Activation Date, for any performance measurement not met during the monthly reporting period, the SLA credit for that individual measurement shall be applied to the Monthly Charges.

# 3.8.1.3 Service Level Reporting

The Contractor shall provide detailed monthly reports evidencing the attained level for each SLA set forth herein. Monthly reports shall be available by the 3<sup>rd</sup> of the month for the previous month.

The Contract Manager or designee will monitor and review Contractor performance standards on a monthly basis, based on Contractor-provided reports for this Contract. The Contractor shall provide a monthly summary report for SLA performance via e-mail to the Contract Manager.

If any of the performance measurements are not met during the monthly reporting period, the Contract Manager or designee will notify the Contractor of the standard that is not in compliance.

#### 3.8.1.4 Credit for failure to meet SLA

Contractor's failure to meet an SLA will result in a credit, as liquidated damages and not as a penalty, to the Monthly Charges payable by the State during the month of the breach. The reductions will be cumulative for each missed service requirement. The State, at its option for amount due the State as liquidated damages, may deduct such from any money payable to the Contractor or may bill the Contractor as a separate item. In the result of a catastrophic failure affecting all services, all affected SLAs shall be credited to the State. In no event shall the aggregate of all SLA credits paid to the State in any calendar month exceed 25% of the Monthly Charges.

Example: If the Monthly Charges were \$100,000 and one SLA were missed, with an applicable 4% credit, the credit to the monthly invoice would be \$4,000, and the State would pay a net Monthly Charge of \$96,000.

The reductions will be cumulative for each missed service requirement.

# 3.8.1.5 Root Cause Analysis

If the same SLA measurement yields an SLA credit more than once, the Contractor shall conduct a root cause analysis. Such root cause analysis shall be provided within 30 days of the second breach, and every breach thereafter.

# 3.8.1.6 Service Level Measurements Table (System performance)

The Contractor shall comply with the service level measurements in the following table:

No.	Service Requirement	Measurement	Service Level Agreement	SLA Credit
1	Problem Response Time – High	Average Response Time for High Priority Problems.	98% <15 minutes	1%
2	Problem Response Time - Normal	Average Response Time for Normal or Low Priority Problems	98% <2 hours	1%
3	Problem Resolution Time - High	Resolution Time for each High Priority Problem	98% <4 hours	1%
4	Problem Resolution Time - Normal	Resolution Time for Normal Priority Problems	98% <24 hours	1%
5	Help Desk Resolution	Resolution time for Help Desk calls not requiring onsite or remote maintenance or repairs	98%≤ 2 hours	1%
6	Scheduled Downtime/ Maintenance	Scheduled maintenance and downtime shall only occur during non-business hours*. The Contractor shall provide 14 business days' notice prior to any scheduled downtime.	≤6 hours scheduled downtime/ maintenance each month	1%
7	Service Availability	All application functionality and accessibility shall be maintained at 99.5% uptime performance levels. Contractor shall minimize or eliminate unscheduled network downtime to .5% or less.	<99.5%	25%
8	Disaster Recovery	Contractor shall provide recovery and continuity of operations within 4 hours of a System/network failover.	≤4 hours	25%

9	Notification of	Notification of a Security Incident within 30	≤30 minutes	10%
	Security	minutes of occurrence.		
	Incident			
10	Security	Security incident reporting requirement in 60	≤2 hours	10%
	Incident	minutes or 2 hours.		
	Reporting			

#### 3.9 Deliverables

#### 3.9.1 Deliverable Submission

- 3.9.1.1 For every deliverable, the Contractor shall request the Contract Manager confirm receipt of that deliverable by sending an e-mail identifying the deliverable name and date of receipt.
- 3.9.1.2 For every deliverable, the Contractor shall submit by e-mail an Agency Deliverable Product Acceptance Form (DPAF), provided as Attachment Q, to the Contract Manager in MS Word (2007 or greater).
- 3.9.1.3 Unless specified otherwise, written deliverables shall be compatible with Microsoft Office, Microsoft Project and/or Microsoft Visio versions 2007 or later. At the Contract Manager's discretion, the Contract Manager may request one hard copy of a written deliverable.
- 3.9.1.4 A standard deliverable review cycle will be elaborated and agreed-upon between the State and the Contractor. This review process is entered into when the Contractor completes a deliverable.
- 3.9.1.5 For any written deliverable, the Contract Manager may request a draft version of the deliverable, to comply with the minimum deliverable quality criteria listed in Section 3.9.3. Drafts of each final deliverable, except status reports, are required at least one week in advance of when the final deliverables are due (with the exception of deliverables due at the beginning of the project where this lead time is not possible, or where draft delivery date is explicitly specified). Draft versions of a deliverable shall comply with the minimum deliverable quality criteria listed in Section 3.9.3.

# 3.9.2 Deliverable Acceptance

- 3.9.2.1 A final deliverable shall satisfy the scope and requirements of this RFP for that deliverable, including the quality and acceptance criteria for a final deliverable as defined in Section 3.9.4 Deliverable Descriptions/Acceptance Criteria.
- 3.9.2.2 The Contract Manager shall review a final deliverable to determine compliance with the acceptance criteria as defined for that deliverable. The Contract Manager is responsible for coordinating comments and input from various team members and stakeholders. The Contract Manager is responsible for providing clear guidance and direction to the Contractor in the event of divergent feedback from various team members.
- 3.9.2.3 The Contract Manager will issue to the Contractor a notice of acceptance or rejection of the deliverable in the DPAF (Attachment Q). Following the return of the DPAF indicating "Accepted" and signed by the Contract Manager, the Contractor shall submit a proper invoice in accordance with the procedures in Section 3.12. The invoice must be accompanied by a copy of the executed DPAF or payment may be withheld.

3.9.2.4 In the event of rejection, the Contract Manager will formally communicate in writing any deliverable deficiencies or non-conformities to the Contractor, describing in those deficiencies what shall be corrected prior to acceptance of the deliverable in sufficient detail for the Contractor to address the deficiencies. The Contractor shall correct deficiencies and resubmit the corrected deliverable for acceptance within the agreed-upon time period for correction.

# 3.9.3 Minimum Deliverable Quality

The Contractor shall subject each deliverable to its internal quality-control process prior to submitting the deliverable to the State.

- a. Each deliverable shall meet the following minimum acceptance criteria:
- b. Be presented in a format appropriate for the subject matter and depth of discussion.
- c. Be organized in a manner that presents a logical flow of the deliverable's content.
- d. Represent factual information reasonably expected to have been known at the time of submittal.
- e. In each section of the deliverable, include only information relevant to that section of the deliverable.
- f. Contain content and presentation consistent with industry best practices in terms of deliverable completeness, clarity, and quality.
- g. Meets the acceptance criteria applicable to that deliverable, including any State policies, functional or non-functional requirements, or industry standards.
- h. Contains no structural errors such as poor grammar, misspellings or incorrect punctuation.

A draft written deliverable may contain limited structural errors such as incorrect punctuation, and shall represent a significant level of completeness toward the associated final written deliverable. The draft written deliverable shall otherwise comply with minimum deliverable quality criteria above.

# 3.9.4 Deliverable Descriptions / Acceptance Criteria

The Contractor may suggest other subtasks, artifacts, or deliverables to improve the quality and success of the assigned tasks.

ID#	Deliverable Description	Acceptance Criteria	Due Date / Frequency
3.9.4.1	Installation Project Schedule	Microsoft Project schedule demonstrating tasks, task estimates, resource assignments, and dependencies for both Department and Contractor personnel, with tasks completed within installation timeline established by Department.	Initial Delivery: NTP + 5 Business Days Updates: Daily

3.9.4.2	Emergency Backup Protocol	Signed Acceptance by Department	Initial Delivery: NTP + 5 Business Days
3.9.4.3	Pilot installation of ten (10) fully operational printers lasting ten (10) business days	Successful completion of pilot. Signed Acceptance by Department	Initial Delivery: NTP + 21 Days
3.9.4.4	Tabletop Printer – Model A Quantity: 35	Installation & configuration to Operational Status. Signed Acceptance by Department	Initial Delivery: Completion of Pilot Installation + 10 Business Days or first Friday thereafter. Installation completion + 56 hours.
3.9.4.5	Tabletop Printer – Model B Quantity: 40	Installation & Configuration to Operational Status. Signed Acceptance by Department	Initial Delivery: Completion of Pilot Installation + 10 Business Days or first Friday thereafter. Installation completion + 56 hours.
3.9.4.6	Freestanding Multi-Function – Model C Quantity: 103	Installation & Configuration to Operational Status. Signed Acceptance by Department	Initial Delivery: Completion of Pilot Installation + 10 Business Days or first Friday thereafter. Installation completion + 56 hours.
3.9.4.7	Freestanding Multi-Function – Model D Quantity: 20	Installation & Configuration to Operational Status. Signed Acceptance by Department	Initial Delivery: Completion of Pilot Installation + 10 Business Days or first Friday thereafter. Installation completion + 56 hours.
3.9.4.8	Freestanding Multi-Function – Model E Quantity: 2	Installation & Configuration to Operational Status. Signed Acceptance by Department	Initial Delivery: Completion of Pilot Installation + 10 Business Days or first Friday thereafter. Installation completion + 56 hours.

3.9.4.9	Hosted Server Side Software Print Management System	Installation & Configuration to Operational Status. Signed Acceptance by Department	Initial Delivery: Upon completion of full printer installation.
3.9.4.10	Training Sessions Quantity: 40	Delivery of training as described in Section 3.3.3.6	Within 10 business days of completion of System installation
3.9.4.11	Problem Escalation Procedure	Review and written acceptance by Department	See Section 3.7.3
3.9.4.12	Reports	Conformance with requirements in Attachment T- Catalogue of Reports	Monthly by the 3 <sup>rd</sup> calendar day for the prior month
3.9.4.13	One Year Warranty on 200 Printers – Deliverables 3.9.4.2 through 3.9.4.6	Acceptance of receipt of written warranty confirmation	Acceptance of devices and System Requirements
3.9.4.14	Extended Printer Warranty Parts & Service	Acceptance of receipt of written warranty confirmation	Term of Contract
3.9.4.15	Software Maintenance & Support	Acceptance of receipt of written proof of maintenance support coverage	Term of Contract
3.9.4.16	SOC 2 Report	Receipt and written acceptance of report	Annually on February 1st

# 3.10 Work Order Process

THIS SECTION IS NOT APPLICABLE TO THIS RFP.

# 3.11 Insurance Requirements

- 3.11.1 Any insurance furnished as a condition of this Contract shall be issued by a company authorized to business in this State.
- 3.11.2 Insurance shall be provided as specified in the Contract (Attachment A).
- 3.11.3 The recommended awardee must provide a certificate(s) of insurance with the prescribed coverages, limits and requirements set forth in this Section 3.11 "Insurance Requirements," within five (5) Business Days from notice of recommended award. During the period of

performance for multi-year contracts the TO Contractor shall update certificates of insurance annually, or as otherwise directed by the TO Contract Manager.

- 3.11.4 The following type(s) of insurance and minimum amount(s) of coverage are required:
- 3.11.4.1 General Liability The Contractor shall maintain Commercial General Liability Insurance with limits sufficient to cover losses resulting from, or arising out of, Contractor action or inaction in the performance of the Contract by the Contractor, its agents, servants, employees, or subcontractors, but no less than a Combined Single Limit for Bodily Injury, Property Damage, and Personal and Advertising Injury Liability of \$1,000,000 per occurrence and \$3,000,000 aggregate.
- 3.11.4.2 Errors and Omissions/Professional Liability The Contractor shall maintain Errors and Omissions/Professional Liability insurance with minimum limits of \$1,000,000 per occurrence.
- 3.11.4.3 Employee Theft Insurance The Contractor shall maintain Employee Theft Insurance with minimum limits of \$1,000,000 per occurrence.
- 3.11.4.4 Cyber Security / Data Breach Insurance The Contractor shall maintain Cyber Security / Data Breach Insurance in the amount of ten million dollars (\$2,000,000) per occurrence. The coverage must be valid in at all locations where work is performed or data or other information concerning the State's claimants and/or employers is processed or stored.
- 3.11.4.5 Worker's Compensation The Contractor shall maintain such insurance as necessary and/or as required under Workers' Compensation Acts, the Longshore and Harbor Workers' Compensation Act, and the Federal Employers' Liability Act.
- 3.11.4.6 Automobile and/or Commercial Truck Insurance The Contractor shall maintain Automobile and/or Commercial Truck Insurance as appropriate with Liability, Collision, and PIP limits no less than those required by the State where the vehicle(s) is registered, but in no case less than those required by the State of Maryland.

#### 3.11.5 State Inclusion on Insurance

The State shall be listed as an additional insured on all policies with the exception of Worker's Compensation Insurance and Professional Liability Insurance. All insurance policies shall be endorsed to include a clause that requires that the insurance carrier provide the Contract Manager, by certified mail, not less than 45 days' advance notice of any non-renewal, cancellation, or expiration. In the event the Contract Manager receives a notice of non-renewal, the Contractor shall provide the Contract Manager with an insurance policy from another carrier at least 30 days prior to the expiration of the insurance policy then in effect. All insurance policies shall be with a company licensed by the State to do business and to provide such policies.

#### 3.11.6 Subcontractor Insurance

The Contractor shall require that any subcontractors providing products/services under this Contract obtain and maintain similar levels of insurance and shall provide the Contract Manager with the same documentation as is required of the Contractor.

# 3.12 Invoicing

# 3.12.1 FIXED PRICE INVOICE SUBMISSION PROCEDURE

- A. This procedure consists of the following requirements and steps:
- B. A proper invoice shall identify Maryland Department of Health as the recipient and contain the following information: date of invoice, Contract number, deliverable description, deliverable number (e.g., "3.8.4.1."), period of performance covered by the invoice, a total invoice amount, and a Contractor point of contact with telephone number.
- C. The Contractor shall e-mail the original of each invoice and signed DPAF (Attachment Q), for each deliverable being invoiced to the Maryland Department of Health at e-mail address: michael.karolkowski@maryland.gov to the Contract Manager.
- D. Invoices for final payment shall be clearly marked as "FINAL" and submitted when all work requirements have been completed and no further charges are to be incurred under the Contract. In no event shall any invoice be submitted later than 60 calendar days from the Contract termination date. Any final monthly invoice shall include all charges for data retention.
- 3.12.2 For the purposes of this Contract an amount will not be deemed due and payable if:
  - A. The amount invoiced is inconsistent with the Contract.
  - B. The proper invoice has not been received by the party or office specified in the Contract.
  - C. The invoice or performance is in dispute or the Contractor has failed to otherwise comply with the provisions of the Contract.
  - D. The item or services have not been accepted.
  - E. The quantity of items delivered is less than the quantity ordered.
  - F. The items or services do not meet the quality requirements of the Contract
  - G. If the Contract provides for progress payments, the proper invoice for the progress payment has not been submitted pursuant to the schedule.
  - H. If the Contract provides for withholding a retainage and the invoice is for the retainage, all stipulated conditions for release of the retainage have not been met.
  - I. The Contractor has not submitted satisfactory documentation or other evidence reasonably required by the Procurement Officer or by the contract concerning performance under the contract and compliance with its provisions.

# 3.13 SOC 2 Type II Audit Report

3.13.1 This clause applies to the Contractor and Subcontractors who host the implemented Enterprise Printers Project System for the State. The Contractor and/or Subcontractors who provide services that handle Sensitive Data (see Handle definition in 1.2) for the Enterprise Printers Project System must also comply with this clause, assuming the Contractor and/or Subcontractor receives copies of any data for use in providing services, including any system and/or user acceptance testing of the new System and any provided data that contains Sensitive Data.

- 3.13.2 The Contractor shall have an annual audit performed by an independent audit firm of the Contractor and/or Subcontractors' handling Sensitive Data and/or the Department's critical functions, which is identified as a cloud-based enterprise print/copy/scan/fax System and shall address all areas relating to information technology security and operational processes. These services provided by the Contractor and/or Subcontractors that shall be covered by the audit will collectively be referred to as the "Information Functions and/or Processes." Such audits shall be performed in accordance with audit guidance: Reporting on Controls at a Service Organization Relevant to Security, Availability, Processing Integrity, Confidentiality, or Privacy (SOC 2) as published by the American Institute of Certified Public Accountants (AICPA) and as updated from time to time, or according to the most current audit guidance promulgated by the AICPA or similarly-recognized professional organization, as agreed to by the Department, to assess the security of outsourced client functions or data (collectively, the "Guidance") as follows:
- 3.13.2.1 The type of audit to be performed in accordance with the Guidance is a SOC 2 Type 2 Audit (referred to as the "SOC 2 Report"). The initial SOC 2 Report audit shall be scheduled and completed within a timeframe to be specified by the State and submitted to the Contract Manager. All subsequent SOC 2 audits that are arranged after this initial audit shall be performed on an annual basis and shall be submitted to the Contract Manager by February 1 each year for the preceding calendar year.
- 3.13.2.2 The SOC 2 Report shall report on the description of the Contractor and/or Subcontractors' system and controls and the suitability of the design and operating effectiveness of controls over the Information Functions and/or Processes relevant to the following trust principles: Security, Availability, Confidentiality as defined in the aforementioned Guidance. The SOC 2 Report should also report on the suitability of the design and operating effectiveness of controls of the Information Functions and/or Processes to meet the requirements of the contract, specifically the security requirements identified in Section 3.4.
- 3.13.2.3 The audit scope of each year's SOC 2 Report may need to be adjusted (including the inclusion or omission of the relevant trust services principles of Security, Availability, Confidentiality, Processing Integrity, and Privacy) to accommodate any changes to the Contractor's and/or Subcontractors' environment since the last SOC 2 Report. Such changes may include but are not limited to the addition of Information Functions and/or Processes through change orders under the Contract; or, due to changes in information technology or operational infrastructure implemented by the Contractor and/or Subcontractors. The Contractor and/or Subcontractors shall ensure that the audit scope of each year's SOC 2 Report engagement shall accommodate these changes by including in SOC 2 Report all appropriate controls related to the current environment supporting the Information Functions and/or Processes, including those controls required by the Contract.
- 3.13.2.4 The scope of the SOC 2 Report shall include work performed by any Subcontractors that provide essential support to the Contractor and/or essential support to the Information Functions and/or Processes provided to the Department under the Contract. The Contractor shall ensure the audit includes all of these Subcontractor(s) in the performance of the SOC 2 Report.
- 3.13.2.5 All SOC 2 Reports, including those of the Contractor and/or Subcontractor, shall be performed at no additional expense to the Department.

- 3.13.2.6 The Contractor and/or Subcontractors shall promptly provide a complete copy of the final SOC 2 Report to the Contract Manager upon completion of each annual SOC 2 Report engagement.
- 3.13.2.7 The Contractor shall provide to the Contract Manager, within 30 calendar days of the issuance of each annual final SOC 2 Report, a documented corrective action plan which addresses each audit finding or exception contained in the SOC 2 Report. The corrective action plan shall identify in detail the remedial action to be taken by the Contractor and/or Subcontractors along with the date(s) when each remedial action is to be implemented.
- 3.13.2.8 If the Contractor and/or Subcontractors currently have an annual information security assessment performed that includes the operations, systems, and repositories of the products/services being provided to the Department under the Contract, and if that assessment generally conforms to the content and objective of the Guidance, the Department will determine in consultation with appropriate State government technology and audit authorities whether the Contractor and/or Subcontractors' current information security assessments are acceptable in lieu of the SOC 2 Report.
- 3.13.2.9 If the Contractor and/or Subcontractors fail during the Contract term to obtain an annual SOC 2 Report by the date specified in 3.13.2.1, the Department shall have the right to retain an independent audit firm to perform an audit engagement of a SOC 2 Report of the Information Functions and/or Processes being provided by the Contractor and/or Subcontractors. The Contractor and/or Subcontractors agree to allow the independent audit firm to access its facility/ies for purposes of conducting this audit engagement(s), and will provide the support and cooperation to the independent audit firm that is required to perform the SOC 2 Report. The Department will invoice the Contractor for the expense of the SOC 2 Report(s), or deduct the cost from future payments to the Contractor.

# 3.14 Delivery

#### 3.14.1 Delivery

- 3.14.1 The Contractor will notify by phone or e-mail the Contract Manager or, if directed in this RFP, a Department POC of any delivery at least three (3) business days prior to arrival of the products/services;
- 3.14.2 Printers shall be pre-assembled with the exception of attaching peripheral devices. All internal cards, modems, etc. shall be installed, along with appropriate drivers;
- 3.14.3 Deliveries are to be made to the location specified in the Location Listing Sheet (Attachment U) of this RFP. Delivery locations will be inside a building and may include high-rise office buildings; and
- 3.14.4 Deliveries will be made to locations inside secure buildings that require identification for all delivery personnel.

#### 3.14.2 FOB Destination

All prices are FOB destination, inside delivery; freight prepaid by the Contractor to the Department's delivery point. Responsibility and liability for loss or damage for all orders will remain with the Contractor until final inspection and acceptance, when all responsibility will

pass to the Department, with the exception of responsibility for latent defects, fraud, and warranty obligations.

# 3.14.3 Shipped Orders

A packing label shall be on each box shipped and include the following items visible on the outside of the box:

- 1. Department
- 2. Address
- 3. Department/Program and floor
- 4. Department POC name
- 5. Department POC telephone number
- 6. A packing slip shall be included with each shipment, which will include at least the following information in no particular order:
  - a. Line item description
  - b. Quantity ordered
  - c. Quantity included in shipment
  - d. Any back-order items and availability date of unfilled and partial shipment
  - e. Unit price
  - f. Number of parcels
  - g. Purchase order number
  - h. Department name and department
  - i. Destination
  - j. All information contained on the packing label

# 3.14.4 Credit and/or Replacement

The Contractor shall provide credit and/or replacement for out-of-stock, freight-damaged, and defective items, as well as for items ordered in error or shipped in error by the Contractor. Contractor will be responsible for the credit and/or replacement of all products, including those covered by manufacturer warranties. The Contractor cannot require the Department to deal directly with the manufacturer. In all cases, the Department shall have the option of taking an exchange or receiving a credit, which shall be completed within thirty (30) days of exercising this option.

#### 3.14.5 Return of Products

Products delivered to the Department that are found to be damaged or in unacceptable condition may, at the discretion of the Department, be returned to the Contractor at the Contractor's expense within 60 calendar days of receipt. The Department shall note on the carrier's waybill that the shipment/package was damaged. Any products returned as damaged shall be replaced with the same product within 15 calendar days.

#### 3.14.6 Restocking Fees

The Contractor shall not impose a restocking fee on the State if an item is returned due to damage, incorrect product shipped, or Contractor's customer service order entry error.

# 3.14.7 Electronic Delivery of Software

- 3.14.7.1 The Contractor shall provide electronic delivery in a manner that permits the Department to download the software. The electronic delivery shall include a full version of the software that is identical to, or is the fully functional equivalent of, the version of the software that would be available on physical media. Unless specified otherwise in a RFP, electronic download should be available within (3) business days from the date of the BPO.
- 3.14.10.2 Unless otherwise specified in a RFP, "Electronic Delivery" shall include delivery, by email, of: (1) a link to a secured and verified download site or portal, (2) permanent product or license key(s) as required to access and/or install the software, (3) full download and installation instructions, (4) all product documentation that would be provided with a physical delivery, and (5) detailed information as to the length of time the Department has to access and download the software. Should the download link, portal access, and/or product or license expire before the Department completes installation, the Contractor shall provide a replacement.
- 3.14.10.3 In the event that a Department is unable to access, download, and/or install software that has been delivered electronically, The Contractor shall provide or facilitate limited technical assistance to resolve the issue. If successful download and installation of electronically-delivered software cannot be completed, Contractor shall, at the Department discretion, provide expedited physical delivery at no cost to the Department or issue a full refund of the purchase price. Substitute expedited delivery or refund shall be completed within two (2) business days.

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# 4 PROPOSAL FORMAT

#### 4.1 Two-Part Submission

Offerors shall submit Proposals in separate volumes:

- a) Volume I TECHNICAL PROPOSAL
- b) Volume II FINANCIAL PROPOSAL

# 4.2 Volume I – Technical Proposal

Note: Provide no pricing information in the Technical Proposal (Volume I). Include pricing information only in the Financial Proposal (Volume II).

4.2.1 Format of Technical Proposal

The Technical Proposal will include all items detailed below. In addition to the following instructions, responses in the Offeror's Technical Proposal must reference the RFP's organization and section numbering (ex. "Section 3.2.1 Response"). This proposal organization will allow direct mapping between Offeror responses and RFP requirements by Section number and will aid in the evaluation process.

- 4.2.2 The Technical Proposal shall include the following documents and information in the order specified as follows. Each section of the Technical Proposal shall be separated by a TAB as detailed below:
- 4.2.2.1 Title Page and Table of Contents (Submit under TAB A)

The Technical Proposal should begin with a Title Page bearing the name and address of the Offeror and the name and number of this RFP. A Table of Contents shall follow the Title Page for the Technical Proposal, organized by section, subsection, and page number.

4.2.2.2 Claim of Confidentiality (If applicable, submit under TAB A-1)

Any information which is claimed to be confidential is to be noted by reference and included after the Title Page and before the Table of Contents, and if applicable, also in the Offeror's Financial Proposal. The entire Proposal cannot be given a blanket confidentiality designation – any confidentiality designation must apply to specific sections, pages, or portions of pages of the Proposal and an explanation for each claim shall be included (see Section 1.14 "Public Information Act Notice").

4.2.2.3 Transmittal Letter (Submit under TAB B)

A Transmittal Letter shall accompany the Technical Proposal. The purpose of this letter is to transmit the Proposal and acknowledge the receipt of any addenda. The Transmittal Letter should be brief and signed by an individual who is authorized to commit the Offeror to its Proposal and the requirements as stated in this RFP. The Transmittal Letter should include the following:

- A. Name and address of the Offeror;
- B. Name, title, e-mail address, and telephone number of primary contact for the Offeror;
- C. Solicitation Title and Solicitation Number that the Proposal is in response to;

- D. Signature, typed name, and title of an individual authorized to commit the Offeror to its Proposal;
- E. Federal Employer Identification Number (FEIN) of the Offeror, or if a single individual, that individual's Social Security Number (SSN);
- F. Offeror's eMM number;
- G. Offeror's MBE certification number (if applicable);
- H. Acceptance of all State RFP and Contract terms and conditions (see Section 1.24); if any exceptions are taken, they are to be noted in the Executive Summary (see Section 4.2.2.4); and
- I. Acknowledgement of all addenda to this RFP issued before the Proposal due date.

# 4.2.2.4 Executive Summary (Submit under TAB C)

The Offeror shall condense and highlight the contents of the Technical Proposal in a separate section titled "Executive Summary." The Summary should identify the Service Category(ies) and Region(s) for which the Offeror is proposing to provide products/services (if applicable). The Summary shall also identify any exceptions the Offeror has taken to the requirements of this RFP, the Contract (Attachment A), or any other attachments. Exceptions to terms and conditions may result in having the Proposal deemed unacceptable or classified as not reasonably susceptible of being selected for award.

If the Offeror has taken no exceptions to the requirements of this RFP, the Executive Summary shall so state. Acceptance or rejection of exceptions is within the sole discretion of the State. If there are no assumptions, the Offeror shall so state.

4.2.2.5 Minimum Qualifications Documentation (If applicable, Submit under TAB D)

The Offeror shall submit any Minimum Qualifications documentation that may be required, as set forth in Section 2 "Offeror Minimum Qualifications."

- 4.2.2.6 Offeror Technical Response to RFP Requirements and Proposed Work Plan (Submit under TAB E)
  - A. The Offeror shall address each Scope of Work requirement (Section 3) in its Technical Proposal and describe how its proposed products/services, including the products/services of any proposed subcontractor(s), will meet or exceed the requirement(s). If the State is seeking Offeror agreement to any requirement(s), the Offeror shall state its agreement or disagreement. Any paragraph in the Technical Proposal that responds to a Scope of Work requirement shall include an explanation of how the work will be performed. Any exception to a requirement, term, or condition may result in having the Proposal classified as not reasonably susceptible of being selected for award or the Offeror deemed not responsible. The response shall address each requirement in Section 3 of this RFP in order, and shall contain a cross reference to the RFP requirement.
  - B. The Offeror shall give a definitive description of the proposed plan to meet the requirements of the RFP, i.e., a Work Plan. The Work Plan shall include the specific methodology and techniques to be used by the Offeror in providing the required products/services as outlined in RFP Section 3, Scope of Work. The description shall include an outline of the overall management concepts employed by the Offeror and a

project management plan, including project control mechanisms and overall timelines. Project deadlines considered contract deliverables must be recognized in the Work Plan.

- C. The Offeror shall identify the location(s) from which it proposes to provide the services, including, if applicable, any current facilities that it operates, and any required construction to satisfy the State's requirements as outlined in this RFP.
- D. The Offeror shall provide a draft Problem Escalation Procedure (PEP) that includes, at a minimum, titles of individuals to be contacted by the Contract Manager should problems arise under the Contract and explain how problems with work under the Contract will be escalated in order to resolve any issues in a timely manner. Final procedures must be submitted as indicated in RFP Section 3.7.
- E. The Offeror shall identify technical risks of migration process from existing system to proposed system(s) and provide resolution plan for such risks.

# 4.2.2.7 Experience and Qualifications of Proposed Staff (Submit under TAB F)

The Offeror shall identify the number and types of staff proposed to be utilized under the Contract.

The Offeror shall describe in detail how the proposed staff's experience and qualifications relate to their specific responsibilities, including any staff of proposed subcontractor(s), as detailed in the Work Plan. The Offeror shall include individual resumes for the key personnel, including key personnel for any proposed subcontractor(s), who are to be assigned to the project if the Offeror is awarded the Contract. Each resume should include the amount of experience the individual has had relative to the Scope of Work set forth in this solicitation. Letters of intended commitment to work on the project, including letters from any proposed subcontractor(s), shall be included in this section.

The Offeror shall provide an Organizational Chart outlining personnel and their related duties. The Offeror shall include job titles and the percentage of time each individual will spend on his/her assigned tasks. Offerors using job titles other than those commonly used by industry standards must provide a crosswalk reference document.

#### 4.2.2.8 Offeror Qualifications and Capabilities (Submit under TAB G)

The Offeror shall include information on past experience with similar projects and/or services. The Offeror shall describe how its organization can meet the requirements of this RFP and shall also include the following information:

- A. The number of years the Offeror has provided the similar services;
- B. The number of clients/customers and geographic locations that the Offeror currently serves;
- C. The names and titles of headquarters or regional management personnel who may be involved with supervising the services to be performed under this Contract;
- D. The Offeror's process for resolving billing errors; and
- E. An organizational chart that identifies the complete structure of the Offeror including any parent company, headquarters, regional offices, and subsidiaries of the Offeror.

# 4.2.2.9 References (Submit under TAB H)

At least three (3) references are requested from customers who are capable of documenting the Offeror's ability to provide the products/services specified in this RFP. References used to meet any Offeror Minimum Qualifications (see Section 2) may be used to meet this request. Each reference shall be from a client for whom the Offeror has provided products/services within the past five (5) years and shall include the following information:

- A. Name of client organization;
- B. Name, title, telephone number, and e-mail address, if available, of point of contact for client organization; and
- C. Value, type, duration, and description of products/services provided.

The Department reserves the right to request additional references or utilize references not provided by an Offeror. Points of contact must be accessible and knowledgeable regarding Offeror performance.

# 4.2.2.10 List of Current or Prior State Contracts (Submit under TAB I)

Provide a list of all contracts with any entity of the State of Maryland for which the Offeror is currently performing products/services or for which services have been completed within the last five (5) years. For each identified contract, the Offeror is to provide:

- A. The State contracting entity;
- B. A brief description of the products/services provided;
- C. The dollar value of the contract;
- D. The term of the contract;
- E. The State employee contact person (name, title, telephone number, and, if possible, email address); and
- F. Whether the contract was terminated before the end of the term specified in the original contract, including whether any available renewal option was not exercised.

Information obtained regarding the Offeror's level of performance on State contracts will be used by the Procurement Officer to determine the responsibility of the Offeror and considered as part of the experience and past performance evaluation criteria of the RFP.

# 4.2.2.11 Financial Capability (Submit under TAB J)

An Offeror must include in its Proposal a commonly-accepted method to prove its fiscal integrity. If available, the Offeror shall include Financial Statements, preferably a Profit and Loss (P&L) statement and a Balance Sheet, for the last two (2) years (independently audited preferred).

In addition, the Offeror may supplement its response to this Section by including one or more of the following with its response:

- A. Dunn and Bradstreet Rating;
- B. Standard and Poor's Rating;
- C. Lines of credit;
- D. Evidence of a successful financial track record; and

E. Evidence of adequate working capital.

## 4.2.2.12 Certificate of Insurance (Submit under TAB K)

The Offeror shall provide a copy of its current certificate of insurance showing the types and limits of insurance in effect as of the Proposal submission date. The current insurance types and limits do not have to be the same as described in Section 3.11. See Section 3.11.4

for the required insurance certificate submission for the apparent awardee.

#### 4.2.2.13 Subcontractors (Submit under TAB L)

The Offeror shall provide a complete list of all subcontractors that will work on the Contract if the Offeror receives an award, including those utilized in meeting the MBE and/or VSBE subcontracting goal, if applicable. This list shall include a full description of the duties each subcontractor will perform and why/how each subcontractor was deemed the most qualified for this project. See Section 4.2.2.7 for additional Offeror requirements related to subcontractors.

## 4.2.2.14 Legal Action Summary (Submit under TAB M)

This summary shall include:

- A. A statement as to whether there are any outstanding legal actions or potential claims against the Offeror and a brief description of any action;
- B. A brief description of any settled or closed legal actions or claims against the Offeror over the past five (5) years;
- C. A description of any judgments against the Offeror within the past five (5) years, including the court, case name, complaint number, and a brief description of the final ruling or determination; and
- D. In instances where litigation is on-going and the Offeror has been directed not to disclose information by the court, provide the name of the judge and location of the court.

#### 4.2.2.15 Economic Benefit Factors (Submit under TAB N)

- A. The Offeror shall submit with its Proposal a narrative describing benefits that will accrue to the Maryland economy as a direct or indirect result of its performance of this contract. Proposals will be evaluated to assess the benefit to Maryland's economy specifically offered. See COMAR 21.05.03.03A(3).
- B. Proposals that identify specific benefits as being contractually enforceable commitments will be rated more favorably than Proposals that do not identify specific benefits as contractual commitments, all other factors being equal.
- C. Offerors shall identify any performance guarantees that will be enforceable by the State if the full level of promised benefit is not achieved during the Contract term.
- D. As applicable, for the full duration of the Contract, including any renewal period, or until the commitment is satisfied, the Contractor shall provide to the Procurement Officer or other designated agency personnel reports of the actual attainment of each benefit listed in response to this section. These benefit attainment reports shall be provided quarterly, unless elsewhere in these specifications a different reporting frequency is stated.

- E. Please note that in responding to this section, the following do not generally constitute economic benefits to be derived from this Contract:
  - 1. generic statements that the State will benefit from the Offeror's superior performance under the Contract;
  - 2. descriptions of the number of Offeror employees located in Maryland other than those that will be performing work under this Contract; or
  - 3. tax revenues from Maryland-based employees or locations, other than those that will be performing, or used to perform, work under this Contract.
- F. Discussion of Maryland-based employees or locations may be appropriate if the Offeror makes some projection or guarantee of increased or retained presence based upon being awarded this Contract.
- G. Examples of economic benefits to be derived from a contract may include any of the following. For each factor identified below, identify the specific benefit and contractual commitments and provide a breakdown of expenditures in that category:
  - The Contract dollars to be recycled into Maryland's economy in support of the Contract, through the use of Maryland subcontractors, suppliers and joint venture partners. Do not include actual fees or rates paid to subcontractors or information from your Financial Proposal;
  - 2. The number and types of jobs for Maryland residents resulting from the Contract. Indicate job classifications, number of employees in each classification and the aggregate payroll to which the Offeror has committed, including contractual commitments at both prime and, if applicable, subcontract levels. If no new positions or subcontracts are anticipated as a result of this Contract, so state explicitly;
  - 3. Tax revenues to be generated for Maryland and its political subdivisions as a result of the Contract. Indicate tax category (sales taxes, payroll taxes, inventory taxes and estimated personal income taxes for new employees). Provide a forecast of the total tax revenues resulting from the Contract;
  - 4. Subcontract dollars committed to Maryland small businesses and MBEs; and
  - 5. Other benefits to the Maryland economy which the Offeror promises will result from awarding the Contract to the Offeror, including contractual commitments. Describe the benefit, its value to the Maryland economy, and how it will result from, or because of the Contract award. Offerors may commit to benefits that are not directly attributable to the Contract, but for which the Contract award may serve as a catalyst or impetus.
- 4.2.3 Additional Required Technical Submissions (Submit under TAB O)

The following documents shall be completed, signed, and included in the Technical Proposal, under TAB N that follows the material submitted in response to Section 4.2.2.

For paper submissions, submit two (2) copies of each with original signatures. All signatures must be clearly visible.

- A. Completed Bid/Proposal Affidavit (Attachment B).
- B. Completed MDOT Certified MBE Utilization and Fair Solicitation Affidavit Attachment D-1A).

- C. Completed Maryland Living Wage Requirements Affidavit of Agreement (Attachment G-1).
- D. Completed Conflict of Interest Affidavit and Disclosure (Attachment I).
- E. Completed Mercury Affidavit (Attachment L)
- F. Completed Veteran-Owned Small Business Enterprise (VSBE) Utilization Affidavit and Subcontractor Participation Schedule. (Attachment M-1)
- 4.2.4 Additional Required Submissions (Submit under Tab P)
  - IMPORTANT! Offerors shall furnish any and all agreements the Offeror expects the State to sign in order to use the Offeror's or Subcontractor(s) services under this Contract. This includes physical copies of all agreements referenced and incorporated in primary documents.
- 4.2.4.1 Copy of any software licensing agreement for any software proposed to be licensed to the State under this Contract (e.g., EULA, Enterprise License Agreements, Professional Service agreement, Master Agreement).

# 4.3 Volume II – Financial Proposal

The Financial Proposal shall contain all price information in the format specified in Attachment F. The Offeror shall complete the Price Sheet only as provided in the Price Sheet Instructions and the Price Sheet itself.

# 4.4 Proposal Packaging

- 4.4.1 Volume I Technical Proposal and Volume II Financial Proposal shall be sealed separately from one another. It is preferred, but not required, that the name, e-mail address, and telephone number of the Offeror be included on the outside of the packaging for each volume. Each Volume shall contain an unbound original, so identified, and five (5) copies. Unless the resulting package will be too unwieldy, the State's preference is for the two (2) sealed Volumes to be submitted together in a single package to the Procurement Officer prior to the date and time for receipt of Proposals and including a label bearing:
  - a. The RFP title and number,
  - b. Name and address of the Offeror, and
  - c. Closing date and time for receipt of Proposals
- 4.4.2 An electronic version of the Technical Proposal in Microsoft Word format (version 2007 or greater) must be enclosed with the original Technical Proposal. A second electronic version of Volume I in searchable Adobe .pdf format shall be submitted to support Public Information Act (PIA) requests. This copy shall be redacted so that confidential and/or proprietary information has been removed (see Section 1.14 "Public Information Act Notice"). Provide no pricing information on the media submitted in the Technical Proposal (Volume 1). Include pricing information only in the Financial Proposal media (Volume II).
- 4.4.3 An electronic version of the Financial Proposal in Microsoft Word or Microsoft Excel format (version 2007 or greater) must be enclosed with the original Financial Proposal. A second electronic version of Volume II in searchable Adobe .pdf format shall be submitted to support

- Public Information Act (PIA) requests. This copy shall be redacted so that confidential and/or proprietary information has been removed (see Section 1.14 "Public Information Act Notice").
- 4.4.4 Electronic media (CD, DVD, or flash drive) must be labeled on the outside with the RFP title and number, name of the Offeror, and volume number. Electronic media must be packaged with the original copy of the appropriate Proposal (Technical or Financial).
- 4.4.5 All pages of both proposal volumes shall be consecutively numbered from beginning (Page 1) to end (Page "x").

# 4.5 Proposal Delivery

- 4.5.1 Offerors may submit proposals by hand, or by mail as described below to the address provided in the Key Information Summary Sheet.
  - A. For U.S. Postal Service deliveries, any Proposal that has been received at the appropriate mailroom, or typical place of mail receipt, for the respective procuring unit by the time and date listed in the RFP will be deemed to be timely. If an Offeror chooses to use the U.S. Postal Service for delivery, the Department recommends that it use Express Mail, Priority Mail, or Certified Mail only as these are the only forms for which both the date and time of receipt can be verified by the Department. An Offeror using first class mail will not be able to prove a timely delivery at the mailroom, and it could take several days for an item sent by first class mail to make its way by normal internal mail to the procuring unit.
  - B. Hand-delivery includes delivery by commercial carrier acting as agent for the Offeror. For any type of direct (non-mail) delivery, Offerors are advised to secure a dated, signed, and time-stamped (or otherwise indicated) receipt of delivery.
- 4.5.2 The Contract Officer must receive all Technical and Financial Proposal material by the RFP due date and time specified in the Key Information Summary Sheet. Requests for extension of this date or time will not be granted. Except as provided in COMAR 21.05.03.02F, Proposals received by the Contract Officer after the due date will not be considered.

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# 5 EVALUATION CRITERIA AND PROCEDURE

## 5.1 Evaluation Committee

Evaluation of Proposals will be performed in accordance with COMAR 21.05.03 by a committee established for that purpose and based on the evaluation criteria set forth below. The Evaluation Committee will review Proposals, participate in Offeror oral presentations and discussions, and provide input to the Procurement Officer. The Department reserves the right to utilize the services of individuals outside of the established Evaluation Committee for advice and assistance, as deemed appropriate.

# 5.2 Technical Proposal Evaluation Criteria

The criteria to be used to evaluate each Technical Proposal are listed below in descending order of importance. Unless stated otherwise, any sub-criteria within each criterion have equal weight.

- 5.2.1 Offeror's Technical Response to RFP Requirements and Work Plan (See RFP § 4.2.2.6)
  - The State prefers an Offeror's response to work requirements in the RFP that illustrates a comprehensive understanding of work requirements and mastery of the subject matter, including an explanation of how the work will be performed. Proposals which include limited responses to work requirements such as "concur" or "will comply" will receive a lower ranking than those proposals that demonstrate an understanding of the work requirements and include plans to meet or exceed them.
- 5.2.2 Experience and Qualifications of Proposed Staff (See RFP § 4.2.2.7)
- 5.2.3 Offeror Qualifications and Capabilities, including proposed subcontractors (See RFP § 4.2.2.8 4.2.2.14)
- 5.2.4 Technical Risk of System Migration (See RFP § 4.2.2.6)
- 5.2.5 Economic Benefit to State of Maryland (See RFP § 4.2.2.15)

# 5.3 Financial Proposal Evaluation Criteria

- 5.3.1 All Qualified Offerors (see Section 5.5.2.4) will be ranked from the lowest (most advantageous) to the highest (least advantageous) price based on the Total Evaluated Price within the stated guidelines set forth in this RFP and as submitted on Attachment F Price Sheet.
- 5.3.2 The Maryland Department of Health will only contact those Offerors with proposals that are reasonably susceptible for award. Subsequent submissions of content will not be allowed.

# 5.4 Reciprocal Preference

5.4.1 Although Maryland law does not authorize procuring agencies to favor resident Offerors in awarding procurement contracts, many other states do grant their resident businesses preferences over Maryland contractors. COMAR 21.05.01.04 requires that procuring units apply a reciprocal preference under the following conditions:

- 5.4.1.1 The most advantageous offer is from a responsible Offeror whose headquarters, principal base of operations, or principal site that will primarily provide the products/services required under this RFP is in another state.
- 5.4.1.2 The other state gives a preference to its resident businesses through law, policy, or practice; and
- 5.4.1.3 The preference does not conflict with a Federal law or grant affecting the procurement Contract.
- 5.4.2 The preference given shall be identical to the preference that the other state, through law, policy, or practice gives to its resident businesses.

# 5.5 Selection Procedures

#### 5.5.1 General

- 5.5.1.1 The Contract will be awarded in accordance with the Competitive Sealed Proposals (CSP) method found at COMAR 21.05.03. The CSP method allows for the conducting of discussions and the revision of Proposals during these discussions. Therefore, the State may conduct discussions with all Offerors that have submitted Proposals that are determined to be reasonably susceptible of being selected for contract award or potentially so. However, the State reserves the right to make an award without holding discussions.
- 5.5.1.2 In either case (i.e., with or without discussions), the State may determine an Offeror to be not responsible and/or an Offeror's Proposal to be not reasonably susceptible of being selected for award at any time after the initial closing date for receipt of Proposals and prior to Contract award. If the State finds an Offeror to be not responsible and/or an Offeror's Technical Proposal to be not reasonably susceptible of being selected for award, that Offeror's Financial Proposal will be returned if the Financial Proposal is unopened at the time of the determination.

# 5.5.2 Selection Process Sequence

- 5.5.2.1 A determination is made that the MDOT Certified MBE Utilization and Fair Solicitation Affidavit (Attachment D-1A) is included and is properly completed, if there is a MBE goal. In addition, a determination is made that the Veteran-Owned Small Business Enterprise (VSBE) Utilization Affidavit and Subcontractor Participation Schedule (Attachment M-1) is included and is properly completed, if there is a VSBE goal.
- 5.5.2.2 Technical Proposals are evaluated for technical merit and ranked. During this review, oral presentations and discussions may be held. The purpose of such discussions will be to assure a full understanding of the State's requirements and the Offeror's ability to perform the services, as well as to facilitate arrival at a Contract that is most advantageous to the State. Offerors will be contacted by the State as soon as any discussions are scheduled.
- 5.5.2.3 Offerors must confirm in writing any substantive oral clarifications of, or changes in, their Technical Proposals made in the course of discussions. Any such written clarifications or changes then become part of the Offeror's Technical Proposal. Technical Proposals are given a final review and ranked.

- 5.5.2.4 The Financial Proposal of each Qualified Offeror (a responsible Offeror determined to have submitted an acceptable Proposal) will be evaluated and ranked separately from the Technical evaluation. After a review of the Financial Proposals of Qualified Offerors, the Evaluation Committee or Procurement Officer may again conduct discussions to further evaluate the Offeror's entire Proposal.
- 5.5.2.5 When in the best interest of the State, the Procurement Officer may permit Qualified Offerors to revise their initial Proposals and submit, in writing, Best and Final Offers (BAFOs). The State may make an award without issuing a request for a BAFO.

#### 5.5.3 Award Determination

Upon completion of the Technical Proposal and Financial Proposal evaluations and rankings, each Offeror will receive an overall ranking. The Procurement Officer will recommend award of the Contract to the responsible Offeror that submitted the Proposal determined to be the most advantageous to the State. In making this most advantageous Proposal determination, technical factors will receive greater weight than financial factors.

# 5.6 Documents Required upon Notice of Recommended Award

Upon receipt of notice of recommended award, the following documents shall be completed, signed if applicable with original signatures, and submitted by the recommended awardee within five (5) Business Days, unless noted otherwise. Submit three (3) copies of each of the following documents:

- A. Contract (Attachment A),
- B. Contract Affidavit (Attachment C),
- C. MBE Attachments D-2, D-3A, D-3B, within ten (10) Working Days,
- D. MBE Waiver Justification within ten (10) Working Days, usually including Attachment D-1C, if a waiver has been requested,
- E. Non-Disclosure Agreement (Attachment J),
- F. HIPAA Business Associate Agreement (Attachment K),
- G. VSBE Attachments M-2 and M-3,
- H. Evidence of meeting insurance certificate requirements (See Section 3.11.3)
- I. PEP (See Section 3.7), within ten (10) Working Days

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# RFP ATTACHMENTS

#### **ATTACHMENT A – Contract**

This is the sample contract used by the Department. It is provided with the RFP for informational purposes and is not required to be submitted at Proposal submission time. Upon notification of recommended award, a completed contract will be sent to the recommended awardee for signature. The recommended awardee must return to the Procurement Officer three (3) executed copies of the Contract within five (5) Business Days after receipt. Upon mutual Contract execution, a fully-executed copy will be sent to the Contractor.

# ATTACHMENT B - Bid/Proposal Affidavit

This Attachment must be completed and submitted with the Technical Proposal.

#### ATTACHMENT C - Contract Affidavit

This Attachment must be completed and submitted by the recommended awardee to the Procurement Officer within five (5) Business Days of receiving notification of recommended award.

# **ATTACHMENT D – Minority Business Enterprise Forms**

If required (see Section 1.33), these Attachments include the MBE subcontracting goal statement, instructions, and MBE Attachments D1-A through D-5. Attachment D-1A must be properly completed and submitted with the Offeror's Technical Proposal or the Proposal will be deemed non-responsive and rejected. Within 10 Working Days of receiving notification of recommended award, the Offeror must submit Attachments D-2, D-3A, D-3B and, if the Offeror has requested a waiver of the MBE goal, usually Attachment D-1C.

# **ATTACHMENT E – Pre-Proposal Conference Response Form**

It is requested that this form be completed and submitted as described in Section 1.7 by those potential Offerors that plan on attending the Pre-Proposal Conference.

# ATTACHMENT F - Financial Proposal Instructions and Price Sheet

The Price Sheet must be completed and submitted with the Financial Proposal.

# **ATTACHMENT G – Maryland Living Wage Requirements for Service Contracts and Affidavit of Agreement**

Attachment G-1 Living Wage Affidavit of Agreement must be completed and submitted with the Technical Proposal.

## **ATTACHMENT H - Federal Funds Attachment**

The attachment is not applicable for this solicitation.

#### ATTACHMENT I - Conflict of Interest Affidavit and Disclosure

If required (see Section 1.36), this Attachment must be completed and submitted with the Technical Proposal.

# ATTACHMENT J - Non-Disclosure Agreement

If required (see Section 1.37), this Attachment must be completed and submitted within five (5) Business Days of receiving notification of recommended award. However, to expedite processing, it is suggested that this document be completed and submitted with the Technical Proposal.

# ATTACHMENT K - HIPAA Business Associate Agreement

If required (Section 1.38), this Attachment is to be completed and submitted within five (5) Business Days of receiving notification of recommended award. However, to expedite processing, it is suggested that this document be completed and submitted with the Technical Proposal.

# ATTACHMENT L - Mercury Affidavit

If required (see Section 1.40), this Attachment must be completed and submitted with the Technical Proposal.

# **ATTACHMENT M – Veteran-Owned Small Business Enterprise Forms**

If required (see Section 1.41), these Attachments include the VSBE Attachments M-1 through M-4. Attachment M-1 must be completed and submitted with the Technical Proposal. Attachment M-2 is required to be submitted within ten (10) Business Days of receiving notification of recommended award.

# ATTACHMENT N - Location of the Performance of Services Disclosure

This attachment is not applicable for this solicitation.

# ATTACHMENT O – Department of Human Resources (DHR) Hiring Agreement

This attachment is not applicable for this solicitation.

# **ATTACHMENT P – Non-Disclosure Agreement (Offeror)**

This attachment is not applicable for this solicitation.

#### **ATTACHMENT Q – Agency Deliverable Product Acceptance Form (DPAF)**

If required, this Attachment is to be completed upon deliverable acceptance by the State.

#### **ATTACHMENT R – Sample Work Order**

This attachment is not applicable for this solicitation.

## **ATTACHMENT S - Required Fleet Counts and Standards**

**ATTACHMENT T - Catalogue of Reports** 

## **ATTACHMENT U – Location Listing Form**

# ATTACHMENT A - CONTRACT

Maryland Department of Health (MDH)

"Maryland Department of Health (MDH) Headquarters Enterprise Printers Project"

	#18-17691
THIS	CONTRACT (the "Contract") is made this day of, 2017 by and between and, on behalf of the STATE OF MARYLAND, the MARYLAND DEPARTMENT OF TH (MDH).
HEAL	TH (MDH).
IN CC	ONSIDERATION of the following, the parties agree as follows:
1.	Definitions
In this	Contract, the following words have the meanings indicated.
1.1.	"COMAR" means the Code of Maryland Regulations available on-line at www.dsd.state.md.us.
1.2.	"Contract" means this contract for Maryland Department of Health (MDH) Headquarters Enterprise Printers Project.
1.3.	"Contractor" means, whose principal business address is:
1.4.	"Contract Manager" means the individual identified in Section 1.6 of the Request for Proposals (RFP), or a successor designated by the Department.
1.5.	"Department" means the Maryland Department of Health (MDH).
1.6.	"eMM" means eMaryland Marketplace.
1.7.	"Financial Proposal" means the Contractor's financial proposal dated
1.8	"Minority Business Enterprise" (MBE) means an entity meeting the definition at COMAR 21.0 1.02.01B(54), which is certified by the Maryland Department of Transportation under COMAR 21.11.03.
1.9.	"Procurement Officer" means the person identified in Section 1.5 of the RFP or a successor designated by the Department.
1.10.	"Proposal" collectively refers to the Technical Proposal and Financial Proposal.
1.11	"RFP" means the Request for Proposals for Maryland Department of Health (MDH) Headquarters Enterprise Printers Project., Solicitation # 18-17691 and any amendments thereto issued in writing by the State.
1.12	"Software" means the object code version of computer programs licensed pursuant to this Contract. Embedded code, firmware, internal code, microcode, and any other term referring to software that is necessary for proper operation is included in this definition of Software. Software includes all prior, current, and future versions of the Software and all maintenance updates and error corrections. "Software" also includes any upgrades, updates, bug fixes or modified versions or backup copies of the Software licensed to the State by Contractor or an authorized distributor.
1.13.	"State" means the State of Maryland.
1.14.	"Technical Proposal" means the Contractor's technical proposal dated
1.15.	"Veteran-owned Small Business Enterprise" (VSBE) means a business that is verified by the Center for Veterans Enterprise of the United States Department of Veterans Affairs as a veteran-owned small business. See Code of Maryland Regulations (COMAR) 21.11.13.

# 2. Scope of Contract

- 2.1. The Contractor shall provide products and services as described in the RFP for an enterprise print/copy/scan/fax system of black and white, color, and multi-function printers for an enterprise printing system located throughout MDH offices to include hosted server-side software system management, software and hardware maintenance, and regular service including provision of supplies.
- 2.2. These products and services shall be provided in accordance with the terms and conditions of this Contract and the following Exhibits, which are attached and incorporated herein by reference. If there are any inconsistencies between this Contract and Exhibits A through D, the terms of this Contract shall control. If there is any conflict among the exhibits, the following order of precedence shall determine the prevailing provision.

Exhibit A – The RFP	
Exhibit B – The Contract Affidavit dated	
Exhibit C – The Proposal.	
Exhibit D – Service Provider's Terms of Service (TOS) dated	

#### 3. Period of Performance

- 3.1. The Contract shall start as of the date of full execution by the parties (the "Effective Date"). From this date, the Contract shall be for a period of five (5) years beginning **TBD** and ending on **TBD**.
- 3.2. The Contractor shall provide products and services under this Contract as of the date provided in a written Notice to Proceed.
- 3.3. Audit, confidentiality, document retention, Work Product (see §5.2) retention, warranty and indemnification obligations under this Contract and any other obligations specifically identified shall survive expiration or termination of the Contract.

#### 4. Consideration and Payment

- 4.1. In consideration of the satisfactory performance of the Contract, the Department shall promptly process a proper invoice for payment in accordance with the terms of this Contract.
- 4.2. The total payment for products and services provided under a fixed price contract or the fixed price element of a combined fixed price – time and materials contract, shall be the firm fixed price submitted by the Contractor in its Financial Proposal. For time and materials contracts, or contracts which include both fixed price and time and materials elements, total payments to the Contractor pursuant to this Contract may not exceed \$ TBD (the "NTE Amount"). The Contractor shall notify the Contract Manager, in writing, at least 60 days before time and material obligations are expected to reach the NTE Amount. The Contractor shall have no obligation to perform the time and materials requirements under this Contract after payments reach the NTE Amount. The cessation of the Contractor's obligation to perform under this paragraph 4.2 is expressly conditioned on the following: that prior to the NTE Amount being reached, the Contractor shall: (i) give the notice required under this paragraph 4.2; (ii) promptly consult with the Department and cooperate in good faith with the Department to establish a plan of action to assure that every reasonable effort has been undertaken by the Contractor to complete critical work in progress prior to the date the NTE Amount will be reached; and (iii) secure data bases, systems, platforms and/or applications on which the Contractor is working so that no damage or vulnerabilities to any of the same will exist due to the existence of any such unfinished work.
- 4.3. The Contractor shall submit invoices as required in the RFP. Invoices that contain both fixed price and time and material items must clearly identify the items to either fixed price or time and material billing. Invoices for third-party software support and maintenance will be paid on a monthly basis. Each invoice must include the Contractor's Federal Tax Identification Number: Contractor's Tax ID Number. The Contractor's eMM identification number is Contractor's eMM ID Number. Payments to the Contractor pursuant to this Contract shall be made no later than 30 days after the Department's receipt

- of a proper invoice from the Contractor. Charges for late payment of invoices other than as prescribed by Title 15, Subtitle 1, of the State Finance and Procurement Article, Annotated Code of Maryland, as from time-to-time amended, are prohibited. Invoices shall be submitted to the Contract Manager. The final payment under this Contract will not be made until after certification is received from the Comptroller of the State that all taxes have been paid
- 4.4. In addition to any other available remedies, if, in the opinion of the Procurement Officer, the Contractor fails to perform in a satisfactory and timely manner, the Procurement Officer may refuse or limit approval of any invoice for payment, and may cause payments to the Contractor to be reduced or withheld until such time as the Contractor meets performance standards as established by the Procurement Officer.

## 5. Patents, Copyrights, Intellectual Property

- 5.1. If the Contractor furnishes any design, device, material, process, or other item, which is covered by a patent or copyright or which is proprietary to or a trade secret of another, the Contractor shall obtain the necessary permission or license to permit the State to use such item or items.
- 5.2. Except as provided in Section 5.4 of this Contract, the Contractor agrees that all documents and materials, including but not limited to, reports, drawings, studies, specifications, estimates, tests, maps, photographs, designs, software, graphics, mechanical, artwork, computations and data prepared by or for the Contractor for purposes of this Contract (Work Product) shall become and remain the sole and exclusive property of the State and shall be available to the Department at any time. The Department shall have the right to use the same without restriction and without compensation to the Contractor other than that specifically provided by this Contract.
- 5.3. Except as provided in Section 5.4 of this Contract, the Contractor agrees that at all times during the term of this Contract and thereafter, the Work Product shall be "works made for hire" as that term is interpreted under U.S. copyright law and shall be owned by the State. Ownership includes the right to copyright, patent, register and the ability to transfer these rights and all information used to formulate such Work Product. In the event any Work Product is or may not be considered a work made for hire under applicable law, Contractor assigns and transfers to the State the entire right, title and interest in and to all rights in the Work Product and any registrations and copyright applications relating thereto and any renewals and extensions thereof. Contractor shall execute all documents and perform such other proper acts as the State may deem necessary to secure for it the rights pursuant to this section.
- 5.4. Notwithstanding anything to the contrary in this Contract, to the extent (i) the Work Product incorporates any commercial-off-the shelf software (COTS) and/or any Pre-Existing Intellectual Property or (ii) any COTS and/or Pre-Existing Intellectual Property (other than a computer's operating system, supported internet browser, browser accessibility software or hardware if needed by the user, and software required to access a commonly-available data transmission tool or export format) is required to access, install, build, compile or otherwise use the Work Product (such COTS and Pre-Existing Intellectual Property individually and collectively referred to herein as "Third-party Intellectual Property," which shall be the sole property of Contractor or its third-party licensors, as applicable), Contractor hereby grants, on behalf of itself and any third-party licensors, to the State a royalty-free, paid-up, non-exclusive, unrestricted, unconditional, irrevocable, worldwide right and license, with the right to use, execute, reproduce, display, perform, distribute copies of internally, modify and prepare derivative works based upon, such Third-party Intellectual Property as may be necessary for the State to use the Work Product for the purposes for which such Work Product was designed and intended. "Pre-Existing Intellectual Property" means any program, utility or tool owned by Contractor or its third-party licensors that was created by Contractor or its third-party licensors independently from its performance of this Contract and not solely using funds from this Contract.
- 5.5. Subject to the terms of Section 6, Contractor shall defend, indemnify, and hold harmless the State, including, but not limited to, the Agency and its agents, officers, and employees, from and against any and all claims, costs, losses, damages, liabilities, judgments and expenses (including without limitation

reasonable attorneys' fees) arising out of or in connection with any claim the Work Product or any Third-party Intellectual Property infringes, misappropriates or otherwise violates any Third-party Intellectual Property rights. Contractor shall not enter into any settlement involving third party claims that contains any admission of or stipulation to any guilt, fault, liability or wrongdoing by the State or that adversely affects the State's rights or interests, without the State's prior written consent, which consent may be withheld in the State's sole and absolute discretion. Contractor shall be entitled to control the defense or settlement of such claim (with counsel reasonably satisfactory to the State), provided that the State will, upon requesting indemnification hereunder: (a) provide reasonable cooperation to Contractor in connection with the defense or settlement of any such claim, at Contractor's expense; and (b) be entitled to participate in the defense of any such claim. Contractor's obligations under this section will not apply to the extent any Third-party Intellectual Property infringes, misappropriates or otherwise violates any third party intellectual rights as a result of modifications made by the State in violation of the license granted to the State pursuant to section 5.4; provided that such infringement, misappropriation or violation would not have occurred absent such modification.

- 5.6. Without limiting Contractor's obligations under Section 5.5, if all or any part of the Work Product or any Third Party Intellectual Property is held, or Contractor or the State reasonably determines that it could be held, to infringe, misappropriate or otherwise violate any third party intellectual property right, Contractor (after consultation with the State and at no cost to the State): (a) shall procure for the State the right to continue using the item in accordance with its rights under this Contract; (b) replace the item with an item that does not infringe, misappropriate or otherwise violate any third party intellectual property rights and, in the State's sole and absolute determination, complies with the item's specifications, and all rights of use and/or ownership set forth in this Contract; or (c) modify the item so that it no longer infringes, misappropriates or otherwise violates any third party intellectual property right and, in the State's sole and absolute determination, complies with the item's specifications and all rights of use and/or ownership set forth in this Contract.
- 5.7. Except for any Pre-Existing Intellectual Property and Third-Party Intellectual Property, Contractor shall not acquire any right, title or interest (including any intellectual property rights subsisting therein) in or to any goods, software, technical information, specifications, drawings, records, documentation, data or any other materials (including any derivative works thereof) provided by the State to the Contractor. Notwithstanding anything to the contrary herein, the State may, in its sole and absolute discretion, grant the Contractor a license to such materials, subject to the terms of a separate writing executed by the Contractor and an authorized representative of the State.
- 5.8. Contractor, on behalf of itself and its subcontractors, hereby agrees not to incorporate, link, distribute or use any Third-party Intellectual Property in such a way that: (a) creates, purports to create or has the potential to create, obligations with respect to any State software (including any deliverable hereunder), including without limitation the distribution or disclosure of any source code; or (b) grants, purports to grant, or has the potential to grant to any third-party any rights to or immunities under any State intellectual property or proprietary rights. Without limiting the generality of the foregoing, neither Contractor nor any of its subcontractors shall incorporate, link, distribute or use, in conjunction with the Work Product, any code or software licensed under the GNU General Public License ("GPL"), Lesser General Public License ("LGPL"), Affero GPL ("AGPL"), European Community Public License ("ECPL"), Mozilla, or any other open source license, in any manner that could cause or could be interpreted or asserted to cause any State software (or any modifications thereto) to become subject to the terms of the GPL, LGPL, AGPL, ECPL, Mozilla or such other open source software.
- 5.9. Without limiting the generality of the foregoing, neither Contractor nor any of its subcontractors shall use any software or technology in a manner that will cause any patents, copyrights or other intellectual property which are owned or controlled by the State or any of its affiliates (or for which the State or any of its subcontractors has received license rights) to become subject to any encumbrance or terms and conditions of any third-party or open source license (including, without limitation, any open source license listed on http://www.opensource.org/licenses/alphabetical) (each an "Open Source License"). These restrictions, limitations, exclusions and conditions shall apply even if the State or any of its

subcontractors becomes aware of or fails to act in a manner to address any violation or failure to comply therewith. No act by the State or any of its subcontractors that is undertaken under this Contract as to any software or technology shall be construed as intending to cause any patents, copyrights or other intellectual property that are owned or controlled by the State (or for which the State has received license rights) to become subject to any encumbrance or terms and conditions of any Open Source License.

5.10. The Contractor shall report to the Department, promptly and in written detail, each notice or claim of copyright infringement received by the Contractor with respect to all Work Product delivered under this Contract.

#### 6. Indemnification

- 6.1. Contractor shall indemnify, defend, and hold the State, its directors, officers, employees and agents harmless from third-party liability for tangible property damage, bodily injury and death, and for fraud or willful misconduct of Contractor, including all related defense costs and expenses (including reasonable attorneys' fees and costs of investigation, litigation, settlement, judgments, interest and penalties) arising from or relating to the performance of the Contractor or its subcontractors under this Contract.
- 6.2. The State has no obligation to provide legal counsel or defense to the Contractor or its subcontractors in the event that a suit, claim or action of any character is brought by any person not party to this Contract against the Contractor or its subcontractors as a result of or relating to the Contractor's obligations under this Contract.
- 6.3. The State has no obligation for the payment of any judgments or the settlement of any claims against the Contractor or its subcontractors as a result of or relating to the Contractor's obligations under this Contract.
- 6.4. The Contractor shall immediately notify the Procurement Officer of any claim or suit made or filed against the Contractor or its subcontractors regarding any matter resulting from or relating to the Contractor's obligations under the Contract, and will cooperate, assist, and consult with the State in the defense or investigation of any claim, suit, or action made or filed against the State as a result of or relating to the Contractor's performance under this Contract.
- 6.5. Section 6 shall survive expiration of this Contract.

## 7. Limitations of Liability

- 7.1. Contractor shall be liable for any loss or damage to the State occasioned by the acts or omissions of Contractor, its subcontractors, agents or employees, including but not limited to personal injury; physical loss; or violations of the Patents, Copyrights, Intellectual Property sections of this Contract, as follows:
  - 7.1.1. For infringement of patents, trademarks, trade secrets and copyrights as provided in Section 5 ("Patents, Copyrights, Intellectual Property") of this Contract;
  - 7.1.2. Without limitation for damages for bodily injury (including death) and damage to real property and tangible personal property; and
  - 7.1.3. For all other claims, damages, loss, costs, expenses, suits or actions in any way related to this Contract where liability is not otherwise set forth as being "without limitation," and regardless of the basis on which the claim is made, Contractor's liability shall not exceed the total value of the Contract. Third-party claims arising under Section 6 ("Indemnification") of this Contract are included in this limitation of liability only if the State is immune from liability. Contractor's liability for third-party claims arising under Section 6 of this Contract shall be unlimited if the State is not immune from liability for claims arising under Section 6.

7.1.4 In no event shall the existence of a subcontract operate to release or reduce the liability of Contractor hereunder. For purposes of this Contract, Contractor agrees that all Subcontractors shall be held to be agents of Contractor.

## 8. Prompt Pay Requirements

- 8.1. If the Contractor withholds payment of an undisputed amount to its subcontractor, the State, at its option and in its sole discretion, may take one or more of the following actions:
  - (a) Not process further payments to the Contractor until payment to the subcontractor is verified;
  - (b) Suspend all or some of the Contract work without affecting the completion date(s) for the Contract work:
  - (c) Pay or cause payment of the undisputed amount to the subcontractor from monies otherwise due or that may become due to the Contractor;
  - (d) Place a payment for an undisputed amount in an interest-bearing escrow account; or
  - (e) Take other or further actions as appropriate to resolve the withheld payment.
- 8.2. An "undisputed amount" means an amount owed by the Contractor to a subcontractor for which there is no good faith dispute. Such "undisputed amounts" include (a) retainage which had been withheld and is, by the terms of the agreement between the Contractor and subcontractor, due to be distributed to the subcontractor and (b) an amount withheld because of issues arising out of an agreement or occurrence unrelated to the agreement under which the amount is withheld.
- 8.3. An act, failure to act, or decision of a Procurement Officer or a representative of the Department concerning a withheld payment between the Contractor and subcontractor under this Contract, may not:
  - (a) Affect the rights of the contracting parties under any other provision of law;
  - (b) Be used as evidence on the merits of a dispute between the Department and the Contractor in any other proceeding; or
  - (c) Result in liability against or prejudice the rights of the Department.
- 8.4 The remedies enumerated above are in addition to those provided under COMAR 21.11.03.13 with respect to subcontractors that have contracted pursuant to the Minority Business Enterprise program.

## 9. Risk of Loss; Transfer of Title

Risk of loss for conforming supplies, equipment and materials specified as deliverables to the State hereunder shall remain with the Contractor until the supplies, equipment, materials and other deliverables are received and accepted by the State. Title of all such deliverables passes to the State upon acceptance by the State, subject to the State's payment for the same in accordance with the terms of this Contract.

#### 10. Source Code Escrow

Source code escrow does not apply to this Contract.

#### 11. Loss of Data

In the event of loss of any State data or records where such loss is due to the intentional act, omission, or negligence of the Contractor or any of its subcontractors or agents, the Contractor shall be responsible for recreating such lost data in the manner and on the schedule set by the Contract Manager. The Contractor shall ensure that all data is backed up and is recoverable by the Contractor. In accordance with prevailing federal or state law or regulations, the Contractor shall report the loss of non-public data as directed in Section 16.17.

#### 12. Markings

The Contractor shall not affix (or permit any third party to affix), without the Department's consent, any

restrictive markings upon any Work Product and if such markings are affixed, the Department shall have the right at any time to modify, remove, obliterate, or ignore such warnings.

## 13. Exclusive Use and Ownership

Contractor shall not use, sell, sub-lease, assign, give, or otherwise transfer to any third party any other information or material provided to Contractor by the Department or developed by Contractor relating to the Contract, except that Contractor may provide said information to any of its officers, employees and subcontractors who Contractor requires to have said information for fulfillment of Contractor's obligations hereunder. Each officer, employee and/or subcontractor to whom any of the Department's confidential information is to be disclosed shall be advised by Contractor of and bound by the confidentiality and intellectual property terms of this Contract.

## 14. Confidentiality

Subject to the Maryland Public Information Act and any other applicable laws, all confidential or proprietary information and documentation relating to either party (including without limitation, any information or data stored within the Contractor's computer systems) shall be held in absolute confidence by the other party. Each party shall, however, be permitted to disclose relevant confidential information to its officers, agents and employees to the extent that such disclosure is necessary for the performance of their duties under this Contract, provided the data may be collected, used, disclosed, stored and disseminated only as provided by and consistent with the law. The provisions of this section shall not apply to information that (a) is lawfully in the public domain; (b) has been independently developed by the other party without violation of this Contract; (c) was already in the possession of such party; (d) was supplied to such party by a third party lawfully in possession thereof and legally permitted to further disclose the information; or (e) which such party is required to disclose by law.

## 15. Parent Company Guarantee (If Applicable)

[Corporate name of Parent Company] hereby guarantees absolutely the full, prompt and complete performance by "[Contractor]" of all the terms, conditions and obligations contained in this Contract, as it may be amended from time to time, including any and all exhibits that are now or may become incorporated hereunto, and other obligations of every nature and kind that now or may in the future arise out of or in connection with this Contract, including any and all financial commitments, obligations and liabilities. "[Corporate name of Parent Company]" may not transfer this absolute guaranty to any other person or entity without the prior express written approval of the State, which approval the State may grant, withhold, or qualify in its sole and absolute subjective discretion. "[Corporate name of Parent Company]" further agrees that if the State brings any claim, action, suit or proceeding against "[Contractor]","[Corporate name of Parent Company]" may be named as a party, in its capacity as Absolute Guarantor.

#### 16. General Terms and Conditions

Unless otherwise noted, the General Terms and Conditions are mandatory Contract Terms and cannot and will not be revised.

### 16.1. Pre-Existing Regulations

In accordance with the provisions of Section 11-206 of the State Finance and Procurement Article, Annotated Code of Maryland, the regulations set forth in Title 21 of the Code of Maryland Regulations (COMAR 21) in effect on the date of execution of this Contract are applicable to this Contract.

#### 16.2. Maryland Law Prevails

This Contract shall be construed, interpreted, and enforced according to the laws of the State of Maryland. The Maryland Uniform Computer Information Transactions Act (Commercial Law Article, Title 22 of the Annotated Code of Maryland) does not apply to this Contract, the Software, or any software license acquired hereunder. Any and all references to the Annotated Code of Maryland contained in this Contract shall be construed to refer to such Code sections as from time

to time amended.

## 16.3. Multi-year Contracts contingent upon Appropriations

If the General Assembly fails to appropriate funds or if funds are not otherwise made available for continued performance for any fiscal period of this Contract succeeding the first fiscal period, this Contract shall be canceled automatically as of the beginning of the fiscal year for which funds were not appropriated or otherwise made available; provided, however, that this will not affect either the State's rights or the Contractor's rights under any termination clause in this Contract. The effect of termination of the Contract hereunder will be to discharge both the Contractor and the State of Maryland from future performance of the Contract, but not from their rights and obligations existing at the time of termination. The Contractor shall be reimbursed for the reasonable value of any nonrecurring costs incurred but not amortized in the price of the Contract. The State shall notify the Contractor as soon as it has knowledge that funds may not be available for the continuation of this Contract for each succeeding fiscal period beyond the first.

#### 16.4. Cost and Price Certification

- 16.4.1. The Contractor, by submitting cost or price information certifies that, to the best of its knowledge, the information submitted is accurate, complete, and current as of a mutually determined specified date prior to the conclusion of any price discussions or negotiations for:
  - (1) A negotiated contract, if the total contract price is expected to exceed \$100,000, or a smaller amount set by the Procurement Officer; or
  - (2) A change order or contract modification, expected to exceed \$100,000, or a smaller amount set by the Procurement Officer.
- 16.4.2. The price under this Contract and any change order or modification hereunder, including profit or fee, shall be adjusted to exclude any significant price increases occurring because the Contractor furnished cost or price information which, as of the date agreed upon between the parties, was inaccurate, incomplete, or not current.

#### 16.5. Contract Modifications

The Procurement Officer may, at any time, by written order, make changes in the work within the general scope of the Contract. No other order, statement or conduct of the Procurement Officer or any other person shall be treated as a change or entitle the Contractor to an equitable adjustment under this section. Except as otherwise provided in this Contract, if any change under this section causes an increase or decrease in the Contractor's cost of, or the time required for, the performance of any part of the work, an equitable adjustment in the Contract price shall be made and the Contract modified in writing accordingly. Pursuant to COMAR 21.10.04, the Contractor must assert in writing its right to an adjustment under this section and shall include a written statement setting forth the nature and cost of such claim. No claim by the Contractor shall be allowed if asserted after final payment under this Contract. Failure to agree to an adjustment under this section shall be a dispute under Section 16.8, Disputes. Nothing in this section shall excuse the Contractor from proceeding with the Contract as changed.

#### 16.6. Termination for Default

If the Contractor fails to fulfill its obligations under this Contract properly and on time, or otherwise violates any provision of the Contract, the State may terminate the Contract by written notice to the Contractor. The notice shall specify the acts or omissions relied upon as cause for termination. All finished or unfinished work provided by the Contractor shall, at the State's option, become the State's property. The State of Maryland shall pay the Contractor fair and equitable compensation for satisfactory performance prior to receipt of notice of termination, less the amount of damages caused by the Contractor's breach. If the damages are more than the compensation payable to the

Contractor, the Contractor will remain liable after termination and the State can affirmatively collect damages. Termination hereunder, including the termination of the rights and obligations of the parties, shall be governed by the provisions of COMAR 21.07.01.11B.

#### 16.7. Termination for Convenience

The performance of work under this Contract may be terminated by the State in accordance with this clause in whole, or from time to time in part, whenever the State shall determine that such termination is in the best interest of the State. The State will pay all reasonable costs associated with this Contract that the Contractor has incurred up to the date of termination, and all reasonable costs associated with termination of the Contract. However, the Contractor shall not be reimbursed for any anticipatory profits that have not been earned up to the date of termination. Termination hereunder, including the determination of the rights and obligations of the parties, shall be governed by the provisions of COMAR 21.07.01.12 (A)(2).

## 16.8. Disputes

This Contract shall be subject to the provisions of Title 15, Subtitle 2, of the State Finance and Procurement Article of the Annotated Code of Maryland, as from time to time amended, and COMAR 21.10 (Administrative and Civil Remedies). Pending resolution of a claim, the Contractor shall proceed diligently with the performance of the Contract in accordance with the Procurement Officer's decision. Unless a lesser period is provided by applicable statute, regulation, or the Contract, the Contractor must file a written notice of claim with the Procurement Officer within 30 days after the basis for the claim is known or should have been known, whichever is earlier. Contemporaneously with or within 30 days of the filing of a notice of claim, but no later than the date of final payment under the Contract, the Contractor must submit to the Procurement Officer its written claim containing the information specified in COMAR 21.10.04.02.

## 16.9. Living Wage

If a Contractor subject to the Living Wage law fails to submit all records required under COMAR 21.11.10.05 to the Commissioner of Labor and Industry at the Department of Labor, Licensing and Regulation, the Department may withhold payment of any invoice or retainage. The Department may require certification from the Commissioner on a quarterly basis that such records were properly submitted.

#### 16.10. Non-Hiring of Employees

No official or employee of the State of Maryland, as defined under State Government Article, §15-102, Annotated Code of Maryland, whose duties as such official or employee include matters relating to or affecting the subject matter of this Contract, shall during the pendency and term of this Contract and while serving as an official or employee of the State become or be an employee of the Contractor or any entity that is a subcontractor on this Contract.

## 16.11. Nondiscrimination in Employment

The Contractor agrees: (a) not to discriminate in any manner against an employee or applicant for employment because of race, color, religion, creed, age, sex, marital status, national origin, ancestry, or disability of a qualified person with a disability, sexual orientation, or any otherwise unlawful use of characteristics; (b) to include a provision similar to that contained in subsection (a), above, in any underlying subcontract except a subcontract for standard commercial supplies or raw materials; and (c) to post and to cause subcontractors to post in conspicuous places available to employees and applicants for employment, notices setting forth the substance of this clause.

#### 16.12. Commercial Non-Discrimination

16.12.1. As a condition of entering into this Agreement, Contractor represents and warrants that it

will comply with the State's Commercial Nondiscrimination Policy, as described under Title 19 of the State Finance and Procurement Article of the Annotated Code of Maryland. As part of such compliance, Contractor may not discriminate on the basis of race, color, religion, ancestry, national origin, sex, age, marital status, sexual orientation, disability, or other unlawful forms of discrimination in the solicitation, selection, hiring, or commercial treatment of subcontractors, vendors, suppliers, or commercial customers, nor shall Contractor retaliate against any person for reporting instances of such discrimination. Contractor shall provide equal opportunity for subcontractors, vendors, and suppliers to participate in all of its public sector and private sector subcontracting and supply opportunities, provided that this clause does not prohibit or limit lawful efforts to remedy the effects of marketplace discrimination that have occurred or are occurring in the marketplace. Contractor understands that a material violation of this clause shall be considered a material breach of this Agreement and may result in termination of this Agreement, disqualification of Contractor from participating in State contracts, or other sanctions. This clause is not enforceable by or for the benefit of, and creates no obligation to, any third party.

As a condition of entering into this Agreement, upon the request of the Commission on Civil Rights, and only after the filing of a complaint against Contractor under Title 19 of the State Finance and Procurement Article of the Annotated Code of Maryland, as amended from time to time, Contractor agrees to provide within 60 days after the request a complete list of the names of all subcontractors, vendors, and suppliers that Contractor has used in the past four (4) years on any of its contracts that were undertaken within the State of Maryland, including the total dollar amount paid by Contractor on each subcontract or supply contract. Contractor further agrees to cooperate in any investigation conducted by the State pursuant to the State's Commercial Nondiscrimination Policy as set forth under Title 19 of the State Finance and Procurement Article of the Annotated Code of Maryland, and to provide any documents relevant to any investigation that are requested by the State. Contractor understands that violation of this clause is a material breach of this Agreement and may result in Contract termination, disqualification by the State from participating in State contracts, and other sanctions.

## 16.13. Subcontracting and Assignment

The Contractor may not subcontract any portion of the services provided under this Contract without obtaining the prior written approval of the Procurement Officer, nor may the Contractor assign this Contract or any of its rights or obligations hereunder, without the prior written approval of the State, , each at the State's sole and absolute discretion. Any such subcontract or assignment shall include the terms of this Contract and any other terms and conditions that the State deems necessary to protect its interests. The State shall not be responsible for the fulfillment of the Contractor's obligations to any subcontractors.

#### 16.14. Minority Business Enterprise Participation

16.14.1. Establishment of Goal and Subgoals.

An overall MBE subcontractor participation goal and subgoals have been established for this procurement as described in section 1.33 of the RFP.

## 16.14.2. Liquidated Damages

16.14.2.1. This Contract requires the Contractor to make good faith efforts to comply with the MBE Program and Contract provisions. The State and the Contractor acknowledge and agree that the State will incur damages, including but not limited to loss of goodwill, detrimental impact on economic development, and diversion of internal staff resources, if the Contractor does not make good faith efforts to comply with the requirements of the MBE Program and MBE Contract provisions. The parties further

- acknowledge and agree that the damages the State might reasonably be anticipated to accrue as a result of such lack of compliance are difficult to ascertain with precision.
- 16.14.2.2. Therefore, upon a determination by the State that the Contractor failed to make good faith efforts to comply with one or more of the specified MBE Program requirements or Contract provisions, the Contractor agrees to pay liquidated damages to the State at the rates set forth below. The Contractor expressly agrees that the State may withhold payment on any invoices as a set-off against liquidated damages owed. The Contractor further agrees that for each specified violation, the agreed upon liquidated damages are reasonably proximate to the loss the State is anticipated to incur as a result of such violation.
  - i. Failure to submit each monthly payment report in full compliance with COMAR 21.11.03.13B (3): \$35.00 per day until the monthly report is submitted as required.
  - ii. Failure to include in its agreements with MBE subcontractors a provision requiring submission of payment reports in full compliance with COMAR 21.11.03.13B (4): \$90.00 per MBE subcontractor.
  - iii. Failure to comply with COMAR 21.11.03.12 in terminating, canceling, or changing the scope of work/value of a contract with an MBE subcontractor and/or amendment of the MBE participation schedule: the difference between the dollar value of the MBE participation commitment on the MBE participation schedule for that specific MBE firm and the dollar value of the work performed by that MBE firm for the contract.
  - iv. Failure to meet the Contractor's total MBE participation goal and sub goal commitments: the difference between the dollar value of the total MBE participation commitment on the MBE participation schedule and the MBE participation actually achieved.
  - v. Failure to promptly pay all undisputed amounts to an MBE subcontractor in full compliance with the prompt payment provisions of this Contract: \$100.00 per day until the undisputed amount due to the MBE subcontractor is paid.

Notwithstanding the use of liquidated damages, the State reserves the right to terminate the Contract and exercise all other rights and remedies provided in the Contract or by law.

## 16.14.3. MBE Prompt Pay Requirements

- 16.14.3.1. To ensure compliance with certified MBE subcontract participation goals, the Department may, consistent with COMAR 21.11.03.13, take the following measures:
  - A) Verify that the certified MBEs listed in the MBE participation schedule actually are performing work and receiving compensation as set forth in the MBE participation schedule. This verification may include, as appropriate:
    - (1) Inspecting any relevant records of the Contractor;
    - (2) Inspecting the jobsite; and
    - (3) Interviewing subcontractors and workers.
    - (4) Verification shall include a review of:
      - (a) The Contractor's monthly report listing unpaid invoices over 30 days old from certified MBE subcontractors and the reason for nonpayment; and

- (b) The monthly report of each certified MBE subcontractor, which lists payments received from the Contractor in the preceding 30 days and invoices for which the subcontractor has not been paid.
- B) If the Department determines that the Contractor is not in compliance with certified MBE participation goals, then the Department will notify the Contractor in writing of its findings, and will require the Contractor to take appropriate corrective action. Corrective action may include, but is not limited to, requiring the Contractor to compensate the MBE for work performed as set forth in the MBE participation schedule.
- C) If the Department determines that the Contractor is in material noncompliance with MBE Contract provisions and refuses or fails to take the corrective action that the Department requires, then the Department may:
  - (1) Terminate the Contract;
  - (2) Refer the matter to the Office of the Attorney General for appropriate action; or
  - (3) Initiate any other specific remedy identified by this Contract.
- 16.14.3.2. Upon completion of the contract, but before final payment or release of retainage or both, the Contractor shall submit a final report, in affidavit form under the penalty of perjury, of all payments made to, or withheld from MBE subcontractors.

#### 16.15. Insurance Requirements

The Contractor shall maintain workers' compensation coverage, and property and casualty insurance as required in the RFP. The minimum limits of such policies must meet any minimum requirements established by law and the limits of insurance required by the RFP, and shall cover losses resulting from or arising out of Contractor action or inaction in the performance of services under the Contract by the Contractor, its agents, servants, employees or subcontractors. Effective no later than the date of execution of the Contract, and continuing for the duration of the Contract term, and any applicable renewal periods, the Contractor shall maintain such insurance coverage and shall report such insurance annually or upon Contract renewal, whichever is earlier, to the Procurement Officer. The Contractor is required to notify the Procurement Officer in writing, if policies are cancelled or not renewed 35 days in advance of such cancellation and/or nonrenewal. Certificates of insurance evidencing this coverage shall be provided within five (5) days of notice of recommended award. All insurance policies shall be issued by a company properly authorized to do business in the State of Maryland. The State shall be named as an additional named insured on the property and casualty policy and as required in the RFP.

### 16.16. Veteran Owned Small Business Enterprise Participation

An overall VSBE subcontractor participation goal has been established for this procurement as described in section 1.41 of the RFP.

#### 16.17. Security Requirements and Incident Response

- 16.17.1. The Contractor agrees to abide by all applicable federal, State and local laws concerning information security and comply with current State and agency information security policy, currently found at <a href="http://doit.maryland.gov/Publications/DoITSecurityPolicy.pdf">http://doit.maryland.gov/Publications/DoITSecurityPolicy.pdf</a>.
- 16.17.2. The Contractor agrees to notify the Department when any Contractor system that may access, process, or store State data or Work Product is subject to unintended access or attack. Unintended access or attack includes compromise by a computer malware, malicious

- search engine, credential compromise or access by an individual or automated program due to a failure to secure a system or adhere to established security procedures.
- 16.17.3. The Contractor further agrees to notify the Department within twenty-four (24) hours of the discovery of the unintended access or attack by providing notice via written or electronic correspondence to the Contract Manager, Department chief information officer and Department chief information security officer.
- 16.17.4. The Contractor agrees to notify the Department within two (2) hours if there is a threat to Contractor's product as it pertains to the use, disclosure, and security of the Department's data.
- 16.17.5. If an unauthorized use or disclosure of any personally identifiable information (PII), protected health information (PHI) or other private/confidential data (collectively "Sensitive Data") occurs, the Contractor must provide written notice to the Department within one (1) business day after Contractor's discovery of such use or disclosure and thereafter all information the State (or State Department) requests concerning such unauthorized use or disclosure.
- 16.17.6. The Contractor, within one day of discovery, shall report to the Department any improper or non-authorized use or disclosure of Sensitive Data. Contractor's report shall identify:
  - (a) the nature of the unauthorized use or disclosure;
  - (b) the Sensitive Data used or disclosed,
  - (c) who made the unauthorized use or received the unauthorized disclosure;
  - (d) what the Contractor has done or shall do to mitigate any deleterious effect of the unauthorized use or disclosure; and
  - (e) what corrective action the Contractor has taken or shall take to prevent future similar unauthorized use or disclosure.
  - (f) The Contractor shall provide such other information, including a written report, as reasonably requested by the State.
- 16.17.7. The Contractor agrees to comply with all applicable laws that require the notification of individuals in the event of unauthorized release of PII or other event requiring notification. In the event of a breach of any of the Contractor's security obligations or other event requiring notification under applicable law, the Contractor agrees to assume responsibility for informing all such individuals in accordance with applicable law and to indemnify, hold harmless and defend the State (or State Department) and its officials and employees from and against any claims, damages, or other harm related to such security obligation breach or other event requiring the notification.
- 16.17.8. This Section shall survive expiration or termination of this Contract.

## 16.18. Suspension of Work

The Procurement Officer unilaterally may order the Contractor in writing to suspend, delay, or interrupt all or any part of its performance for such period of time as the Procurement Officer may determine to be appropriate for the convenience of the State.

### 16.19. Nonvisual Accessibility Warranty

- 16.19.1. The Contractor warrants that the information technology to be provided under the Contract.
  - (a) provides equivalent access for effective use by both visual and non-visual means;
  - (b) will present information, including prompts used for interactive communications, in formats intended for both visual and non-visual use;

- (c) if intended for use in a network, can be integrated into networks for obtaining, retrieving, and disseminating information used by individuals who are not blind or visually impaired; and
- (d) is available, whenever possible, without modification for compatibility with software and hardware for non-visual access.
- 16.19.2. The Contractor further warrants that the cost, if any, of modifying the information technology for compatibility with software and hardware used for non-visual access does not increase the cost of the information technology by more than five percent. For purposes of this Contract, the phrase "equivalent access" means the ability to receive, use and manipulate information and operate controls necessary to access and use information technology by non-visual means. Examples of equivalent access include keyboard controls used for input and synthesized speech, Braille, or other audible or tactile means used for output.

#### 16.20. Compliance with Laws/Arrearages

The Contractor hereby represents and warrants that:

- 16.20.1 It is qualified to do business in the State of Maryland and that it will take such action as, from time to time hereafter, may be necessary to remain so qualified;
- 16.20.2. It is not in arrears with respect to the payment of any monies due and owing the State of Maryland, or any department or unit thereof, including but not limited to the payment of taxes and employee benefits, and that it shall not become so in arrears during the term of this Contract;
- 16.20.3. It shall comply with all federal, State and local laws, regulations, and ordinances applicable to its activities and obligations under this Contract; and,
- 16.20.4. It shall obtain, at its expense, all licenses, permits, insurance, and governmental approvals, if any, necessary to the performance of its obligations under this Contract.

## 16.21. Contingent Fee Prohibition

The Contractor warrants that it has not employed or retained any person, partnership, corporation, or other entity, other than a bona fide employee or bona fide agent working for the Contractor to solicit or secure this Contract, and that it has not paid or agreed to pay any person, partnership, corporation or other entity, other than a bona fide employee or bona fide agent, any fee or other consideration contingent on the making of this Contract.

#### 16.22. Delays and Extensions of Time

The Contractor agrees to perform this Contract continuously and diligently. No charges or claims for damages shall be made by the Contractor for any delays or hindrances from any cause whatsoever during the progress of any portion of the work specified in this Contract. Time extensions will be granted only for excusable delays that arise from unforeseeable causes beyond the control and without the fault or negligence of the Contractor, including but not restricted to acts of God, acts of the public enemy, acts of the State in either its sovereign or contractual capacity, acts of another contractor in the performance of a contract with the State, fires, floods, epidemics, quarantine restrictions, strikes, freight embargoes, or delays of subcontractors or suppliers arising from unforeseeable causes beyond the control and without the fault or negligence of either the Contractor or the subcontractors or suppliers.

#### 16.23. Financial Disclosure

The Contractor shall comply with the provisions of §13-221 of the State Finance and Procurement Article of the Annotated Code of Maryland, which requires that every business that enters into contracts, leases, or other agreements with the State of Maryland or its agencies during a calendar

year under which the business is to receive in the aggregate \$200,000 or more, shall, within 30 days of the time when the aggregate value of these contracts, leases or other agreements reaches \$200,000, file with the Secretary of State of Maryland certain specified information to include disclosure of beneficial ownership of the business.

#### 16.24. Political Contribution Disclosure

The Contractor shall comply with the provisions of Article 33, Sections 14-101 through 14-108 of the Annotated Code of Maryland, which require that every person that enters into contracts, leases, or other agreements with the State of Maryland, a county or an incorporated municipality or their agencies, during a calendar year under which the person receives in the aggregate \$200,000 or more, shall file with the State Board of Elections a statement disclosing contributions in excess of \$500 made during the reporting period to a candidate for elective office in any primary or general election. The statement shall be filed with the State Board of Elections: (1) before a purchase or execution of a lease or contract by the State, a county, an incorporated municipality, or their agencies, and shall cover the preceding two calendar years; and (2) if the contribution is made after the execution of a lease or contract, then twice a year, throughout the contract term, on: (a) February 5, to cover the 6-month period ending January 31; and (b) August 5, to cover the 6-month period ending July 31.

#### 16.25. Retention of Records and Audit

- 16.25.1. The Contractor shall retain and maintain all records and documents in any way relating to this Contract for three (3) years after close out of this Contract and final payment by the State under this Contract, or any applicable statute of limitations, prevailing federal or State law or regulation, or condition of award, whichever is longer, and shall make them available for inspection and audit by authorized representatives of the State, including the Procurement Officer or the Procurement Officer's designee, at all reasonable times. The Contractor shall, upon request by the Department, surrender all and every copy of documents needed by the State, including, but not limited to itemized billing documentation containing the dates, hours spent and work performed by the Contractor and its subcontractors under the Contract. The Contractor agrees to cooperate fully in any audit conducted by or on behalf of the State, including, by way of example only, making records and employees available as, where, and to the extent requested by the State and by assisting the auditors in reconciling any audit variances. Contractor shall not be compensated for providing any such cooperation and assistance. All records related in any way to the Contract are to be retained for the entire time provided under this section.
- 16.25.2. This provision shall survive expiration of this Contract.

## 16.26 Compliance with federal Health Insurance Portability and Accountability Act (HIPAA) and State Confidentiality Law

- 16.26.1. The Contractor acknowledges its duty to become familiar with and comply, to the extent applicable, with all requirements of the federal Health Insurance Portability and Accountability Act (HIPAA), 42 U.S.C. § 1320d et seq., and implementing regulations including 45 C.F.R. Parts 160 and 164. The Contractor also agrees to comply with the Maryland Confidentiality of Medical Records Act (MCMRA), Md. Code Ann. Health-General §§ 4-301 et seq. This obligation includes:
  - (a) As necessary, adhering to the privacy and security requirements for protected health information and medical records under HIPAA and MCMRA and making the transmission of all electronic information compatible with the HIPAA requirements;
  - (b) Providing training and information to employees regarding confidentiality obligations as to health and financial information and securing acknowledgement of these obligations from employees to be involved in the contract; and

- (c) Otherwise providing good information management practices regarding all health information and medical records.
- 16.26.2. Based on the determination by the Department that the functions to be performed in accordance with the scope of work set forth in the solicitation constitute business associate functions as defined in HIPAA, the selected Bidder/Offeror shall execute a business associate agreement as required by HIPAA regulations at 45 C.F.R. 164.504 and in the form as required by the Department.
- 16.26.3. Protected Health Information as defined in the HIPAA regulations at 45 C.F.R. 160.103 and 164.501, means information transmitted as defined in the regulations, that is individually identifiable; that is created or received by a healthcare provider, health plan, public health authority, employer, life insurer, school or university, or healthcare clearinghouse; and that is related to the past, present, or future physical or mental health or condition of an individual, to the provision of healthcare to an individual, or to the past, present, or future payment for the provision of healthcare to an individual. The definition excludes certain education records as well as employment records held by a covered entity in its role as employer.

#### 17. Administrative Information

## 17.1. Procurement Officer and Contract Manager

The day-to-day work to be accomplished under this Contract shall be performed under the direction of the Contract Manager and, as appropriate, the Procurement Officer. All matters relating to the interpretation of this Contract shall be referred to the Procurement Officer for determination.

#### 17.2. Notices

All notices hereunder shall be in writing and either delivered personally or sent by certified or registered mail, postage prepaid as follows:

If to the State:

Michael Karolkowski Office of Information Technology Maryland Department of Health (MDH) 201 W. Preston Street

Phone Number: 410-767-5306

E-Mail: michael.karolkowski@maryland.gov

With a copy to:

Dana Dembrow Maryland Department of Health (MDH) 201 W. Preston Street Phone Number: 410-767-0974

E-Mail: dhmh.solicitationsquestions@maryland.gov

If to the Cont	ractor:		
		 	_
	Attn:		_

IN WITNESS THEREOF, the parties have executed this Contract as of the date hereinabove set forth.

CONTRACTOR	STATE OF MARYLAND		
	Maryland Department of Health (MDH)		
By:	By: Dennis R. Schrader, Secretary Maryland Department of Health		
	Or designee:		
Date			
	- <del></del>		
	Date		
Approved for form and legal sufficiency			
this, 20			
Assistant Attorney General			
APPROVED BY BPW:			
(Date)	(BPW Item #)		

## ATTACHMENT B - BID/PROPOSAL AFFIDAVIT

#### A. AUTHORITY

I hereby affirm that I,	(name of affiant) am the	(title) and duly
authorized representative of	(name of business entity) as	nd that I possess the legal
authority to make this affidavit on beh	alf of the business for which I am ac	cting.

## B. CERTIFICATION REGARDING COMMERCIAL NONDISCRIMINATION

The undersigned Bidder/Offeror hereby certifies and agrees that the following information is correct: In preparing its Bid/Proposal on this project, the Bidder/Offeror has considered all quotes submitted from qualified, potential subcontractors and suppliers, and has not engaged in "discrimination" as defined in § 19-103 of the State Finance and Procurement Article of the Annotated Code of Maryland. "Discrimination" means any disadvantage, difference, distinction, or preference in the solicitation, selection, hiring, or commercial treatment of a vendor, subcontractor, or commercial customer on the basis of race, color, religion, ancestry, or national origin, sex, age, marital status, sexual orientation, or on the basis of disability or any otherwise unlawful use of characteristics regarding the vendor's, supplier's, or commercial customer's employees or owners. "Discrimination" also includes retaliating against any person or other entity for reporting any incident of "discrimination". Without limiting any other provision of the solicitation on this project, it is understood that, if the certification is false, such false certification constitutes grounds for the State to reject the Bid/Proposal submitted by the Bidder/Offeror on this project, and terminate any contract awarded based on the Bid/Proposal. As part of its Bid/Proposal, the Bidder/Offeror herewith submits a list of all instances within the past 4 years where there has been a final adjudicated determination in a legal or administrative proceeding in the State of Maryland that the Bidder/Offeror discriminated against subcontractors, vendors, suppliers, or commercial customers, and a description of the status or resolution of that determination, including any remedial action taken. Bidder/Offeror agrees to comply in all respects with the State's Commercial Nondiscrimination Policy as described under Title 19 of the State Finance and Procurement Article of the Annotated Code of Maryland.

#### B-1. CERTIFICATION REGARDING MINORITY BUSINESS ENTERPRISES.

The undersigned Bidder/Offeror hereby certifies and agrees that it has fully complied with the State Minority Business Enterprise Law, State Finance and Procurement Article, § 14-308(a)(2), Annotated Code of Maryland, which provides that, except as otherwise provided by law, a contractor may not identify a certified minority business enterprise in a Bid/Proposal and:

- (1) Fail to request, receive, or otherwise obtain authorization from the certified minority business enterprise to identify the certified minority proposal;
- (2) Fail to notify the certified minority business enterprise before execution of the contract of its inclusion in the Bid/Proposal;
- (3) Fail to use the certified minority business enterprise in the performance of the contract; or
- (4) Pay the certified minority business enterprise solely for the use of its name in the Bid/Proposal.

Without limiting any other provision of the solicitation on this project, it is understood that if the certification is false, such false certification constitutes grounds for the State to reject the Bid/Proposal submitted by the Bidder/Offeror on this project, and terminate any contract awarded based on the Bid/Proposal.

#### B-2. CERTIFICATION REGARDING VETERAN-OWNED SMALL BUSINESS ENTERPRISES.

The undersigned Bidder/Offeror hereby certifies and agrees that it has fully complied with the State veteran-owned small business enterprise law, State Finance and Procurement Article, § 14-605, Annotated Code of Maryland, which provides that a person may not:

- (1) Knowingly and with intent to defraud, fraudulently obtain, attempt to obtain, or aid another person in fraudulently obtaining or attempting to obtain public money, procurement contracts, or funds expended under a procurement contract to which the person is not entitled under this title;
- (2) Knowingly and with intent to defraud, fraudulently represent participation of a veteran—owned small business enterprise in order to obtain or retain a Bid/Proposal preference or a procurement contract;
- (3) Willfully and knowingly make or subscribe to any statement, declaration, or other document that is fraudulent or false as to any material matter, whether or not that falsity or fraud is committed with the knowledge or consent of the person authorized or required to present the declaration, statement, or document;
- (4) Willfully and knowingly aid, assist in, procure, counsel, or advise the preparation or presentation of a declaration, statement, or other document that is fraudulent or false as to any material matter, regardless of whether that falsity or fraud is committed with the knowledge or consent of the person authorized or required to present the declaration, statement, or document;
- (5) Willfully and knowingly fail to file any declaration or notice with the unit that is required by COMAR 21.11.12; or
- (6) Establish, knowingly aid in the establishment of, or exercise control over a business found to have violated a provision of § B-2(1)-(5) of this regulation.

## C. AFFIRMATION REGARDING BRIBERY CONVICTIONS

#### I FURTHER AFFIRM THAT:

Neither I, nor to the best of my knowledge, information, and belief, the above business (as is defined in Section 16-101(b) of the State Finance and Procurement Article of the Annotated Code of Maryland), or any of its officers, directors, partners, controlling stockholders, or any of its employees directly involved in the business's contracting activities including obtaining or performing contracts with public bodies has been convicted of, or has had probation before judgment imposed pursuant to Criminal Procedure Article, § 6-220, Annotated Code of Maryland, or has pleaded nolo contendere to a charge of, bribery, attempted bribery, or conspiracy to bribe in violation of Maryland law, or of the law of any other state or federal law, except as follows (indicate the reasons why the affirmation cannot be given and list any conviction, plea, or imposition of probation before judgment with the date, court, official or administrative body, the sentence or disposition, the name(s) of person(s) involved, and their current positions and responsibilities with the business):

#### D. AFFIRMATION REGARDING OTHER CONVICTIONS

#### I FURTHER AFFIRM THAT:

Neither I, nor to the best of my knowledge, information, and belief, the above business, or any of its officers, directors, partners, controlling stockholders, or any of its employees directly involved in the business's contracting activities including obtaining or performing contracts with public bodies, has:

- (1) Been convicted under state or federal statute of:
- (a) A criminal offense incident to obtaining, attempting to obtain, or performing a public or private contract; or
- (b) Fraud, embezzlement, theft, forgery, falsification or destruction of records or receiving stolen property;
- (2) Been convicted of any criminal violation of a state or federal antitrust statute;
- (3) Been convicted under the provisions of Title 18 of the United States Code for violation of the Racketeer Influenced and Corrupt Organization Act, 18 U.S.C. § 1961 et seq., or the Mail Fraud Act, 18 U.S.C. § 1341 et seq., for acts in connection with the submission of Bids/Proposals for a public or private contract;
- (4) Been convicted of a violation of the State Minority Business Enterprise Law, § 14-308 of the State Finance and Procurement Article of the Annotated Code of Maryland;
- (5) Been convicted of a violation of § 11-205.1 of the State Finance and Procurement Article of the Annotated Code of Maryland;
- (6) Been convicted of conspiracy to commit any act or omission that would constitute grounds for conviction or liability under any law or statute described in subsections (1)—(5) above;
- (7) Been found civilly liable under a state or federal antitrust statute for acts or omissions in connection with the submission of Bids/Proposals for a public or private contract;
- (8) Been found in a final adjudicated decision to have violated the Commercial Nondiscrimination Policy under Title 19 of the State Finance and Procurement Article of the Annotated Code of Maryland with regard to a public or private contract;
- (9) Been convicted of a violation of one or more of the following provisions of the Internal Revenue Code:
  - (a) §7201, Attempt to Evade or Defeat Tax;
  - (b) §7203, Willful Failure to File Return, Supply Information, or Pay Tax,
  - (c) \$7205, Fraudulent Withholding Exemption Certificate or Failure to Supply Information;
  - (d) §7206, Fraud and False Statements, or
  - (e) §7207 Fraudulent Returns, Statements, or Other Documents;
- (10) Been convicted of a violation of 18 U.S.C. §286 Conspiracy to Defraud the Government with Respect to Claims, 18 U.S.C. §287, False, Fictitious, or Fraudulent Claims, or 18 U.S.C. §371, Conspiracy to Defraud the United States;
- (11) Been convicted of a violation of the Tax-General Article, Title 13, Subtitle 7 or Subtitle 10, Annotated Code of Maryland;
- (12) Been found to have willfully or knowingly violated State Prevailing Wage Laws as provided in the State Finance and Procurement Article, Title 17, Subtitle 2, Annotated Code of Maryland, if:
  - (a) A court:
    - (i) Made the finding; and
    - (ii) Decision became final; or

- (b) The finding was:
  - (i) Made in a contested case under the Maryland Administrative Procedure act; and
  - (ii) Not overturned on judicial review;
- (13) Been found to have willfully or knowingly violated State Living Wage Laws as provided in the State Finance and Procurement Article, Title 18, Annotated Code of Maryland, if:
  - (a) A court:
    - (i) Made the finding; and
    - (ii) Decision became final; or
  - (b) The finding was:
    - (i) Made in a contested case under the Maryland Administrative Procedure act; and
    - (ii) Not overturned on judicial review;
- (14) Been found to have willfully or knowingly violated the Labor and Employment Article, Title 3, Subtitles 3, 4, or 5, or Title 5, Annotated Code of Maryland, if:
  - (a) A court:
    - (i) Made the finding; and
    - (ii) Decision became final; or
  - (b) The finding was:
    - (i) Made in a contested case under the Maryland Administrative Procedure act; and
    - (ii) Not overturned on judicial review; or
- (15) Admitted in writing or under oath, during the course of an official investigation or other proceedings, acts or omissions that would constitute grounds for conviction or liability under any law or statute described in §§ B and C and subsections D(1)—(14 above, except as follows (indicate reasons why the affirmations cannot be given, and list any conviction, plea, or imposition of probation before judgment with the date, court, official or administrative body, the sentence or disposition, the name(s) of the person(s) involved and their current positions and responsibilities with the business, and the status of any debarment):


#### E. AFFIRMATION REGARDING DEBARMENT

## I FURTHER AFFIRM THAT:

Neither I, nor to the best of my knowledge, information, and belief, the above business, or any of its officers, directors, partners, controlling stockholders, or any of its employees directly involved in the business's contracting activities, including obtaining or performing contracts with public bodies, has ever been suspended or debarred (including being issued a limited denial of participation) by any public entity, except as follows (list each debarment or suspension providing the dates of the suspension or debarment, the name of the public entity and the status of the proceedings, the name(s) of the person(s) involved and their current positions and responsibilities with the business, the grounds

MDH Headquarters Enterprise Printers Project	<b>RFP Number 18-17691</b>
of the debarment or suspension, and the details of each person's involviormed the grounds of the debarment or suspension).	rement in any activity that

## F. AFFIRMATION REGARDING DEBARMENT OF RELATED ENTITIES

#### I FURTHER AFFIRM THAT:

MDH Headquarters Enterprise Printers Project

- (1) The business was not established and it does not operate in a manner designed to evade the application of or defeat the purpose of debarment pursuant to Sections 16-101, et seq., of the State Finance and Procurement Article of the Annotated Code of Maryland; and
- (2) The business is not a successor, assignee, subsidiary, or affiliate of a suspended or debarred business, except as follows (you must indicate the reasons why the affirmations cannot be given without qualification):

#### G. SUBCONTRACT AFFIRMATION

#### I FURTHER AFFIRM THAT:

Neither I, nor to the best of my knowledge, information, and belief, the above business, has knowingly entered into a contract with a public body under which a person debarred or suspended under Title 16 of the State Finance and Procurement Article of the Annotated Code of Maryland will provide, directly or indirectly, supplies, services, architectural services, construction related services, leases of real property, or construction.

#### H. AFFIRMATION REGARDING COLLUSION

#### I FURTHER AFFIRM THAT:

Neither I, nor to the best of my knowledge, information, and belief, the above business has:

- (1) Agreed, conspired, connived, or colluded to produce a deceptive show of competition in the compilation of the accompanying Bid/Proposal that is being submitted;
- (2) In any manner, directly or indirectly, entered into any agreement of any kind to fix the Bid/Proposal price of the Bidder/Offeror or of any competitor, or otherwise taken any action in restraint of free competitive bidding in connection with the contract for which the accompanying Bid/Proposal is submitted.

#### I. CERTIFICATION OF TAX PAYMENT

#### I FURTHER AFFIRM THAT:

Except as validly contested, the business has paid, or has arranged for payment of, all taxes due the State of Maryland and has filed all required returns and reports with the Comptroller of the Treasury, the State Department of Assessments and Taxation, and the Department of Labor, Licensing, and Regulation, as applicable, and will have paid all withholding taxes due the State of Maryland prior to final settlement.

#### J. CONTINGENT FEES

#### I FURTHER AFFIRM THAT:

The business has not employed or retained any person, partnership, corporation, or other entity, other than a bona fide employee, bona fide agent, bona fide salesperson, or commercial selling agency working for the business, to solicit or secure the Contract, and that the business has not paid or agreed to pay any person, partnership, corporation, or other entity, other than a bona fide employee, bona fide agent, bona fide salesperson, or commercial selling agency, any fee or any other consideration contingent on the making of the Contract.

## K. CERTIFICATION REGARDING INVESTMENTS IN IRAN

- (1) The undersigned certifies that, in accordance with State Finance and Procurement Article, §17-705, Annotated Code of Maryland:
- (a) It is not identified on the list created by the Board of Public Works as a person engaging in investment activities in Iran as described in State Finance and Procurement Article, §17-702, Annotated Code of Maryland; and
- (b) It is not engaging in investment activities in Iran as described in State Finance and Procurement Article, §17-702, Annotated Code of Maryland.
- 2. The undersigned is unable to make the above certification regarding its investment activities in Iran due to the following activities:

# L. CONFLICT MINERALS ORIGINATED IN THE DEMOCRATIC REPUBLIC OF CONGO (FOR SUPPLIES AND SERVICES CONTRACTS)

#### I FURTHER AFFIRM THAT:

The business has complied with the provisions of State Finance and Procurement Article, §14-413, Annotated Code of Maryland governing proper disclosure of certain information regarding conflict minerals originating in the Democratic Republic of Congo or its neighboring countries as required by federal law.

#### M. I FURTHER AFFIRM THAT:

Any claims of environmental attributes made relating to a product or service included in the bid or proposal are consistent with the Federal Trade Commission's Guides for the Use of Environmental Marketing Claims as provided in 16 CFR §260, that apply to claims about the environmental attributes of a product, package or service in connection with the marketing, offering for sale, or sale of such item or service.

#### N. ACKNOWLEDGEMENT

I ACKNOWLEDGE THAT this Affidavit is to be furnished to the Procurement Officer and may be distributed to units of: (1) the State of Maryland; (2) counties or other subdivisions of the State of Maryland; (3) other states; and (4) the federal government. I further acknowledge that this Affidavit is subject to applicable laws of the United States and the State of Maryland, both criminal and civil, and that nothing in this Affidavit or any contract resulting from the submission of this Bid/Proposal shall be construed to supersede, amend, modify or waive, on behalf of the State of Maryland, or any unit of the State of Maryland having jurisdiction, the exercise of any statutory right or remedy conferred by the Constitution and the laws of Maryland with respect to any misrepresentation made or any violation of the obligations, terms and covenants undertaken by the above business with respect to (1) this Affidavit, (2) the contract, and (3) other Affidavits comprising part of the contract.

I DO SOLEMNLY DECLARE AND AFFIRM UNDER THE PENALTIES OF PERJURY THAT
THE CONTENTS OF THIS AFFIDAVIT ARE TRUE AND CORRECT TO THE BEST OF MY
KNOWLEDGE, INFORMATION, AND BELIEF.
Date:

Date:	-
By:	(print name of Authorized Representative and Affiant)
	(signature of Authorized Representative and Affiant)

ATTACHMENT C - CONTRACT AFFIDAVIT
A. AUTHORITY
I hereby affirm that I, (name of affiant) am the (title) and duly authorized representative of (name of business entity) and that I possess the legal authority to make this affidavit on behalf of the business for which I am acting.
B. CERTIFICATION OF REGISTRATION OR QUALIFICATION WITH THE STATE DEPARTMENT OF ASSESSMENTS AND TAXATION
I FURTHER AFFIRM THAT:
The business named above is a (check applicable box):
(1) Corporation — $\square$ domestic or $\square$ foreign;
(2) Limited Liability Company — $\square$ domestic or $\square$ foreign;
(3) Partnership — $\Box$ domestic or $\Box$ foreign;
(4) Statutory Trust — □ domestic or □ foreign;
(5) $\square$ Sole Proprietorship.
and is registered or qualified as required under Maryland Law. I further affirm that the above business is in good standing both in Maryland and (IF APPLICABLE) in the jurisdiction where it is presently organized, and has filed all of its annual reports, together with filing fees, with the Maryland State Department of Assessments and Taxation. The name and address of its resident agent (IF APPLICABLE) filed with the State Department of Assessments and Taxation is:
Name and Department ID  Number:Address: and that if it does business under a trade name, it has filed a certificate with the State Department of Assessments and Taxation that correctly identifies that true name and address of the principal or owner as:
Name and Department ID  Number:Address:  C. FINANCIAL DISCLOSURE AFFIRMATION
I FURTHER AFFIRM THAT:

I am aware of, and the above business will comply with, the provisions of State Finance and Procurement Article, §13 221, Annotated Code of Maryland, which require that every business that enters into contracts, leases, or other agreements with the State of Maryland or its agencies during a calendar year under which the business is to receive in the aggregate \$100,000 or more shall, within 30 days of the time when the aggregate value of the contracts, leases, or other agreements reaches \$100,000, file with the Secretary of State of Maryland certain specified information to include disclosure of beneficial ownership of the business.

#### D. POLITICAL CONTRIBUTION DISCLOSURE AFFIRMATION

## I FURTHER AFFIRM THAT:

I am aware of, and the above business will comply with, Election Law Article, Title 14, Annotated Code of Maryland, which requires that every person that enters into a contract for a procurement with

the State, a county, or a municipal corporation, or other political subdivision of the State, during a calendar year in which the person receives a contract with a governmental entity in the amount of \$200,000 or more, shall file with the State Board of Elections statements disclosing: (a) any contributions made during the reporting period to a candidate for elective office in any primary or general election; and (b) the name of each candidate to whom one or more contributions in a cumulative amount of \$500 or more were made during the reporting period. The statement shall be filed with the State Board of Elections: (a) before execution of a contract by the State, a county, a municipal corporation, or other political subdivision of the State, and shall cover the 24 months prior to when a contract was awarded; and (b) if the contribution is made after the execution of a contract, then twice a year, throughout the contract term, on: (i) February 5, to cover the six (6) month period ending January 31; and (ii) August 5, to cover the six (6) month period ending July 31. Additional information is available on the State Board of Elections

website: http://www.elections.state.md.us/campaign\_finance/index.html.

#### E. DRUG AND ALCOHOL FREE WORKPLACE

(Applicable to all contracts unless the contract is for a law enforcement agency and the agency head or the agency head's designee has determined that application of COMAR 21.11.08 and this certification would be inappropriate in connection with the law enforcement agency's undercover operations.)

#### I CERTIFY THAT:

- (1) Terms defined in COMAR 21.11.08 shall have the same meanings when used in this certification.
- (2) By submission of its Bid/Proposal, the business, if other than an individual, certifies and agrees that, with respect to its employees to be employed under a contract resulting from this solicitation, the business shall:
- (a) Maintain a workplace free of drug and alcohol abuse during the term of the contract;
- (b) Publish a statement notifying its employees that the unlawful manufacture, distribution, dispensing, possession, or use of drugs, and the abuse of drugs or alcohol is prohibited in the business' workplace and specifying the actions that will be taken against employees for violation of these prohibitions;
- (c) Prohibit its employees from working under the influence of drugs or alcohol;
- (d) Not hire or assign to work on the contract anyone who the business knows, or in the exercise of due diligence should know, currently abuses drugs or alcohol and is not actively engaged in a bona fide drug or alcohol abuse assistance or rehabilitation program;
- (e) Promptly inform the appropriate law enforcement agency of every drug-related crime that occurs in its workplace if the business has observed the violation or otherwise has reliable information that a violation has occurred;
- (f) Establish drug and alcohol abuse awareness programs to inform its employees about:

The dangers of drug and alcohol abuse in the workplace;

The business's policy of maintaining a drug and alcohol free workplace;

Any available drug and alcohol counseling, rehabilitation, and employee assistance programs; and

The penalties that may be imposed upon employees who abuse drugs and alcohol in the workplace;

- (g) Provide all employees engaged in the performance of the contract with a copy of the statement required by §E(2)(b), above;
- (h) Notify its employees in the statement required by §E(2)(b), above, that as a condition of continued employment on the contract, the employee shall:

Abide by the terms of the statement; and

Notify the employer of any criminal drug or alcohol abuse conviction for an offense occurring in the workplace not later than 5 days after a conviction;

- (i) Notify the procurement officer within 10 days after receiving notice under §E(2)(h)(ii), above, or otherwise receiving actual notice of a conviction;
- (j) Within 30 days after receiving notice under §E(2)(h)(ii), above, or otherwise receiving actual notice of a conviction, impose either of the following sanctions or remedial measures on any employee who is convicted of a drug or alcohol abuse offense occurring in the workplace:

Take appropriate personnel action against an employee, up to and including termination; or

Require an employee to satisfactorily participate in a bona fide drug or alcohol abuse assistance or rehabilitation program; and

- (k) Make a good faith effort to maintain a drug and alcohol free workplace through implementation of E(2)(a)—(j), above.
- (3) If the business is an individual, the individual shall certify and agree as set forth in §E(4), below, that the individual shall not engage in the unlawful manufacture, distribution, dispensing, possession, or use of drugs or the abuse of drugs or alcohol in the performance of the contract.
- (4) I acknowledge and agree that:

The award of the contract is conditional upon compliance with COMAR 21.11.08 and this certification;

- (b) The violation of the provisions of COMAR 21.11.08 or this certification shall be cause to suspend payments under, or terminate the contract for default under COMAR 21.07.01.11 or 21.07.03.15, as applicable; and
- (c) The violation of the provisions of COMAR 21.11.08 or this certification in connection with the contract may, in the exercise of the discretion of the Board of Public Works, result in suspension and debarment of the business under COMAR 21.08.03.

#### F. CERTAIN AFFIRMATIONS VALID

#### I FURTHER AFFIRM THAT:

To the best of my knowledge, information, and belief, each of the affirmations, certifications, or acknowledgements contained in that certain Bid/Proposal Affidavit dated \_\_\_\_\_\_, 201\_\_\_\_, and executed by me for the purpose of obtaining the contract to which this Exhibit is attached remains true and correct in all respects as if made as of the date of this Contract Affidavit and as if fully set forth herein.

I DO SOLEMNLY DECLARE AND AFFIRM UNDER THE PENALTIES OF PERJURY THAT THE CONTENTS OF THIS AFFIDAVIT ARE TRUE AND CORRECT TO THE BEST OF MY KNOWLEDGE, INFORMATION, AND BELIEF.

MDH Headquarters Enterprise l	Printers Project	RFP Number 18-17691
Date:		
By:	(printed name of Author	rized Representative and Affiant)
	(signature of Autho	orized Representative and Affiant)

## ATTACHMENT D - MINORITY BUSINESS ENTERPRISE FORMS

# MBE ATTACHMENT D-1A: MBE UTILIZATION AND FAIR SOLICITATION AFFIDAVIT & MBE PARTICIPATION SCHEDULE

#### **INSTRUCTIONS**

#### PLEASE READ BEFORE COMPLETING THIS DOCUMENT

This form includes Instructions and the MBE Utilization and Fair Solicitation Affidavit & MBE Participation Schedule which must be submitted with the bid/proposal. <u>If the Bidder/Offeror fails to accurately complete and submit this Affidavit and Schedule with the bid or proposal as required, the Procurement Officer shall deem the bid non-responsive or shall determine that the proposal is not reasonably susceptible of being selected for award.</u>

- 1. Contractor shall structure its procedures for the performance of the work required in this Contract to attempt to achieve the minority business enterprise (MBE) subcontractor participation goal stated in the Invitation for Bids or Request for Proposals. Contractor agrees to exercise good faith efforts to carry out the requirements set forth in these Instructions, as authorized by the Code of Maryland Regulations (COMAR) 21.11.03.
- 2. MBE Goals and Subgoals: Please review the solicitation for information regarding the Contract's MBE overall participation goals and subgoals. After satisfying the requirements for any established subgoals, the Contractor is encouraged to use a diverse group of subcontractors and suppliers from any/all of the various MBE classifications to meet the remainder of the overall MBE participation goal.
- 3. MBE means a minority business enterprise that is certified by the Maryland Department of Transportation ("MDOT"). Only entities certified by MDOT may be counted for purposes of achieving the MBE participation goals. In order to be counted for purposes of achieving the MBE participation goals, the MBE firm, including a MBE prime, must be MDOT-certified for the services, materials or supplies that it is committed to perform on the MBE Participation Schedule.
- 4. Please refer to the MDOT MBE Directory at <a href="www.mdot.state.md.us">www.mdot.state.md.us</a> to determine if a firm is certified with the appropriate North American Industry Classification System ("NAICS") Code <a href="mailto:and-order-size-state-st
- 5. **NOTE:** New Guidelines Regarding MBE Prime Self-Performance. Please note that when a certified MBE firm participates as a prime contractor on a contract, a procurement agency may count the distinct, clearly defined portion of the work of the contract that the certified MBE firm performs with its own forces toward fulfilling up to fifty-percent (50%) of the MBE participation goal (overall) and up to one hundred percent (100%) of not more than one of the MBE participation subgoals, if any, established for the contract. In order to receive credit for self-performance, an MBE prime must list its

firm in Section 4A of the MBE Participation Schedule, including the certification category under which the MBE prime is self-performing and include information regarding the work it will self-perform. For the remaining portion of the overall goal and the subgoals, the MBE prime must also identify other certified MBE subcontractors (see Section 4B of the MBE Participation Schedule) used to meet those goals or request a waiver. For example, for a construction contract that has a 27% MBE overall participation goal and subgoals of 7% for African American firms and 4% for Asian American firms, subject to Section 4 above and this Section 5, a certified African American MBE prime can self-perform (a) up to 13.5 % of the overall goal and (b) up to 7% of the African American subgoal. The remainder of the overall goal and subgoals would have to be met with other certified MBE firms or a waiver request.

For a services contract with a 30% percent MBE participation goal (overall) and subgoals of 7% for African-American firms, 4% for Asian American firms and 12% for women-owned firms, subject to Sections 4 above and this Section 5, a dually-certified Asian American/Woman MBE prime can self-perform (a) up to 15% of the overall goal and (b) up to four percent (4%) of the Asian American subgoal <u>OR</u> up to twelve percent (12%) of the women subgoal. Because it is dually-certified, the company can be designated as only ONE of the MBE classifications (Asian American or women) but can self-perform up to one hundred percent (100%) of the stated subgoal for the single classification it selects.

- 6. Subject to the restrictions stated in Section 5 above, when a certified MBE that performs as a participant in a joint venture, a procurement agency may count a portion of the total dollar value of the contract equal to the distinct, clearly-defined portion of the work of the contract that the certified MBE performs with its own forces toward fulfilling the contract goal, and not more than one of the contract subgoals, if any. For example, if a MBE firm is a joint venture partner and the State determines that it is performing with its own forces 35 percent of the work in the contract, it can use this portion of the work towards fulfilling up to fifty percent (50%) of the overall goal and up to one hundred percent (100%) of one of the stated subgoals, if applicable.
- 7. As set forth in COMAR 21.11.03.12-1, once the Contract work begins, the work performed by a certified MBE firm, including an MBE prime, can only be counted towards the MBE participation goal(s) if the MBE firm is performing a commercially useful function on the Contract. Please refer to COMAR 21.11.03.12-1 for more information regarding these requirements.
- 8. If you have any questions as to whether a firm is certified to perform the specific services or provide specific products, please contact MDOT's Office of Minority Business Enterprise at 1-800-544-6056 or via e-mail to mbe@mdot.state.md.us sufficiently prior to the submission due date.
- 9. Worksheet: The percentage of MBE participation, calculated using the percentage amounts for all of the MBE firms listed on the Participation Schedule MUST at least equal the MBE participation goal <u>and</u> subgoals (if applicable) set forth in the solicitation. If a Bidder/Offeror is unable to achieve the MBE participation goal and/or any subgoals (if applicable), the Bidder/Offeror must request a waiver in Item 1 of the MBE Utilization and Fair Solicitation Affidavit (Attachment D-1A) or the bid will be deemed not responsive, or the proposal determined to be not susceptible of being selected for award. You may wish to use the Subgoal summary below to assist in calculating the percentages and confirm that you have met the applicable MBE participation goal and subgoals, if any.

MDH Headquarters Enterprise Printers Project	RFP Number 18-17691
Subgoals (if applicable)	
Total African American MBE Participation:	%
Total Asian American MBE Participation:	%
Total Hispanic American MBE Participation:	%
Total Women-Owned MBE Participation:	%
Overall Goal	
Total MBE Participation (include all categories):	%

## MBE ATTACHMENT D-1A: MBE UTILIZATION AND FAIR SOLICITATION AFFIDAVIT & MBE PARTICIPATION SCHEDULE

This MBE Utilization and Fair Solicitation Affidavit and MBE Participation Schedule must be included with the bid/proposal for any solicitation with an MBE goal greater than 0%. If the Bidder/Offeror fails to accurately complete and submit this Affidavit and Schedule with the bid or proposal as required, the Procurement Officer shall deem the bid non-responsive or shall determine that the proposal is not reasonably susceptible of being selected for award.

In connection with the bid/proposal submitted in response to Solicitation No. 18-17691, I affirm the following:

## 1. MBE Participation (PLEASE CHECK ONLY ONE)

\_\_\_\_ I acknowledge and intend to meet the overall certified Minority Business Enterprise (MBE) participation goal of twelve percent (12%) and, if specified in the solicitation, the following subgoals (complete for only those subgoals that apply):

percent for African American-owned MBE firms percent for Hispanic American-owned MBE firms percent for Asian American-owned MBE firms percent for Women-owned MBE firms

Therefore, I am not seeking a waiver pursuant to COMAR 21.11.03.11.

Notwithstanding any subgoals established above, the Contractor is encouraged to use a diverse group of subcontractors and suppliers from any/all of the various MBE classifications to meet the remainder of the overall MBE participation goal.

#### OR

\_\_\_\_ I conclude that I am unable to achieve the MBE participation goal and/or subgoals. I hereby request a waiver, in whole or in part, of the overall goal and/or subgoals. Within 10 Working days of receiving notice that our firm is the apparent awardee or as requested by the Procurement Officer, I will submit the completed Good Faith Efforts Documentation to Support Waiver Request (Attachment D-1C) and all required waiver documentation in accordance with COMAR 21.11.03.

#### 2. Additional MBE Documentation

I understand that if I am notified that I am the apparent awardee or as requested by the Procurement Officer, I must submit the following documentation within 10 business days of receiving notice of the potential award or from the date of conditional award (per COMAR 21.11.03.10), whichever is earlier:

- (a) Outreach Efforts Compliance Statement (Attachment D-2);
- (b) MBE Subcontractor Project Participation Statement (Attachment D-3);
- (c) Any other documentation, including waiver documentation if applicable, required by the Procurement Officer to ascertain Bidder or Offeror responsibility in connection with the certified MBE participation goal and subgoals, if any.

I understand that if I fail to return each completed document within the required time, the Procurement Officer may determine that I am not responsible and therefore not eligible for contract award. If the contract has already been awarded, the award is voidable.

#### 3. Information Provided to MBE firms

In the solicitation of subcontract quotations or offers, MBE firms were provided not less than the same information and amount of time to respond as were non-MBE firms.

## 4. MBE Participation Schedule

Set forth below are the (i) certified MBEs I intend to use, (ii) the percentage of the total Contract amount allocated to each MBE for this project and, (iii) the items of work each MBE will provide under the Contract. I have confirmed with the MDOT database that the MBE firms identified below are performing work activities for which they are MDOT certified.

Prime Contractor: (Firm Name, Address, Phone)	Project Description:
Project Number:	

LIST INFORMATION FOR EACH CERTIFIED MBE FIRM YOU AGREE TO USE TO ACHIEVE THE MBE PARTICIPATION GOAL AND SUBGOALS, IF ANY.

MBE PRIMES: PLEASE COMPLETE BOTH SECTIONS A AND B BELOW.

## **SECTION A:** For MBE Prime Contractors ONLY (including MBE Primes in a Joint Venture)

MBE Prime Firm Name:	Percentage of total Contract Value to be performed with own forces and counted towards the MBE overall
MBE Certification Number:	participation goal (up to 50% of the overall goal):
(If dually certified, check only one box.)	
African American-Owned Hispanic American- Owned Asian American-Owned Women-Owned Other MBE Classification	Percentage of total Contract Value to be performed with own forces and counted towards the subgoal, if any, for my MBE classification (up to 100% of not more than one subgoal):%  Description of the Work to be performed with MBE prime's own forces:

## **SECTION B:** For all Contractors (including MBE Primes in a Joint Venture)

MBE Prime Firm Name:		Percentage of Total Contract to be performed by
MBE Certification Number:		this MBE:%
(If dually certified, check only one box.)  African American-Owned  Asian American-Owned  Other MBE Classification		Description of the Work to be Performed:
MBE Prime Firm Name:		Percentage of Total Contract to be performed by
MBE Certification Number:		this MBE:%
(If dually certified, check only one box.)  ☐ African American-Owned ☐ Hispanic ☐ Asian American-Owned ☐ Women-Owned ☐ Other MBE Classification	American- Owned Owned	Description of the Work to be Performed:
MBE Prime Firm Name:		Percentage of Total Contract to be performed by this MBE:%
MBE Certification Number:(If dually certified, check only one box.)		Description of the Work to be Performed:
	American- Owned Owned	
MBE Prime Firm Name:		Percentage of Total Contract to be performed by
MBE Certification Number:		this MBE:%  Description of the Work to be Performed:
(If dually certified, check only one box.)  ☐ African American-Owned ☐ Asian American-Owned ☐ Other MBE Classification  ☐ If dually certified, check only one box.) ☐ Hispanic American-Owned ☐ Women-Owned		
CONTINUE ON	SEPARATE P	AGE IF NEEDED
I solemnly affirm under the penalties of pe Utilization & Fair Solicitation Affidavit an Schedule is true to the best of my knowled	erjury that I have nd MBE Schedul	reviewed the instructions for the MBE e and that the information included in the
Bidder/Offeror Name	Signature of A	Authorized Representative
(PLEASE PRINT OR TYPE)		
Address	Printed Name and Title	
City, State and Zip Code	——————————————————————————————————————	

SUBMIT THIS AFFIDAVIT WITH BID/PROPOSAL

## MBE ATTACHMENT D-1B WAIVER GUIDANCE

## GUIDANCE FOR DOCUMENTING GOOD FAITH EFFORTS TO MEET MBE PARTICIPATION GOALS

In order to show that it has made good faith efforts to meet the Minority Business Enterprise (MBE) participation goal (including any MBE subgoals) on a contract, the Bidder/Offeror must either (1) meet the MBE Goal(s) and document its commitments for participation of MBE Firms, or (2) when it does not meet the MBE Goal(s), document its Good Faith Efforts to meet the goal(s).

## I. Definitions

**MBE Goal(s)** – "MBE Goal(s)" refers to the MBE participation goal and MBE participation subgoal(s).

Good Faith Efforts – The "Good Faith Efforts" requirement means that when requesting a waiver, the Bidder/Offeror must demonstrate that it took all necessary and reasonable steps to achieve the MBE Goal(s), which, by their scope, intensity, and appropriateness to the objective, could reasonably be expected to obtain sufficient MBE participation, even if those steps were not fully successful. Whether a Bidder/Offeror that requests a waiver made adequate good faith efforts will be determined by considering the quality, quantity, and intensity of the different kinds of efforts that the Bidder/Offeror has made. The efforts employed by the Bidder/Offeror should be those that one could reasonably expect a Bidder/Offeror to take if the Bidder/Offeror were actively and aggressively trying to obtain MBE participation sufficient to meet the MBE contract goal and subgoals. Mere *pro forma* efforts are not good faith efforts to meet the MBE contract requirements. The determination concerning the sufficiency of the Bidder's/Offeror's good faith efforts is a judgment call; meeting quantitative formulas is not required.

**Identified Firms** – "Identified Firms" means a list of the MBEs identified by the procuring agency during the goal setting process and listed in the procurement as available to perform the Identified Items of Work. It also may include additional MBEs identified by the Bidder/Offeror as available to perform the Identified Items of Work, such as MBEs certified or granted an expansion of services after the procurement was issued. If the procurement does not include a list of Identified Firms, this term refers to all of the MBE Firms (if State-funded) the Bidder/Offeror identified as available to perform the Identified Items of Work and should include all appropriately certified firms that are reasonably identifiable.

**Identified Items of Work** – "Identified Items of Work" means the bid items identified by the procuring agency during the goal setting process and listed in the procurement as possible items of work for performance by MBE Firms. It also may include additional portions of items of work the Bidder/Offeror identified for performance by MBE Firms to increase the likelihood that the MBE Goal(s) will be achieved. If the procurement does not include a list of Identified Items of Work, this term refers to all of the items of work the Bidder/Offeror identified as possible items of work for performance by MBE Firms and should include all reasonably identifiable work opportunities.

**MBE Firms** – "MBE Firms" refers to a firm certified by the Maryland Department of Transportation ("MDOT") under COMAR 21.11.03. Only MDOT-certified MBE Firms can participate in the State's MBE Program.

## II. Types of Actions Agency will Consider

The Bidder/Offeror is responsible for making relevant portions of the work available to MBE subcontractors and suppliers and to select those portions of the work or material needs consistent with the available MBE subcontractors and suppliers, so as to facilitate MBE participation. The following is a list of types of actions the procuring agency will consider as part of the Bidder's/Offeror's Good Faith Efforts when the Bidder/Offeror fails to meet the MBE Goal(s). This list is not intended to be a mandatory checklist, nor is it intended to be exclusive or exhaustive. Other factors or types of efforts may be relevant in appropriate cases.

## A. Identify Bid Items as Work for MBE Firms

- 1. Identified Items of Work in Procurements
  - (a) Certain procurements will include a list of bid items identified during the goal setting process as possible work for performance by MBE Firms. If the procurement provides a list of Identified Items of Work, the Bidder/Offeror shall make all reasonable efforts to solicit quotes from MBE Firms to perform that work.
  - (b) Bidders/Offerors may, and are encouraged to, select additional items of work to be performed by MBE Firms to increase the likelihood that the MBE Goal(s) will be achieved.
- 2. Identified Items of Work by Bidders/Offerors
  - (a) When the procurement does not include a list of Identified Items of Work or for additional Identified Items of Work, Bidders/Offerors should reasonably identify sufficient items of work to be performed by MBE Firms.
  - (b) Where appropriate, Bidders/Offerors should break out contract work items into economically feasible units to facilitate MBE participation, rather than perform these work items with their own forces. The ability or desire of a prime contractor to perform the work of a contract with its own organization does not relieve the Bidder/Offeror of the responsibility to make Good Faith Efforts.

#### B. Identify MBE Firms to Solicit

- 1. MBE Firms Identified in Procurements
  - (a) Certain procurements will include a list of the MBE Firms identified during the goal setting process as available to perform the items of work. If the procurement provides a list of Identified MBE Firms, the Bidder/Offeror shall make all reasonable efforts to solicit those MBE firms.
  - (b) Bidders/Offerors may, and are encouraged to, search the MBE Directory to identify additional MBEs who may be available to perform the items of work, such as MBEs certified or granted an expansion of services after the solicitation was issued.
- 2. MBE Firms Identified by Bidders/Offerors
  - (a) When the procurement does not include a list of Identified MBE Firms, Bidders/Offerors should reasonably identify the MBE Firms that are available to perform the Identified Items of Work.
  - (b) Any MBE Firms identified as available by the Bidder/Offeror should be certified to perform the Identified Items of Work.

#### C. Solicit MBEs

- 1. Solicit <u>all</u> Identified Firms for all Identified Items of Work by providing written notice. The Bidder/Offeror should:
  - (a) provide the written solicitation at least 10 days prior to bid opening to allow sufficient time for the MBE Firms to respond;
  - (b) send the written solicitation by first-class mail, facsimile, or e-mail using contact information in the MBE Directory, unless the Bidder/Offeror has a valid basis for using different contact information; and
  - (c) provide adequate information about the plans, specifications, anticipated time schedule for portions of the work to be performed by the MBE, and other requirements of the contract to assist MBE Firms in responding. (This information may be provided by including hard copies in the written solicitation or by <u>electronic means</u> as described in C.3 below.)
- 2. "<u>All</u>" Identified Firms includes the MBEs listed in the procurement and any MBE Firms you identify as potentially available to perform the Identified Items of Work, but it does not include MBE Firms who are no longer certified to perform the work as of the date the Bidder/Offeror provides written solicitations.
- 3. "<u>Electronic Means</u>" includes, for example, information provided via a website or file transfer protocol (FTP) site containing the plans, specifications, and other requirements of the contract. If an interested MBE cannot access the information provided by electronic means, the Bidder/Offeror must make the information available in a manner that is accessible to the interested MBE.
- 4. Follow up on initial written solicitations by contacting MBEs to determine if they are interested. The follow up contact may be made:
  - (a) by telephone using the contact information in the MBE Directory, unless the Bidder/Offeror has a valid basis for using different contact information; or
  - (b) in writing via a method that differs from the method used for the initial written solicitation.
- 5. In addition to the written solicitation set forth in C.1 and the follow up required in C.4, use all other reasonable and available means to solicit the interest of MBE Firms certified to perform the work of the contract. Examples of other means include:
  - (a) attending any pre-bid meetings at which MBE Firms could be informed of contracting and subcontracting opportunities; and
  - (b) if recommended by the procurement, advertising with or effectively using the services of at least two minority focused entities or media, including trade associations, minority/women community organizations, minority/women contractors' groups, and local, state, and federal minority/women business assistance offices listed on the MDOT Office of Minority Business Enterprise website.

## D. Negotiate With Interested MBE Firms

Bidders/Offerors must negotiate in good faith with interested MBE Firms.

- 1. Evidence of negotiation includes, without limitation, the following:
  - (a) the names, addresses, and telephone numbers of MBE Firms that were considered;
  - (b) a description of the information provided regarding the plans and specifications for the work selected for subcontracting and the means used to provide that information; and

- (c) evidence as to why additional agreements could not be reached for MBE Firms to perform the work.
- 2. A Bidder/Offeror using good business judgment would consider a number of factors in negotiating with subcontractors, including MBE subcontractors, and would take a firm's price and capabilities as well as contract goals into consideration.
- 3. The fact that there may be some additional costs involved in finding and using MBE Firms is not in itself sufficient reason for a Bidder's/Offeror's failure to meet the contract MBE goal(s), as long as such costs are reasonable. Factors to take into consideration when determining whether a MBE Firm's quote is excessive or unreasonable include, without limitation, the following:
  - (a) the dollar difference between the MBE subcontractor's quote and the average of the other subcontractors' quotes received by the Bidder/Offeror;
  - (b) the percentage difference between the MBE subcontractor's quote and the average of the other subcontractors' quotes received by the Bidder/Offeror;
  - (c) the percentage that the MBE subcontractor's quote represents of the overall contract amount;
  - (d) the number of MBE firms that the Bidder/Offeror solicited for that portion of the work;
  - (e) whether the work described in the MBE and Non-MBE subcontractor quotes (or portions thereof) submitted for review is the same or comparable; and
  - (f) the number of quotes received by the Bidder/Offeror for that portion of the work.
- 4. The above factors are not intended to be mandatory, exclusive, or exhaustive, and other evidence of an excessive or unreasonable price may be relevant.
- 5. The Bidder/Offeror may not use its price for self-performing work as a basis for rejecting a MBE Firm's quote as excessive or unreasonable.
- 6. The "average of the other subcontractors' quotes received" by the Bidder/Offeror refers to the average of the quotes received from all subcontractors. Bidder/Offeror should attempt to receive quotes from at least three subcontractors, including one quote from a MBE and one quote from a Non-MBE.
- 7. A Bidder/Offeror shall not reject a MBE Firm as unqualified without sound reasons based on a thorough investigation of the firm's capabilities. For each certified MBE that is rejected as unqualified or that placed a subcontract quotation or offer that the Bidder/Offeror concludes is not acceptable, the Bidder/Offeror must provide a written detailed statement listing the reasons for this conclusion. The Bidder/Offeror also must document the steps taken to verify the capabilities of the MBE and Non-MBE Firms quoting similar work.
  - (a) The factors to take into consideration when assessing the capabilities of a MBE Firm, include, but are not limited to the following: financial capability, physical capacity to perform, available personnel and equipment, existing workload, experience performing the type of work, conduct and performance in previous contracts, and ability to meet reasonable contract requirements.
  - (b) The MBE Firm's standing within its industry, membership in specific groups, organizations, or associations and political or social affiliations (for example union vs. non-union employee status) are not legitimate causes for the rejection or non-solicitation of bids in the efforts to meet the project goal.

### E. Assisting Interested MBE Firms

When appropriate under the circumstances, the decision-maker will consider whether the Bidder/Offeror:

- 1. made reasonable efforts to assist interested MBE Firms in obtaining the bonding, lines of credit, or insurance required by the procuring agency or the Bidder/Offeror; and
- 2. made reasonable efforts to assist interested MBE Firms in obtaining necessary equipment, supplies, materials, or related assistance or services.

#### III. Other Considerations

In making a determination of Good Faith Efforts the decision-maker may consider engineering estimates, catalogue prices, general market availability and availability of certified MBE Firms in the area in which the work is to be performed, other bids or offers and subcontract bids or offers substantiating significant variances between certified MBE and Non-MBE costs of participation, and their impact on the overall cost of the contract to the State and any other relevant factors.

The decision-maker may take into account whether a Bidder/Offeror decided to self-perform subcontract work with its own forces, especially where the self-performed work is Identified Items of Work in the procurement. The decision-maker also may take into account the performance of other Bidders/Offerors in meeting the contract. For example, when the apparent successful Bidder/Offeror fails to meet the contract goal, but others meet it, this reasonably raises the question of whether, with additional reasonable efforts, the apparent successful Bidder/Offeror could have met the goal. If the apparent successful Bidder/Offeror fails to meet the goal, but meets or exceeds the average MBE participation obtained by other Bidders/Offerors, this, when viewed in conjunction with other factors, could be evidence of the apparent successful Bidder/Offeror having made Good Faith Efforts.

### **IV.** Documenting Good Faith Efforts

At a minimum, a Bidder/Offeror seeking a waiver of the MBE Goal(s) or a portion thereof must provide written documentation of its Good Faith Efforts, in accordance with COMAR 21.11.03.11, within 10 business days after receiving notice that it is the apparent awardee. The written documentation shall include the following:

### A. Items of Work (Complete Good Faith Efforts Documentation Attachment D-1C, Part 1)

A detailed statement of the efforts made to select portions of the work proposed to be performed by certified MBE Firms in order to increase the likelihood of achieving the stated MBE Goal(s).

### B. Outreach/Solicitation/Negotiation

- 1. The record of the Bidder's/Offeror's compliance with the outreach efforts prescribed by COMAR 21.11.03.09C(2)(a). (Complete Outreach Efforts Compliance Statement Attachment D-2).
- 2. A detailed statement of the efforts made to contact and negotiate with MBE Firms including:
- (a) the names, addresses, and telephone numbers of the MBE Firms who were contacted, with the dates and manner of contacts (letter, fax, e-mail, telephone, etc.) (Complete Good Faith Efforts Attachment D-1C- Part 2, and submit letters, fax cover sheets, e-mails, etc. documenting solicitations); and
- (b) a description of the information provided to MBE Firms regarding the plans, specifications, and anticipated time schedule for portions of the work to be performed and the means used to provide that information.

- C. Rejected MBE Firms (Complete Good Faith Efforts Attachment D-1C, Part 3)
- 1. For each MBE Firm that the Bidder/Offeror concludes is not acceptable or qualified, a detailed statement of the reasons for the Bidder's/Offeror's conclusion, including the steps taken to verify the capabilities of the MBE and Non-MBE Firms quoting similar work.
- 2. For each certified MBE Firm that the Bidder/Offeror concludes has provided an excessive or unreasonable price, a detailed statement of the reasons for the Bidder's/Offeror's conclusion, including the quotes received from all MBE and Non-MBE firms bidding on the same or comparable work. (Include copies of all quotes received.)
- 3. A list of MBE Firms contacted but found to be unavailable. This list should be accompanied by a MBE Unavailability Certificate (see Exhibit A to this Part 1) signed by the MBE contractor or a statement from the Bidder/Offeror that the MBE contractor refused to sign the MBE Unavailability Certificate.
- D. Other Documentation
- 1. Submit any other documentation requested by the Procurement Officer to ascertain the Bidder's/Offeror's Good Faith Efforts.
- 2. Submit any other documentation the Bidder/Offeror believes will help the Procurement Officer ascertain its Good Faith Efforts.

## Exhibit A MBE Subcontractor Unavailability Certificate

1. It is hereby certified that the fi	irm of	
	(Name of Minority firm)	
located at		
(Number)	(Street)	
(City)	(State) (Zip)	
was offered an opportunity to bid	on Solicitation No	
in Co	unty by	
	(Name of Prime Contractor	r's Firm)
*********	*************	*********
2	(Minority Firm pare a bid for this project for the following	n), is either unavailable for
the work/service or unable to prej	pare a bid for this project for the following	g reason(s):
<b>Signature of Minority Firm's M</b>	ABE Representative Title	Date
MDOT Certification #	Telephone #	
*********	************	********
3. To be completed by the prime firm.	contractor if Section 2 of this form is <u>not</u>	completed by the minority
unavailable for the work/service	l belief, said Certified Minority Business la for this project, is unable to prepare a bid, has not completed the above portion of this	or did not respond to a
Signature of Prime Contractor	Title	Date

### **MBE ATTACHMENT D-1C**

## GOOD FAITH EFFORTS DOCUMENTATION TO SUPPORT WAIVER REQUEST Page \_\_ of \_\_\_

Prime Contractor:

Solicitation Number:

Parts 1, 2, and 3 must be included with this certificate along with all documents supporting your waiver request.

I affirm that I have reviewed Attachment D-1B, Waiver Guidance. I further affirm under penalties of perjury that the contents of Parts 1, 2, and 3 of this Attachment D-1C Good Faith Efforts Documentation Form are true to the best of my knowledge, information, and belief.

Company Name

Signature of Representative

Address

Printed Name and Title

City, State and Zip Code

Date

### GOOD FAITH EFFORTS DOCUMENTATION TO SUPPORT WAIVER REQUEST

### Part 1 – Identified items of work Bidder/Offeror made available to MBE firms

Page \_\_ of \_\_\_

Prime Contractor:	Project Description:
Solicitation Number:	

Identify those items of work that the Bidder/Offeror made available to MBE Firms. This includes, where appropriate, those items the Bidder/Offeror identified and determined to subdivide into economically feasible units to facilitate the MBE participation. For each item listed, show the anticipated percentage of the total contract amount. It is the Bidder's/Offeror's responsibility to demonstrate that sufficient work to meet the goal was made available to MBE Firms, and the total percentage of the items of work identified for MBE participation equals or exceeds the percentage MBE goal set for the procurement. Note: If the procurement includes a list of bid items identified during the goal setting process as possible items of work for performance by MBE Firms, the Bidder/Offeror should make all of those items of work available to MBE Firms or explain why that item was not made available. If the Bidder/Offeror selects additional items of work to make available to MBE Firms, those additional items should also be included below.

Identified Items of Work	Was this work listed in the procurement?		Does Bidder/ Offeror normally self- perform this work?		Was this work made available to MBE Firms? If no, explain why?	
	□ Yes	□ No	□ Yes	□ No	□ Yes	□ No
	□ Yes	□ No	□ Yes	□ No	□ Yes	□ No
	□ Yes	□ No	□ Yes	□ No	□ Yes	□ No
	□ Yes	□ No	□ Yes	□ No	□ Yes	□ No
	□ Yes	□ No	□ Yes	□ No	□ Yes	□ No
	□ Yes	□ No	□ Yes	□ No	□ Yes	□ No
	□ Yes	□ No	□ Yes	□ No	□ Yes	□ No
	□ Yes	□ No	□ Yes	No	□ Yes	□ No

Please check if Additional Sheets are attached.

### GOOD FAITH EFFORTS DOCUMENTATION TO SUPPORT WAIVER REQUEST

### Part 2 – identified MBE firms and record of solicitations

Page \_\_ of \_\_\_

Prime Contractor:	Project Description:
Solicitation Number:	

Identify the MBE Firms solicited to provide quotes for the Identified Items of Work made available for MBE participation. Include the name of the MBE Firm solicited, items of work for which bids/quotes were solicited, date and manner of initial and follow-up solicitations, whether the MBE provided a quote, and whether the MBE is being used to meet the MBE participation goal. MBE Firms used to meet the participation goal must be included on the MBE Participation Schedule. Note: If the procurement includes a list of the MBE Firms identified during the goal setting process as potentially available to perform the items of work, the Bidder/Offeror should solicit all of those MBE Firms or explain why a specific MBE was not solicited. If the Bidder/Offeror identifies additional MBE Firms who may be available to perform Identified Items of Work, those additional MBE Firms should also be included below. Copies of all written solicitations and documentation of follow-up calls to MBE Firms must be attached to this form. This list should be accompanied by a Minority Contractor Unavailability Certificate signed by the MBE contractor or a statement from the Bidder/Offeror that the MBE contractor refused to sign the Minority Contractor Unavailability Certificate (see Exhibit A to MBE Attachment D-1B). If the Bidder/Offeror used a Non-MBE or is self-performing the identified items of work, Part 4 must be completed.

Name of Identified MBE Firm & MBE Classification	Describe Item of Work Solicited	Initial Solicitation Date &	Follow-up Solicitation Date &	Details for Follow-up Calls	Quote Rec'd		Reason Quote Rejected
		Method	Method				
Firm Name:  MBE Classification (Check only if requesting waiver of MBE subgoal.)		Date:    Mail	Date:  □ Phone □ Mail □ Facsimile	Time of Call: Spoke With:	□ Yes □ No	□ Yes □ No	□ Used Other MBE □ Used Non-MBE
☐ African American-Owned ☐ Hispanic American- Owned ☐ Asian American-Owned ☐ Women-Owned ☐ Other MBE Classification			□ E-mail	□ Left Message			□ Self- performing
Firm Name:  MBE Classification (Check only if requesting waiver of MBE subgoal.)  African American-Owned  Hispanic American-Owned  Asian American-Owned  Women-Owned  Other MBE Classification		Date:      Mail     Facsimile     E-mail	Date:  Phone Mail Facsimile E-mail	Time of Call: Spoke With:  Left Message	□ Yes □ No	□ Yes □ No	□ Used Other MBE □ Used Non-MBE □ Self- performing

Please check if Additional Sheets are attached.

### GOOD FAITH EFFORTS DOCUMENTATION TO SUPPORT WAIVER REQUEST

### Part 3 – additional information regarding rejected MBE quotes

Page \_\_ of \_\_\_

Prime Contractor:	Project Description:
Solicitation Number:	

This form must be completed if Part 1 indicates that a MBE quote was rejected because the Bidder/Offeror is using a Non-MBE or is self-performing the Identified Items of Work. Provide the Identified Items Work, indicate whether the work will be self-performed or performed by a Non-MBE, and if applicable, state the name of the Non-MBE. Also include the names of all MBE and Non-MBE Firms that provided a quote and the amount of each quote.

Describe Identified Items of Work Not Being Performed by MBE (Include spec/ section number from bid)	Self-performing or Using Non-MBE (Provide name)	Amount of Non-MBE Quote	Name of Other Firms who Provided Quotes & Whether MBE or Non-MBE	Amount Quoted	Indicate Reason Why MBE Quote Rejected & Briefly Explain
	<ul><li>□ Self-performing</li><li>□ Using Non-MBE</li></ul>	\$	□ MBE □ Non-MBE	\$	□ Price □ Capabilities □ Other
	□ Self-performing □ Using Non-MBE	\$	□ MBE □ Non-MBE	\$	□ Price □ Capabilities □ Other
	□ Self-performing □ Using Non-MBE	\$	□ MBE □ Non-MBE	\$	□ Price □ Capabilities □ Other
	□ Self-performing □ Using Non-MBE	\$	□ MBE □ Non-MBE	\$	□ Price □ Capabilities □ Other
	□ Self-performing □ Using Non-MBE	\$	□ MBE □ Non-MBE	\$	□ Price □ Capabilities □ Other
	□ Self-performing □ Using Non-MBE	\$	□ MBE □ Non-MBE	\$	□ Price □ Capabilities □ Other

Please check if Additional Sheets are attached.

### MBE ATTACHMENT D- 2

#### OUTREACH EFFORTS COMPLIANCE STATEMENT

Complete and submit this form within 10 working days of notification of apparent award or actual award, whichever is earlier. In conjunction with the bid/proposal submitted in response to Solicitation No. , I state the following: 1. Bidder/Offeror identified subcontracting opportunities in these specific work categories: 2. Attached to this form are copies of written solicitations (with bidding/proposal instructions) used to solicit certified MBE firms for these subcontract opportunities. 3. Bidder/Offeror made the following attempts to personally contact the solicited MDOT-certified MBE firms: 4. Please Check One: ☐ This project does not involve bonding requirements. ☐ Bidder/Offeror assisted MDOT-certified MBE firms to fulfill or seek waiver of bonding requirements. (DESCRIBE EFFORTS): 5. Please Check One: □ Bidder/Offeror did attend the pre-bid/pre-proposal conference. □ No pre-bid/pre-proposal meeting/conference was held. □ Bidder/Offeror did not attend the pre-bid/pre-proposal conference. Company Name Signature of Representative Printed Name and Title Address City, State and Zip Code Date

### **MBE Attachment D-3A**

### MBE SUBCONTRACTOR PROJECT PARTICIPATION CERTIFICATION

Please complete and submit one form for each certified MBE firm listed on the MBE Participation schedule (Attachment D-1A) within 10 Working Days of notification of apparent award. If the Bidder/Offeror fails to return this affidavit within the required time, the Procurement Officer may determine that the Bidder/Offeror is not responsible and therefore not eligible for Contract award.

engible for contract awa	ai u.	
Provided that		(Prime Contractor's Name)
is awarded the State contr	act in conjunction with Solicitation	No. 18-17691, such Prime Contractor
intends to enter into a sub	contract with	(Subcontractor's Name) committing to
participation by the MBE	firm(MBI	E Name) with MDOT Certification
Number	which will receive at least \$	which equals to% of the
Total Contract Amount for	or performing the following products	
NAICS CODE		, LINE DESCRIPTION OF SPECIFIC PRODUCTS
	ITEMS OR WORK CATEGORIES (IF APPLICABLE)	AND/OR SERVICES
	AIT LIOADEL)	

Each of the Contractor and Subcontractor acknowledges that, for purposes of determining the accuracy of the information provided herein, the Procurement Officer may request additional information, including, without limitation, copies of the subcontract agreements and quotes. Each of the Contractor and Subcontractor solemnly affirms under the penalties of perjury that: (i) the information provided in this MBE Subcontractor Project Participation Affidavit is true to the best of its knowledge, information and belief, and (ii) has fully complied with the State Minority Business Enterprise law, State Finance and Procurement Article §14-308(a)(2), Annotated Code of Maryland which provides that, except as otherwise provided by law, a contractor may not identify a certified minority business enterprise in a Bid/Proposal and:

- (1) fail to request, receive, or otherwise obtain authorization from the certified minority business enterprise to identify the certified Minority Business Enterprise in its Bid/Proposal;
- (2) fail to notify the certified Minority Business Enterprise before execution of the Contract of its inclusion of the Bid/Proposal;
- (3) fail to use the certified Minority Business Enterprise in the performance of the Contract; or
- (4) pay the certified Minority Business Enterprise solely for the use of its name in the Bid/Proposal.

## MDH Headquarters Enterprise Printers Project

## **RFP Number 18-17691**

PRIME CONTRACTOR	SUBCONTRACTOR
Signature of Representative:	Signature of Representative:
Printed Name and Title:	Printed Name and Title:
Firm's Name:	Firm's Name:
Federal Identification Number:	Federal Identification Number:
Address:	Address:
Telephone:	Telephone:
Date:	Date:

### **MBE Attachment D-3B**

### MBE PRIME PROJECT PARTICIPATION CERTIFICATION

PLEASE COMPLETE AND SUBMIT THIS FORM TO ATTEST EACH SPECIFIC ITEM OF WORK THAT YOUR MBE FIRM HAS LISTED ON THE MBE PARTICIPATION SCHEDULE (ATTACHMENT D-1A) FOR PURPOSES OF MEETING THE MBE PARTICIPATION GOALS. THIS FORM MUST BE SUBMITTED WITHIN 10 WORKING DAYS OF NOTIFICATION OF APPARENT AWARD. IF THE BIDDER/OFFEROR FAILS TO RETURN THIS AFFIDAVIT WITHIN THE REQUIRED TIME, THE PROCUREMENT OFFICER MAY DETERMINE THAT THE BIDDER/OFFEROR IS NOT RESPONSIBLE AND THEREFORE NOT ELIGIBLE FOR CONTRACT AWARD.

	DER/OFFEROR IS NOT RESPONSIBLE CT AWARD.	AND THEREFORE NOT EL	LIGIBLE FOR
No. 18-176 S	hat is awarded the fication Number is awarded the figure of the MBE Prime Contractor intends to p which equals to% of the Total Corporations for the Contract:	State contract in conjunction wiperform with its own forces at lea	st
NAICS CODE	WORK ITEM, SPECIFICATION NUMBER, LINE ITEMS OR WORK CATEGORIES (IF APPLICABLE) For Construction Projects, General Conditions must be listed separately.	DESCRIPTION OF SPECIFIC PRODUCTS AND/OR SERVICES	VALUE OF THE WORK
	RIME CONTRACTOR of Representative:		
Printed Na  ——— Firm's Na	ame and Title: me:		
Federal Id	entification Number:		
Address:			
Telephone	e:		
Date:			

## MBE ATTACHMENT D-4A MBE Prime Contractor Paid/Unpaid MBE Invoice Report

## Maryland Department of Health Minority Business Enterprise Participation

## Prime Contractor Paid/Unpaid MBE Invoice Report

Report #:		Contract	t #:			
Reporting Period (Month/Year):		Contracting Unit:				
Report is due to the MBE Officer by the 10th of		Contract Amount:				
the month following the month the services were		MBE Su	bcontract Amt:			
provided.		Project 1	Begin Date:			
Note: Please number reports in seq	uence	Project 1	End Date:			
		Services	Provided:			
Prime Contractor:			Contact Person	n:		
Address:						
City:			State:		ZIP:	
Phone:	FAX: E-mail	l:				
MBE Subcontractor Name:			Contact Person	n:		
Phone:	FAX:					
Subcontractor Services Provided:						
List all payments made to MBE subco	ontractor named	l List	dates and amou	nts of ar	ny outstanding	
above during this reporting period:		invoices:				
Invoice# Amount	t	Invoice # Amount				
1.		1.				
2.		2.				
3.		3.				
4.		4.				
Total Dollars Paid:		Tota	l Dollars Unpai	d:		
\$						
**If more than one MBE subcontractor is used for this contract, you must use separate D-4A forms.  Information regarding payments that the MBE prime will use for purposes of meeting the MBE participation goals must be reported separately in Attachment D-4B.  **Return one copy (hard or electronic) of this form to the following addresses (electronic copy with signature and date is preferred):						
Contract Manager						
Contracting Unit						
(Department)						
	mailto:					
			_			
Signature:			Date:	:		
(Requi	(Required)					

This form must be completed monthly by MBE subcontractor

## Sample MBE D-5 Subcontractor Paid/Unpaid MBE Invoice Report

## **Minority Business Enterprise Participation**

## **Subcontractor Paid/Unpaid MBE Invoice Report**

Report#:	Contract #			
	Contracting Unit:			
Reporting Period (Month/Year):	MBE Subcontract Amount:			
	Project Begin Date:			
Report is due by the 10th of the month following	Project End Date:			
the month the services were performed.	Services Provided:			
MBE Subcontractor Name:				
MDOT Certification #:				
Contact Person:	E-mail:			
Address:				
City:	State: ZIP:			
	AX:			
Subcontractor Services Provided:				
List all payments received from Prime Contractor	List dates and amounts of any unpaid invoices over			
during reporting period indicated above.	30 days old.			
Invoice Amount Date	Invoice Amount Date			
1.	1.			
2.	2.			
3.	3.			
4.	4.			
Total Dollars Paid: \$	Total Dollars Unpaid: \$			
Prime Contractor:	Contact Person:			
and D				
**Return one copy of this form to the following address	s (electronic copy with signature & date is preferred):			
Contract Manager				
Contract Manager				
Contracting Unit				
(Department)				
mailto:				
manto:				
Signature:	Date:			
(Required)				

## **MBE Attachment D-4B MBE Prime Contractor Report**

## Maryland Department of Health Minority Business Enterprise Participation

### **MBE Prime Contractor Report**

MBE Prime Contractor:			Contra	Contract #:		
Certification Number:				Contracting Unit:		
Report #:			ct Amount:			
Reporting Period (Month/Yea	ar):				o the Self-Performed for	
Report is due to the MBE O	officer by t	the 10th		es of Meeting the M		
the month following the mon	nth the ser	rvices we				
provided.					<del></del>	
Note: Please number repor	ts in seque	ence	Troject	Project End Date:		
Contact Person:						
Address:						
City:				State:	ZIP:	
Phone:		Fax:		E-mail:		
	VALUE OF T	THE NAI	CS CODE	DESCRIPTION OF SEAND/OR SERVICES	PECIFIC PRODUCTS	
				7		
Return one copy (hard or	electronic)	of this f	form to the f	following addresse	s (electronic copy with	
signature and date is prefe	erred):					
Signature:				Date:		
	Conf	tract Mar	nager			
		ntracting	$\mathcal{C}$			
(Department)		8				
G: 4		<u>ma</u>	<u>ailto:</u>	D /		
Signature:				Date:		
(Regi	uired)					

This form must be completed monthly by MBE subcontractor

## MBE D-5 Subcontractor Paid/Unpaid MBE Invoice Report

# Minority Business Enterprise Participation Subcontractor Paid/Unpaid MBE Invoice Report

Report#:	Contract #
-	Contracting Unit:
Reporting Period (Month/Year):	MBE Subcontract Amount:
	Project Begin Date:
Report is due by the 10th of the month following	Project End Date:
the month the services were performed.	Services Provided:
MDOT Certification #:	
Contact Person:	E-mail:
Address:	
City:	State: ZIP:
	AX:
Subcontractor Services Provided:	
List all payments received from Prime Contractor	List dates and amounts of any unpaid invoices over
during reporting period indicated above.	30 days old.
Invoice Amount Date	Invoice Amount Date
1.	1.
2.	2.
3.	3.
4.	4.
Total Dollars Paid: \$	Total Dollars Unpaid: \$
Prime Contractor:	Contact Person:
**Return one copy of this form to the following address	s (electronic copy with signature & date is preferred):
Contract Manager	
Contract ManagerContracting Unit	
(Department)	
(Department)	
mailto:	
midito.	
Signature:	Date:
(Required)	

### ATTACHMENT E - PRE-PROPOSAL CONFERENCE RESPONSE FORM

Solicitation Number 18-17691

Maryland Department of Health (MDH) Headquarters Enterprise Printers Project

A Pre-proposal conference will be held at 10:00 a.m. on August 7, 2017 at 201 W. Preston Street, Baltimore, Maryland 21201. Please return this form not later than 8/4/2017 at 2:00 p.m. local time, advising whether or not you plan to attend.

Return this form to the Contract Officer via e-mail:

Please indicate:

Denise Coates
Office of Procurement and Support Services
Maryland Department of Health
201 W. Preston Street
Baltimore, Maryland 21201

E-mail: dcoates@maryland.gov

Yes, the following repres	sentatives will be in attendance:				
1.					
2.					
No, we will not be in attendance.					
Please specify whether any reasonable accommodations are requested (see RFP $\S~1.7$ "Pre-proposal conference"):					
Signature	Title				
Name of Firm (please print)					

### ATTACHMENT F - FINANCIAL PROPOSAL PRICING INSTRUCTIONS

In order to assist Offerors in the preparation of their Financial Proposal and to comply with the requirements of this solicitation, Price Sheet Instructions and a Price Sheet have been prepared. Offerors shall submit their Financial Proposal on the Price Sheet in accordance with the instructions on the Price Sheet and as specified herein. Do not alter the Price Sheet or the Proposal may be determined to be not reasonably susceptible of being selected for award. The Price Sheet is to be signed and dated, where requested, by an individual who is authorized to bind the Offeror to the prices entered on the Price Sheet.

The Price Sheet is used to calculate the Offeror's TOTAL EVALUATED PRICE. Follow these instructions carefully when completing your Price Sheet:

- A) All Unit and Extended Prices must be clearly entered in dollars and cents, e.g., \$24.15. Make your decimal points clear and distinct.
- B) All Unit Prices must be the actual price per unit the State will pay for the specific item or service identified in this RFP and may not be contingent on any other factor or condition in any manner.
- C) All calculations shall be rounded to the nearest cent, i.e., .344 shall be .34 and .345 shall be .35.
- D) Any goods or services required through this RFP and proposed by the Offeror at No Cost to the State must be clearly entered in the Unit Price, if appropriate, and Extended Price with \$0.00.
- E) Every blank in every Price Sheet shall be filled in. Any changes or corrections made to the Price Sheet by the Offeror prior to submission shall be initialed and dated.
- F) Except as instructed on the Price Sheet, nothing shall be entered on or attached to the Price Sheet that alters or proposes conditions or contingencies on the prices. Alterations and/or conditions may render the Proposal not reasonably susceptible of being selected for award.
- G) It is imperative that the prices included on the Price Sheet have been entered correctly and calculated accurately by the Offeror and that the respective total prices agree with the entries on the Price Sheet. Any incorrect entries or inaccurate calculations by the Offeror will be treated as provided in COMAR 21.05.03.03E and 21.05.02.12, and may cause the Proposal to be rejected.
- H) If option years are included, Offerors must submit pricing for each option year. Any option to renew will be exercised at the sole discretion of the State and will comply with all terms and conditions in force at the time the option is exercised. If exercised, the option period shall be for a period identified in the RFP at the prices entered in the Price Sheet.
- I) All Financial Proposal prices entered below are to be fully loaded prices that include all costs/expenses associated with the provision of services as required by the RFP. The Financial Proposal price shall include, but is not limited to: all labor, profit/overhead, general operating, administrative, and all other expenses and costs necessary to perform the work set forth in the solicitation. No other amounts will be paid to the Contractor. If labor rates are requested, those amounts shall be fully-loaded rates; no overtime amounts will be paid.
- J) Unless indicated elsewhere in the RFP, sample amounts used for calculations on the Price Sheet are typically estimates for evaluation purposes only. Unless stated otherwise in the RFP, the

Department does not guarantee a minimum or maximum number of units or usage in the performance of this Contract.

K) Failure to adhere to any of these instructions may result in the Proposal being determined not reasonably susceptible of being selected for award.

## ATTACHMENT F – PRICE SHEET

PRICE SHEET (FIXED PRICE) FOR RFP # 18-17691

Identification	Deliverable	Quantity	<b>Unit Price</b>	<b>Proposed Price</b>
3.9.4.4	Tabletop Printer – Model A	35	\$	\$
3.9.4.13	(Including Year 1 Warranty)			
3.9.4.3	Tabletop Printer – Model B	40	\$	\$
3.9.4.13	(Including Year 1 Warranty)			
3.9.4.6	Freestanding Multi-	103	\$	\$
3.9.4.13	Function – Model C	100	Ψ	Ψ
	(Including Year 1			
	Warranty)			
3.9.4.7	Freestanding Multi-	20	\$	\$
3.9.4.13	Function – Model D			
	(Including Year 1			
3.9.4.8	Warranty) Freestanding Multi-	2	\$	\$
3.9.4.13	Function – Model E	2	Φ	Ψ
3.7.1.13	(Including Year 1			
	Warranty)			
3.9.4.3	<b>Pilot Installation of Printers</b>	10	\$	\$
	Delivery	200	\$	\$
	Installation and	200	\$	\$
	Configuration of all Printers			
3.9.4.10	Training Sessions	40	\$	\$
3.9.4.14	Printer Maintenance & Service: Year 2	1	\$	\$
3.9.4.15	Software Maintenance & Support: Year 2	1	\$	\$
3.9.4.14	Printer Maintenance & Service: Year 3	1	\$	\$
3.9.4.15	Software Maintenance & Support: Year 3	1	\$	\$
3.9.4.14	Printer Maintenance & Service: Year 4	1	\$	\$

MDH Headquarters Enterprise Printers Project			<b>RFP Number 18-17691</b>		
3.9.4.15	Software Maintenance & Support: Year 4	1	\$	\$	
3.9.4.14	Printer Maintenance & Service: Year 5	1	\$	\$	
3.9.4.15	Software Maintenance & Support: Year 5	1	\$	\$	
TOTAL PI	ROPOSED PRICE			\$	
Authorized	Individual Name	_	Company	Name	
Title		_	Company	Tax ID#	
Signature			Date		

### ATTACHMENT G - LIVING WAGE REQUIREMENTS FOR SERVICE CONTRACTS

Living Wage Requirements for Service Contracts

- A. This contract is subject to the Living Wage requirements under Md. Code Ann., State Finance and Procurement Article, Title 18, and the regulations proposed by the Commissioner of Labor and Industry (Commissioner). The Living Wage generally applies to a Contractor or Subcontractor who performs work on a State contract for services that is valued at \$100,000 or more. An employee is subject to the Living Wage if he/she is at least 18 years old or will turn 18 during the duration of the contract; works at least 13 consecutive weeks on the State Contract and spends at least one-half of the employee's time during any work week on the State Contract.
- B. The Living Wage Law does not apply to:
  - (1) A Contractor who:
    - (a) Has a State contract for services valued at less than \$100,000, or
    - (b) Employs 10 or fewer employees and has a State contract for services valued at less than \$500,000.
  - (2) A Subcontractor who:
    - (a) Performs work on a State contract for services valued at less than \$100,000,
    - (b) Employs 10 or fewer employees and performs work on a State contract for services valued at less than \$500,000, or
    - (c) Performs work for a Contractor not covered by the Living Wage Law as defined in B(1)(b) above, or B(3) or C below.
  - (3) Service contracts for the following:
    - (a) Services with a Public Service Company;
    - (b) Services with a nonprofit organization;
    - (c) Services with an officer or other entity that is in the Executive Branch of the State government and is authorized by law to enter into a procurement ("Unit"); or
    - (d) Services between a Unit and a County or Baltimore City.
- C. If the Unit responsible for the State contract for services determines that application of the Living Wage would conflict with any applicable Federal program, the Living Wage does not apply to the contract or program.
- D. A Contractor must not split or subdivide a State contract for services, pay an employee through a third party, or treat an employee as an independent Contractor or assign work to employees to avoid the imposition of any of the requirements of Md. Code Ann., State Finance and Procurement Article, Title 18.
- E. Each Contractor/Subcontractor, subject to the Living Wage Law, shall post in a prominent and easily accessible place at the work site(s) of covered employees a notice of the Living Wage Rates, employee rights under the law, and the name, address, and telephone number of the Commissioner.
- F. The Commissioner shall adjust the wage rates by the annual average increase or decrease, if any, in the Consumer Price Index for all urban consumers for the Washington/Baltimore metropolitan

area, or any successor index, for the previous calendar year, not later than 90 days after the start of each fiscal year. The Commissioner shall publish any adjustments to the wage rates on the Division of Labor and Industry's website. An employer subject to the Living Wage Law must comply with the rate requirements during the initial term of the contract and all subsequent renewal periods, including any increases in the wage rate, required by the Commissioner, automatically upon the effective date of the revised wage rate.

- G. A Contractor/Subcontractor who reduces the wages paid to an employee based on the employer's share of the health insurance premium, as provided in Md. Code Ann., State Finance and Procurement Article, §18-103(c), shall not lower an employee's wage rate below the minimum wage as set in Md. Code Ann., Labor and Employment Article, §3-413. A Contractor/Subcontractor who reduces the wages paid to an employee based on the employer's share of health insurance premium shall comply with any record reporting requirements established by the Commissioner.
- H. A Contractor/Subcontractor may reduce the wage rates paid under Md. Code Ann., State Finance and Procurement Article, §18-103(a), by no more than 50 cents of the hourly cost of the employer's contribution to an employee's deferred compensation plan. A Contractor/Subcontractor who reduces the wages paid to an employee based on the employer's contribution to an employee's deferred compensation plan shall not lower the employee's wage rate below the minimum wage as set in Md. Code Ann., Labor and Employment Article, §3-413.
- I. Under Md. Code Ann., State Finance and Procurement Article, Title 18, if the Commissioner determines that the Contractor/Subcontractor violated a provision of this title or regulations of the Commissioner, the Contractor/Subcontractor shall pay restitution to each affected employee, and the State may assess liquidated damages of \$20 per day for each employee paid less than the Living Wage.
- J. Information pertaining to reporting obligations may be found by going to the Division of Labor and Industry website <a href="http://www.dllr.state.md.us/labor/">http://www.dllr.state.md.us/labor/</a> and clicking on Living Wage for State Service Contracts.

## ATTACHMENT G-1 Maryland Living Wage Requirements Affidavit of Agreement

Contract No			
Name of Contractor			
Address			
City	State	Zip Code	
If the Contract Is Exempt from the Liv	ving Wage Law		
The Undersigned, being an authorized that the Contract is exempt from Mary that apply):	*		•
Bidder/Offeror is a nonprofit of	organization		
Bidder/Offeror is a public serv	rice company		
Bidder/Offeror employs 10 or \$500,000	fewer employees ar	nd the proposed contract value is	less than
Bidder/Offeror employs more \$100,000	than 10 employees	and the proposed contract value i	is less than
If the Contract Is a Living Wage Cont	ract		
A. The Undersigned, being an autaffirms its commitment to comply with Code of Maryland and, if required, to Industry with regard to the above state who are subject to living wage at least hours spent on State contract activities pay the required living wage rate to the hours spent on a State contract for sersubcontractors comply with, the rate resubsequent renewal periods, including of Labor and Industry, automatically to	th Title 18, State Fir submit all payroll red contract. The Bids the living wage rates, and to ensure that their covered employ vices. The Contract requirements during any increases in the	reports to the Commissioner of Ladder/Offeror agrees to pay covere te in effect at the time service is put its subcontractors who are not expess who are subject to the living etor agrees to comply with, and engithe initial term of the contract are wage rate established by the Company of the contract are wage rate established by the Company of the contract are wage rate established by the Company of the contract are wage rate established by the Company of the contract are wage rate established by the Company of the contract are waged as the contract are waged	Annotated abor and ed employees provided for empt also wage for asure its and all commissioner
B(init covered employees for the following r		le) The Bidder/Offeror affirms it lethat apply):	has no
The employee(s) proposed to very employee's time during any work week		et will spend less than one-half of	the
The employee(s) proposed to viduration of the contract; or	work on the contrac	et is 17 years of age or younger du	ıring the
The employee(s) proposed to verthe State contract.	work on the contrac	et will work less than 13 consecut	ive weeks on
The Commissioner of Labor and Indu	stry reserves the rig	ght to request payroll records and	other data

that the Commissioner deems sufficient to confirm these affirmations at any time.

RFP Number 18-17	
	_
Date	
Date	
	Date

 $(submit\ with\ Bid/Proposal)$ 

## ATTACHMENT H - FEDERAL FUNDS ATTACHMENT

This solicitation does not include a Federal Funds Attachment.

THE REMAINDER OF THIS PAGE IS INTENTIONALLY LEFT BLANK.

### ATTACHMENT I - CONFLICT OF INTEREST AFFIDAVIT AND DISCLOSURE

Reference COMAR 21.05.08.08

### (submit with Bid/Proposal)

- A. "Conflict of interest" means that because of other activities or relationships with other persons, a person is unable or potentially unable to render impartial assistance or advice to the State, or the person's objectivity in performing the contract work is or might be otherwise impaired, or a person has an unfair competitive advantage.
- B. "Person" has the meaning stated in COMAR 21.01.02.01B(64) and includes a Bidder/Offeror, Contractor, consultant, or subcontractor or sub-consultant at any tier, and also includes an employee or agent of any of them if the employee or agent has or will have the authority to control or supervise all or a portion of the work for which a Bid/Proposal is made.
- C. The Bidder/Offeror warrants that, except as disclosed in §D, below, there are no relevant facts or circumstances now giving rise or which could, in the future, give rise to a conflict of interest.
- D. The following facts or circumstances give rise or could in the future give rise to a conflict of interest (explain in detail—attach additional sheets if necessary):
- E. The Bidder/Offeror agrees that if an actual or potential conflict of interest arises after the date of this affidavit, the Bidder/Offeror shall immediately make a full disclosure in writing to the procurement officer of all relevant facts and circumstances. This disclosure shall include a description of actions which the Bidder/Offeror has taken and proposes to take to avoid, mitigate, or neutralize the actual or potential conflict of interest. If the contract has been awarded and performance of the contract has begun, the Contractor shall continue performance until notified by the procurement officer of any contrary action to be taken.

I DO SOLEMNLY DECLARE AND AFFIRM UNDER THE PENALTIES OF PERJURY THAT THE CONTENTS OF THIS AFFIDAVIT ARE TRUE AND CORRECT TO THE BEST OF MY KNOWLEDGE, INFORMATION, AND BELIEF.

Date:	By:
	(Authorized Representative and Affiant)

### ATTACHMENT J - NON-DISCLOSURE AGREEMENT (CONTRACTOR)

and	(the "Contractor").
Maryland (the "State"), acting b	y and through Maryland Department of Health (the "Department")
THIS NON-DISCLOSURE AG	REEMENT ("Agreement") is made by and between the State of

### **RECITALS**

WHEREAS, the Contractor has been awarded a contract (the "Contract") following the solicitation for Maryland Department of Health (MDH) Headquarters Enterprise Printers Project Solicitation # 18-17691; and

WHEREAS, in order for the Contractor to perform the work required under the Contract, it will be necessary for the State at times to provide the Contractor and the Contractor's employees, agents, and subcontractors (collectively the "Contractor's Personnel") with access to certain information the State deems confidential information (the "Confidential Information").

NOW, THEREFORE, in consideration of being given access to the Confidential Information in connection with the solicitation and the Contract, and for other good and valuable consideration, the receipt and sufficiency of which the parties acknowledge, the parties do hereby agree as follows:

- 1. Regardless of the form, format, or media on or in which the Confidential Information is provided and regardless of whether any such Confidential Information is marked as such, Confidential Information means (1) any and all information provided by or made available by the State to the Contractor in connection with the Contract and (2) any and all personally identifiable information (PII) (including but not limited to personal information as defined in Md. Ann. Code, State Govt. § 10-1301(c)) and protected health information (PHI) that is provided by a person or entity to the Contractor in connection with this Contract. Confidential Information includes, by way of example only, information that the Contractor views, takes notes from, copies (if the State agrees in writing to permit copying), possesses or is otherwise provided access to and use of by the State in relation to the Contract.
- 2. Contractor shall not, without the State's prior written consent, copy, disclose, publish, release, transfer, disseminate, use, or allow access for any purpose or in any form, any Confidential Information except for the sole and exclusive purpose of performing under the Contract. Contractor shall limit access to the Confidential Information to the Contractor's Personnel who have a demonstrable need to know such Confidential Information in order to perform under the Contract and who have agreed in writing to be bound by the disclosure and use limitations pertaining to the Confidential Information. The names of the Contractor's Personnel are attached hereto and made a part hereof as ATTACHMENT J-1. Contractor shall update ATTACHMENT J-1 by adding additional names (whether Contractor's personnel or a subcontractor's personnel) as needed, from time to time.
- 3. If the Contractor intends to disseminate any portion of the Confidential Information to non-employee agents who are assisting in the Contractor's performance of the Contract or who will otherwise have a role in performing any aspect of the Contract, the Contractor shall first obtain the written consent of the State to any such dissemination. The State may grant, deny, or condition any such consent, as it may deem appropriate in its sole and absolute subjective discretion.
- 4. Contractor hereby agrees to hold the Confidential Information in trust and in strictest confidence, to adopt or establish operating procedures and physical security measures, and to take all other measures necessary to protect the Confidential Information from inadvertent release or disclosure

to unauthorized third parties and to prevent all or any portion of the Confidential Information from falling into the public domain or into the possession of persons not bound to maintain the confidentiality of the Confidential Information.

- 5. Contractor shall promptly advise the State in writing if it learns of any unauthorized use, misappropriation, or disclosure of the Confidential Information by any of the Contractor's Personnel or the Contractor's former Personnel. Contractor shall, at its own expense, cooperate with the State in seeking injunctive or other equitable relief against any such person(s).
- 6. Contractor shall, at its own expense, return to the Department all Confidential Information in its care, custody, control or possession upon request of the Department or on termination of the Contract.
- 7. A breach of this Agreement by the Contractor or by the Contractor's Personnel shall constitute a breach of the Contract between the Contractor and the State.
- 8. Contractor acknowledges that any failure by the Contractor or the Contractor's Personnel to abide by the terms and conditions of use of the Confidential Information may cause irreparable harm to the State and that monetary damages may be inadequate to compensate the State for such breach. Accordingly, the Contractor agrees that the State may obtain an injunction to prevent the disclosure, copying or improper use of the Confidential Information. The Contractor consents to personal jurisdiction in the Maryland State Courts. The State's rights and remedies hereunder are cumulative and the State expressly reserves any and all rights, remedies, claims and actions that it may have now or in the future to protect the Confidential Information and to seek damages from the Contractor and the Contractor's Personnel for a failure to comply with the requirements of this Agreement. In the event the State suffers any losses, damages, liabilities, expenses, or costs (including, by way of example only, attorneys' fees and disbursements) that are attributable, in whole or in part to any failure by the Contractor or any of the Contractor's Personnel to comply with the requirements of this Agreement, the Contractor shall hold harmless and indemnify the State from and against any such losses, damages, liabilities, expenses, and costs.
- 9. Contractor and each of the Contractor's Personnel who receive or have access to any Confidential Information shall execute a copy of an agreement substantially similar to this Agreement, in no event less restrictive than as set forth in this Agreement, and the Contractor shall provide originals of such executed Agreements to the State.
- 10. The parties further agree that:
  - a. This Agreement shall be governed by the laws of the State of Maryland;
  - b. The rights and obligations of the Contractor under this Agreement may not be assigned or delegated, by operation of law or otherwise, without the prior written consent of the State;
  - c. The State makes no representations or warranties as to the accuracy or completeness of any Confidential Information;
  - d. The invalidity or unenforceability of any provision of this Agreement shall not affect the validity or enforceability of any other provision of this Agreement;
  - e. Signatures exchanged by facsimile are effective for all purposes hereunder to the same extent as original signatures;
  - f. The Recitals are not merely prefatory but are an integral part hereof; and

g. The effective date of this Agreement shall be the same as the effective date of the Contract entered into by the parties.

IN WITNESS WHEREOF, the parties have, by their duly authorized representatives, executed this Agreement as of the day and year first above written.

Contractor:	Maryland Department of Health	
By:(SEAL)	By:	
Printed Name:	Printed Name:	
Title:	Title:	
Date:	Date:	

## NON-DISCLOSURE AGREEMENT - ATTACHMENT J-1

LIST OF CONTRACTOR'S EMPLOYEES AND AGENTS WHO WILL BE GIVEN ACCESS TO THE CONFIDENTIAL INFORMATION

Printed Name and	Employee (E)		
Address of Individual/Agent	or Agent (A)	Signature	Date
			_
			_
			_
			_
			_
			_
			_
			_
			_

## NON-DISCLOSURE AGREEMENT – ATTACHMENT J-2

## CERTIFICATION TO ACCOMPANY RETURN OF CONFIDENTIAL INFORMATION

I AFFIRM THAT:
To the best of my knowledge, information, and belief, and upon due inquiry, I hereby certify that: (i) all Confidential Information which is the subject matter of that certain Non-Disclosure Agreement by and between the State of Maryland and  ("Contractor") dated
("Contractor") dated, 20("Agreement") is attached hereto and is hereby returned to the State in accordance with the terms and conditions of the Agreement; and (ii) I am legally authorized to bind the Contractor to this affirmation.
I DO SOLEMNLY DECLARE AND AFFIRM UNDER THE PENALTIES OF PERJURY THAT THE CONTENTS OF THIS AFFIDAVIT ARE TRUE AND CORRECT TO THE BEST OF MY KNOWLEDGE, INFORMATION, AND BELIEF, HAVING MADE DUE INQUIRY.
DATE:
NAME OF CONTRACTOR:
BY:
(Signature)
TITLE:
(Authorized Representative and Affiant)

### ATTACHMENT K - HIPAA BUSINESS ASSOCIATE AGREEMENT

### BUSINESS ASSOCIATE AGREEMENT

This Business Associate Agreement (the "Agreement") is made by and between the Maryland
Department of Health (the "Department") and
(Contractor) (hereinafter known as "Business Associate"). Covered Entity and Business Associate
shall collectively be known herein as the "Parties."

WHEREAS, Covered Entity has a business relationship with Business Associate that is memorialized in a separate agreement (the "Underlying Agreement") pursuant to which Business Associate may be considered a "business associate" of Covered Entity as defined in the Health Insurance Portability and Accountability Act of 1996 including all pertinent privacy regulations (45 C.F.R. Parts 160 and 164) and security regulations (45 C.F.R. Parts 160, 162, and 164), as amended from time to time, issued by the U.S. Department of Health and Human Services as either have been amended by Subtitle D of the Health Information Technology for Economic and Clinical Health Act (the "HITECH Act"), as Title XIII of Division A and Title IV of Division B of the American Recovery and Reinvestment Act of 2009 (Pub. L. 111–5) (collectively, "HIPAA"); and

WHEREAS, the nature of the contractual relationship between Covered Entity and Business Associate may involve the exchange of Protected Health Information ("PHI") as that term is defined under HIPAA; and

WHEREAS, for good and lawful consideration as set forth in the Underlying Agreement, Covered Entity and Business Associate enter into this Agreement for the purpose of ensuring compliance with the requirements of HIPAA and the Maryland Confidentiality of Medical Records Act (Md. Ann. Code, Health-General §§ 4-301 et seq.) ("MCMRA"); and

WHEREAS, this Agreement supersedes and replaces any and all Business Associate Agreements the Covered Entity and Business Associate may have entered into prior to the date hereof;

NOW THEREFORE, the premises having been considered and with acknowledgment of the mutual promises and of other good and valuable consideration herein contained, the Parties, intending to be legally bound, hereby agree as follows:

#### I. DEFINITIONS.

A. <u>Catch-all definition</u>. The following terms used in this Agreement, whether capitalized or not, shall have the same meaning as those terms in the HIPAA Rules: Breach, Data Aggregation, Designated Record Set, Disclosure, Health Care Operations, Individual, Minimum Necessary, Notice of Privacy Practices, Protected Health Information, Required by Law, Secretary, Security Incident, Subcontractor, Unsecured Protected Health Information, and Use.

## B. Specific definitions:

- 1. <u>Business Associate.</u> "Business Associate" shall generally have the same meaning as the term "business associate" at 45 C.F.R. 160.103, and in reference to the party to this agreement, shall mean (**Name of Contractor**).
- 2. <u>Covered Entity</u>. "Covered Entity" shall generally have the same meaning as the term "covered entity" at 45 C.F.R. § 160.103, and in reference to the party to this agreement, shall mean Maryland Department of Health (MDH).
- 3. <u>HIPAA Rules</u>. "HIPAA Rules" shall mean the Privacy, Security, Breach Notification, and Enforcement Rules at 45 C.F.R. Parts 160 and Part 164.

4. <u>Protected Health Information ("PHI").</u> Protected Health Information or "PHI" shall generally have the same meaning as the term "protected health information" at 45 C.F.R. § 160.103.

### II. PERMITTED USES AND DISCLOSURES OF PHI BY BUSINESS ASSOCIATE.

- A. Business Associate may only use or disclose PHI as necessary to perform the services set forth in the Underlying Agreement or as required by law.
- B. Business Associate agrees to make uses and disclosures and requests for PHI consistent with Covered Entity's policies and procedures regarding minimum necessary use of PHI.
- C. Business Associate may not use or disclose PHI in a manner that would violate Subpart E of 45 C.F.R. Part 164 if done by Covered Entity.
- D. Business Associate may, if directed to do so in writing by Covered Entity, create a limited data set, as defined at 45 CFR 164.514(e)(2), for use in public health, research, or health care operations. Any such limited data sets shall omit any of the identifying information listed in 45 CFR § 164.514(e)(2). Business Associate will enter into a valid, HIPAA-compliant Data Use Agreement, as described in 45 CFR § 164.514(e)(4), with the limited data set recipient. Business Associate will report any material breach or violation of the data use agreement to Covered Entity immediately after it becomes aware of any such material breach or violation.
- E. Except as otherwise limited in this Agreement, Business Associate may disclose PHI for the proper management and administration, or legal responsibilities of the Business Associate, provided that disclosures are Required By Law, or Business Associate obtains reasonable assurances from the person to whom the information is disclosed that it will remain confidential and used or further disclosed only as Required By Law or for the purpose for which it was disclosed to the person, and the person notifies the Business Associate of any instances of which it is aware in which the confidentiality of the information has been breached.
- F. The Business Associate shall not directly or indirectly receive remuneration in exchange for any PHI of an Individual pursuant to §§13405(d)(1) and (2) of the HITECH Act. This prohibition does not apply to the State's payment of Business Associate for its performance pursuant to the Underlying Agreement.
- G. The Business Associate shall comply with the limitations on marketing and fundraising communications provided in §13406 of the HITECH Act in connection with any PHI of Individuals.

### III. DUTIES OF BUSINESS ASSOCIATE RELATIVE TO PHI.

- A. Business Associate agrees that it will not use or disclose PHI other than as permitted or required by the Agreement or as Required by Law;
- B. Business Associate agrees to use appropriate administrative, technical and physical safeguards to protect the privacy of PHI.
- C. Business Associate agrees to use appropriate safeguards, and comply with Subpart C of 45 C.F.R. Part 164 with respect to electronic PHI, to prevent use or disclosure of PHI other than as provided for by the Agreement;
- D. 1. Business Associate agrees to Report to Covered Entity any use or disclosure of PHI not provided for by the Agreement of which it becomes aware, including breaches of unsecured PHI as

required by 45 C.F.R. § 164.410, and any Security Incident of which it becomes aware without reasonable delay, and in no case later than fifteen calendar days after the use or disclosure;

- 2. If the use or disclosure amounts to a breach of unsecured PHI, the Business Associate shall ensure its report:
  - a. Is made to Covered Entity without unreasonable delay and in no case later than fifteen (15) calendar days after the incident constituting the Breach is first known, except where a law enforcement official determines that a notification would impede a criminal investigation or cause damage to national security. For purposes of clarity for this Section III.D.1, Business Associate must notify Covered Entity of an incident involving the acquisition, access, use or disclosure of PHI in a manner not permitted under 45 C.F.R. Part E within fifteen (15) calendar days after an incident even if Business Associate has not conclusively determined within that time that the incident constitutes a Breach as defined by HIPAA;
  - b. Includes the names of the Individuals whose Unsecured PHI has been, or is reasonably believed to have been, the subject of a Breach;
  - c. Is in substantially the same form as ATTACHMENT K-1 attached hereto; and
  - d. Includes a draft letter for the Covered Entity to utilize to notify the affected Individuals that their Unsecured PHI has been, or is reasonably believed to have been, the subject of a Breach that includes, to the extent possible:
    - i. A brief description of what happened, including the date of the Breach and the date of the discovery of the Breach, if known;
    - ii. A description of the types of Unsecured PHI that were involved in the Breach (such as full name, Social Security number, date of birth, home address, account number, disability code, or other types of information that were involved);
    - iii. Any steps the affected Individuals should take to protect themselves from potential harm resulting from the Breach;
    - iv. A brief description of what the Covered Entity and the Business Associate are doing to investigate the Breach, to mitigate losses, and to protect against any further Breaches; and
    - v. Contact procedures for the affected Individuals to ask questions or learn additional information, which shall include a toll-free telephone number, an email address, website, or postal address.
  - e. To the extent permitted by the Underlying Agreement, Business Associate may use agents and subcontractors. In accordance with 45 C.F.R. §§ 164.502(e)(1)(ii) and 164.308(b)(2) shall ensure that any subcontractors that create, receive, maintain, or transmit PHI on behalf of the Business Associate agree to the same restrictions, conditions, and requirements that apply to the Business Associate with respect to such information, Business Associate must enter into Business Associate Agreements with subcontractors as required by HIPAA;
  - f. Business Associate agrees it will make available PHI in a designated record set to the Covered Entity, or, as directed by the Covered Entity, to an individual, as necessary to satisfy Covered Entity's obligations under 45 C.F.R. § 164.524, including, if requested, a copy in electronic format;
  - g. Business Associate agrees it will make any amendment(s) to PHI in a designated record set as directed or agreed to by the Covered Entity pursuant to 45 C.F.R. § 164.526, or take other measures as necessary to satisfy Covered Entity's obligations under 45 C.F.R. § 164.526:
  - h. Business Associate agrees to maintain and make available the information required to provide an accounting of disclosures to the Covered Entity or, as directed by the Covered

- Entity, to an individual, as necessary to satisfy Covered Entity's obligations under 45 C.F.R. § 164.528;
- i. To the extent the Business Associate is to carry out one or more of Covered Entity's obligation(s) under Subpart E of 45 C.F.R. Part 164, comply with the requirements of Subpart E that apply to the Covered Entity in the performance of such obligation(s);
- j. Business Associate agrees to make its internal practices, books, and records, including PHI, available to the Covered Entity and/or the Secretary for purposes of determining compliance with the HIPAA Rules.
- k. Business Associate agrees to mitigate, to the extent practicable, any harmful effect that is known to Business Associate of a use or disclosure of PHI by Business Associate in violation of the requirements of this Agreement.

### IV. TERM AND TERMINATION

- A. <u>Term.</u> The Term of this Agreement shall be effective as of the effective date of the Contract entered into following the solicitation for Maryland Department of Health (MDH) Headquarters Enterprise Printers Project, Solicitation # 18-17691, and shall terminate when all of the PHI provided by Covered Entity to Business Associate, or the PHI created or received by Business Associate on behalf of Covered Entity, is destroyed or returned to Covered Entity, in accordance with the termination provisions in this Section IV, or on the date the Covered Entity terminates for cause as authorized in paragraph (b) of this Section, whichever is sooner. If it is impossible to return or destroy all of the PHI provided by Covered Entity to Business Associate, or the PHI created or received by Business Associate on behalf of Covered Entity, Business Associate's obligations under this contract shall be ongoing with respect to that information, unless and until a separate written agreement regarding that information is entered into with Covered Entity.
- B. <u>Termination for Cause</u>. Upon Covered Entity's knowledge of a material breach of this Agreement by Business Associate, Covered Entity shall:
  - 1. Provide an opportunity for Business Associate to cure the breach or end the violation and, if Business Associate does not cure the breach or end the violation within the time specified by Covered Entity, terminate this Agreement; or
  - 2. Immediately terminate this Agreement if Business Associate has breached a material term of this Agreement and Covered entity determines or reasonably believes that cure is not possible.

### C. Effect of Termination.

- Upon termination of this Agreement, for any reason, Business Associate shall return or, if
  agreed to by Covered Entity, destroy all PHI received from Covered Entity, or created,
  maintained, or received by Business Associate on behalf of Covered Entity, that the
  Business Associate still maintains in any form. Business Associate shall retain no copies of
  the PHI. This provision shall apply to PHI that is in the possession of subcontractors or
  agents of Business Associate.
- 2. Should Business Associate make an intentional or grossly negligent Breach of PHI in violation of this Agreement or HIPAA or an intentional or grossly negligent disclosure of information protected by the MCMRA, Covered Entity shall have the right to immediately terminate any contract, other than this Agreement, then in force between the Parties, including the Underlying Agreement.

D. <u>Survival</u>. The obligations of Business Associate under this Section shall survive the termination of this agreement.

### V. CONSIDERATION

Business Associate recognizes that the promises it has made in this Agreement shall, henceforth, be detrimentally relied upon by Covered Entity in choosing to continue or commence a business relationship with Business Associate.

### VI. REMEDIES IN EVENT OF BREACH

Business Associate hereby recognizes that irreparable harm will result to Covered Entity, and to the business of Covered Entity, in the event of breach by Business Associate of any of the covenants and assurances contained in this Agreement. As such, in the event of breach of any of the covenants and assurances contained in Sections II or III above, Covered Entity shall be entitled to enjoin and restrain Business Associate from any continued violation of Sections II or III. Furthermore, in the event of breach of Sections II or III by Business Associate, Covered Entity is entitled to reimbursement and indemnification from Business Associate for Covered Entity's reasonable attorneys' fees and expenses and costs that were reasonably incurred as a proximate result of Business Associate's breach. The remedies contained in this Section VI shall be in addition to, not in lieu of, any action for damages and/or any other remedy Covered Entity may have for breach of any part of this Agreement or the Underlying Agreement or which may be available to Covered Entity at law or in equity.

### VII. MODIFICATION; AMENDMENT

This Agreement may only be modified or amended through a writing signed by the Parties and, thus, no oral modification or amendment hereof shall be permitted. The Parties agree to take such action as is necessary to amend this Agreement from time to time as is necessary for Covered Entity to comply with the requirements of the HIPAA rules and any other applicable law.

## VIII. INTERPRETATION OF THIS AGREEMENT IN RELATION TO OTHER AGREEMENTS BETWEEN THE PARTIES

Should there be any conflict between the language of this Agreement and any other contract entered into between the Parties (either previous or subsequent to the date of this Agreement), the language and provisions of this Agreement shall control and prevail unless the parties specifically refer in a subsequent written agreement to this Agreement by its title and date and specifically state that the provisions of the later written agreement shall control over this Agreement.

### IX. COMPLIANCE WITH STATE LAW

The Business Associate acknowledges that by accepting the PHI from Covered Entity, it becomes a holder of medical information under the MCMRA and is subject to the provisions of that law. If the HIPAA Privacy or Security Rules and the MCMRA conflict regarding the degree of protection provided for PHI, Business Associate shall comply with the more restrictive protection requirement.

#### X. MISCELLANEOUS

- A. <u>Ambiguity</u>. Any ambiguity in this Agreement shall be resolved to permit Covered Entity to comply with the Privacy and Security Rules.
- B. <u>Regulatory References</u>. A reference in this Agreement to a section in the HIPAA Rules means the section as in effect or as amended.
- C. <u>Notice to Covered Entity</u>. Any notice required under this Agreement to be given Covered Entity shall be made in writing to:

Name: Ramiek James, Esq.

Privacy Officer and Compliance Analyst

Address: MDH/Office of the Inspector General

201 W. Preston Street – Floor 5 Baltimore, Maryland 21201-2301

E-mail: <a href="mailto:ramiek.james@maryland.gov">ramiek.james@maryland.gov</a>

Phone: 410-767-5411

D.		ate. Any notice required under this Agreement to be given Business
	Associate shall be made in	writing to:
	Address:	<del></del>
	,	
	Attention:	
	Phone:	

- E. <u>Survival</u>. Any provision of this Agreement which contemplates performance or observance subsequent to any termination or expiration of this contract shall survive termination or expiration of this Agreement and continue in full force and effect.
- F. <u>Severability</u>. If any term contained in this Agreement is held or finally determined to be invalid, illegal, or unenforceable in any respect, in whole or in part, such term shall be severed from this Agreement, and the remaining terms contained herein shall continue in full force and effect, and shall in no way be affected, prejudiced, or disturbed thereby.
- G. <u>Terms</u>. All of the terms of this Agreement are contractual and not merely recitals and none may be amended or modified except by a writing executed by all parties hereto.
- H. <u>Priority.</u> This Agreement supersedes and renders null and void any and all prior written or oral undertakings or agreements between the parties regarding the subject matter hereof.

IN WITNESS WHEREOF and acknowledging acceptance and agreement of the foregoing, the Parties affix their signatures hereto.

COVERED ENTITY:	BUSINESS ASSOCIATE:
By:	By:
Name:	Name:
Title:	Title:
Date:	Date:

### **ATTACHMENT K-1**

## FORM OF NOTIFICATION TO COVERED ENTITY OF BREACH OF UNSECURED PHI

Maryland Department of Health and (Business Associate Agreement between Associate).		
Business Associate hereby notifies Maryland Department of Health that there has been a breach of unsecured (unencrypted) protected health information (PHI) that Business Associate has used or had access to under the terms of the Business Associate Agreement.		
Description of the breach:		
Date of the breach: Date of discovery of the breach:		
Does the breach involve 500 or more individuals? Yes/No		
If yes, do the people live in multiple states? Yes/No		
Number of individuals affected by the breach:		
Names of individuals affected by the breach: (attach list)		
The types of unsecured PHI that were involved in the breach (such as full name, Social Security number, date of birth, home address, account number, or disability code):		
Description of what Business Associate is doing to investigate the breach, to mitigate losses, and to protect against any further breaches:		
Contact information to ask questions or learn additional information:		
Name:		
Title:		
Address:		
E-mail Address:		
Phone Number:		

#### ATTACHMENT L -**MERCURY AFFIDAVIT**

### **MERCURY AFFIDAVIT** (submit with Bid/Proposal)

	REPRESENTATIVE THEREBY AFFIRM THAT:
I,	(name of affiant) am the (title) and the duly authorized
	siness). I possess the legal authority to make this affidavit on behalf of myself and the
MERCURY CO	ONTENT INFORMATION:
[ ] The product(	s) offered do not contain mercury.
OR	
[ ] The product(	s) offered do contain mercury.
In an atta	schment to this Mercury Affidavit:
(1)	Describe the product or product component that contains mercury.
\ /	Provide the amount of mercury that is contained in the product or product nponent. Indicate the unit of measure being used.
distributed to un Maryland; (3) of subject to applic that nothing in the construed to sup State of Marylar Constitution and the obligations,	DGE THAT this affidavit is to be furnished to the procurement officer and may be its of (1) the State of Maryland; (2) counties or other subdivisions of the State of her states; and (4) the federal government. I further acknowledge that this Affidavit is able laws of the United States and the State of Maryland, both criminal and civil, and his affidavit or any contract resulting from the submission of this Bid/Proposal shall be ersede, amend, modify, or waive, on behalf of the State of Maryland, or any unit of the deal having jurisdiction, the exercise of any statutory right or remedy conferred by the laws of Maryland with respect to any misrepresentation made or any violation of terms and covenants undertaken by the above business with respect to (1) this contract, and (3) other affidavits comprising part of the contract.
THAT THE CO	ILY DECLARE AND AFFIRM UNDER THE PENALTIES OF PERJURY ONTENTS OF THIS AFFIDAVIT ARE TRUE AND CORRECT TO THE BEST //LEDGE, INFORMATION, AND BELIEF.
	By:
Date	Signature
Au	thorized Representative and Affiant

#### ATTACHMENT M - VETERAN-OWNED SMALL BUSINESS ENTERPRISE

#### **ATTACHMENT M-1**

# VSBE Utilization Affidavit and Subcontractor Participation Schedule (submit with Bid/Proposal)

This document **MUST BE** included with the Bid/Proposal. If the Bidder/Offeror fails to complete and submit this form with the Bid/Proposal, the procurement officer may determine that the Bid is non-responsive or that the Proposal is not reasonably susceptible of being selected for award.

In conjunction with the Bid/Proposal submitted in response to Solicitation No. 18-17691, I affirm the following:

1. □ I acknowledge and intend to meet the overall verified VSBE participation goal of one percent (1%).

Therefore, I will not be seeking a waiver.

#### OR

- I conclude that I am unable to achieve the VSBE participation goal. I hereby request a waiver, in whole or in part, of the overall goal. Within 10 business days of receiving notice that our firm is the apparent awardee, I will submit all required waiver documentation in accordance with COMAR 21.11.13.07. If this request is for a partial waiver, I have identified the portion of the VSBE goal that I intend to meet.
- 2. I understand that if I am notified that I am the apparent awardee, I must submit the following additional documentation within 10 days of receiving notice of the apparent award or from the date of conditional award (per COMAR 21.11.13.06), whichever is earlier.
  - (a) Subcontractor Project Participation Statement (Attachment M-2); and
  - (b) Any other documentation, including waiver documentation, if applicable, required by the Procurement Officer to ascertain Bidder/Offeror responsibility in connection with the VSBE participation goal.
  - I understand that if I fail to return each completed document within the required time, the Procurement Officer may determine that I am not responsible and therefore not eligible for contract award. If the contract has already been awarded, the award is voidable.
- In the solicitation of subcontract quotations or offers, VSBE subcontractors were provided not less than the same information and amount of time to respond as were non-VSBE subcontractors.
- 4. Set forth below are the (i) verified VSBEs I intend to use and (ii) the percentage of the total contract amount allocated to each VSBE for this project. I hereby affirm that the VSBE firms are only providing those products and services for which they are verified.

### **ATTACHMENT M-1**

#### **VSBE Subcontractor Participation Schedule**

V SDL Subcontractor	i di delpation penedale
Prime Contractor (Firm Name, Address, Phone):	Project Description:
Project Number:	
List Information For Each Verified V	VSBE Subcontractor On This Project
Name of Veteran-Owned Firm:	DUNS Number:
D	Description of work to be performed:
Percentage of Total Contract:	
Name of Veteran-Owned Firm:	DUNS Number:
	Description of work to be performed:
Percentage of Total Contract:	
Name of Veteran-Owned Firm:	DUNS Number:
	Description of work to be performed:
Percentage of Total Contract:	
Name of Veteran-Owned Firm:	DUNS Number:
	Description of work to be performed:
Percentage of Total Contract:	
Continue on a separ	rate page, if needed.
SUMN	MARY
TOTAL VSBE Participation:	9/0
•	t the contents of this Affidavit are true to the best of
Bidder/Offeror Name	Signature of Affiant
(PLEASE PRINT OR TYPE)	
Name:	
Title:	<del></del>
Date:	<del>_</del>

### **ATTACHMENT M-2**

### **VSBE Subcontractor Participation Statement**

·	ractor) has entered into a contract with cor) to provide services in connection with the	
Solicitation described below.	ior) to provide services in connection with the	
Prime Contractor (Firm Name, Address, Phone):	Project Description:	
Project Number:	Total Contract Amount: \$	
Name of Veteran-Owned Firm:	DUNS Number:	
	FEIN:	
Address:		
Work to Be Performed:		
Percentage of Total Contract:	Total Subcontract Amount: \$	
	Subcontractor hereby certify and agree that they have mall Business Enterprise law, State Finance and rated Code of Maryland.	
PRIME CONTRACTOR SIGNATURE	SUBCONTRACTOR SIGNATURE	
By:	By:	
Name, Title	Name, Title	

This form is to be completed monthly by the prime contractor.

### **ATTACHMENT M-3**

### **Maryland Department of Health**

### **Veterans Small Business Enterprise (VSBE) Participation**

### Prime Contractor Paid/Unpaid VSBE Invoice Report

Report #:		Contract #:		
*		Contracting Unit:		
Reporting Period (Month/Year):		Contract Amount:		
Report is due to the Contract Manage		VSBE Subc	ontract Amt:	
10th of the month following the mont		Project Beg	in Date:	
services were provided.		Project End	Date:	
Paramanananananananananananananananananan		Services Pro	ovided:	
Note: Please number reports in seque	ence			
		-		
Prime Contractor:		(	Contact Person:	
Address:				
City:			State:	ZIP:
Phone:	Fax:			E-mail:
Subcontractor Name:			Contact Person:	
Phone:	Fax:			
Subcontractor Services Provided:				
List all payments made to VSBE subcornamed above during this reporting period		List dates an	d amounts of any o	utstanding invoices:
Invoice#	Amount		Invoice #	Amount
1.		1.		
2.		2.		
3.		3.		
Total Dollars Paid: \$		Total Dollars Unpaid: \$		
**If more than one VSBE subcontractor is us	sed for this cont	ract, you must u	se separate M-3 form	ns for each subcontractor.
**Return one copy (hard or electronic) of date is preferred):	this form to th	e following add	resses (electronic co	ppy with signature and
	Contract Mana	_		
	Contracting U	nit		
Department of Health and Mental H	Department of Health and Mental Hygiene			
Signature:			Date:	
6 ·····				

Report #:

This form is to be completed monthly by each VSBE subcontractor.

### **ATTACHMENT M-4**

## **Veterans Small Business Enterprise Participation** Subcontractor Paid/Unpaid VSBE Invoice Report

Report #:	Contract #:
	Contracting Unit:
Reporting Period (Month/Year):	
Report is due to the Contract Manager by the	VSBE Subcontract Amt:
10th of the month following the month the	Project Begin Date:
services were provided.	Project End Date:
	Services Provided:
Note: Please number reports in sequence	
YYADD A 1	
VSBE Subcontractor Name:	
Department of Veterans Affairs Certification #:	
Contact Person:	E-mail:
Address:	
City:	State: ZIP:
Phone:	Fax:
Subcontractor Services Provided:	
List all payments received from Prime Contractor	List dates and amounts of any unpaid invoices over
during reporting period indicated above.	30 days old.
Invoice Amt Date	Invoice Amt Date
1.	1.
2.	2.
3. T. (1D. II) D. (1. ft)	3.
Total Dollars Paid: \$	Total Dollars Unpaid: \$
Prime Contractor:	Contact Person
Time contactor.	Contact 1 trison
**Return one copy of this form to the following address (eContract ManagContracting Uni	er
Maryland Department of Health	
Signature:	Date:
(Required)	Date.
(Nequirea)	

## ATTACHMENT N - LOCATION OF THE PERFORMANCE OF SERVICES DISCLOSURE

This solicitation does not require a Location of the Performance of Services Disclosure.

THE REMAINDER OF THIS PAGE IS INTENTIONALLY LEFT BLANK.

### ATTACHMENT O - DHR HIRING AGREEMENT

This solicitation does not require a DHR Hiring Agreement.

THE REMAINDER OF THIS PAGE IS INTENTIONALLY LEFT BLANK.

### **Attachment P - NON-DISCLOSURE AGREEMENT (OFFEROR)**

A Non-Disclosure Agreement (Offeror) is not required for this procurement.

THE REMAINDER OF THIS PAGE IS INTENTIONALLY LEFT BLANK.

### ATTACHMENT Q - AGENCY DELIVERABLE PRODUCT ACCEPTANCE FORM

Agency Name: Maryland Department of Health

RFP Title Maryland Department of Health (MDH) Headquarters Enterprise Printers Project

Contract Manager: Michael Karolkowski and 410-767-5306

To: Contractor Name	
The following deliverable, as required by Project Nu reviewed in accordance with the RFP.	imber (RFP #): 18-17691 has been received and
Title of deliverable:	
RFP Contract Reference Number: Section #	
Deliverable Reference ID #	
This deliverable:	
Is accepted as delivered.	
Is rejected for the reason(s) indicated	below.
REASON(S) FOR REJECTING DELIVERABLE:	
OTHER COMMENTS:	
Contract Manager Signature	Date Signed

### ATTACHMENT R - SAMPLE WORK ORDER

This attachment is not applicable for this solicitation.

#### **ATTACHMENT S -Required Fleet Counts and Standards Required Fleet Counts and Standards Tabletop Printer Models** Model A Quantity = 35Model B Quantity = 40Table-top network laser printer Table-top network laser printer 5,000 pages per month output 5,000 pages per month output Approx. 20 users Approx. 20 users Min. 50 ppm (single sided) Min. 35 ppm (single sided; b&w and Min. 35 spm (duplex) color) Black and white printing Min. 23 spm (duplex; b&w and color) Duplex printing Color printing Duplex printing **Freestanding Multi-Function Models** *Quantity* = 103 **Model C** Model D Ouantity = 20Multi-function laser printer Multi-function laser printer 12,000 pages per month output 12,000 pages per month output Approx. 20 users Approx. 20 users Min. 50 ppm (single sided) Min. 50 ppm (single sided) Min. 37 spm (duplex) Min. 50 spm (duplex) Black and white printing Black and white printing Duplex printing Duplex printing Color scanning Color scanning Faxing Faxing 11 x 17 printing capability Offset collating Stapling Hole punching Offset collating Model E Quantity = 2Multi-function laser printer 12,000 pages per month output Approx. 20 users Min. 45ppm (single sided; b&W and color) Min. 35 spm (duplex; b&w and color) Color printing Duplex printing Color scanning Faxing 11 x 17 printing capability Stapling **Hole Punching**

Offset collating

#### ATTACHMENT T -

#### **Catalogue of Reports**

#### **Catalogue of Reports**

#### 1. Accounting Usage Report

- 1.1 Must be supplied in pipe delineated text file (electronic copy)
- 1.2 Must be available by 3<sup>rd</sup> calendar day of the month for the most recent, previous calendar month
- 1.3 Must contain the following data and values:
  - 1.3.1 Active Directory account username
  - 1.3.2 Document name
  - 1.3.3 Color or black/white
  - 1.3.4 Single sided or double-sided document
  - 1.3.5 PRINTJOBPAPERSIZE = letter/legal/tabloid
  - 1.3.6 IP address of the computer from where the job was sent
  - 1.3.7 Date that job was sent
  - 1.3.8 Date job was released
  - 1.3.9 Disposition of the job, either (E) email, (P) print or (C) copy (D) delete
  - 1.3.10 Number of pages in job; where "pages" equals sides of printing
  - 1.3.11 IP address of printer where job was released
  - 1.3.12 Active Directory account username that released job
  - 1.3.13 Name of printer where job was released
  - 1.3.14 Model of printer where job was released
  - 1.3.15 (M) monochrome or (C) color
  - 1.3.16 Cost center identified by Active Directory Custom Attribute (PCA code)
  - 1.3.17 Active Directory Distinguished Name of user releasing job (AD CN)

#### 2. Consumables Report

- 2.1 Must be supplied in Excel file (electronic copy)
- 2.2 Must be available by 3<sup>rd</sup> calendar day of the month for the most recent, previous calendar month
- 2.3 Must contain the following data:
  - 2.3.1 Printer's IP address
  - 2.3.2 Printer's serial number
  - 2.3.3 Printer's model number
  - 2.3.4 Name of consumable replaced
  - 2.3.5 Model number of consumable replaced
  - 2.3.6 Date of consumable's replacement

#### 3. Service Call Report

- 3.1 Must be supplied in Excel file (electronic copy)
- 3.2 Must be available by 3<sup>rd</sup> calendar day of the month for the most recent, previous calendar month
- 3.3 Must contain the following data:
  - 3.3.1 MDH service call identifier (MDH internal HelpDesk ticket number)
  - 3.3.2 Contractor service call identifier (Contractor's ticket/incident number)
  - 3.3.3 Date service call received by Contractor
  - 3.3.4 Time (hour, minute, AM/PM) service call received by Contractor
  - 3.3.5 General description of problem
  - 3.3.6 Contractor technician dispatched to site? (Yes/No)

#### **Catalogue of Reports**

- 3.3.7 If yes to 3.3.5, date and time of on-site arrival of Contractor technician
- 3.3.8 If yes to 3.3.5, name of technician
- 3.3.9 If yes to 3.3.5 time of on-site technician's departure
- 3.3.10 Description of problem resolution
- 3.3.11 If part(s) replaced, name of part(s) replaced
- 3.3.12 If parts(s) replaced, model number of part(s) installed
- 3.3.13 Name of MDH staff that approved/signed-off on completed repair

#### 4. Management Overview Report

- 4.1 Must be supplied in Excel file (electronic copy)
- 4.2 Must be available by 3<sup>rd</sup> calendar day of the month for the most recent, previous calendar month
- 4.3 Must contain the following data:
  - 4.3.1 List of each printer and multi-function printer
  - 4.3.2 Total number of pages (sides of print) produced by print jobs for each printer during prior month
  - 4.3.3 Total number of pages (sides of print) produced by copy jobs for each printer during prior month
  - 4.3.4 Total number of pages (sides of print) produced by fax jobs for each printer during prior month
  - 4.3.5 Total number of pages (sides of print) produced by all job types for each printer during prior month

#### 5. System Uptime Report

- 5.1 Must be supplied in Excel file (electronic copy)
- 5.2 Must be available by 3<sup>rd</sup> calendar day of the month for the most recent, previous calendar month
- 5.3 Must contain following information:
  - 5.3.1 Itemized list of any outage that cause all or part of any component of the enterprise solution to be unavailable during business hours (business hours defined as Monday through Friday, 7:00AM through 6:00PM Eastern time)
  - 5.3.2 Start time of each outage
  - 5.3.3 Time of full service restoration for each outage
  - 5.3.4 Duration (in minutes) of each outage
  - 5.3.5 Listing of all components of enterprise solution which were unavailable due to each outage
  - 5.3.6 Root cause of each outage
  - 5.3.7 Step(s) taken to resolve each outage

### ATTACHMENT U - LOCATION LISTING SHEET

Floor	Location - 201 W. Preston Street	Device Model
SS	SS-2 OIT	Model A
SS	SS-3Kidney Disease Program	Model A
SS	SS-10	Model A
SS	SS-18Across Mailroom MCHP	Model A
SS	SS-18Across from Stairwell # 3	Model A
SS	SS-6	Model A
SS	SS-6	Model A
SS	SS-7	Model A
SS	SS-7	Model A
SS	SS-18 Annex	Model A
SS	SS-2ITSD Rear of Office	Model B
SS	SS-10Print Area	Model B
SS	SS-18Behind Conference Room	Model B
SS	SS-9	Model B
SS	SS-5	Model B
SS	SS-3Kidney Disease Program	Model C
SS	SS-10Print Area	Model C
SS	SS-18MCHP	Model C
SS	SS-18Across Mailroom	Model C
SS	SS-18Across from Conference Rm.	Model C
SS	SS-16Rear of Room	Model C
SS	SS-12Mail Room	Model C
SS	SS-9	Model C
SS	SS-5B	Model C
SS	SS-7	Model C
SS	SS-4COD	Model C
SS	Warehouse	Model C
SS	SS-2ITSD Front of Office	Model C
SS	SS-18MCHP	Model C
SS	SS-6Medicaid Copy Room	Model D
SS	SS-7Outside Card Room	Model D
SS	SS-6Medicaid Copy Room	Model E
SS	Warehouse UPS	Model A
Lobby	L-10Glass Room Next to Stage	Model A
Lobby	L-9 Copy Room	Model A
Lobby	L-9Health Choice front of double glass doors	Model A
Lobby	L -5	Model A
Lobby	L-9Outside rear Conference Room	Model B
Lobby	L-3	Model B
Lobby	L-9Inside Health Choice Copy Room	Model C
Lobby	Central Services Division L-5	Model C
Lobby	L-3	Model C
Lobby	L-3	Model C
Lobby	L-7 (Old Secu)	Model C

Floor	Location - 201 W. Preston Street	Device Model
Lobby	L-7 (Old Secu)	Model C
Lobby	L-9Outside rear Conference Room	Model D
Lobby	L-3	Model D
1	WIC105A	Model A
1	OHR Outside # 114 -B	Model
1	OHR Outside Rm 113-A	Model A
1	WIC Outside Rm 101	Model A
1	Medicaid Outside cube 137	Model A
1	Medicaid Outside Rm 129	Model A
1	Outside Rm 117	Model B
1	Medicaid Outside cube 122	Model B
1	OHR Outside Rm 109	Model B
1	Medicaid cube 133	Model B
1	WIC entrance to Bridge	Model C
1	Outside Rm 117	Model C
1	OHR - # 110Payroll Unit Across Stairwell # 1	Model C
1	Medicaid Outside cube 122	Model C
1	Medicaid Outside cube 119	Model C
1	OHR Outside Rm 114B	Model C
1	OHR Outside Rm 109	Model C
1	WIC Outside Rm 103	Model C
1	Medicaid - 136HAcross Freight Elevator	Model C
1	Medicaid Outside cube 137	Model C
1	Medicaid cube 133	Model C
1	Medicaid Outside cube 130	Model C
1	Medicaid Outside Rm 128	Model C
1	OHR Outside Rm 112	Model D
1	Medicaid Copy cube near Rm 127	Model D
2	# 205-B	Model A
2	# 205-A	Model A
2	Outside Rm 201	Model A
2	Outside of Print Rm next to Rm 216	Model B
2	Outside Rm 203	Model B
2	Opposite Rm 224	Model B
2	# 205-B	Model B
2	Near # 214-A	Model B
2	# 299 Back Wall Next to Column	Model C
2	Outside cube 299	Model C
2	# 200	Model C
2	# 215-A	Model C
2	# 299	Model C
2	# 226-A	Model C
2	# 230	Model C
2	Outside Rm 203	Model C
2	# 220	Model C
2	Outside 209	Model C
2	Break Area near # 211-C	Model C

Floor	Location - 201 W. Preston Street	Device Model
2	Across Rm # 213	Model C
2	# 214-A	Model C
2	# 229	Model C
2	Copy Room next to Rm. 216	Model D
2	Opposite Rm 224	Model D
2	# 205-B	Model D
2	# 209-D	Model C
3	IDEHA Outside 317	Model A
3	IDEHA Outside 317	Model B
3	FHA Outside Rm 306 Print area	Model B
3	FHA In Aisle Outside Rm 303	Model B
3		
3	IDEHA - # 335 Outside Freight Elevator IDEHA In Aisle Outside Rm 330	Model B
3		Model B
	IDEHA Noor Column Outside Rm 222	Model B
3	IDEHA Near Column Outside Rm 323	Model B
3	# 315	Model B
	IDEHA Outside 319	Model C
3	FHA# 315 Across Stairwell # 2	Model C
3	FHA Outside # 315-B	Model C
3	FHA# 308	Model C
3	FHA outside # 314	Model C
3	FHA# 307 Outside Stairwell # 1	Model C
3	FHA Outside Rm 306-E	Model C
3	FHA outside # 306	Model C
3	FHA# 305 Across from Stairwell # 1	Model C
3	FHA In Aisle Outside Rm 303	Model C
3	IDEHA - # 335 Outside Freight Elevator	Model C
3	IDEHA In Aisle Outside Rm 332	Model C
3	IDEHA In Aisle Outside Rm 330	Model C
3	IDEHA near Column Outside Rm 323	Model C
3	IDEHA outside # 322	Model C
3	IDEHA Near Rm 322	Model C
3	# 324	Model C
3	CMCH # 309	Model C
3	FHA Outside Rm 306 Print Area	Model D
3	IDEHA - # 327Print Room	Model D
3	FHA By Women's Bathroom Print Cube	Model E
4	DDA Outside cube 422-B	Model A
4	DDA# 417-A	Model A
4	OPASS Outside Rm 416A	Model A
4	Outside Rm 105Wic	Model A
4	DDA Print cube outside Rm 417	Model B
4	OIT Outside Rm 416	Model B
4	# 410 OIT	Model B
4	Print Area Outside Rm 403	Model B
4	FHA - # 429Across Freight Elevator	Model B
4	FHA Print Cube # 427-B 010	Model B

Floor	Location - 201 W. Preston Street	Device Model	
4	FHA Print/Mail cube down aisle from Rm 422-C	Model B	
4	Wic Outside Rm 105	Model B	
4	DDA Outside Rm 420	Model C	
4	DDA Print cube outside Rm 417	Model C	
4	OPASS Outside Rm 416D	Model C	
4	OIT Outside Rm 415	Model C	
4	Medicaid Outside cube 409-A	Model C	
4	Medicaid Outside cube 409-A	Model C	
4	# 405-B	Model C	
4	Print Area Outside Rm 403	Model C	
4	FHA Across Freight Elevator	Model C	
4	FHA - Oral Health# 424	Model C	
4	FHA Outside Rm 423A	Model C	
4	FHA Outside cube 423A-9	Model C	
4	# 407	Model C	
4	OIT Outside Rm 416	Model D	
4	FHA Print Cube # 424	Model D	
4	FHA Print Cube # 424  FHA Print/Mail cube down aisle from Rm 422-C	Model D	
5	OIG near Rm 522	Model A	
5			
5	5th Floor Outside Freight Elevator	Model B	
	# 5190IG Print Area	Model B	
5	# 524 Print area	Model B	
5	Secretary's Suite	Model B	
5	# 546-K	Model C	
5	Office (BMO)Rm 545B	Model C	
5	5th Floor Accounting #541	Model C	
5	5th Floor# 538	Model C	
5	# 514 - E	Model C	
5	# 511 - A	Model C	
5	5th Floor OIG # 519	Model C	
5	5th Floor# 524	Model C	
5	5th Floor Secretary's Suite	Model C	
5	BMO# 545 - C	Model C	
5	Outside 505D	Model C	
5	Outside 535B	Model C	
5	Outside Rm 515	Model D	
5	5th Floor Outside Freight Elevator	Model D	
5	# 500 – A Receptionist Elevator Lobby area	Model D	
Floor	Location - 300 W. Preston Street	Device Model	
300 - 2	OAG - 202	Model A	
300 - 2	OAG - 207	Model A	
300 - 2	OAG - 202Print Rm.	Model B	
300 - 2	OP&R - 201outsideConference Room	Model B	
300 - 2	OAG - 207	Model C	
300 - 2	OAG - 210next to door	Model C	
300 - 2	OP&R - 201Copy Area	Model C	

Floor	Location - 201 W. Preston Street		Device Model	
300 - 2	OP&R - 201out	OP&R - 201outsideConference Room		
300 - 2	OAG - 202Print Rm.		Model D	
300 - 3	OAG - 302outs	OAG - 302outside 302-20		
300 - 3	OAG - 302rear	OAG - 302rear of room302-23		
300 - 3	OAG - 302	OAG - 302		
300 - 3	OAG - 302outs	OAG - 302outside 302-16		
300 - 3	OAG - 306	OAG - 306		
300 - 3	OAG outside 30	OAG outside 302-4		
300 - 3	OAG - 302rear	OAG - 302rear of room302-23		
300 - 4	DOR - 401Front Copy Cube		Model A	
300 - 4	DOR - 401	DOR - 401		
300 - 4	FHA Outside 410B		Model B	
300 - 4	DOR - 401		Model C	
300 - 4	FHA Outside 41	FHA Outside 410B		
300 - 4	FHA - 410Rear Copy Room across from 410-3		Model D	
300 - 402	DOR # 402		Model C	
Model		Total Quantity Deployed		
Model A		35		
Model B		40		
Model C		102		
Model D		20		
Model E		2		
Totals	199	· · · · · · · · · · · · · · · · · · ·		