

**MDH EHR - RFP Questions and Answers May 15, 2020 FINAL**

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| 1                        | Pharmacy Requirements: Maintain Patient Data Section – 5.14 – what criteria or rule is in place and define the noted difference in the “self-med” process and would there be a delay in validation of time given?                                                                                                                                                                         | Not needed for response                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                         |                |                         |                |                      |          |                        |              |                         |                |                          |                |                         |             |              |              |              |                 |                |                |                 |                |                        |                |                     |                |                |                |                |             |      |        |
| 2                        | Will all sites be implementing a laboratory information system, whether or not there are instrument interfaces?                                                                                                                                                                                                                                                                           | Yes                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                         |                |                         |                |                      |          |                        |              |                         |                |                          |                |                         |             |              |              |              |                 |                |                |                 |                |                        |                |                     |                |                |                |                |             |      |        |
| 3                        | Will the system require faxing of results directly from the LIS or will all results go to the HIS for distribution?                                                                                                                                                                                                                                                                       | Either is acceptable                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                         |                |                         |                |                      |          |                        |              |                         |                |                          |                |                         |             |              |              |              |                 |                |                |                 |                |                        |                |                     |                |                |                |                |             |      |        |
| 4                        | Will Anatomic Pathology functionality be needed?                                                                                                                                                                                                                                                                                                                                          | No                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                         |                |                         |                |                      |          |                        |              |                         |                |                          |                |                         |             |              |              |              |                 |                |                |                 |                |                        |                |                     |                |                |                |                |             |      |        |
| 5                        | Can MDH please provide the number of DSM-5 licenses required?                                                                                                                                                                                                                                                                                                                             | No needed for response                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                         |                |                         |                |                      |          |                        |              |                         |                |                          |                |                         |             |              |              |              |                 |                |                |                 |                |                        |                |                     |                |                |                |                |             |      |        |
| 6                        | If the external pharmacies use NCPDP as the interface method, do they support the new 2017.07.1 version of the standard that has been mandated by federal law for retail, or the older 10.6 version?                                                                                                                                                                                      | Not needed for response                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                         |                |                         |                |                      |          |                        |              |                         |                |                          |                |                         |             |              |              |              |                 |                |                |                 |                |                        |                |                     |                |                |                |                |             |      |        |
| 7                        | Section 3.3.3.A states that “Deliverable invoices shall be accompanied by notice(s) of acceptance issued by the State for all invoices submitted for payment. Payment of invoices will be withheld if a signed DPAF is not submitted.” For items of work for which there is annual pricing and billed in equal monthly installments, is the Contractor required to provide a signed DPAF? | Yes, contractor will still need to submit a DPAF with every invoice, including one that confirms services were met based on predetermined service level agreements. MDH will sign off on the SLAs monthly by facility.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                         |                |                         |                |                      |          |                        |              |                         |                |                          |                |                         |             |              |              |              |                 |                |                |                 |                |                        |                |                     |                |                |                |                |             |      |        |
| 8                        | Would you be able to provide a Total or a Per Facility Net Patient Revenue (NPR) figure or what is sometimes referred to as a Net Client Revenue figure for the 12 MDH facilities listed in the RFP? This is for budgetary pricing purposes.                                                                                                                                              | <table border="0"> <tr> <td>DEERS HEAD HOSPITAL CTR</td> <td>\$2,044,281.25</td> </tr> <tr> <td>WESTERN MD HOSPITAL CTR</td> <td>\$4,346,275.82</td> </tr> <tr> <td>CROWNSVILLE (CLOSED)</td> <td>\$941.00</td> </tr> <tr> <td>EASTERN SHORE HOSP CTR</td> <td>\$898,611.17</td> </tr> <tr> <td>SPRINGFIELD HOSP CENTER</td> <td>\$4,721,501.38</td> </tr> <tr> <td>SPRING GROVE HOSP CENTER</td> <td>\$4,818,316.75</td> </tr> <tr> <td>C T PERKINS HOSP CENTER</td> <td>\$78,672.71</td> </tr> <tr> <td>FINAN CENTER</td> <td>\$790,216.98</td> </tr> <tr> <td>HOLLY CENTER</td> <td>\$10,336,475.47</td> </tr> <tr> <td>POTOMAC CENTER</td> <td>\$4,449,182.45</td> </tr> <tr> <td>WESTERN MD SNCF</td> <td>\$1,949,526.09</td> </tr> <tr> <td>DEERS HEAD CENTER ICFA</td> <td>\$3,041,179.84</td> </tr> <tr> <td>RICA BALTIMORE CITY</td> <td>\$6,911,327.90</td> </tr> <tr> <td>RICA ROCKVILLE</td> <td>\$4,478,196.08</td> </tr> <tr> <td>DOM CARE FINAN</td> <td>\$46,934.57</td> </tr> <tr> <td>SETT</td> <td>\$0.00</td> </tr> </table> | DEERS HEAD HOSPITAL CTR | \$2,044,281.25 | WESTERN MD HOSPITAL CTR | \$4,346,275.82 | CROWNSVILLE (CLOSED) | \$941.00 | EASTERN SHORE HOSP CTR | \$898,611.17 | SPRINGFIELD HOSP CENTER | \$4,721,501.38 | SPRING GROVE HOSP CENTER | \$4,818,316.75 | C T PERKINS HOSP CENTER | \$78,672.71 | FINAN CENTER | \$790,216.98 | HOLLY CENTER | \$10,336,475.47 | POTOMAC CENTER | \$4,449,182.45 | WESTERN MD SNCF | \$1,949,526.09 | DEERS HEAD CENTER ICFA | \$3,041,179.84 | RICA BALTIMORE CITY | \$6,911,327.90 | RICA ROCKVILLE | \$4,478,196.08 | DOM CARE FINAN | \$46,934.57 | SETT | \$0.00 |
| DEERS HEAD HOSPITAL CTR  | \$2,044,281.25                                                                                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                         |                |                         |                |                      |          |                        |              |                         |                |                          |                |                         |             |              |              |              |                 |                |                |                 |                |                        |                |                     |                |                |                |                |             |      |        |
| WESTERN MD HOSPITAL CTR  | \$4,346,275.82                                                                                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                         |                |                         |                |                      |          |                        |              |                         |                |                          |                |                         |             |              |              |              |                 |                |                |                 |                |                        |                |                     |                |                |                |                |             |      |        |
| CROWNSVILLE (CLOSED)     | \$941.00                                                                                                                                                                                                                                                                                                                                                                                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                         |                |                         |                |                      |          |                        |              |                         |                |                          |                |                         |             |              |              |              |                 |                |                |                 |                |                        |                |                     |                |                |                |                |             |      |        |
| EASTERN SHORE HOSP CTR   | \$898,611.17                                                                                                                                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                         |                |                         |                |                      |          |                        |              |                         |                |                          |                |                         |             |              |              |              |                 |                |                |                 |                |                        |                |                     |                |                |                |                |             |      |        |
| SPRINGFIELD HOSP CENTER  | \$4,721,501.38                                                                                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                         |                |                         |                |                      |          |                        |              |                         |                |                          |                |                         |             |              |              |              |                 |                |                |                 |                |                        |                |                     |                |                |                |                |             |      |        |
| SPRING GROVE HOSP CENTER | \$4,818,316.75                                                                                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                         |                |                         |                |                      |          |                        |              |                         |                |                          |                |                         |             |              |              |              |                 |                |                |                 |                |                        |                |                     |                |                |                |                |             |      |        |
| C T PERKINS HOSP CENTER  | \$78,672.71                                                                                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                         |                |                         |                |                      |          |                        |              |                         |                |                          |                |                         |             |              |              |              |                 |                |                |                 |                |                        |                |                     |                |                |                |                |             |      |        |
| FINAN CENTER             | \$790,216.98                                                                                                                                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                         |                |                         |                |                      |          |                        |              |                         |                |                          |                |                         |             |              |              |              |                 |                |                |                 |                |                        |                |                     |                |                |                |                |             |      |        |
| HOLLY CENTER             | \$10,336,475.47                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                         |                |                         |                |                      |          |                        |              |                         |                |                          |                |                         |             |              |              |              |                 |                |                |                 |                |                        |                |                     |                |                |                |                |             |      |        |
| POTOMAC CENTER           | \$4,449,182.45                                                                                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                         |                |                         |                |                      |          |                        |              |                         |                |                          |                |                         |             |              |              |              |                 |                |                |                 |                |                        |                |                     |                |                |                |                |             |      |        |
| WESTERN MD SNCF          | \$1,949,526.09                                                                                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                         |                |                         |                |                      |          |                        |              |                         |                |                          |                |                         |             |              |              |              |                 |                |                |                 |                |                        |                |                     |                |                |                |                |             |      |        |
| DEERS HEAD CENTER ICFA   | \$3,041,179.84                                                                                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                         |                |                         |                |                      |          |                        |              |                         |                |                          |                |                         |             |              |              |              |                 |                |                |                 |                |                        |                |                     |                |                |                |                |             |      |        |
| RICA BALTIMORE CITY      | \$6,911,327.90                                                                                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                         |                |                         |                |                      |          |                        |              |                         |                |                          |                |                         |             |              |              |              |                 |                |                |                 |                |                        |                |                     |                |                |                |                |             |      |        |
| RICA ROCKVILLE           | \$4,478,196.08                                                                                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                         |                |                         |                |                      |          |                        |              |                         |                |                          |                |                         |             |              |              |              |                 |                |                |                 |                |                        |                |                     |                |                |                |                |             |      |        |
| DOM CARE FINAN           | \$46,934.57                                                                                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                         |                |                         |                |                      |          |                        |              |                         |                |                          |                |                         |             |              |              |              |                 |                |                |                 |                |                        |                |                     |                |                |                |                |             |      |        |
| SETT                     | \$0.00                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                         |                |                         |                |                      |          |                        |              |                         |                |                          |                |                         |             |              |              |              |                 |                |                |                 |                |                        |                |                     |                |                |                |                |             |      |        |
| 9                        | What should we do if we don’t have all of the numbers that we need to estimate costs or outcomes?                                                                                                                                                                                                                                                                                         | Internal numbers are fluid and change often. Please use the numbers that we have provided. If necessary, simply list any assumptions that you have made to arrive at your conclusions so that we can clearly assess how you arrived there.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                         |                |                         |                |                      |          |                        |              |                         |                |                          |                |                         |             |              |              |              |                 |                |                |                 |                |                        |                |                     |                |                |                |                |             |      |        |