

Prepared for: Maryland Department of Health
Office of Population Health Improvement

March 22, 2023

Local Health Department Billing Manual Training

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Your Speaker



Kem Tolliver holds dual Bachelor of Science degrees in Healthcare Administration and Organizational Management; Summa Cum Laude and Magna Cum Laude respectively. Certifications include: Certified Medical Practice Executive (CMPE), Certified Professional Coder (CPC) and Certified Medical Office Manager (CMOM).

Kem is the co-author of, “Revenue Cycle Management: Don’t Get Lost in the Financial Maze” published by MGMA® ISBN: 978-1-56829-677-7. Medical practices managed by Kem have received MGMA® “Better Performing Practice” distinctions in the areas of Accounts Receivable and Collections. In a desire to lead, Kem served on the Board of Directors of MD MGMA as the Chair of the Practice Management Committee, Chair of the Government Affairs Committee. She received MD MGMA’s 2016 Outstanding Service Award and was the 2018 State of Maryland ACMPE Certification Rep.

She has been instrumental in collaborating with MedChi The Maryland State Medical Society on member practice improvements and to provide testimony and guidance on healthcare legislation within the Maryland General Assembly. Kem served as a member of Maryland’s 2018 General Assembly House of Delegates – Health & Government Operations Prior Authorization special session workgroup.

Kem provides state-wide risk management training programs for Medical Mutual Insurance policy holders. She serves as a SME for: Henry Health start-up behavioral-telehealth app, Ability Networks-An Inovalon Company and Zane Networks. She was an Adjunct Professor of Revenue Cycle at Catonsville Community College.

Ms. Tolliver is the President of PG County, MD chapter of AAPC, co-Founder of Prince George’s County Practice Manager’s Association and serves on the Novitas JL Carrier Advisory Committee.

From 2017-2018, Kem served on the Board of Directors for Laurel Regional Hospital. She was a Mentor for the Prince George’s County Public School’s 2018 PTECH Health Innovation Program. Kem served on the Totally Linking Care-Maryland Advisory Council and was a faculty member for Beyond the Exam Room.

The State of Maryland Governor’s awarded Kem with Volunteer Service Certificate for 2015-2018. Nexus Health, Fort Washington Medical Center nominated her for the 2016 Community Health Award. Kem was awarded the Heart to Hand, Inc. 2019 Heart of Gold Award for 501 (c) (3) community based public health medical practice leadership.

Learning Objectives

1. Overview of Revised LHD Billing Manual
2. No Surprises Act Summary
3. 2023 CMS Final Rule
4. LHD Survey
5. Staying Connected with MRCS

Billing Manual Sections

The LHD Billing Manual provides information in the following sections:

1. [COVID-19 Billing and Coding Information](#)
2. [Maryland General Billing Information](#)
3. [Billing Foundation Resources](#)
4. [Revenue Cycle Management](#)
5. [Local Health Department Programs and Services](#)
6. [Billing Software Resources](#)
7. [Maryland Payers Billing Guidelines](#)
8. [Credentialing, Contracting, and Fee Schedules](#)
9. [Compliance](#)
10. [Coding and Medical Record Documentation](#)
11. [Telehealth Coding and Billing Resources](#)
12. [Archive](#)

LHD Billing Manual Overview

<https://health.maryland.gov/pophealth/Pages/LHD-Billing-Manual-Main-Page.aspx>

Upcoming Events



2 Training Programs for 2023

Preregistration is not required, but is recommended. The Maryland Department of Health will facilitate training programs for Local Health Departments (LHDs) that will be conducted by Medical Revenue Cycle Specialists (MRCS). This training is offered to support billing and related efforts of all LHDs via live webinars.

Monthly Q & A for 2023

Monthly Office Hour Q & A With Medical Revenue Cycle Specialists

The Maryland Health Department will facilitate Local Health Departments (LHDs) ability to ask questions and receive answers to billing and related information. The Monthly Office Hour is a time set on the 1st Wednesday of each month in which LHDs may communicate directly with the Medical Revenue Cycle Specialists (MRCS) team.

<https://health.maryland.gov/pophealth/Pages/Upcoming-Events-Home-Page.aspx>

Frequently Asked Questions



Expect Responses
within 24-48 Hours
depending upon
investigation required

<https://health.maryland.gov/pophealth/Pages/LHD-Billing-Manual-FAQs.aspx>

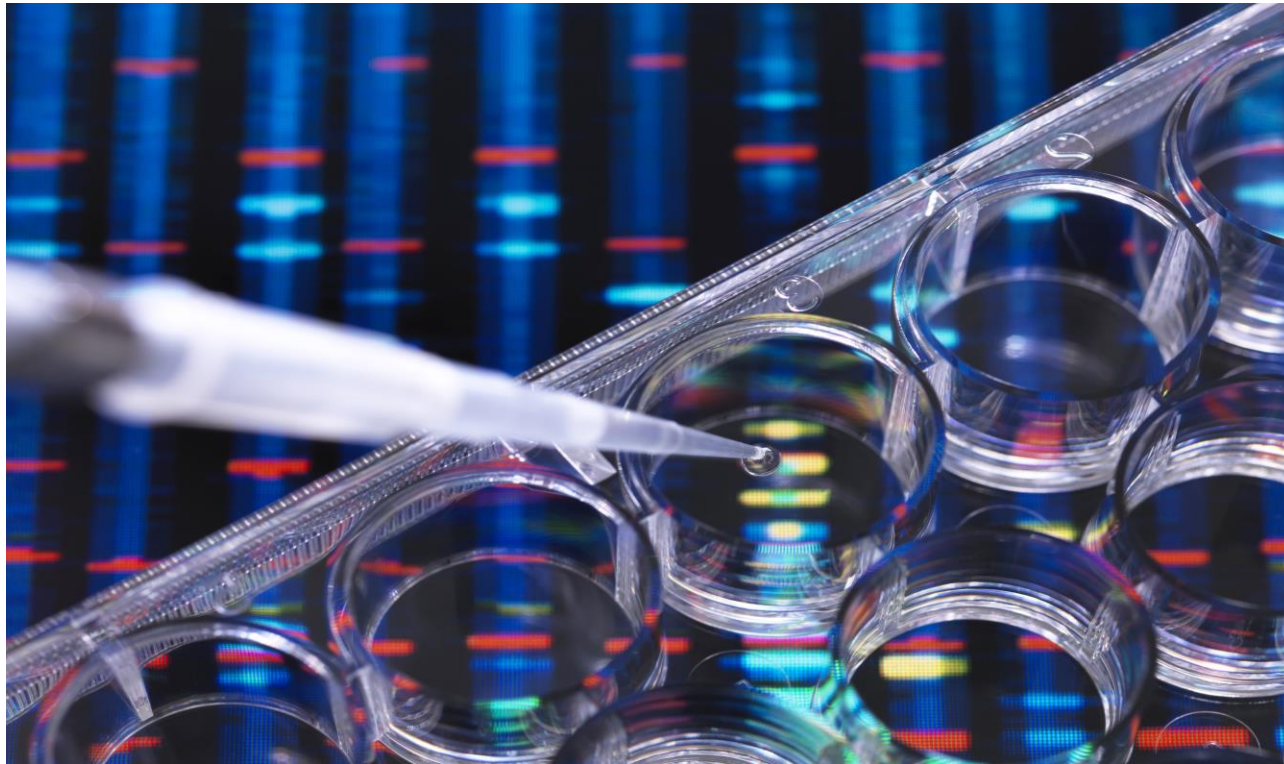
Find A Resource

Document Title	Date	Expiration	Description	Source
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Can't find what you're looking for in the other sections? This general Information section contains general information about programs, services, and billing.

<https://health.maryland.gov/pophealth/Pages/Find-a-Resource.aspx>

Trending Hot Topics



<https://health.maryland.gov/pophealth/Pages/Trending-Hot-Topics.aspx>

Audience Questions/Comments

What is the No Surprises Act



This rule provides protections for patient which regulate the balance billing process and create new ways for patients to understand their financial responsibilities.

This act went into effect on **January 1, 2022.**

Surprise Billing Defined



HHS defines surprise medical billing, or balance billing, as follows:

“When patients receive care from **out-of-network providers or facilities and the service costs are not fully covered** by the patient’s insurance provider”

Compliance Components



Billing Compliance

This section regulates the definition of a surprise bill, which facilities/provider types it applies to, and any services that are not included under this mandate, as well as IDR Process



Price Transparency

This component defines the provider's responsibility to provide cost information to the patient in advance, including alternative options available



Patient Protection

Notably, if surprise medical bills (as defined by HHS) are issued to patients, the patient will be held harmless, and the facility may be at risk for violating this rule

No Surprises Act

Requirements to Balance Bill

- Patients must be made aware that care being provided is out of network
- Notify patients if there are other in-network providers at the facility
- Inform patients of estimated cost of care

Balance Billing Disclosure Document

- There are specific requirements for timing to be given to patients
- Information included within the document

Excluded Non- Ancillary Out of Network Providers

- Emergency Medicine
- Anesthesiology
- Pathology, Radiology, Laboratory
- Neonatology Services
- Items & services provided by Assistance Surgeons, Hospitalists and Intensivists

ERISA & No Surprises Act

- Self-Funded Plans are **NOT** generally regulated by the state, and this did not change with the No Surprises Act
- HHS recognized that under ERISA, the federal requirements related to balance billing would generally apply to all self-funded plans, however:
 - HHS created an exception in states where self-funded plans can opt-in and comply with state processes
 - In states with the above exceptions, self-funded plans can voluntarily opt-in to state laws that provide for a method of determining cost sharing

Provided by MGMA

Price Transparency



- This means giving patients all the information they need to make an informed decision on out-of-network care so that they can avoid large surprise bills
- The goals are to improve patient's understanding of:
 - The total cost of care
 - Provider networks
 - Insurance plan cost sharing

Good Faith Estimates (GFE)



Effective **1/1/22**, the GFE must be provided to these patients

Good faith estimates apply to:

- All uninsured patients
- Insured patients who do not plan to submit claims to insurance
- Self-pay patients

What is the GFE



This is a document to be provided to patients which identifies

- (1) The cash price for services
- (2) Less any discounts and
- (3) Reflects the total cost of care by the provider for that period of care.

In this definition, period of care means the day or multiple days in which the primary service is performed and other additional services that would likely be done alongside the primary item or service.

GFE: Who & When



Who. The requirement to provide a GFE applies to **all** physicians or other healthcare providers who act within the scope of practice of that provider's license or certification.

- Per [CMS](#): These requirements don't apply to people with coverage through programs like Medicare, Medicaid, Indian Health Services, Veterans Affairs Health Care, or TRICARE. These programs have other protections against high medical bills.

When. The GFE must be provided to a patient prior to all scheduled services or when requested if the patient is shopping for care.

- If the service is scheduled more than 10 days in advance, the provider must provide the FTE within 3 business days.
- If the item/service is scheduled within 3 business days in advance, the GFE must be provided within 1 business day

GFE: What to Include



- Patient's name and Date of Birth
- Date of scheduled services
- Name, NPI, and TIN of provider, states and facility location of care
- Total Cost of Care for the period of care
- Itemized list and description of expected services with service codes
- Itemized list of related diagnosis codes and descriptions
- All associated and anticipated charges
- Disclaimer that there may be additional services which would be scheduled separately that are not reflected
- Disclaimer that this information is only an estimate
- Disclaimer that informs patient about their right to initiate a dispute resolution process
- Disclaimer that the GFE is not a contract
- It should not exceed a scope of 12 months

***Note:** If a patient requests a GFE prior to scheduling, the GFE must be given to the patient again once scheduled

GFE Template

This ten-page document includes the information and form template required to begin the GFE process right away. There have templated out sections for three providers/facilities to start and providers can add on to that as needed.

Download this toolkit and educate staff right away to ensure compliance.

OMB Control Number [XXXX-XXXX]
Expiration Date [MM/DD/YYYY]

Appendix 2

Standard Form: "Good Faith Estimate for Health Care Items and Services" Under the No Surprises Act
(For use by health care providers no later than January 1, 2022)

Under Section 2799B-6 of the Public Health Act, health care providers are required to provide a good faith estimate to patients who are not enrolled in a plan or coverage that includes health care items and services. This form may be used by the health care provider or a Federal health care program but not seeking to file a claim with their plan or coverage both or health care items and services. This form may be used by the health care provider or a Federal health care program but not seeking to file a claim with their plan or coverage both or health care items and services. To use this model notice, the provider or facility must first determine if the patient is eligible for the model notice to be provided as a means of facilitating some form of notice, including the provision of a patient-provider dispute resolution process. **NOTE:** The information provided in these summary of technical legal standards. It is formal policy guidance upon which it is based, regulations, and other interpretive material available.)

Health care providers and facilities should provide this information to patients.

Paperwork Reduction Act Statement
According to the Paperwork Reduction Act, this information collection is estimated to average 15 minutes per response, including reviewing instructions, searching existing data sources, gathering the necessary data, reviewing the collection of information, and reviewing the collection of information. If you have comments on this information collection, please write or call the Office of Management and Budget, Paperwork Project Director, (202) 395-6974.

OMB Control Number [XXXX-XXXX]
Expiration Date [MM/DD/YYYY]

[NAME OF CONVENING PROVIDER OR CONVENING FACILITY]
Good Faith Estimate for Health Care Items and Services

Patient

Patient First Name _____

Patient Date of Birth _____

Patient Identification Number _____

Patient Mailing Address

Street or PO Box _____

City _____

State _____ ZIP Code _____

Phone _____

Email Address _____

Patient's Contact Information _____

Patient Diagnosis

Primary Service Code _____

Patient Primary Diagnosis _____

Patient Secondary Diagnosis _____

If scheduled, list the date(s) the Primary Service or Item will be provided:

Check this box if the service or item is scheduled for a date other than the date of the bill.

OMB Control Number [XXXX-XXXX]
Expiration Date [MM/DD/YYYY]

[Provider/Facility 1] Estimate

Provider/Facility Name _____ Provider/Facility Type _____

Street Address _____

City _____ State _____ ZIP Code _____

Contact Person _____ Phone _____ Email _____

National Provider Identifier _____ Taxpayer Identification Number _____

Details of Services and Items for [Provider/Facility 1]

Service/Item	Address where service/item will be provided (Street, City, State, ZIP)	Diagnosis Code (ICD code)	Service Code (Service Code Type: Service Code Number)	Quantity	Expected Cost

Total Expected Charges from [Provider/Facility 1] \$

Additional Health Care Provider/Facility Notes _____

OMB Control Number [XXXX-XXXX]
Expiration Date [MM/DD/YYYY]

[Provider/Facility 2] Estimate

Provider/Facility Name _____ Provider/Facility Type _____

Street Address _____

City _____ State _____ ZIP Code _____

Contact Person _____ Phone _____ Email _____

National Provider Identifier _____ Taxpayer Identification Number _____

Patient Protections



Patient Dispute Resolution



If the GFE provided to the patient is exceeded by a substantial amount, the patient has the right by law to seek resolution:

- This Act defines a substantial amount as \$400 or more
- Notably, this threshold remains the same regardless if additional unforeseen services were added to the plan of care after the GFE was provided.
- HHS will choose up to three Selected Dispute Resolution Entities (SDREs) in 2022 to resolve claims between patients and providers
- They will establish a portal online for patients to submit disputes with an administrative processing fee of \$25

Patient Provider Dispute Resolution Form

This 5-page form is what the patient would complete to initiate a dispute. The first three questions are qualifier questions. A “no” for any of these will require them to reach out directly to CMS for more information or to the provider to negotiate the bill.

OMB Control Number XXXX-XXXX
Expiration Date MM/DD/YYYY

APPENDIX 4

Patient-Provider Dispute Resolution Form

Find out if you qualify for the dispute resolution process

This form is only for people who do not have health insurance or who decided not to use insurance for their medical care.		
Did your health care provider give you a Good Faith Estimate for the item or service?	Yes <input type="checkbox"/>	No <input type="checkbox"/>
Is the bill for your health care provider at least \$400 more than the Good Faith Estimate?	Yes <input type="checkbox"/>	No <input type="checkbox"/>
Is the date on the top of the bill within the last 120 calendar days (about 4 months)?	Yes <input type="checkbox"/>	No <input type="checkbox"/>

If you answered **NO** to any of these questions:

- You do not qualify for the dispute resolution process. Please contact your health care provider to negotiate your bill and ask for financial assistance.
- If you think you should have been given a Good Faith Estimate or have other questions, please visit www.cms.gov/nosurprises or call [insert HHS number]

If you answered **YES** to **ALL** of these questions:
You qualify for the dispute resolution process. Please complete the rest of this form.

Note: While the dispute resolution process is happening, you can still ask your health care provider for a lower bill.

CMS Provider Toolkit

- Right to receive a GFE of Expected Charges Notice (to post)
- GFE Template
- SDRE Declining Eligibility or Need More Information Notice
- PPDR – Dispute Initiation Form
- HHS – Appendix SDR Entity Certification Data Elements
- HHS – Appendix Vendor Management (VM) Data Elements
- HHS – Appendix PPDR Data Elements for Patients and Providers
- PPDR – SDRE Determination Notice
- PPDR – SDRE Selection Notice
- PPDR – Payment Settlement Form
- HHS – Appendix – Good Faith Estimate Data Elements
- HHS – PRA Supporting Statement

<https://www.cms.gov/regulations-and-guidance/legislation/paperworkreductionactof1995pra-listing/cms-10791>

Resources

- CMS “No Surprises”
 - www.cms.gov/nosurprises
- AMA “[Summary](https://www.ama-assn.org/system/files/ama-summary-nsa-interim-final-rule-part-2.pdf) of Interim Final Rule (Part 2)”
 - <https://www.ama-assn.org/system/files/ama-summary-nsa-interim-final-rule-part-2.pdf>
- MGMA “[Implementing](https://www.mgma.com/resources/government-programs/implementing-the-no-surprises-act-federal-regulati) the No Surprises Act”
 - <https://www.mgma.com/resources/government-programs/implementing-the-no-surprises-act-federal-regulati>
- CMS’ [list](https://www.cms.gov/nosurprises/Help-resolve-payment-disputes/certified-IDRE-list) of certified IDR Entities
 - <https://www.cms.gov/nosurprises/Help-resolve-payment-disputes/certified-IDRE-list>
- HHS GFE Sample
 - <https://www.omb.report/icr/202109-0938-015/doc/original/115257801.pdf>

Now What?

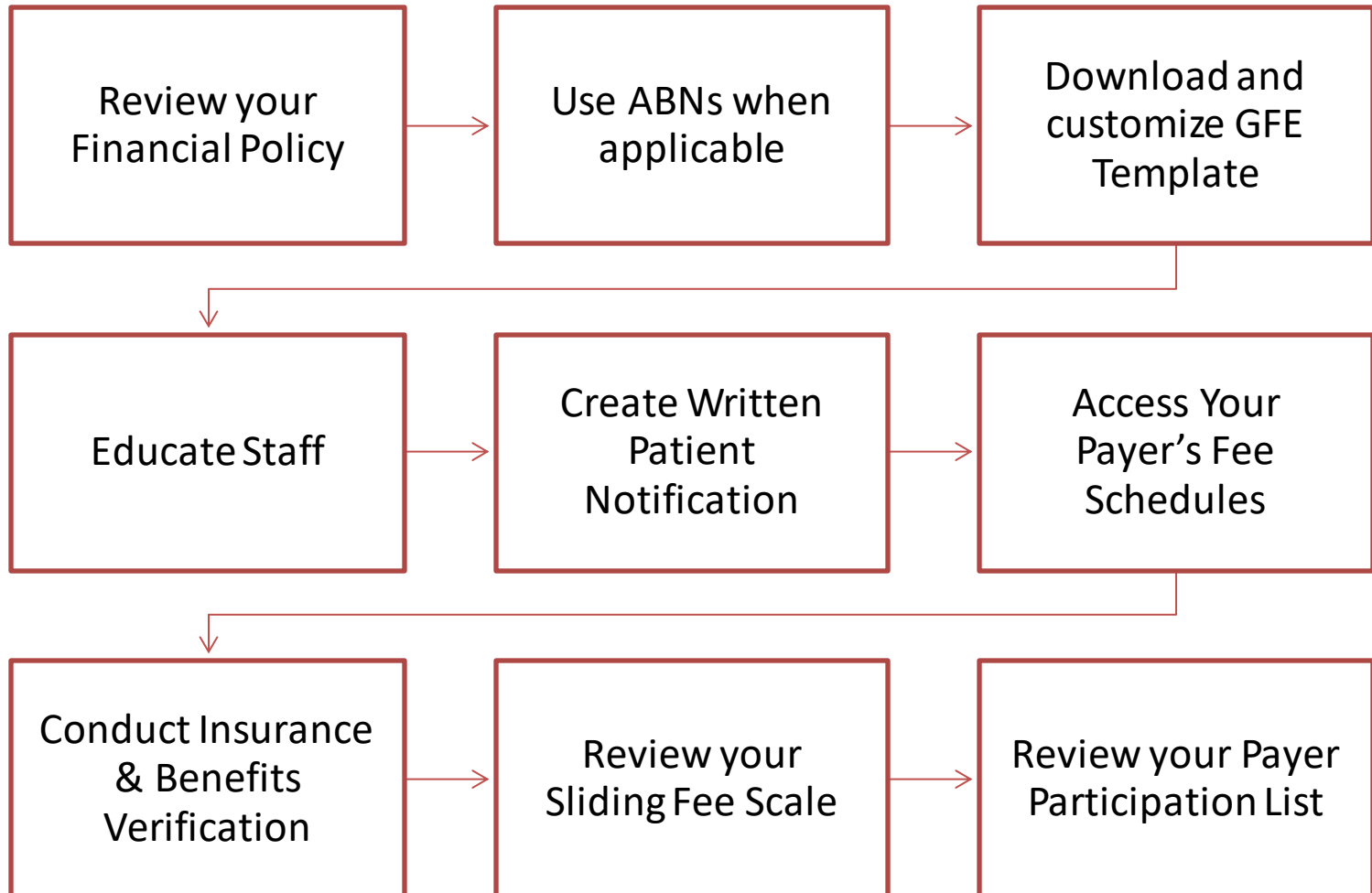


Charge Description Master (CDM)

CPT Codes	Description	Charge
99203	NP L3	145.00
99204	NP L4	220.00
99205	NP L5	250.00
99213	Estab L3	100.00
99214	Estab L4	125.00
99215	Estab L5	150.00
93000	EKG w/Interp	50.00
94010	Spiro w/TC mod	50.00
99354	Prolonged / 1 st hr	160.00
99490	CCM 20 min	75.00
99491	CCM 30 in	120.00
99495	TCM Med complex	200.00
99496	TCM High complex	300.00

- Rates for Services
- Use a Uniform CDM for all payers
- Update in PM Annually

Internal Modernization for NSA



Audience Questions/Comments

CMS 2023 Final Rule

2023 MEDICARE REIMBURSEMENT & FEE SCHEDULES



2023 Conversion Factor



CONVERSION FACTOR (CF)							
2016	2017	2018	2019	2020	2021	2022	2023
\$35.80	\$35.89	\$35.99	\$36.04	\$36.09	\$34.89	\$34.61	\$33.89
Increase	Increase	Increase	Increase	Increase	Decrease	Decrease	DECREASE

Anesthesia Conversion Factor			
2020	2021	2022	2023
\$22.20	\$20.05	\$20.93	\$20.61



Medicare Physician Payment Formula

$[(\text{Work RVU} \times \text{Work GPCI}) + (\text{PE RVU} \times \text{PE GPCI}) + (\text{MP RVU} \times \text{MP GPCI})] \times \text{CF} = \text{Medicare Physician Payment}$

Work Relative Value Unit X Work Geographic Practice Cost Indices

+

Practice Expense Relative Value Unit X Practice Expense Geographic Practice Cost Indices

+

Malpractice Relative Value Unit X Malpractice Geographic Practice Cost Indices

X

Conversion Factor

÷

MIPS or AAPM

X

Sequestration

=

Medicare Physician Payment

Fee Schedule



CPT Codes	Charge	Medicare	Payer #1	Payer #3
99203	145.00	117.01	125.00	110.00
99204	220.00	177.92	190.00	185.00
99205	250.00	223.39	239.00	200.00
99213	100.00	80.46	70.00	65.00
99214	125.00	117.58	119.00	115.00
99215	150.00	157.40	160.00	125.00
93000	50.00	18.65	25.00	30.00
94010	50.00	30.06	Not listed	25.00
99354	160.00	139.94	32.00	125.00
99490	75.00	44.88	38.00	41.00
99491	120.00	88.83	100.00	85.00
99495	200.00	177.78	150.00	150.00
99496	300.00	250.82	275.00	225.00

- Established by the Payer
- Payer Assigns CPT/HCPCS Codes
- Payer uses formulas to establish rates
- Upload to PM Software for Payment Posting

Novitas JL MAC Fee Schedule Access

Check our local Medicare fee schedules using the following steps:

- www.novitas-solutions.com
- Select: Part B: Physicians & other healthcare professionals
- Accept Terms and Conditions
- Select: Fee Schedules
- Select: Search & Download Fee Schedules



Localities for Jurisdiction L (JL)

Locality #	State	Fee Schedule Area	Counties
01	DC	DC + MD/VA Suburbs	District of Columbia, Alexandria City, Arlington
01	MD	Baltimore / Surrounding Counties	Anne Arundel, Baltimore, Baltimore City, Carroll, Harford, Howard
99	MD	Rest of State	All Other Counties EXCEPT Montgomery and Prince George's

Medicare Part B [Change to A]

- JL Home
- Novitasphere Portal
- Appeals
- CERT
- Claims
- Contact Us
- Education & Training
- Electronic Billing-EDI
- Enrollment
- Evaluation & Management
- Frequently Asked Questions
- Fee Schedules
- Home (All Fees)
- Search & Download Fee Schedules
- Flu, Pneumonia, and Hep B Fees
- Local Contractor Pricing
- Forms Catalog
- Join our E-mail Lists
- Medical Policy / LCDs
- Medical Review
- News & Publications
- Self-Service Tools
- Specialties / Services

Physician's Fee Schedule Code Search & Downloads

Search using a single code

Procedure Code: 91300 No Modifier

Date Of Service: 3/16/2021

State: District of Columbia

Locality: DC Metro & MD/VA suburbs (01)

Search Clear

Download the complete Fee Schedule

Year: 2021

State: Choose a state...

Locality: Choose a locality...

File type: PDF

Download

Results

Procedure Code	91300	State	District of Columbia	Modifier	No Modifier
Effective Date	01-01-2021	Locality	DC Metro & MD/VA suburbs (01)	Description	Sarscov2 vac 30mcg/0.3ml im

Please click on the icon for a description of any field or indicator

Fee Schedule Amount

Participating Provider	0.00
Non-Participating Provider	0.00
Limiting Charge Amount	0.00

When performed in a facility setting

Participating Provider	0.00
Non-Participating Provider	0.00
Limiting Charge Amount	0.00

Status Indicators

FEEDBACK

Need Help?

Let's Take a Virtual Fieldtrip to:

www.novitas-solutions.com

CMS 2023 Key Coding Updates

Evaluation & Management Guideline & Definition Updates

Effective 1/1/2023

New descriptor times (where relevant).

Revised interpretive guidelines for levels of medical decision making.

Choice of medical decision making or time to select code level (except for a few families like emergency department visits and cognitive impairment assessment, which are not timed services).

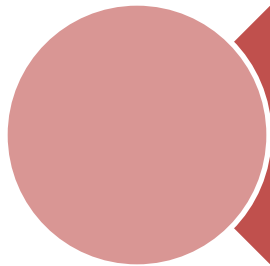
Eliminated use of history and exam to determine code level (instead there would be a requirement for a medically appropriate history and exam).

<https://www.cms.gov/newsroom/fact-sheets/calendar-year-cy-2023-medicare-physician-fee-schedule-final-rule>

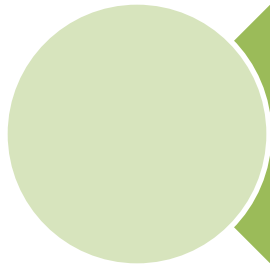
Effective 1/1/2023

- Minimum age for payment and coverage from 50 years old to 45 years old
- Regulatory definition and coverage after a non-invasive stool-based colorectal cancer screening is positive.
- Cost sharing will not apply for either the initial stool test or the follow up colonoscopy

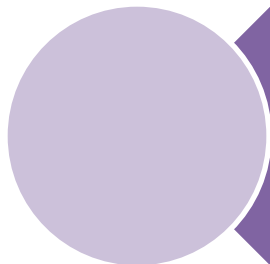
Opioid Treatment Program (OTP) Updates



CMS is finalizing a policy to allow OTP add on code to be furnished via two-way audio-video to initiate buprenorphine treatment



Periodic audio-only assessments when video is not available throughout CY 2023



In accordance with SAMHSA and DEA regs; OTPs can bill CMS for medically necessary services provided in a mobile unit

Medical Decision Making



MEDICAL REVENUE CYCLE SPECIALISTS LLC
Your Practice Transformation Partner

Elements of Medical Decision Making

Level of MDM (Based on 2 out of 3 Elements of MDM)	Number and Complexity of Problems Addressed at the Encounter	Amount and/or Complexity of Data to Be Reviewed and Analyzed *Each unique test, order, or document contributes to the combination of 2 or combination of 3 in Category 1 Below	Risk of Complications and/or Morbidity or Mortality of Patient Management
Straightforward	Minimal <ul style="list-style-type: none"> 1 self-limited or minor problem 	Minimal or none	Minimal risk of morbidity from additional diagnostic testing or treatment
Low	Low <ul style="list-style-type: none"> 2 or more self-limited or minor problems; or 1 stable, chronic illness; or 1 acute, uncomplicated illness or injury; or 1 stable, acute illness; or 1 acute, uncomplicated illness or injury requiring hospital inpatient or observation level of care 	Limited <i>(Must meet the requirements of at least 1 out of 2 categories)</i> Category 1: Tests and documents Any combination of 2 of the following: <ul style="list-style-type: none"> Review of prior external note(s) from each unique source; Review of the result(s) of each unique test; Ordering of each unique test or Category 2 Assessment requiring an independent historian (s)	Low risk of morbidity from additional diagnostic testing or treatment
Moderate	Moderate <ul style="list-style-type: none"> 1 or more chronic illnesses with exacerbation, progression, or side effects of treatment; or 2 or more stable, chronic illnesses; or 1 undiagnosed new problem with uncertain prognosis; or 1 acute illness with systemic symptoms; or 1 acute, complicated injury 	Moderate <i>(Must meet the requirements of at least 1 out of 3 categories)</i> Category 1: Tests, documents, or independent historian(s) Any combination of 3 from the following: <ul style="list-style-type: none"> Review of prior external note(s) from each unique source*; Review of the result(s) of each unique test*; Ordering of each unique test; Assessment requiring an independent historian or	Moderate risk of morbidity from additional diagnostic testing or treatment <i>Examples only:</i> <ul style="list-style-type: none"> Prescription drug management Decision regarding minor surgery with identified patient or procedure risk factors Decision regarding elective major surgery without identified patient or procedure risk factors Diagnosis or treatment significantly limited by social determinants of health

Medical Decision Making



		<p>Category 2: Independent interpretation of tests</p> <ul style="list-style-type: none"> Independent interpretation of a test performed by another physician/other QHP (not separately reported); <p>or</p> <p>Category 3: Discussion of management or test interpretation</p> <ul style="list-style-type: none"> Discussion of management or test interpretation with external physician/other QHP/appropriate source (not separately reportable) 	
High	<p>High</p> <ul style="list-style-type: none"> 1 or more chronic illnesses with severe exacerbation, progression, or side effects of treatment; <p>or</p> <ul style="list-style-type: none"> 1 acute or chronic illness or injury that poses a threat to life or bodily function 	<p>Extensive <i>(Must meet the requirements of at least 2 out of 3 categories)</i></p> <p>Category 1: Tests, documents or independent historian(s)</p> <p>Any combination of 3 from the following:</p> <ul style="list-style-type: none"> Review of prior external note(s) from each unique source*; Review of the result(s) of each unique test*; Ordering of each unique test*; Assessment requiring an independent historian(s) <p>or</p> <p>Category 2: Independent interpretation of tests</p> <ul style="list-style-type: none"> Independent interpretation of a test performed by another physician/other QHP (not reported separately) <p>or</p> <p>Category 3: Discussion of management or test interpretation</p> <ul style="list-style-type: none"> Discussion of management or test interpretation with external physician/QHP/appropriate source (not separately reported) 	<p>High risk of morbidity from additional diagnostic testing or treatment</p> <p><i>Examples only:</i></p> <ul style="list-style-type: none"> Drug therapy requiring intensive monitoring for toxicity Decision regarding elective major surgery with identified patient or procedure risk factors Decision regarding emergency major surgery Decision regarding hospitalization or escalation of hospital-level care Decision not to resuscitate or to de-escalate care because of poor prognosis Parenteral controlled substances

Prolonged Clinical Staff Time



Reporting Prolonged Clinical Staff Time

Code	Typical Clinical Staff Time	99415 Time Range (Minutes)	99416 Start Point (Minutes)
99202	29	59-103	104
99203	34	64-108	109
99204	41	71-115	116
99205	46	76-120	121
99211	16	46-90	91
99212	24	54-98	99
99213	27	57-101	102
99214	40	70-114	115
99215	45	75-119	120

New Modifiers



- 63 Procedure Performed on Infants less than 4 kg:** Procedures performed on neonates and infants up to a present body weight of 4 kg may involve significantly increased complexity and physician or other qualified health care professional work commonly associated with these patients. This circumstance may be reported by adding modifier 63 to the procedure number. **Note:** Unless otherwise designated, this modifier may only be appended to procedures/services listed in the 20100-69990 code series and 92920, 92928, 92953, 92960, 92986, 92987, 92990, 92997, 92998, 93312, 93313, 93314, 93315, 93316, 93317, 93318, 93452, 93505, 93563, 93564, 93568, 93569, 93573, 93574, 93575, 93580, 93581, 93582, 93590, 93591, 93592, 93593, 93594, 93595, 93596, 93597, 93598, 93615, 93616 from the Medicine/ Cardiovascular section. Modifier 63 should not be appended to any CPT codes listed in the **Evaluation and Management Services, Anesthesia, Radiology, Pathology and Laboratory, or Medicine** sections (other than those identified above from the Medicine/Cardiovascular section).
- 93 Synchronous Telemedicine Service Rendered Via Telephone or Other Real-Time Interactive Audio-Only Telecommunications System:** Synchronous telemedicine service is defined as a real-time interaction between a physician or other qualified health care professional and a patient who is located away at a distant site from the physician or other qualified health care professional. The totality of the communication of information exchanged between the physician or other qualified health care professional and the patient during the course of the synchronous telemedicine service must be of an amount and nature that is sufficient to meet the key components and/or requirements of the same service when rendered via a face-to-face interaction.

Split/Shared Visits

For CY 2023, we finalized a year-long delay of the split (or shared) visits policy we established in rulemaking for 2022. This policy determines which professional should bill for a shared visit by defining the “substantive portion,” of the service as more than half of the total time. Therefore, for **CY 2023, as in CY 2022, the substantive portion of a visit is comprised of any of the following elements:**

- History
- Performing a physical exam
- Medical Decision Making
- Spending time (more than half of the total time spent by the practitioner who bills the visit)

As finalized, clinicians who furnish split (or shared) visits will continue to have a choice of history, or physical exam, or medical decision making, or more than half of the total practitioner time spent to define the “substantive portion” instead of using total time to determine the substantive portion, until CY 2024.

<https://www.cms.gov/newsroom/fact-sheets/calendar-year-cy-2023-medicare-physician-fee-schedule-final-rule>

Split / Shared Visits

CMS's 2022 definition and the 2023 definition of "Substantive Portion"

TABLE 26: Final Definition of Substantive Portion for E/M Visit Code Families

E/M Visit Code Family	2022 Definition of Substantive Portion	2023 Definition of Substantive Portion
Other Outpatient*	History, or exam, or MDM, or more than half of total time	More than half of total time
Inpatient/Observation/Hospital/Nursing Facility	History, or exam, or MDM, or more than half of total time	More than half of total time
Emergency Department	History, or exam, or MDM, or more than half of total time	More than half of total time
Critical Care	More than half of total time	More than half of total time

Acronyms: E/M (Evaluation and Management), MDM (medical decision-making).

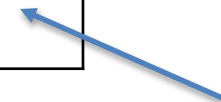
*Office visits will not be billable as split (or shared) services.

Audience Questions/Comments

Value Based Payment Programs

Merit-based Incentive Payment System (MIPS)

	MIPS 2021	MIPS 2022	MIPS 2023
Quality	40%	30%	30%
Improvement Activities	15%	15%	15%
Promoting Interoperability	25%	25%	25%
Cost	20%	30%	30%



No cost measure for APM's because they receive risk-based MSSP Distributions

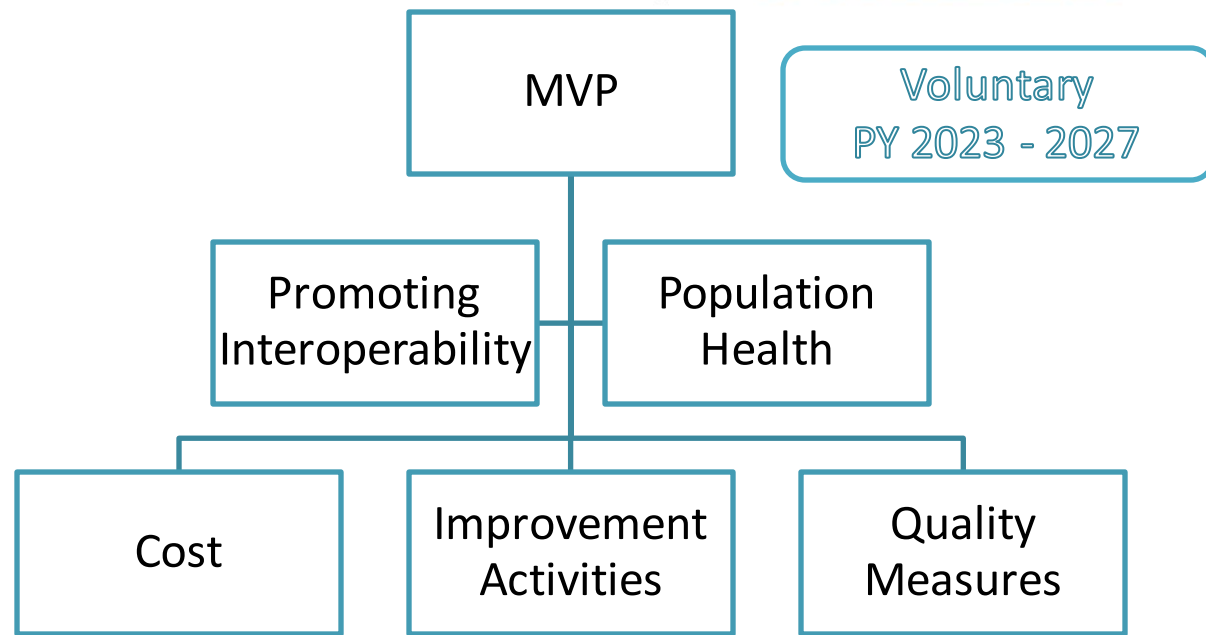
www.qpp.cms.gov

MIPS Value Pathways (MVP)



MIPS Value Pathways (MVP)

- CMS will allow eligible clinicians (ECs) report on a smaller set of measures (MVPs) based on specialty and outcomes in alignment with new alternative payment models (APMs) and the Medicare Shared Savings Program.
- ECs will be measured on a unified set of measures and activities around a clinician condition or specialty, built on a base of population health measures, which would be included in virtually all of the MVPs.



MIPS Challenges



Regulatory Updates

Stark Law, AKS and Safe Harbors

Stark Law

Prohibits Providers from referring Medicare and Medicaid beneficiaries for health services to facilities in which that Provider and/or their immediate family member has a financial association.

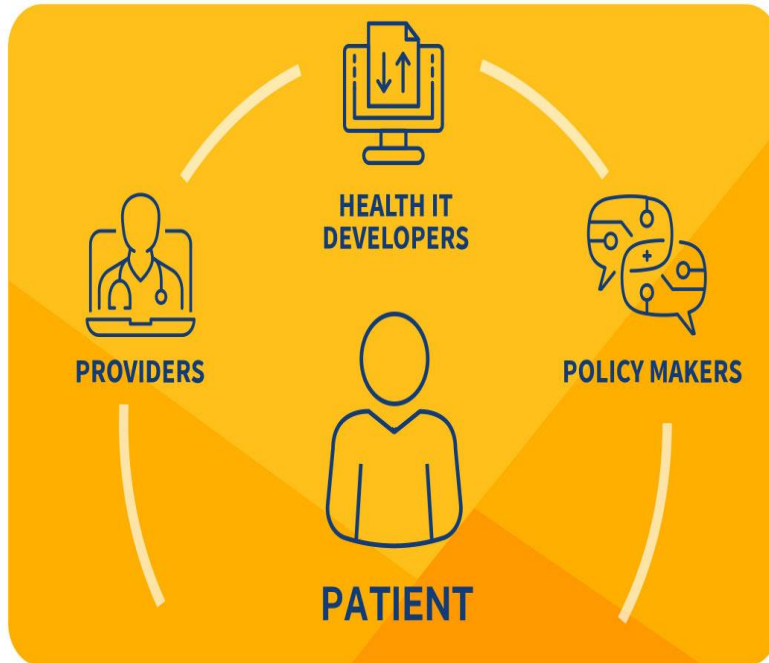
Anti-Kickback Statute

Prohibits something of value being given to reward or induce referrals of services that are reimbursable by Medicare and Medicaid.

Safe Harbors

Exceptions for permitted activities that may not be subject to punishment or sanctions under the AKS.

Who must comply with CURES Act



Patients right to access their EHI



Providers make it easy and inexpensive for patients to access their data and give providers a choice to change software



Providers & Hospitals improve patient safety



Health IT Developers – Reduce maintenance costs and allow for interoperability

Electronic Access to the Following:

[View the full USCDI](#)

Eight (8) types of clinical notes that must be shared with Patients

- Consultation notes
- Discharge summary notes
- History & physical
- Imaging narratives
- Laboratory report narratives
- Pathology report narratives
- Procedure notes
- Progress notes

<https://www.healthit.gov/isa/united-states-core-data-interoperability-uscdi>

Information Blocking Examples



**MEDICAL
REVENUE CYCLE
SPECIALISTS** LLC
Your Practice Transformation Partner

- Restricting authorized access, exchange, or use of information for treatment and other permitted purposes including transitions between certified health information technologies (health IT);
- Implementing health IT in nonstandard ways that are likely to substantially increase the complexity or burden of accessing, exchanging, or using EHI;
- Implementing health IT in ways that are likely to—
 - Restrict the access, exchange, or use of EHI with respect to exporting complete information sets or in transitioning between health IT systems; or
 - Lead to fraud, waste, or abuse, or impede innovations and advancements in health information access, exchange, and use, including care delivery enabled by health IT.



<https://www.healthit.gov/topic/information-blocking>

How to Avoid Information Blocking

Update internal medical record release policies

Update medical record copying pricing

Conduct Security Risk Assessment

Update Patient Portal permissions

Sign off on Notes in a Timely Manner

Update Notice of Privacy Practices

What's Next for You

1. Analyze the entire 2023 CMS Final Rule
2. Review your Fee schedule
3. Outline 2023 Coding Updates that impact your specialty
4. Apply necessary MIPS program requirements
5. Implement regulatory compliance measures

Audience Questions/Comments

Public Health Emergency Expiration **May 11, 2023**



Photo Credit: Pintrist

HHS Announces End of COVID-19 Public Health Emergency



"Based on current COVID-19 trends, the Department of Health and Human Services (HHS) is planning for the federal Public Health Emergency (PHE) for COVID-19, declared under Section 319 of the Public Health Service (PHS) Act, to expire at the end of the day on May 11, 2023."

<https://www.hhs.gov/coronavirus/covid-19-public-health-emergency/index.html>



HHS COVID-19 Statistics

"As a result of this and other efforts, since the peak of the Omicron surge at the end of January 2022:"

- Daily COVID-19 reported cases are down 92%,
- COVID-19 deaths have declined by over 80%, and
- New COVID-19 hospitalizations are down nearly 80%.

<https://www.hhs.gov/about/news/2023/02/09/fact-sheet-covid-19-public-health-emergency-transition-roadmap.html>

What's Leaving on May 11, 2023?

PHE Expiration May 11, 2023

What CMS Waivers are Leaving?

- Free over-the counter (OTC) COVID-19 tests will end
- Part-B beneficiaries will not have cost-sharing (copay/co-insurance) for laboratory conducted COVID-19 tests when ordered by a provider
- State Medicaid programs must provide coverage without cost sharing for COVID-19 testing until the last day of the first calendar quarter that begins one year after the last day of the COVID-19 PHE. That means with the COVID-19 PHE ending on May 11, 2023, this mandatory coverage will end on September 30, 2024, after which coverage may vary by state.

<https://www.hhs.gov/about/news/2023/02/09/fact-sheet-covid-19-public-health-emergency-transition-roadmap.html>

PHE Expiration May 11, 2023

What Waivers are Leaving?

- ❑ Waived HIPAA penalties for technology used to furnish Telehealth



Image Credit: www.rccd.edu

PHE Expiration May 11, 2023

What Waivers are Leaving?

- ❑ Remote prescribing of Controlled Substances – Ryan Haight Act (in-person exam requirement)
DEA will Publish Rules

"The Ryan Haight Act requires practitioners issuing a prescription for a CS to conduct an in-person medical evaluation or conduct a video/audio communication in a DEA-registered facility at a minimum of once every 24 months."

<https://nabp.pharmacy/news>

What's Staying Until December 31, 2024?

Medicaid telehealth flexibilities will not be affected.

<https://www.hhs.gov/about/news/2023/02/09/fact-sheet-covid-19-public-health-emergency-transition-roadmap.html>

States already have significant flexibility with respect to covering and paying for Medicaid services delivered via telehealth. State requirements for approved state plan amendments vary as outlined in [CMS' Medicaid & CHIP Telehealth Toolkit - PDF](#).

This flexibility was available prior to the COVID-19 PHE and will continue to be available after the COVID-19 PHE ends. Similar to Medicare, these telehealth flexibilities can provide an essential lifeline to many, particularly for individuals in rural areas and those with limited mobility.

The process for states to begin eligibility redeterminations for Medicaid will not be affected.

<https://www.hhs.gov/about/news/2023/02/09/fact-sheet-covid-19-public-health-emergency-transition-roadmap.html>

During the COVID-19 PHE, Congress has provided critical support to state Medicaid programs by substantially increasing the federal matching dollars they receive, as long as they agreed to important conditions that protected tens of millions of Medicaid beneficiaries, including the condition to maintain Medicaid enrollment for beneficiaries until the last day of the month in which the PHE ends.

However, as part of the Consolidated Appropriations Act, 2023 Congress agreed to end this condition on March 31, 2023, independent of the duration of the COVID-19 PHE.

PHE Expiration May 11, 2023

What Stays....Until December 31, 2024?

- CMS Coverage of Audio-Only Services



Image Credit: www.reviewob.com

PHE Expiration May 11, 2023

What Stays....Until December 31, 2024?

- ❑ Telehealth services can be provided by a physical therapist, occupational therapist, speech language pathologist, or audiologist.



Image Credit: chathamchatlist.com

PHE Expiration May 11, 2023

What Stays....Until December 31, 2024?

- Medicare patients can receive telehealth services authorized in the [Calendar Year 2023 Medicare Physician Fee Schedule](#) in their home.
 - This includes but is not limited to Evaluation and Management Services

<https://www.cms.gov/files/zip/list-telehealth-services-calendar-year-2023.zip>

Permanent Medicare Changes

- Medicare patients can receive [telehealth services for behavioral/mental health care](#) in their home.
- There are no geographic restrictions for originating site for behavioral/mental telehealth services.
- Behavioral/mental telehealth services can be delivered using audio-only communication platforms.

<https://telehealth.hhs.gov/providers/policy-changes-during-the-covid-19-public-health-emergency/policy-changes-after-the-covid-19-public-health-emergency>

Commercial Payers

- ❑ Not all commercial Payers will follow Medicare's guidelines so please check with them

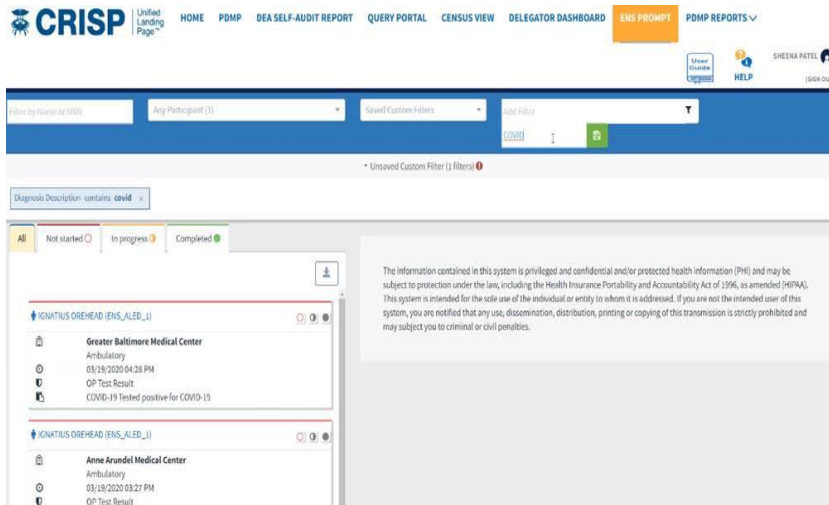
The requirement for private insurance companies to cover COVID-19 tests without cost sharing, both for OTC and laboratory tests, will end.

Coverage may continue if plans choose to continue to include it.

What's Next for You?

- Utilize Social Determinants of Health (SDoH) in Medical Decision Making
- Review commercial payer websites and provider manuals
- Respond to contract amendments
- Look for trends in commercial payer adjustment codes and denials
- Audit provider enrollment portals such as: NPPES, CAQH, PECOS, ePrep

Health Information Exchange (HIE)



Become a participant to get access tools, clinical data, understand your target population through its data reporting and analysis services.

- List of confirmed cases (Department of Health)
- Positive and Negative test results from participating labs.
- Risk stratification and data analytic report to prioritize what patients to follow-up and call.
- Access the Unified Landing Page
- Receive Encounter Notifications
- View the Patient's Clinical History
- Receive referral documents securely

Meet Our LHD Project Team



Tiera Buchanan, CPC,
CPPM – Lead Billing &
Coding Specialist



Kem Tolliver, CMPE,
CPC, CMOM – Project
Manager



Taya Gordon, MBA, FACMPE, CMOM –
Technology Specialist



Nick Seidel - Project Coordinator



Natalie Henry –
Program Specialist

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LHD Survey

Open Until March 28, 2023

https://docs.google.com/forms/d/e/1FAIpQLScZrxYgc-MoAmqNowktu_wjoD_ulbz8ZmB_XgF7Cc7j3Dxaew/viewform

First Office Hours:

April 5, 2023

12:00 pm – 1:00 pm

Next Training:

Wednesday, 9/13/23

1 pm – 3 pm

Audience Questions/Comments

Thanks For Attending!