

26th Annual Maryland State Cancer Control Conference: Maryland Tobacco Prevention and Control Updates

Dawn Berkowitz, MPH, CHES

Director, Center for Tobacco Prevention and Control

November 14, 2019

Presentation Overview

Recent Accomplishments: T-21

Updates: Maryland Tobacco Quitline and Cessation Efforts

Youth Tobacco Use, Vaping, Effects, and Resources

Adult Tobacco Use and Disease

Vaping-Associated Lung Injury





Restricting Youth Access

Tobacco 21





Maryland Becomes 13th State to Pass Tobacco 21 Legislation





Larry Hogan, Governor · Boyd K. Rutherford, Lt. Governor · Robert R. Neall, Secretary

May 16, 2019

Media Contact

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Maryland becomes 13th state to raise minimum legal sales age for tobacco products to 21

MDH will launch statewide campaign to get the word out

Baltimore, MD — The Maryland Department of Health applauds the Maryland General Assembly and Governor Larry Hogan for passing legislation (House Bill 1169) increasing the age from 18 to 21 for the sales of tobacco products and electronic smoking devices (ESDs). Over the coming months, MDH will launch a statewide campaign to get the word out to young adults under age 21 and retailers about the new law, which goes into effect Oct. 1, 2019.

MDH Secretary Robert R. Neall said the state has been tracking a troubling increase in tobacco use in recent years among youth and young adults, particularly since the introduction of e-cigarettes, also referred to as vapes and other names. Maryland's Tobacco 21 law covers e-cigarettes, taking the important step of defining them as tobacco products.

"We know most smokers start when they are underage and their brains are still developing," Neall said. "This can quickly lead to nicotine addiction and also make them more susceptible to other addictions. This is a public health crisis that needs to be addressed immediately."

Maryland's new law covers all individuals under the age of 21, with the exception of active duty military age 18 to 20. Approximately 780,000 Marylanders use tobacco products, most of them starting before age 21. This new law aims to protect the 255,000 Marylanders between ages 18 to 20 from developing a nicotine addiction.

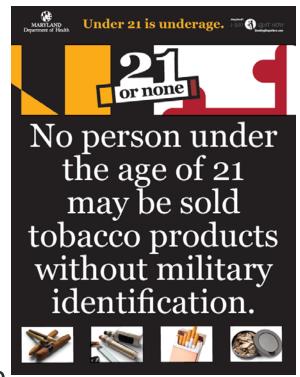
Nationally, from 2017 to 2018, use of tobacco products grew by nearly 40 percent among U.S. high school students, with the use of electronic smoking devices increasing by 78 percent. This increase equates to an additional 1.5 million tobacco users nationwide.

"Maryland data show that electronic smoking devices are by far the most commonly used product among our high school students," said Dawn Berkowitz, director of MDH's Center for Tobacco Prevention and Control. "Most of these popular candy- and fruit-flavored products that are attractive to youth contain high levels of nicotine. In addition to addiction, the nicotine in these products leads to reduced impulse control, attention deficit, and other learning and mood disorders in youth and young adults. It's troubling that we often hear of older high school students supplying these tobacco products to their younger peers."

T-21: Key Points

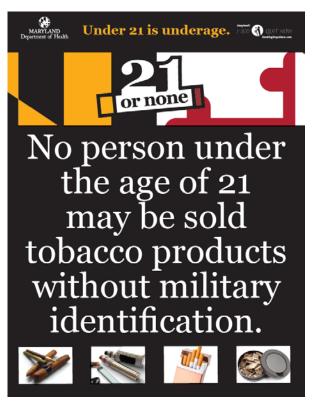


- Effective Date: October 1, 2019.
- Raises the minimum sales age to 21 for all tobacco products, including electronic smoking devices (e.g., e-cigarettes, vapes, pod devices such as JUUL®, e-liquids, and component parts and accessories).
- "Electronic Smoking Devices" (ESDs) are now included in the term "tobacco product."
- The only exemption to this law is for active duty military personnel. These individuals must be 18 or older and present valid military identification.
- There is no "grandfather," phase-in, or grace period for individuals who are 18 years of age prior to 10/1/19.
- Retailers are required to post signs in their establishments



Signage for Retailers

- Posters and window clings include the required language for retailers to display in stores
- Table tents to be placed near cash registers
- FAQs and signage available for download and free to order at www.notobaccosalestominors.com



Poster



Window Cling





Tobacco 21 in the News and Retailer Survey



Larry Hogan, Governor · Boyd K. Rutherford, Lt. Governor · Robert R. Neall, Secretary

September 25, 2019

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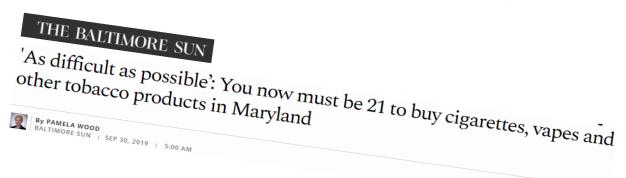
Maryland Health Department reaches out to retailers across the state preparing for change in tobacco sales law

Maryland Politics

Maryland Politics

Maryland law curbing nicotine sales to youths takes effect amid vaping concerns

- 4,000 retailers across the state were invited at random to participate in an online survey to assess readiness and awareness of Tobacco 21
- The survey closed September 30
- More than 400 retailers responded, exceeding the 10% target
- A follow up survey is planned for spring 2020



Promoting Quitting

MDH Cessation Efforts



The Maryland Tobacco Quitline



The Maryland Tobacco Quitline

Trained Quit Coaches

A free supply of NRT, while supplies last

Specialized programs for youth, pregnant women, Medicaid

Phone, web-based, and text support services Information for nonsmokers seeking to help friends, families, patients, and clients

Referrals to Local Health Departments



Free tobacco treatment available 24/7 to all Maryland residents over the age of 13



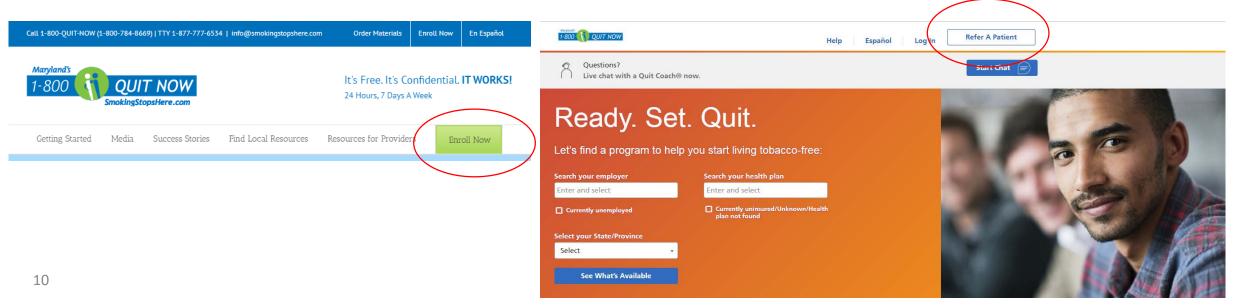
The Maryland Tobacco Quitline is here to help. Call today!



The Maryland Tobacco Quitline

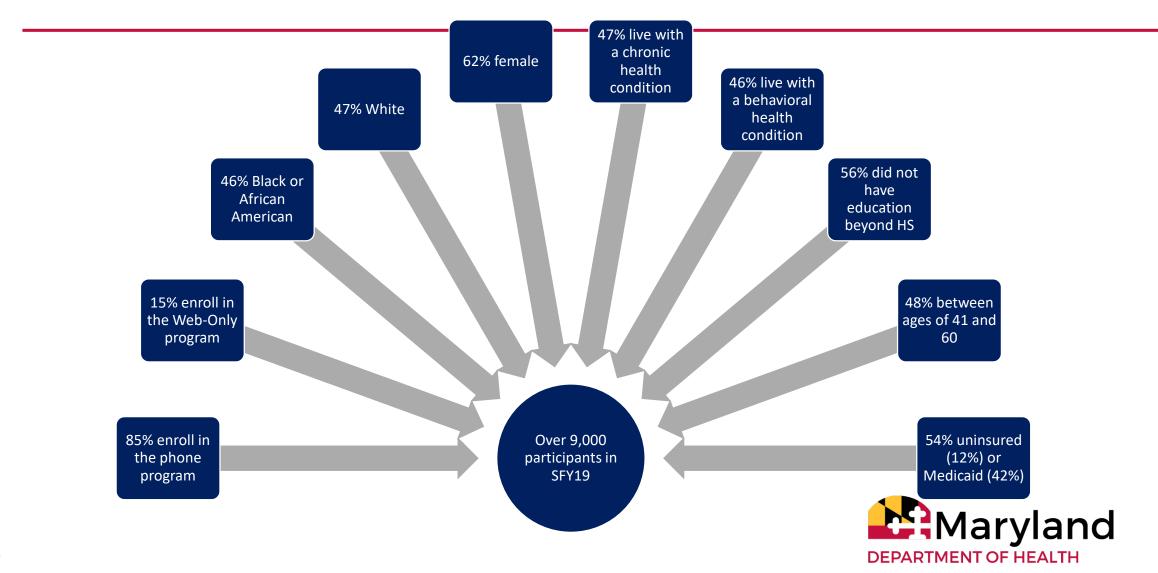


- When a Maryland resident calls the Quitline, they'll talk with a professional trained to help them quit using tobacco, including e-cigarettes and vapes.
- The Maryland Tobacco Quitline has a 7x higher quit rate than quitting on your own and over a 93% satisfaction rate.
- Visit https://smokingstopshere.com, to learn more about:
 - Referring patients to the Quitline via fax, web, or e-referral
 - Free training and resources
 - Free tobacco cessation materials available for download and order



The Maryland Tobacco Quitline





MDH Health System Initiatives

- Provide effective cessation interventions through building and maintaining relationships with healthcare systems/key stakeholders
- Institute change in health care systems serving low income, low educational attainment and those with behavioral health issues
- Implement Public Health Service Guideline Strategies:
 - Integrate tobacco user screening systems into EMRs
 - Provide system level training, cessation resources/materials, and feedback to providers
 - Staff an on-site dedicated tobacco dependence treatment coordinator
 - Promote hospital policies that support/provide inpatient
 tobacco dependence services

CURRENT PARTNERS

- > Anne Arundel Health
 System
- > Sheppard Pratt
- Johns Hopkins Health System
- **➤ Mosaic Community Services**
- Cecil County Health
 Department
- University of MarylandTobacco Health and Tx(THAT) Clinic
- University of Maryland School of Medicine



Tobacco Trends

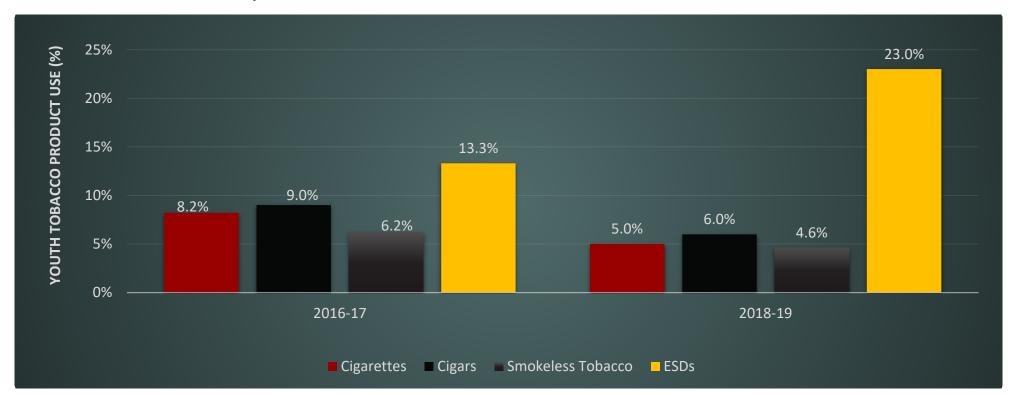
Tobacco Data





Tobacco Use Among Maryland High School Youth: 2016-17 and 2018-19

Youth Tobacco Product Use, Maryland YRBS/YTS

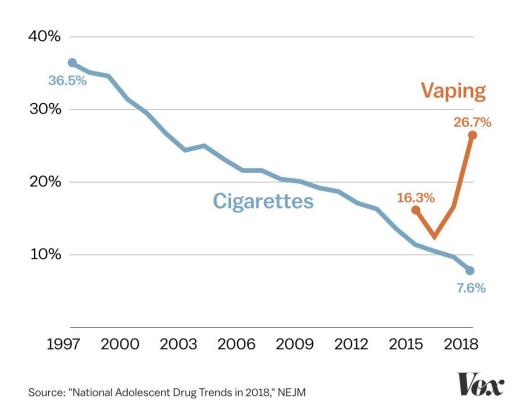




Trends in Youth E-Cigarette Use

Teen vaping is surging

Trends in use of cigarettes and vape devices in the past 30 days among 12th-graders



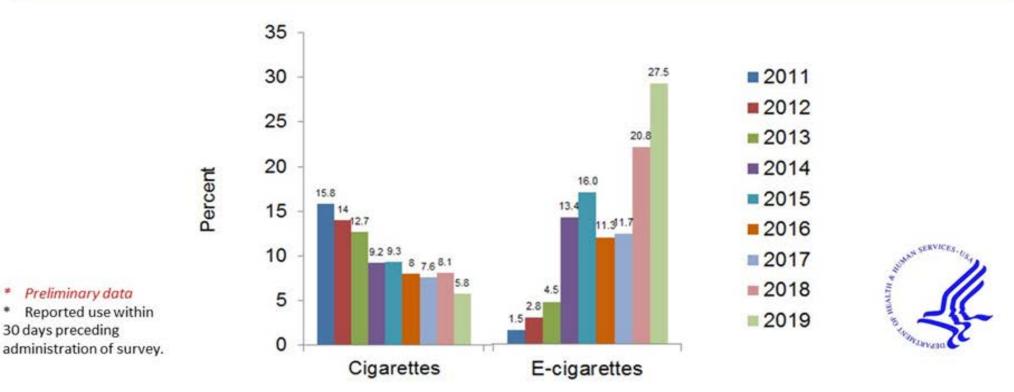
Cigarette smoking rates have steadily declined

Electronic Smoking Device (ESD) use increased by nearly 80% among HS youth 2017-2018

An estimated 3.5M youth are current ESD users

National Data on Youth Use of Tobacco Products

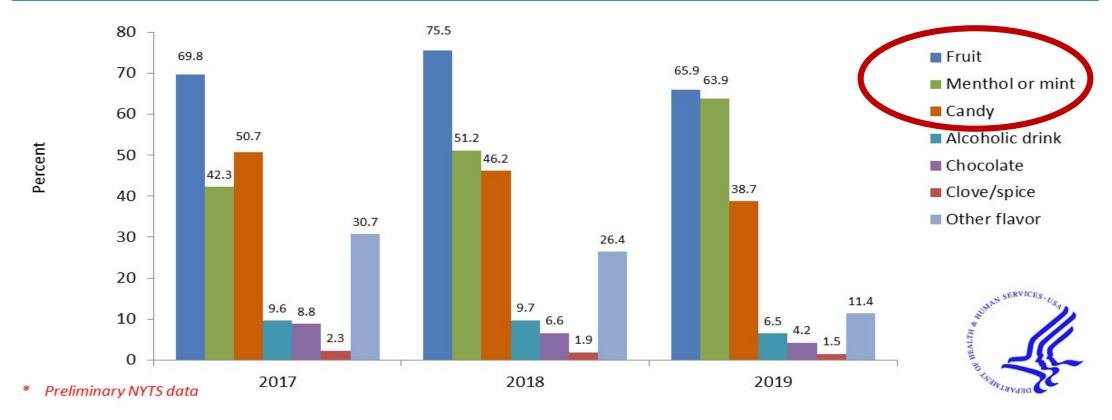
NATIONAL YOUTH TOBACCO SURVEY*: YOUTH USE OF E-CIGARETTES CONTINUES TO CLIMB



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National Data on Youth Use of Tobacco Products

FLAVORS POPULAR AMONG HIGH SCHOOL USERS OF E-CIGARETTES*





HOW DID WE GET HERE?







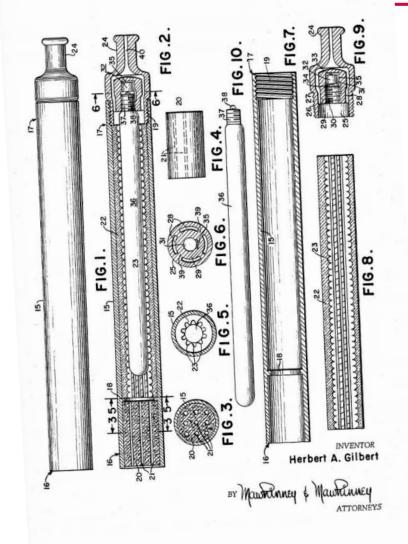
History of E-Cigarettes

- First (long-expired) patent by Herbert Gilbert, developed in 1963
 - Called "The Smokeless"
 - Nicotine-free
 - Ten flavors, including mint, rum, and cinnamon
 - Couldn't sell it

 Contemporary e-cigarette invented by a Chinese pharmacist, Hon Lik, in 2003 Aug. 17, 1965

H. A. GILBERT

SMOKELESS NON-TOBACCO CIGARETTE
Filed April 17, 1963



"Cigalikes" hit U.S. market in 2006

2009

- "blu" e-cigarettes founded in N. Carolina
- CA passes bill banning sale of e-cigarettes;
 Governor Schwarzenegger vetoes the bill
- Tobacco Control Act gives FDA authority to regulate e-cigarettes
- FDA issues press release discouraging the use of e-cigarettes

...consumers have no way of knowing whether e-cigarettes are safe; what types or concentrations of potentially hazardous chemicals, or what dose of nicotine they are inhaling when using these products



FDA Warns of Health Risk Posed by E-Cigarettes

he Food and Drug
Administration (FDA)
has joined other health
experts to warn consumers
about potential health risks
associated with electronic
cigarettes.

Also known as "e-cigarettes," electronic cigarettes are battery-operated devices designed to look like and to be used in the same manner as conventional cigarettes.

Sold online and in many shopping malls, the devices generally contain cartridges filled with nicotine, flavor, and other chemicals. They turn nicotine, which is highly addictive, and other chemicals into a vapor that is inhaled by the user.

"The FDA is concerned about the safety of these products and how they are marketed to the public," says Margaret A. Hamburg, M.D., commissioner of food and drugs.

The agency is concerned that

- e-cigarettes can increase nicotine addiction among young people and may lead kids to try other tobacco products, including conventional cigarettes, which are known to cause disease and lead to premature death
- the products may contain ingredients that are known to be toxic to humans
- because clinical studies about the safety and efficacy of these products for their intended use have not been



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Air is drawn through an e-cigarette during a laboratory procedure that simulates a smoker taking a puff. The resulting vapor is tested.

History of E-Cigarettes: 2010-2011

 First VapeFest, VapeCon, VapeStock (Richmond, VA and Cleawater Beach, FL)



 First studies report e-cigarettes may help smokers quit

 FDA announces it will regulate e-cigarettes like cigarettes and other tobacco products (not drug/devices)

Electronic Cigarettes As a **Smoking-Cessation Tool** Results from an Online Survey

Michael B. Siegel, MD, MPH, Kerry L. Tanwar, BA, Kathleen S. Wood, MPH

This activity is available for CME credit. See page A4 for information

Background: Electronic cigarettes (e-cigarettes) are battery-powered devices that deliver nicotine without any combustion or smoke. These devices have generated much publicity among the smoking-cessation community and support from dedicated users; however, little is known about the efficacy of the device as a smoking-cessation tool.

Purpose: This study aimed to examine the effectiveness of e-cigarettes for smoking cessation using a survey of smokers who had tried e-cigarettes.

Methods: Using as a sampling frame a cohort of all first-time purchasers of a particular brand of e-cigarettes during a 2-week period, a cross-sectional, online survey was conducted in 2010 to describe e-cigarette use patterns and their effectiveness as a smoking-cessation tool. There were 222 respondents, with a survey response rate of 4.5%. The primary outcome variable was the point prevalence of smoking abstinence at 6 months after initial e-cigarette purchase

Results: The primary finding was that the 6-month point prevalence of smoking abstinence among the e-cigarette users in the sample was 31.0% (95% CI=24.8%, 37.2%). A large percentage of respondents reported a reduction in the number of cigarettes they smoked (66.8%) and almost half reported abstinence from smoking for a period of time (48.8%). Those respondents using e-cigarettes more than 20 times per day had a quit rate of 70.0%. Of respondents who were not smoking at 6 months, 34.3% were not using e-cigarettes or any nicotine-containing products at the time.

Conclusions: Findings suggest that e-cigarettes may hold promise as a smoking-cessation method and that they are worthy of further study using more-rigorous research designs. (Am J Prev Med 2011:40(4):472-475) © 2011 American Journal of Preventive Medicin

lectronic cigarettes (e-cigarettes) are battery-powered devices that deliver nicotine without any combustion or smoke. Use and awareness of e-cigarettes has dramatically increased over the past 3 years, 1-3 Avers et al., 3 in this issue of the American Journal of Preventive Medicine, report that Internet searchers for e-cigarettes in the U.S. now exceed those for any other smoking alternative, nicotine replacement, or smoking-cessation product. Although e-cigarettes have generated much support from dedicated users, little is known about the efficacy of the device as a smoking-cessation tool.

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472 Am J Prev Med 2011;40(4):472-475

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Most smoking-cessation methods focus on one compo nent of smoking: nicotine addiction. However, even with the

assistance of medications that treat nicotine addiction, the

success rate for quitting remains low. Based on a Cochrane

review of seven studies4-9 that measured smoking cessation

using nicotine replacement therapy (NRT), the average

6-month point prevalence of smoking abstinence is only

17.8%, and the 6-month point prevalence of smoking absti-

nence in the pooled data from these studies is only 11.9%.

Several studies10,11 have suggested that physical and

behavioral stimuli—such as merely holding a cigarette—

can reduce the craving to smoke, even in the absence of nicotine delivery. Given that both nicotine and smoking-

related cues appear to influence cigarette craving, ecigarettes may present a unique opportunity to promote

smoking cessation. Two preliminary studies 12-14 provide evidence that e-cigarette use suppresses the urge to





History of E-Cigarettes: Early blu ads (2012)











2013-2014: Second Gen, Social Media and **Flavor Explosion**

- New generation products...
 - R.J. Reynolds launches VUSE
 - Altria launches MarkTen

The Best

MARKTEN

Alternative







VUSE

- Social media YouTube, Snapchat, Instagram
- Celeb endorsements and social media marketing

7,700 unique flavors exist, mostly fruit or candy

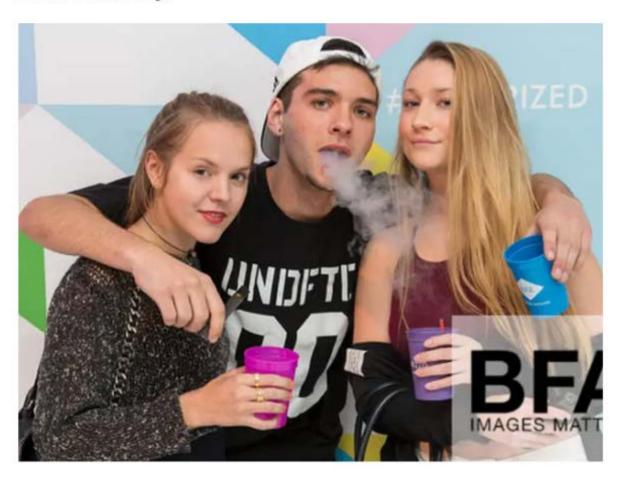


Vape Juice & Cartomizer Flavors Satisfying Vaping Flavors Created with High-Quality Ingredients



History of E-Cigarettes, 2015-2016: Pax Labs Juul takes off

June 1, 2015: Pax Labs launches the Juul with a party in New York City.



2016: Juul sales skyrocket 700%.



An ad on Juul's website from 2016.

FDA NEWS RELEASE

History of E-Cigarettes: Late 2017-early 2018

Results from 2018 National Youth Tobacco Survey show dramatic increase in e-cigarette use among youth over past year

Sharp rise in e-cigarette use results in uptick in overall tobacco product use; prompts new, forceful steps by FDA to firmly confront and reverse youth epidemic

Statement from FDA Commissioner Scott Gottlieb, M.D., on new steps to address epidemic of youth e-cigarette use

'Juuling': The most widespread phenomenon you've never heard of

















New E-Cigarette Popular Among Kids, Easy To Conceal From Parents

December 13, 2017 at 12:06 am





A Juul e-cigarette for sale at Fast Eddie's Smoke Shop. Shoppers must be 21 years of age

By Beth Teitell | GLOBE STAFF NOVEMBER 16, 2017

Training Nutrition Women Lifestyle Videos More Pax Juul: The iPhone of Ecigs? The startup behind one of the most popular vaporizers in the world has made an e-cigarette.

Study: Potentially Toxic Level of Metals Found in E-Cigarettes Researchers found chemicals in e-cigarettes that can lead to cancer and brain damage

USNEWS NEWS » Sections Opinion Photos Best Countries Best States Healthiest Communities The Repor

By Alexa Lardieri, Staff Writer Feb. 23, 2018, at 8:52 a.n.

The Juul, a trendy vape that resembles a flash drive and can be charged in a laptop's USB port, accounted for 33% of the e-cigarette market as of late 2017, according to

YOUR HEALTH

Teenagers Embrace JUUL, Saying It's Discreet Enough To Vape In Class

Teens Are 'Juuling' At School. Here's What

That Means

March 27, 2018

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HEALTH • PUBLIC HEALTH





A Closer Look at JUUL and its Rise to Popularity

Marketing Appeal: Discreet, Flavored, Affordable, Shareable



A Juul starter kit comes with the device, a charger and four pods of a flavored 5% nicotine solution. CREDIT: Juul Labs PHOTO: JUUL



Our JUUL Flavor Multipack contains one JUULpod each of Virginia Tobacco, Mint, Mango, and Creme.

Each pack contains 4 pods.

\$15.99

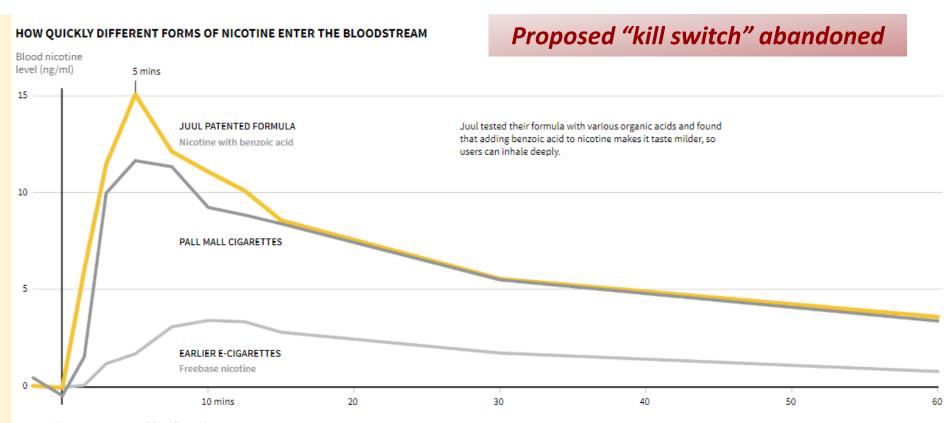






JUUL's Rise to Popularity..."First hit is crucial"

- Original e-cigs contained liquid "freebase" nicotine
- Taste was too caustic at levels high enough to mimic cigarettes
- Used RJR research to experiment with organic acids to neutralize bitterness by reducing pH level, eventually landing on benzoic acid to develop nicotine "salts"
- More direct path to lungs, propels nicotine to brain through bloodstream



Source: Ploom Inc. patent, World Intellectual Property Organization

Source: https://www.reuters.com/investigates/special-report/juul-ecigarette/



JUULs Rise to Popularity: Big Buzz, No Burn



What makes JUUL unique?

"We accommodate cigarette-like strength nicotine levels via $JUULsalts^{TM}...$ "

Why is JUUL vapor intensely satisfying?

"By regulating ... our proprietary $JUULsalts^{TM}$ flavor formula...

JUUL

Higher content than most e-liquids

"Each JUULpod contains
59mg/mL of nicotine per
pod, approximately
equivalent to 1 pack of
cigarettes or 200 puffs." –
JUUL website

- Considerably higher nicotine than traditional e-cigarettes.
- Contain nicotine 'salts' to create a smoother, stronger hit.
- Increases the 'buzz' and reduces the burn.

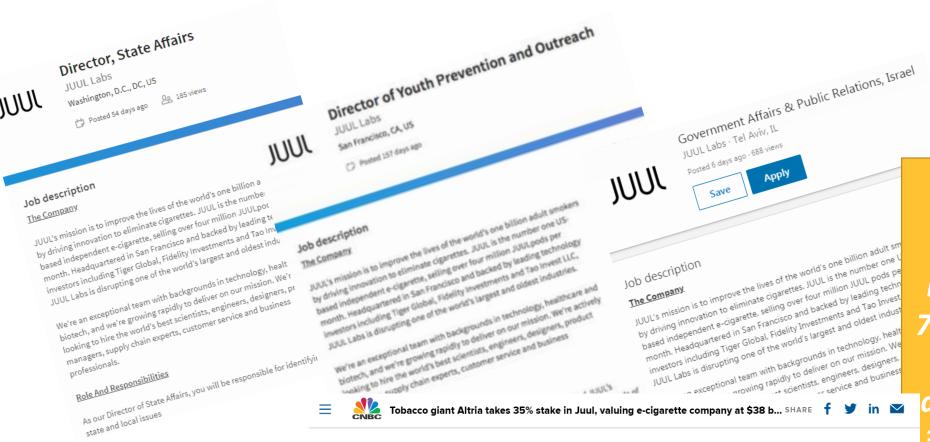
JUUL does NOT sell and NEVER has sold any pods that are nicotine-free.

JUULs Rise to Popularity: Easily concealable





Rise in Popularity: JUUL Labs Expansion



Late 2017,
JUUL sales
represented
1/3 of ecigarette
market at
\$225,000,000

Late 2018, JUUL held 76% market share and was valued at \$38B, after Altria purchases 35% share for \$12.8B

HEALTH AND SCIENCE

Tobacco giant Altria takes 35% stake in Juul, valuing e-cigarette company at \$38 billion

PUBLISHED THU, DEC 20 2018-7:04 AM EST | UPDATED THU, DEC 20 2018-4:43 PM EST



JUUL's Rise to Popularity

- Used youthful models in ads.
- Emphasized addictive qualities of its product to retailers, while downplaying addictiveness to customers.
- "Relentless" sales team offered buybacks to retailers and profit margins 3x higher than on cigarettes.
- Emphasized affordability due to no sales tax.







JUUL's Rise to Popularity

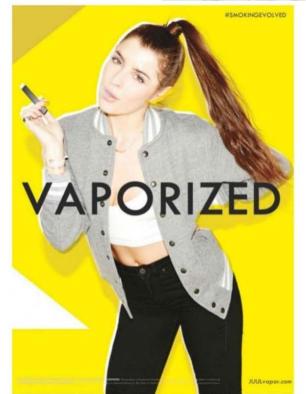
"If you think Marlboros are bad because they're addictive, then this is like a Marlboro on steroids"

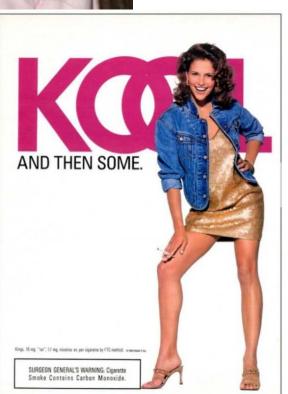
- James F. Pankow, Chemistry and Engineering Professor

"...first-time Juul users becoming addicted within two months, compared to two years or more for a smoker..."

- Dr. Susanne Tanski, American Academy of Pediatrics









BUY JUUL

JUUL's Rise to Popularity

CLICK TO BUY YOUR JUUL

AND JUUL PODS DIRECT





Designs reminiscent of Marlboro, Apple, and high technology





BUY JUULpods



JUUL's Increasing Popularity: Addiction



LIMITED EDITION: BLUSH GOLD DEVICE KIT (May 2018)



NEW EDITION: SILVER DEVICE KIT (July 2018)

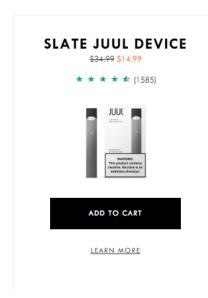




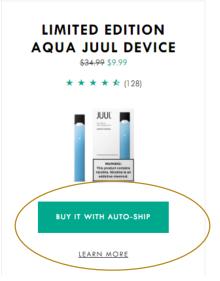
JUUL's Increasing Popularity: Addiction

JUUL DEVICES

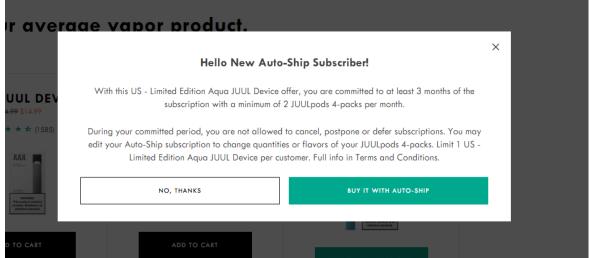
Not your average vapor product.







- No end point
- No weaning regimen
- "Gillette razor-andblade" model



https://www.juul.com/shop, accessed 10/18/19



Tobacco Trends

Why do we care?



What's the Risk? First Surgeon General's Report on E-Cigarettes

E-Cigarette Use Among Youth and Young Adults

A Report of the Surgeon General





- December 8th, 2016: 298 page report released
- Identified e-cigarettes as the next evolution of tobacco products
- Creating a new generation of Americans at risk of nicotine addiction
- Recognized e-cigs as a public health concern, particularly due to the growing trends in ESD use among youth and young adults

Report is a call for action to reduce use among young people.

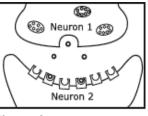




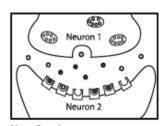
What's the Risk? Nicotine Harms the Developing Brain



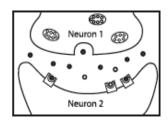
- Adolescents can get addicted more easily than adults as their brains are still developing until age 25-26.
- The developing brain is in "constant flux, forming new neural pathways that govern how people learn, control impulses, and form emotions."
- Nicotine can prime the adolescent brain for addiction.
- Early onset of substance abuse, including tobacco use, is associated with greater severity of addiction in adulthood.
- Can lead to mood disorders and reduced attention span.



Nonsmoke



New Smoke



Addicted Smoker





What's the Risk? Nicotine Hijacks the Developing Brain

- Early exposure to nicotine hijacks brain development, training the mind to fixate on acquiring nicotine instead of forming connections that control mood disorders and impulsive behavior.
- This interruption impacts parts of the brain that control risk-taking, correlating nicotine addiction with later drug use.

"Rather than your brain getting pleasure from exercising or relationships, your brain becomes rewired to get pleasure from nicotine,"

- Bonnie Halpern-Felsher, Professor of Pediatrics, Stanford Medical School.

"very, very addictive product" + developing brain = dangerous implications



What's the Risk? Public Health Consequences of E-cigarettes

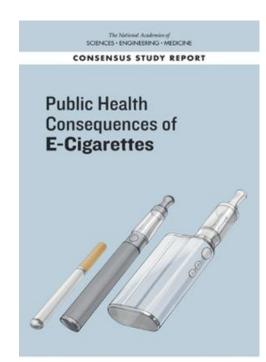




Source: New Report One of the Most Comprehensive Studies on Health Effects of E- Cigarettes; Finds That Using E-Cigarettes May Lead Youth to Start Smoking, Adults to Stop Smoking http://www8.nationalacademies.org/onpinews/newsitem.aspx?RecordID=24952&ga=2.2273 15540.810940964.1516640363-1933305849.1453397105

- There is **conclusive evidence** that in addition to nicotine, most e-cigarettes contain and emit numerous potentially toxic substances.
- There is **conclusive evidence** that e-cigarettes can explode and cause burns and projectile injuries.
- There is conclusive evidence that intentional or accidental exposure to e-liquids (from drinking, eye contact, or skin contact) can result in adverse health effects such as seizures, anoxic brain injury, vomiting, and lactic acidosis.





January 23, 2018

DEPARTMENT OF HEALTH



What's the Risk: Increased Likelihood of Engaging in Other Risky Behaviors

Youth ESD users and Dual Use

- 34% of youth ESD users also use cigarettes
- 35% also use cigars
- 25% also use smokeless tobacco.

4 times increased likelihood of drinking alcohol

5 times more likely to use marijuana

4 times more likely to abuse prescription drugs



What's the Risk? Aerosol vs Vapor

E-cigarettes emit aerosol, not harmless water vapor.

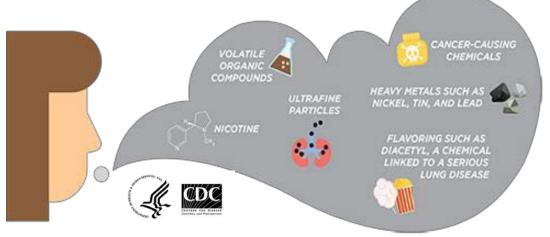


What Is in E-cigarette Aerosol?

- E-cigarette aerosol is NOT harmless "water vapor."
- The e-cigarette aerosol that users breathe from the device and exhale can contain harmful and potentially harmful substances, including:
 - Nicotine
 - o Ultrafine particles that can be inhaled deep into the lungs
 - Flavorings such as diacetyl, a chemical linked to a serious lung disease
 - Volatile organic compounds
 - Cancer-causing chemicals
 - Heavy metals such as nickel, tin, and lead¹
- The aerosol that users inhale and exhale from e-cigarettes can expose both themselves and bystanders to harmful substances.
- It is difficult for consumers to know what e-cigarette products contain. For example, some e-cigarettes marketed as containing zero percent nicotine have been found to contain nicotine.³



What's the Risk? Popcorn Lung: a perfect recipe of flavor and aerosol



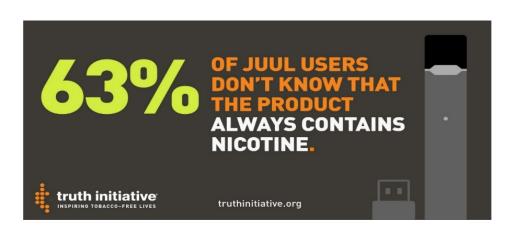




- Popcorn factory employees who were always tired, wheezing, and out of breath were diagnosed with bronchiolitis obliterans, or more commonly known as, "popcorn lung."
- "Popcorn lung" is a serious lung disease that causes coughing, wheezing and shortness of breath.
- It is caused by diacetyl the chemical giving popcorn it's 'buttery' flavor.
- While major popcorn manufacturers removed diacetyl from their products, it is still found in combustible cigarettes and e-cigarette flavorings and aerosol.



What's the Risk? Misinformation, Poison, and Cigarette Smoking

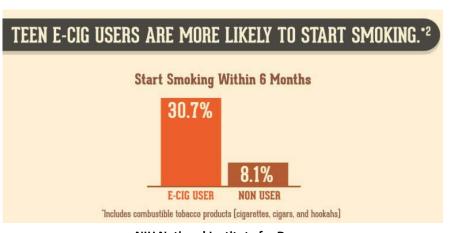




180 e-cigarette device and liquid nicotine cases 2015-2018.

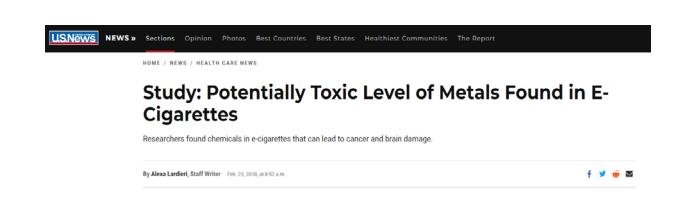
In 2018, 47% of cases were children under 6 years old.

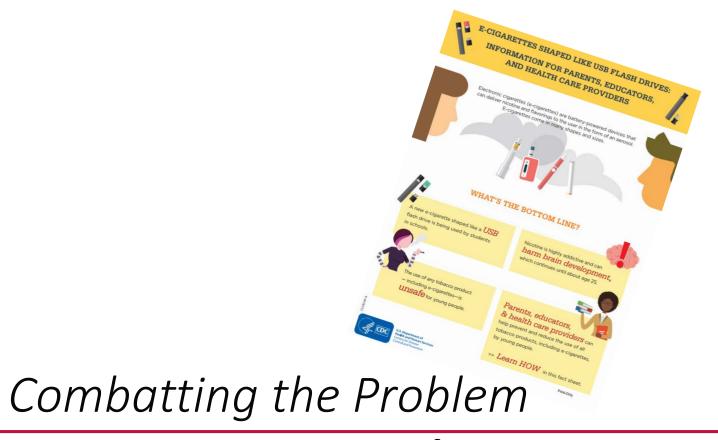




NIH National Institute for Drug Abuse, 2016

A 2016 study found that over half of the labels on
e-cigarette liquid nicotine did not accurately reflect
the levels of nicotine found in the products.
Actual nicotine levels in some products were 172%
higher than labeled.



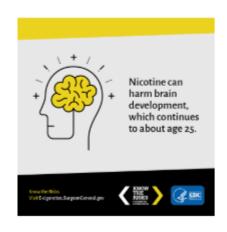


Prevention and Cessation Resources



Resources: MDH Consolidated Webpage on Vaping

https://phpa.health.maryland.gov/ohpetup/Pages/VapeHelp.aspx



Key Resources on E-Cigarettes and Vaping

What We Know

- E-cigarettes are not safe for youth.¹
- Between 2017 and 2018, high school use of e-cigarettes/vapes increased 78 percent, leading the U.S.
 Surgeon General to call youth use an "epidemic".
- Nicotine is the primary agent in both regular cigarettes and e-cigarettes, and there's nicotine in most flavored e-cigarettes.
- Nicotine can harm adolescent brain development, which continues into the early to mid-20s, negatively impacting memory, learning, and attention.¹
- Young adults who use e-cigarettes are four times more likely to begin smoking regular cigarettes within 18 months compared to those who do not use e-cigarettes.²
- E-cigarettes produce a chemical-filled aerosol, not "harmless" water vapor.¹

What Resources Are Available

- For Young People
- For Parents
- · For Teachers and School Administrators
- · For Healthcare Providers



Resources: www.TheVapeExperiment.com



ADDITIONAL RESEARCH

- E-juice (liquid micotine) is poisonous and can lead to sickness or even death when ingested or if it comes in contact with skin.
- Heating a-fuice creates an aerosol that contains a number of dangerous chemicals, metals and more.
- It may not be kid-healthy, but the vape industry is definitely kid-friendly. Usage trends tell the story.
- Youth and young sdults who juul/vape are more likely to smoke digarettes.

WHY WE'RE HERE

We don't think humans should be used as test subjects.

Vape is a product with red flags, unanswered questions, and overstated myths. In 10 or 20 years, we'll know the results of this Vape experiment, but as the subject you pay the price. We think that stinks.

We're not here to lecture, mock or shame.

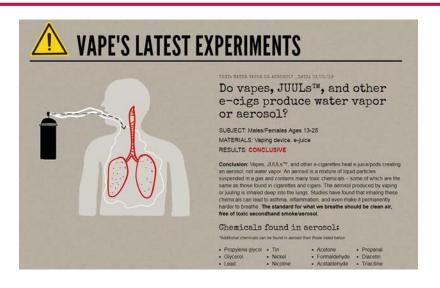
This isn't about putting out propaganda or being judgemental. We just want to give you information that could be important to you, as well as your friends and family. After that, it's up to you whether you want to be part of The Vape Experiment or not.

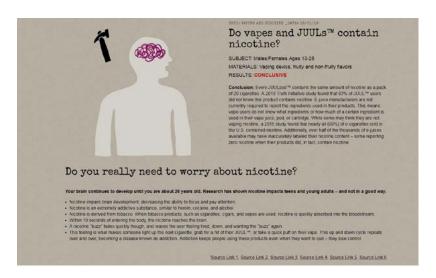
We think the public should be informed.

Vape can include a wide variety of products. We want to provide as much information about the range of products available, and what we know so far. This includes products like Juul, Suorin, Phix, Novo Smok, Tank systems, and all other electronic smoking devices.

We want to help you quit all tobacco products.

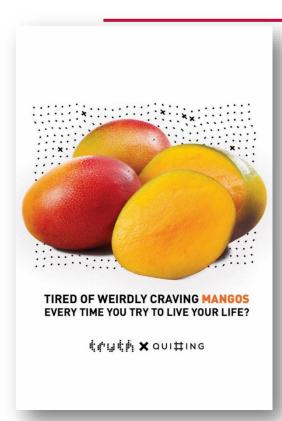
The Maryland Tobacco Quitline can help you or a lowed one quit all tobacco products, including cigarettes, cigars, smokeless, and e-cigarettes/vapes. The Quitline is a FREE resource to all Marylanders ages 13 and older. Visit www.smokingstopshere.com or call 1-800-QUIT-NOW (1-800-784-8669). If you're looking for help to quit vaping or juuling, you can text "QUIT" to (202) 804-9884, or enroll in This is Quitting or BecomeAnEX®, free digital quit programs from Truth Initiative that integrate the text program.







Resources: Texting — This is Quitting and Smoke-Free Teen





Youth and young adults can access the new e-cigarette quit program by texting "DITCHJUUL" to 88709. Parents and other adults looking to help young people quit should text "QUIT" to (202) 899-7550.

- Smoke-free Teen is provided by the U.S.
 Department of Health and Human Services, as part of SmokeFree.gov.
- Free texting program and App for those looking to quit tobacco.
- Specific tips about quitting vaping can be found at https://teen.smokefree.gov/quit-vaping.
 - These tips include how to quit, how to handle the first day without vaping, dealing with cravings, and coping strategies for anxiety, stress, and depression.



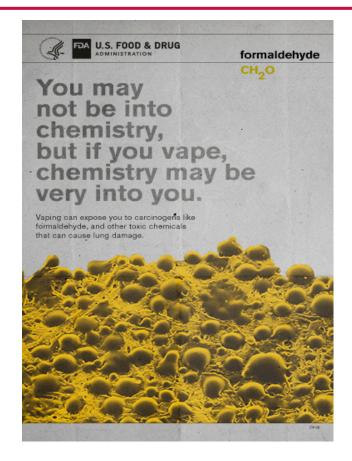
smokefreeteen

Resources: FDA Counter-marketing Efforts



Free Resources available to order or download from

https://digitalmedia.hhs.gov/tobacco







Counter-marketing Efforts

FDA "The Real Cost" Youth E-Cigarette Prevention Campaign



Truth Initiative:
SAFER ≠ SAFE
Campaign

Truth Initiative: Doug the Pug



Resources: Vaping Curriculum and Alternative to Suspension Programs







CATCH My Breath is a best-practices youth E-cigarette and JUUL prevention program developed by The University of Texas Health Science Center at Houston (UTHealth) School of Public Health. The program provides up-to-date information to teachers, parents, and health professionals to equip students with the knowledge and skills they need to make informed decisions about the use of E-cigarettes, including JUUL devices. CATCH My Breath utilizes a peer-led teaching approach and meets National and State Health Education Standards.

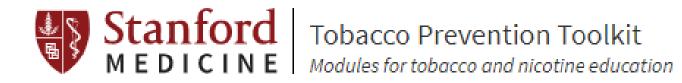








American Lung Association: INDEPTH







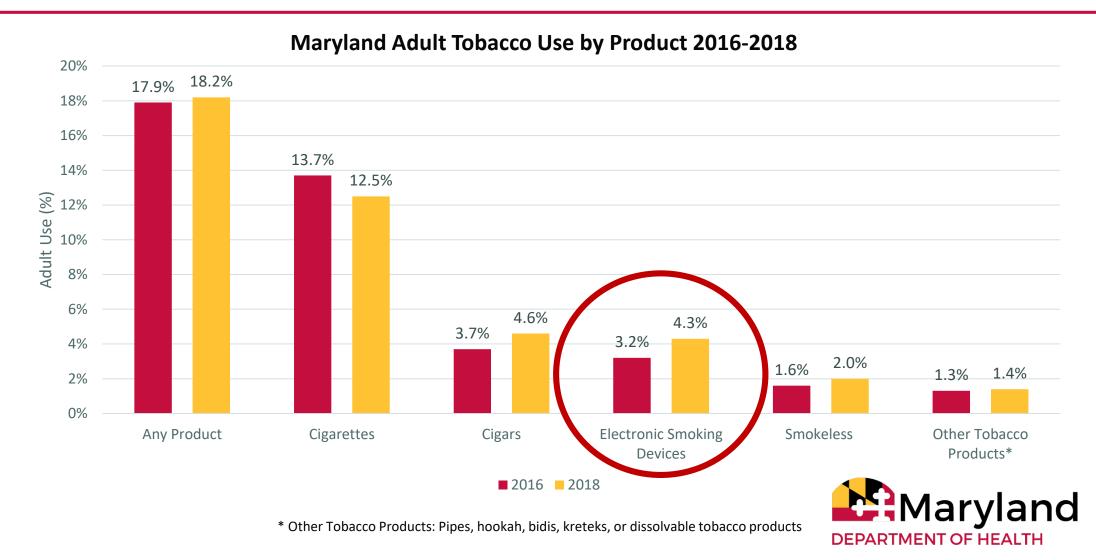
Tobacco Trends

Tobacco Data



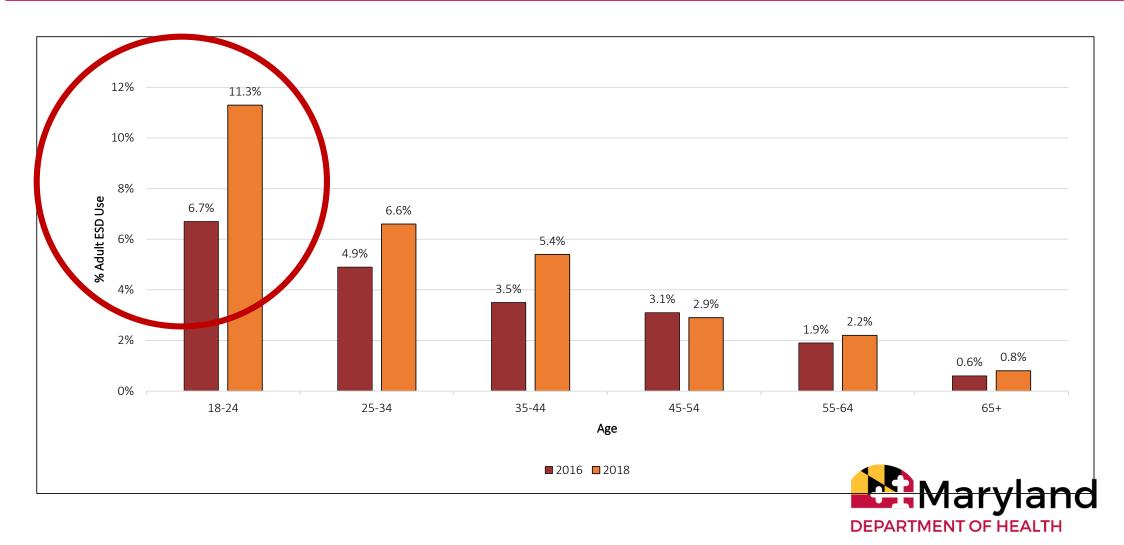


Maryland Data on Current Adult Use of Tobacco Products 2016-2018





Maryland Data on Current Adult Use of Electronic Smoking Devices, 2016-2018



Are E-cigarettes Effective Cessation Aids?

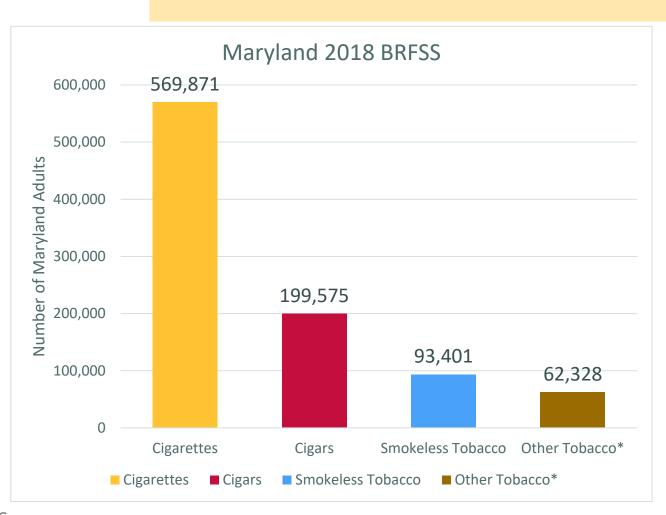


- E-cigarettes are not approved by the FDA as a quit smoking aid.
- Research shows there is limited evidence that e-cigarettes are effective for helping smokers quit.
- Wide range of potential unknown health effects from short- and long-term usage.
- Studies found that most people who use ESDs to quit end up using both traditional and e-cigarettes and may be at increased risk for not being able to quit.
- E-cigarettes do not have a finite end point and many individuals end up with a greater intake of nicotine from ESDs than regular cigarettes.

https://www.ncbi.nlm.nih.gov/pubmed/25880947

Adults Using Tobacco Products Other Than

Tobacco Use Remains the #1 Preventable Cause of Death and Disease in the United States.



- Despite the vaping epidemic, cigarettes are the tobacco products of choice for Maryland adults
- 787,397 adults currently use cigarettes, cigars, smokeless tobacco, or other tobacco products



ESDs

Maryland Tobacco Use: At a Glance



13.8%
Of adults smoked cigarettes in 2017

7,500
Adults die from smoking related illnesses each year

\$2.7B

Was spent on healthcare costs due to smoking in 2009

\$2.71 BILLION Annual health care costs in Maryland directly caused by smoking

\$576.5
MILLION Medicaid costs caused by smoking in Maryland

\$745 PER
HOUSEHOLD Residents' state & federal tax burden from smoking-caused government expenditures

\$2.22 BILLION
Smoking-caused productivity losses in Maryland



Smoking-Related Morbidity and Mortality

10 Years Earlier than
Nonsmokers

7,500 Maryland
Adult Annual
Deaths
92,000 Maryland Youth
<18 Expected to Die
Prematurely

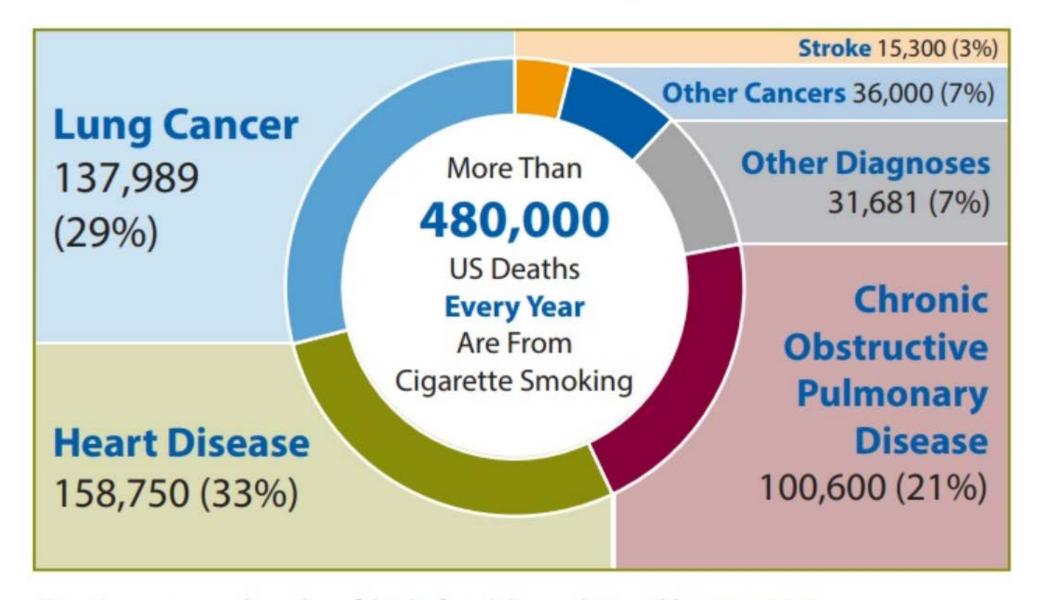
480,000 Deaths Per Year in the US

5.6 Million American Youth <18 Expected to Die Prematurely

16 Million Americans With a Smoking-Caused Disease



Annual Deaths from Smoking, United States

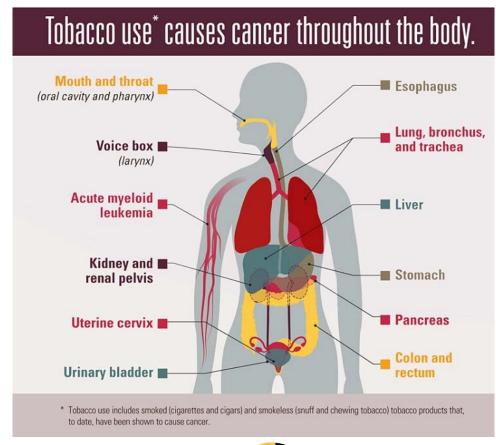


Note: Average annual number of deaths for adults aged 35 or older, 2005–2009.

Source: 2014 Surgeon General's Report, Table 12.4, page 660.

Cancers Causally Linked to Smoking

- Tobacco Products cause about 9 of every 10 cases of lung cancer
- Lung cancer is the leading cause of cancer death in both men and women in Maryland
- 27.3% of Maryland cancer deaths are attributable to smoking







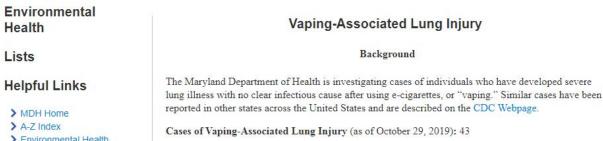
truth initiative: Tobacco and Cancer

Key takeaways Tobacco use is the number 1 cause of Nearly 30 percent of U.S. cancer deaths cancer death in the U.S. can be attributed to tobacco use Tobacco use is linked to 12 different 5 cancers with the lowest chances for kinds of cancer survival are linked to tobacco use



https://phpa.health.maryland.gov/OEHFP/EH/Pages/VapingIllness.aspx





In the News

E-cigarette and Vaping-Related Lung injury (EVALI)





Vaping-Associated Lung Injury: Background

- July of 2019 Wisconsin and Illinois Departments of Public Health report first cases of severe lung illness associated with e-cigarettes
- 08/16/2019 Maryland initiates search for cases of e-cigarette or vaping-associated lung illness
 - Clinician Letter asking for case reports
 - Health officer memo, outlining case-reporting process
 - Reporting mechanism through MD Poison Center
- First case identified 08/20/2019



Vaping-Associated Lung Injury: Press Releases and Announcements Maryland





Larry Hogan, Governor · Boyd K. Rutherford, Lt. Governor · Robert R. Neall, Secretary

October 9, 2019

On October 4th, the U.S. Food and Drug Administration (FDA) issued a warning to the public not to use vaping or e-cigarette products containing THC. Based on this warning, the Maryland Department of Health (MDH) is today urging all cannabis dispensaries licensed under the Maryland Medical Cannabis Commission to notify consumers of this FDA advisory and discourage the use of vaping products.

Consumers should be provided with the following information:

- 1. The FDA is warning the public: do not use vaping products containing THC. More than 1,000 individuals nationwide have developed severe lung injuries after vaping, including at least 23 cases in Maryland. The strongest risk factor identified to date is vaping pre-filled cartridges of cannabis-derived products like THC.
- 2. MDH urges medical cannabis consumers to talk to their health care providers about alternatives to vaping THC. Consumers should discuss alternatives that meet their medical needs. MDH also advises against smoking THC products.
- 3. Vaping anything is never safe for adolescents, or for pregnant or breastfeeding
- 4. No single product or substance has been linked to all lung injury cases. While the biggest risk for injury appears to be from THC products not obtained from a licensed dispensary, there are reports in other states of lung injury associated with legally obtained THC products. Vaping products that include nicotine, CBD, and/or other oils and substances have also been linked to injuries.
- 5. If you vape cannabis or nicotine products and have shortness of breath or other signs of illness, seek medical attention immediately and tell your provider you have been vaping.



Aug. 28, 2019

Media Contact

Deidre McCabe, Director, Office of Communications, 410-767-3536 or Maureen Regan, Deputy Director, Office of Communications, 410-767-8649

Maryland Department of Health investigating cases of people using e-cigarettes

Baltimore, MD - The Maryland Department of Health (MDH) and the Marvland Maryland School of Pharmacy have identified five individuals who in the last two illness after using e-cigarettes, often referred to as "vaping."

Respiratory symptoms reported by patients included shortness of breath, pain as Other symptoms reported included fever, nausea, vomiting and diarrhea. The case cause and all required hospitalization.

To date, none of the cases in Maryland have been fatal. These cases are part of the nearly 200 reported incidents of vaping-related illness in 22 states, resulting in at least one death.

October 1, 2019

Media Contact:

Balti

whic

publ

Maureen Regan, Deputy Director, Office of Communications, 410-767-8649

The cause of these illnesses is not yet

known and has not been linked to any

particular device, substance or brand.

People who became ill reported using a

variety of vaping products, including those

containing marijuana, THC, and nicotine.

DEPARTMENT OF HEALTH

Larry Hogan, Governor · Boyd K. Rutherford, Lt. Governor · Robert R. Neall,

October 3, 2019

Media Contact:

Deidre McCabe, Director, Office of Communications, 410-767-353 Maureen Regan, Deputy Director, Office of Communications, 410

Maryland Secretary of Health issues clinical reg illness investigation continues

While the investigation continues, MDH recommends refraining from the use of all e-cigarette or vaping products.

devices caused peop

Effective today, Maryland's new Tobacco 21 law aims to curb tobacco and electronic smoking device use in youth and young adults by raising the legal sale age of these products from 18 to 21 years of age. While the investigation continues, MDH recommends refraining from the use of all e-cigarette or vaping products. Cannabis or "THC" vape-products that are obtained off the street may pose the greatest risk



CDC Update and Epidemiology

Seventy percent of those who became ill were male:

Gender	Number of cases
Male	70%
Female	30%



2,051* cases of e-cigarette, or vaping, product use associated lung injury (EVALI) have been reported to CDC Cases have been reported from 49 states (all except Alaska), the District of Columbia, and 1 U.S. territory.

39 deaths have been confirmed in 24 states.

Median age of deceased patients was 53 years and ranged from 17 to 75 years.

46 confirmed/ probable cases in Maryland to date.

Approximately **79 percent** of patients are under 35 years old.

The latest findings suggest products containing THC play a role in the outbreak.

FDA is conducting broad-spectrum testing for contaminants.

 Unclear of the specific cause(s) of illness

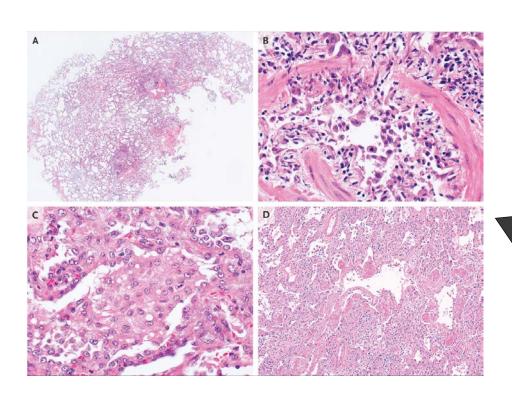
A note from the CDC:

- E-cigarette, or vaping, products should never be used by youths, young adults, or women who are pregnant.
- Adults who do not currently use tobacco products should not start using e-cigarette, or vaping, products. There is no safe tobacco product. All tobacco products, including e-cigarettes, carry a risk.

^{*}The current number includes only confirmed and probable cases reported by states to CDC after classification, as of November 5, 2019.



Lung Damage from Vaping Resembles Chemical Burns



- Lung biopsies conducted of 17 patients nationwide who had vaped and were suspected to have vapingassociated lung injury.
- All showed acute lung injury, including pneumonitis, and two of the patients died.

"All 17 of our cases show a pattern of injury in the lung that looks like a toxic chemical exposure, a toxic chemical fume exposure, or a chemical burn injury."

"To be honest, they look like the kind of change you would expect to see in an unfortunate worker in an industrial accident where a big barrel of toxic chemicals spills, and that person is exposed to toxic fumes and there is a chemical burn in the airways."

Brandon Larsen, M.D.Surgical Pathologist



Investigators Find Clue to Mysterious Vaping Injuries

Vitamin E oil was detected in all 29 samples taken from vaping patients tested by the CDC

- Vitamin E oil (acetate) found in fluid in lungs of all 29 patients from ten states (including Maryland)
- "Potential toxin of concern", not enough to be labeled a "cause"
- Could still be more than one culprit.
- THC found in 23 samples (82%); nicotine in 16 (63%)



THE WALL STREET JOURNAL.
November 8, 2019



Morbidity and Mortality Weekly Report
November 8, 2019

Evaluation of Bronchoalveolar Lavage Fluid from Patients in an Outbreak of E-cigarette, or Vaping, Product Use–Associated Lung Injury — 10 States, August–October 2019

Benjamin C. Bloum, PhD¹⁻², Marsuar E Karwowski, MD¹⁻², Maria Morel-Espinosa, PhD¹-1, Jon Resc, PhD¹-1, Connic Scomoff, MA¹, Elizabeth Cowan, PhD²-1, Morel Gardner, MS¹, Landqing Wang, PhD²-1, Liza Valentin-Rissini, PhD¹-1, Linkin Silva, PhD¹-1, Claff Wasson, PhD²-1, Essuarsan Kakladi, Pada-1, Linkin Silva, PhD¹-1, Peter Briss, MD²-8, PhD²-1, Essuarsan Kakladi, PhD²-1, Liza Delancy, WS²-1, Chili Wasson, PhD²-1, Taffany Seyler, PhD²-1, Boayun Xia, PhD²-1, David Chambers, PhD²-1, Peter Briss, MD²-8, Pharm D. Del²PhS²-1, Grant T. Baldwin, PhD²-5 loan R. Rar PhD²-1, Liva Thomas, MD²-1, Liva Lepida, MD, PhD²-1, David Rar PhD²-1, David PhD²-1,

CDC, the Food and Drug Administration (FDA), state and local health departments, and multiple public health and clinical partners are investigating a national outbreak of e-cigarette, or vaping, product use-associated lung injury (EVALI). Based on data collected as of October 15, 2019, 86% of 867 EVALI patients reported using tetrahydrocannabinol (THC)-containing products in the 3 months preceding symptom onset (1). Analyses of THC-containing product samples by FDA and state public health laboratories have identified potentially harmful constituents in these products, such as vitamin E acetate, medium chain triglyceride oil (MCT oil), and other lipids (2,3) (personal communication, D.T. Heitkemper, FDA Forensic Chemistry Center, November 2019). Vitamin E acetate, in particular, might be used as an additive in the production of e-cigarette, or vaping, products; it also can be used as a thickening agent in THC products (4). Inhalation of vitamin E acetate might impair lung function (5-7).

Bronchoscopy and bronchoalveolar lavage[†] (BAL) can be part of the clinical and diagnostic workup of EVALI patients. The decision to perform this procedure is made by the clinical team on a case-by-case basis (8). During August—October 2019, BAL fluid specimens were collected by clinical teams caring for hospitalized EVALI patients. Public health laboratories and health departments from 10 states (California, Connecticut, Hawaii, Illinois, Maryland, Michigan, Minnesota, Texas, Utah,

and Wisconsin) coordinated the submission of residual BAL fluid specimens from 29 patients to CDC.

To better characterize exposure among EVALI patients, CDC developed and validated isotope dilution mass spectrometry methods to analyze specific toxicants of concern and active compounds in case-associated BAL fluid.§ These CDC analytic methods can identify vitamin E acetate, MCT oil (medium chain triglycerides), plant oils (long chain triglycerides), petroleum distillates (including mineral oil), diluent terpenes, cannabinoids, and nicotine in BAL fluid. The quality of case-associated BAL specimens was assessed by measuring dipalmitoylphosphatidylcholine (DPPC), the principal phospholipid in naturally-occurring lung surfactant: the presence of acceptable levels of DPPC confirms that the lavage procedure recovered adequate pulmonary epithelial fluid. When specimen volume was insufficient to perform all planned analyses, analysis of vitamin E acetate and cannabinoids was prioritized. Among the 27 BAL fluid specimens with sufficient volume for testing, all had measurable levels of DPPC. Overall, 21 (72%) patients with available specimens were male, and their median age was 23 years (range = 16-67 years), which is consistent with the sex and age patterns of EVALI patients reported to CDC to date (1). Two of the patients died.

Vitamin E acetate was detected in all 29 patient BAL samples. Among 23 patients for whom self-reported THC use information was available, 20 reported using THC-containing products. THC or its metabolites were detected in 23 of 28 patient

GDC has not yet published these validated isotope dilution mass spectrometry



^{*}These two authors contributed equally

[†]Bronchoalveolar lavage, performed in the evaluation of lung disease, involves instillation of sterile saline into a subsegment of the lung, followed by suction and collection of the fluid for analysis.

MMWR: November 8, 2019: Risk Factors for E-Cigarette, or Vaping, Product Use—Associated Lung Injury (EVALI) Among Adults Who Use E-Cigarette, or Vaping, Products — Illinois, July—October 2019

What is already known about this topic?

Most U.S. patients with EVALI report using **THC-containing** vaping products. Product use behaviors that increase risk for EVALI are unknown.

What is added by this report?

Compared with survey respondents aged 18–44 years reporting using of THC-containing products, EVALI patients aged 18–44 years had higher odds of reporting **exclusive and frequent use** of THC-containing products and obtaining these products from **informal sources**, such as a dealer, off the street, or from a friend, and of using *Dank Vapes*, a class of largely counterfeit THC-containing products.

What are the implications for public health practice?

CDC recommends not using THC-containing e-cigarette, or vaping, products, or any e-cigarette, or vaping, products obtained from informal sources.



Morbidity and Mortality Weekly Report

Risk Factors for E-Cigarette, or Vaping, Product Use–Associated Lung Injury (EVALI) Among Adults Who Use E-Cigarette, or Vaping, Products — Illinois, July–October 2019

Livia Navon, MS^{1,2}; Christopher M. Jones, PharmD, DrPH³; Isaac Ghinai, MBBS^{1,4}; Brian A. King, PhD⁵; Peter A. Briss, MD⁵; Karen A. Hacker, MD⁵, Jennifer E. Layden, MD, PhD¹

The United States is experiencing an unprecedented outbreak of e-cigarette, or vaping, product use-associated lung injury (EVALI) (1). All EVALI patients have used e-cigarette, or vaping, products, and most (≥85%) have reported using products containing tetrahydrocannabinol (THC) (2,3), the principal psychoactive component of cannabis. To examine whether e-cigarette, or vaping, product use behaviors differed between adult EVALI patients and adults who use these products but have not developed lung injury, the Illinois Department of Public Health (IDPH) conducted an online public survey during September-October 2019 targeting e-cigarette, or vaping, product users in Illinois. Among 4,631 survey respondents, 94% reported using any nicotine-containing e-cigarette, or vaping, products in the past 3 months; 21% used any THCcontaining products; and 11% used both THC-containing products and nicotine-containing products. Prevalence of THC-containing product use was highest among survey respondents aged 18-24 years (36%) and decreased with increasing age. E-cigarette, or vaping, product use behaviors of 66 EVALI patients aged 18-44 years who were interviewed as part of the ongoing outbreak investigation were compared with a subset of 519 survey respondents aged 18-44 years who reported use of THC-containing e-cigarette, or vaping, products. Compared with these survey respondents, EVALI patients had higher odds of reporting exclusive use of THC-containing products (adjusted odds ratio [aOR] = 2.0, 95% confidence interval [CI] = 1.1-3.6); frequent use (more than five times per day) of these products (aOR = 3.1, 95% CI = 1.6-6.0), and obtaining these products from informal sources, such as a dealer, off the street, or from a friend (aOR = 9.2,

95% CI = 2.2–39.4). The odds of using Dank Vapes, a class of largely counterfeit THC-containing products, was also higher among EVALI patients (aOR = 8.5, 95% CI = 3.8–19.0). These findings reinforce current recommendations not to use e-cigarette, or vaping, products that contain THC and not to use any e-cigarette, or vaping, products obtained from informat sources. In addition, because the specific compound or ingredient causing lung injury is not yet known, CDC continues to recommend that persons consider refraining from use of all e-cigarette, or vaping, products while the outbreak investigation continues (1).

tion continues (7).

IDPH developed an online public survey targeting Illinois adults who use e-cigarette, or vaping, products based on the structured questionnaire developed by IDPH and administered to EVALI patients as part of the ongoing outbreak investigation. The public survey included questions about the types of e-cigarette, or vaping, products survey respondents used in the past 3 months, where these products were obtained, combustible cigarette and marijuana use, and any reported illness associated with e-cigarette, or vaping, product use. The public survey link was posted on the IDPH website during September 17—Cotober 8, 2019 and was publicized through the media, posted on IDPH social media accounts, and promoted by local health departments (4). Because of an IDPH Institutional Review Board determination, the survey was restricted to persons aged ≥18 years.

To compare survey respondents with EVALI patients, a subset of respondents with similar characteristics to those of EVALI patients was selected. Data were available for 137 EVALI patients reported to IDPH; 15% (20 of 137) were aged





Vaping-Associated Lung Injury: Policy Response

Healt

Michigan becomes first state to ban flavored ecigarettes © (I) C Washington Post Democracy Dies in Darkness September 4, 2019

"My number one priority is keeping our kids safe and protecting the health of the people of Michigan."

Michigan Governor Gretchen Whitmer

Included in the ban: Sweet flavors, such as bubble gum and "fruit loops", as well as mint and menthol flavors. It does not cover tobacco-flavored e-cigarettes.

The ban, which covers both retail and online sales, will go into effect as soon as the health department issues rules, sometime in the next 30 days.

It will last for six months, and can be renewed for another six months.



September 16, 2019 · 1:23 AM ET

FDA NEWS RELEASE

Trump Administration Combating Epidemic of Youth E-Cigarette Use with Plan to Clear Market of Unauthorized, Non-Tobacco-Flavored E-Cigarette Products

FDA compliance policy would prioritize enforcement of premarket authorization requirements for non-tobacco-flavored e-cigarettes

FDA In Brief: FDA notifies Eonsmoke LLC to remove nearly 100 flavored electronic nicotine delivery system products from the market for not having required marketing authorization, among other violations

"Vaping is dangerous. At a minimum, it is addicting young people to nicotine at a very early age." New York Governor Andrew Cuomo

Included in the ban: All flavors except menthol and tobacco-flavored ecigarettes.

Source: https://www.fda.gov/news-events/press-announcements/trump-administration-combating-epidemic-youth-e-cigarette-use-plan-clear-market-unauthorized-non; https://www.gdpbc.com/2019/09/11/trump-to-consider-e-cigarette-policy-amid-outbreak-of-lung-disease.html

Source: https://www.npr.org/2019/09/16/761098173/new-york-set-to-join-michigan-in-banning-e-cigarettes; https://www.washingtonpost.com/health/michigan-becomes-first-state-to-ban-flavored-e-cigarettes/2019/09/03/34f234c6-ce4c-11e9-8c1c-7c8ee785b855_story.html





Vaping-Associated Lung Injury: JUUL Response



JUULpod 4-Pack: Flavor Multipack

\$15.99

Four flavors in one JUULpod pack: Cool Mint, Virginia Tobacco, Creme Brulee and Fruit Medley.

QTY

ADD TO CART





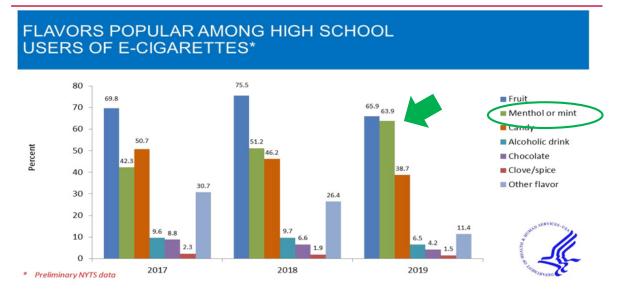
Our JUUL Flavor Multipack contains one JUULpod each of Virginia Tobacco, Mint, Mango, and Creme.

Each pack contains 4 pods.

\$15.99



National Data on Youth Use of Tobacco Products





Vaping-Associated Lung Injury: JUUL Response

- National Institute on Drug Abuse (NIDA) Study released 11/5/19 found that teenagers preferred mint and mango Juul flavors.
- 8th graders were most likely to use mango, mint and fruit.
- High school youth preferred mint, followed by mango.

The New York Times

Juul Ends E-Cigarette Sales of Mint-Flavored Pods

The troubled e-cigarette company moved in advance of an expected federal ban on most flavored e-cigarettes that have become popular with teenage vapers.



Juul said it would continue to sell menthol-flavored e-cigarettes. Brittainy Newman/The New York Times



Questions

Dawn Berkowitz, MPH, CHES

Director, Center for Tobacco Prevention and Control dawn.berkowitz@maryland.gov

