



PACE Expansion

Data Book – September 2021



The Program of All-Inclusive Care for the Elderly (PACE)

Maryland PACE Expansion Plans

National PACE Statistics

- As of March 2021, 30 states operate 138 PACE programs
- Net enrollment increased 55% in 2019
 - 89% of new enrollments were at PACE organizations operating during the previous year
 - The National PACE Association is sponsoring the PACE 2.0 project to help organizations grow and reach broader communities
- Programs serve an estimated 55,000 participants
- The average participant is 77 years old
- Approximately 90% of participants are dually eligible for Medicare and Medicaid
- 95% of participants live at home
- 98% of family caregivers would recommend PACE

PACE in Maryland

- Individuals must meet the following criteria:
 - Be at least 55 years old
 - Be certified to need a nursing facility level of care (NFLOC)
 - Agree to receive all health and long-term care services from the PACE provider
 - Have income of no more than 300% of the Supplemental Security Income (SSI) benefit level for Medicaid eligible individuals
 - Live in the PACE service area
 - Be able to live in a community setting with PACE services without jeopardizing their health and safety

PACE in MD: Hopkins ElderPlus

- Located on the campus of Johns Hopkins Bayview Medical Center
- Participants must live within the following ZIP codes:
 - 21202, 21214, 21220, 21227, 21205, 21217, 21221, 21231, 21206, 21218, 21222, 21237, 21213, 21219, 21224, 21052
- Currently serves approximately 150 participants
- Can serve up to 200 participants

Hopkins ElderPlus Enrollees

Demographic Characteristic	Percentage of Total
	As of 12/31/2019
	(n=155)
Race	
Black	67%
White	22%
Other	11%
Sex	
Female	74%
Male	26%
Age	
55-64	15%
65+	85%

PACE Potential Eligibles

Maryland PACE Expansion Plans

Identifying the Potentially Eligible Population in MD

- The potentially eligible population includes individuals aged 55 years and older in the following populations during fiscal year (FY) 2020:
 - 1915(c) waiver participants who currently receive services in the Home and Community-Based Options (CO) Waiver and the Medical Day Care (MDC) Waiver
 - Participants in the Community First Choice (CFC) state plan program
 - Nursing Facility residents (with fewer than 120 days in the nursing facility and at least one Medicaid long-term care paid day of service)
 - Individuals on the CO Waiver registry (with a Level 1 screen that met the NFLOC proxy generated from questions on activities of daily living, instrumental activities of daily living, cognition, and behaviors)

Potentially Eligible Individuals by Area

Area	Number of Potential Eligibles	Proposed Uptake Rates			
		5%	9.40%	15%	20%
Baltimore	2,278	114	214	342	456
Baltimore City	3,814	191	359	572	763
Montgomery	3,534	177	332	530	707
Prince George's	1,746	87	164	262	349
Central	2,196	109	207	329	439
Eastern	1,125	57	104	170	224
Southern	605	30	57	90	122
Western	981	49	92	147	197
Total	16,279	814	1,529	2,442	3,257

Central: Anne Arundel, Carroll, Harford, and Howard

Eastern: Caroline, Cecil,* Dorchester, Kent, Queen Anne's, Somerset, Talbot, Wicomico, and Worcester

Southern: Calvert, Charles, and St. Mary's

Western: Allegany, Frederick,* Garrett, and Washington

*Counties have different rates than the rest of the area based on rate setting regions

Rate Setting

Maryland PACE Expansion Plans

Current Rate Setting Methodology

- Based on Medicaid fee-for-service (FFS) equivalent experience:
 - Medicaid participants in Baltimore City
 - Aged 55 or older
 - Certified for NFLOC
- Uses a PACE institutionalized case mix experience

Expansion Rate Setting Methodology

- Three proposed payment regions:
 - Baltimore Metro, Washington Metro, and Rural Regions
- Rates are based on FFS equivalent experience of:
 - Medicaid participants in each region
 - Aged 55 or older
 - Certified for NFLOC
- For the rural regions, a statewide experience is used due to the small cohort sizes
- Statewide rates were used for the Medicaid Only and Qualified Medicare Beneficiaries in the Washington Region due to small cohort sizes
- Expansion rates will vary based on institutional case mix experience

PACE Expansion: Regions for Rate Setting

Baltimore Metro	Washington Metro	Rural Regions*
Baltimore City	Calvert	Allegany
Anne Arundel	Charles	Garrett
Baltimore County	Frederick	Washington
Carroll	Montgomery	Caroline
Cecil	Prince George's	Dorchester
Harford	St. Mary's	Kent
Howard		Queen Anne's
		Somerset
		Talbot
		Wicomico
		Worcester

*The rural regions combine the Eastern and Western regions as defined per the nursing facility services regional alignment.

PACE Expansion Proposed Regional Rates

Rate Cell	CY 2021 Rates in Effect	Baltimore Region *	Washington Region *	Rural Region *
Dual Eligible				
Age 55-64	\$3,894.29	\$4,176 - \$4,468	\$4,101 - \$4,458	\$4,100 - \$4,410
Age 65+	\$3,832.12	\$3,530 - \$3,937	\$3,639 - \$4,005	\$3,526 - \$3,907
Medicaid Only				
Age 55-64	\$7,626.40	\$7,013 - \$7,765	\$7,013 - \$7,765	\$7,013 - \$7,765
Age 65+	\$5,836.86	\$5,333 - \$5,844	\$5,333 - \$5,844	\$5,333 - \$5,844

**Expected future rates for expanded PACE program.*

Resources

- [Maryland Department of Health PACE Information](#)
- [Maryland PACE Regulations](#)
- [Centers for Medicare & Medicaid Services PACE Information](#)
 - [Federal PACE regulations](#)
 - [PACE Initial and Service Area Expansion Application](#)
- [National PACE Association](#)