



PACE Expansion

2021



The Program of All-Inclusive Care for the Elderly (PACE)

Maryland PACE Expansion Plans



National PACE Statistics

- As of March 2021, 30 states operate 138 PACE programs
- Net enrollment increased 55% in 2019
 - 89% of new enrollments were at PACE organizations operating during the previous year
 - The National PACE Association is sponsoring the PACE 2.0 project to help organizations grow and reach broader communities
- Programs serve an estimated 55,000 participants
- The average participant is 77 years old
- Approximately 90% of participants are dually eligible for Medicare and Medicaid
- 95% of participants live at home
- 98% of family caregivers would recommend PACE



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PACE in Maryland

- Individuals must meet the following criteria:
 - Be at least 55 years old
 - Be certified to need a nursing facility level of care (NFLOC)
 - Agree to receive all health and long-term care services from the PACE provider
 - Have income of no more than 300% of the Supplemental Security Income (SSI) benefit level
 - Live in the PACE service area
 - Be able to live in a community setting with PACE services without jeopardizing their health and safety



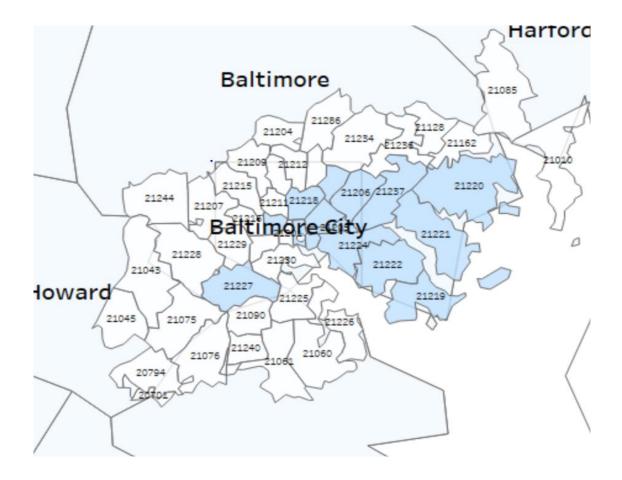
PACE in MD: Hopkins ElderPlus

- Located on the campus of Johns Hopkins Bayview Medical Center
- Participants must live within the following ZIP codes:
 - 21202, 21214, 21220, 21227, 21205, 21217, 21221, 21231, 21206, 21218, 21222, 21237, 21213, 21219, 21224, 21052
- Currently serves approximately 150 participants
- Can serve up to 200 participants



Hopkins ElderPlus Service Area

Note: Hopkins ElderPlus Service area shaded in blue





Hopkins ElderPlus Enrollees

Demographic Characteristic	Percentage of Total As of 12/31/2019				
Characteristic	(n=155)				
Race					
Black	67%				
White	22%				
Other	11%				
Sex					
Female	74%				
Male	26%				
Age					
55-64	15%				
65+	85%				



PACE Potential Eligibles

Maryland PACE Expansion Plans



Identifying the Potentially Eligible Population in MD

- The potentially eligible population includes individuals aged 55 years and older in the following populations during fiscal year (FY) 2020:
 - 1915(c) waiver participants who currently receive services in the Home and Community-Based Options (CO) Waiver and the Medical Day Care (MDC) Waiver
 - Participants in the Community First Choice (CFC) state plan program
 - Nursing Facility residents (with fewer than 120 days in the nursing facility and at least one Medicaid long-term care paid day of service)
 - Individuals on the CO Waiver registry (with a Level 1 screen that met the NFLOC proxy generated from questions on activities of daily living, instrumental activities of daily living, cognition, and behaviors)



Potentially Eligible Individuals by Area

Area	Number of Potential Eligibles	Proposed Uptake Rates			
		5%	9.40%	15%	20%
Baltimore	2,278	114	214	342	456
Baltimore City	3,814	191	359	572	763
Montgomery	3,534	177	332	530	707
Prince George's	1,746	87	164	262	349
Central	2,196	109	207	329	439
Eastern	1,125	57	104	170	224
Southern	605	30	57	90	122
Western	981	49	92	147	197
Total	16,279	814	1,529	2,442	3,257

Central: Anne Arundel, Carroll, Harford, and Howard

Eastern: Caroline, Cecil,* Dorchester, Kent, Queen Anne's, Somerset, Talbot, Wicomico, and Worcester

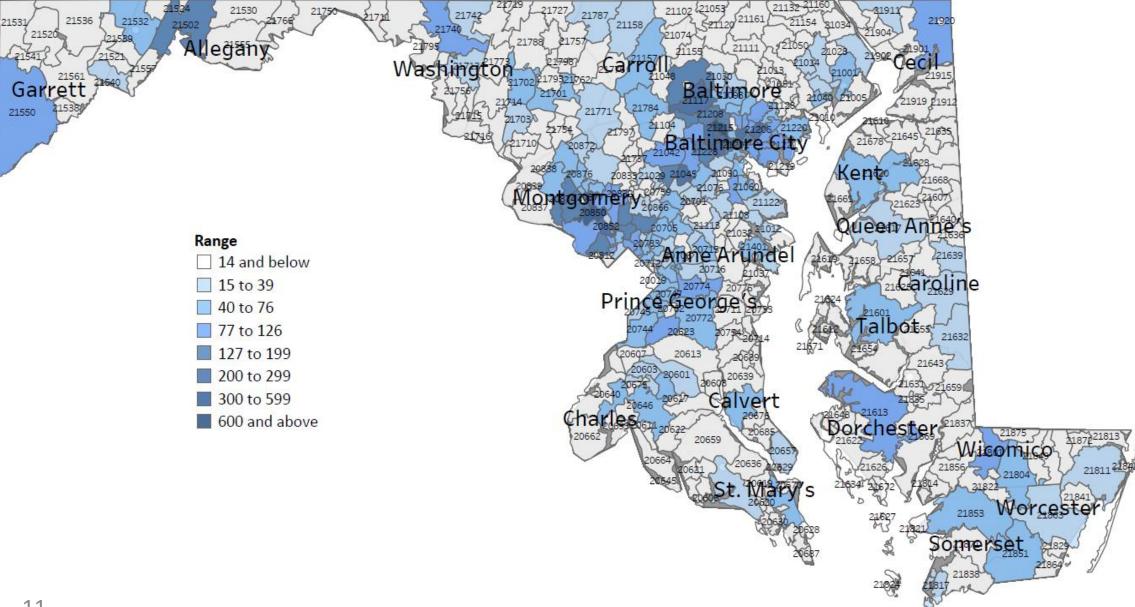
Southern: Calvert, Charles, and St. Mary's

Western: Allegany, Frederick,* Garrett, and Washington

*Counties have different rates than the rest of the area based on rate setting regions



Potentially Eligible Individuals by ZIP Code



Rate Setting

Maryland PACE Expansion Plans



Current Rate Setting Methodology

- Based on Medicaid fee-for-service (FFS) equivalent experience:
 - Medicaid participants in Baltimore City
 - Aged 55 or older
 - Certified for NFLOC
- Uses a PACE institutionalized case mix experience



Current Per Member Per Month PACE Rates

Calendar Year 2021

Rate Cell	CY 2021 Rates in Effect				
Dual Eligibles					
Age 55-64	\$3 <i>,</i> 863.08				
Age 65+	\$3,879.61				
Medicaid Only					
Age 55-64	\$7,749.43				
Age 65+	\$5,356.26				
Qualified Medicare Beneficiaries					
Age 55-64	\$716.58				
Age 65+	\$759.13				



Expansion Rate Setting Methodology

- Three proposed payment regions:
 - Baltimore Metro, Washington Metro, and Rural Regions
- Rates are based on FFS equivalent experience of:
 - Medicaid participants in each region
 - Aged 55 or older
 - Certified for NFLOC
- For the rural regions, a statewide experience is used due to the small cohort sizes
- Statewide rates were used for the Medicaid Only and Qualified Medicare Beneficiaries in the Washington Region due to small cohort sizes
- Expansion rates will vary based on institutional case mix experience



PACE Expansion: Regions for Rate Setting

Baltimore Metro	Washington Metro	Rural Regions*	
Baltimore City	Calvert	Allegany	
Anne Arundel	Charles	Garrett	
Baltimore County	Frederick	Washington	
Carroll	Montgomery	Caroline	
Cecil	Prince George's	Dorchester	
Harford	St. Mary's	Kent	
Howard		Queen Anne's	
		Somerset	
		Talbot	
		Wicomico	
		Worcester	

*The rural regions combine the Eastern and Western regions as defined per the nursing facility services regional alignment.



Resources

- Maryland Department of Health PACE Information
- Maryland PACE Regulations
- <u>Centers for Medicare & Medicaid Services PACE Information</u>
 - Federal PACE regulations
 - PACE Initial and Service Area Expansion Application
- <u>National PACE Association</u>

