STATE OF MARYLAND EXECUTIVE SUMMARY REPORT

FOR

2024 HEALTHCHOICE PCP SATISFACTION SURVEY

Prepared for: Maryland Department of Health

Prepared by: Center for the Study of Services

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PCP Satisfaction Survey

Background and Purpose

Center for the Study of Services (CSS) administered the 2024 PCP Satisfaction Survey for the Maryland Department of Health (MDH) about HealthChoice Managed Care Organizations (MCOs). PCPs were asked to rate their satisfaction with a specified MCO they participate with. The survey included questions on claims, preauthorization, customer service, and provider relations. PCPs participating with each of the following nine MCOs that provide Medicaid services in the HealthChoice program participated in this study.

- Aetna Better Health of Maryland (ABH)
- CareFirst Community Health Plan (CFCHP)
- Jai Medical Systems (JMS)
- Kaiser Permanente (KPMAS)
- Maryland Physicians Care (MPC)
- MedStar Family Choice (MSFC)
- Priority Partners (PPMCO)
- UnitedHealthcare (UHC)
- Wellpoint Maryland (WPM)

The HealthChoice MCOs provided the population files of participating PCPs. Prior to sampling, any PCP with an address outside of Maryland or states bordering Maryland were marked as ineligible for the sample. The population file was deduplicated such that a PCP was only selected for one MCO. This was done in a two-step process. First, the PCPs were deduplicated using the PCP National Provider Identifier (NPI). Then, the remaining eligible PCPs were deduplicated using the PCP name and address. All eligible PCPs after the deduplication process were selected for the sample.

The final survey sample included 8,379 PCPs from the nine HealthChoice MCOs.

CSS administered the PCP Satisfaction Survey using a mixed methodology that consisted of mail, email, and fax with telephone follow-up. The survey protocol included two questionnaire mailings, each followed by a reminder postcard. PCPs with fax numbers were sent two faxes instead of the first survey by mail. The cover letter in the mailed questionnaire and the faxed questionnaire, and the reminder postcard contained information on how to complete the survey online. PCPs with email addresses were also contacted by email two times. Non-respondents to the mail, fax, and email outreach were contacted by telephone.

Response Rate

Among all the PCPs who met eligibility criteria, 1,254 completed the survey, resulting in an adjusted response rate of 16.20%. Surveys were marked as partial completes when only the PCP practice-related questions (questions 28 through 33) were answered. Additional dispositions at the end of data collection are provided in Exhibit 1.

EXHIBIT 1: 2024 PCP SATISFACTION SURVEY: DISPOSITIONS AND RESPONSE RATE

	Number	Percent of Initial Sample
Initial Sample	8,378	
Disposition		
Complete and Eligible - Mail	368	4.39%
Complete and Eligible - Phone	439	5.24%
Complete and Eligible - Web*	247	2.95%
Complete and Eligible - Fax	200	2.39%
Complete and Eligible - Total	1,254	14.97%
Partial Completes	0	0.00%
Does not meet Eligible criteria	246	2.94%
Deceased	5	0.06%
Language Barrier	0	0.00%
Retired, No Longer Working at Office	385	4.60%
Refusals	256	3.06%
Nonresponse after maximum attempts	6,232	74.39%
Adjusted Response Rate **		16.20%

* All responses collected online. These include responses collected through email outreach, and respondents who used the online login information on mailing materials and fax materials to complete the survey online.

** Adjusted response rate= Complete and Eligible Surveys/[Complete and Eligible

+ Partial Completes + Refusal + Nonresponse after maximum attempts]

The following table shows the unadjusted response rate by MCO.

EXHIBIT 2: 2024 PCP SATISFACTION SURVEY: RESPONSE RATE BY MCO

			Unadjusted
	Sample	Number of	Response
мсо	Size	Completes	Rate*
Aetna Better Health of Maryland	359	110	30.6%
CareFirst Community Health Plan Maryland	579	93	16.1%
Jai Medical Systems	182	47	25.8%
Kaiser Permanente	456	48	10.5%
Maryland Physicians Care	966	182	18.8%
MedStar Family Choice	517	108	20.9%
Priority Partners	1,549	203	13.1%
UnitedHealthcare	1,719	250	14.5%
Wellpoint Maryland, Inc.	2,052	213	10.4%

*Unadjusted response rate= Number of completes/Sample size

Survey Results and Analysis

SURVEY MEASURES

The PCP Satisfaction Survey includes four *composite measures*. Composite measures combine results from related survey questions into a single measure to summarize performance in the areas listed below.

Overall Satisfaction combines responses to three survey questions about overall satisfaction and recommending MCO to providers and patients:

- What is your overall satisfaction with *Specified MCO*?
- Would you recommend *Specified MCO* to patients?
- Would you recommend *Specified MCO* to other providers?

Claims combines responses to three survey questions about claims processing:

- Accuracy of claims processing
- Timeliness of initial claims processing
- Timeliness of adjustment and appeal claims processing

Preauthorization combines responses to six survey questions about timeliness of the authorization process:

- Timeliness of obtaining authorization for medication
- Overall experience in obtaining prior authorization for medication
- Timeliness of obtaining authorization for outpatient services
- Overall experience in obtaining authorization for outpatient services
- Timeliness of obtaining authorization for inpatient services
- <u>Overall experience</u> in obtaining authorization for inpatient services

Customer Service and Provider Relations combines responses to eight survey questions about communications from the MCO, customer service interactions, member eligibility information, and adequacy of specialist network:

- Process for obtaining member eligibility information
- Quality of written communications, policy bulletins, and manuals
- Ease of contacting the correct customer service representative
- Timeliness and courtesy of the MCO's customer service and provider relations representative
- Accuracy of responses and/or ability to resolve problems
- Accuracy and accessibility of the drug formulary and formulary updates
- Overall, how would you rate Customer Service/Provider Relations?

• How would you rate the number and quality of specialists in the Specified MCO network?

In addition, two single-item measures are reported:

- Overall, how would you rate Specified MCO on Coordination of Care/Case Management?
- What percentage of your scheduled *Specified MCO* HealthChoice appointments are "no-show" appointments each week?

Composite Global Proportions are calculated by first determining the proportion of respondents selecting the reported response(s) on each survey question contributing to the composite and subsequently averaging these proportions across all items in the composite.

- For *Claims, Preauthorization, Customer Service and Provider Relations* composite measures, and questions that contribute to the composites, results are reported as the proportion of providers selecting Excellent or Very good.
- For the Overall Satisfaction composite and questions that contribute to the composite, results are reported as the proportion of providers selecting Very satisfied, Somewhat satisfied, or Definitely yes, Probably yes.
- For *Coordination of Case/Case Management* measure, results are reported as the proportion of providers selecting Excellent or Very good.
- For *No-Show Specified MCO HealthChoice Appointments*, results are reported as the proportion of providers selecting *None* or 1% to 25%.

		COMPOSITES						
	Overall S	atisfaction C	omnosito	Claims Composite				
	2024	2023	2022	2024	2022			
HealthChoice Aggregate	84.6%	83.4%	84.6%	52.0%	2023 53.5%	52.8%		
ABH	84.7%	84.6%	86.0%	51.1%	49.1%	51.8%		
СЕСНЬ	90.3%	89.1%	84.5%	51.2%	71.3% 👃	47.1%		
JMS	82.8%	89.9%	85.5%	66.7%	78.8%	70.8%		
KPMAS	93.1%	88.3%	90.1%	86.8% 🔺	85.4%	85.6%		
MPC	85.8%	90.0%	86.7%	56.5%	52.0%	46.3%		
MSFC	87.9%	93.7%	87.3%	50.1%	57.7%	56.0%		
РРМСО	83.2%	80.2%	84.8%	48.3%	50.2%	52.0%		
UHC	76.3% 🔻	65.4% 1	72.7%	43.5% 🔻	37.5%	44.5%		
WPM	88.7%	89.8%	89.7%	51.7%	56.5%	53.3%		

EXHIBIT 3: SUMMARY RATES OF COMPOSITES - OVERALL SATISFACTION AND CLAIMS

			COMP	OSITES			
				Customer Service Provider			
	Preauth	orization Co	mposite	Rela	tions Comp	osite	
	2024	2023	2022	2024	2023	2022	
HealthChoice Aggregate	44.7%	41.5%	46.9%	52.5%	50.2%	52.7%	
АВН	45.3%	40.0%	43.6%	54.9%	49.6%	54.0%	
CFCHP	40.8%	61.0% 👃	45.3%	54.1%	59.7%	41.7%	
JMS	71.2% 🔺	82.2%	69.8%	67.3% 🔺	81.4%	73.3%	
KPMAS	83.9% 🔺	86.7%	85.0%	77.4% 🔺	82.5%	80.3%	
MPC	48.3%	40.9%	42.8%	56.9%	52.0%	48.1%	
MSFC	51.0%	47.2%	41.4%	55.8%	58.2%	57.8%	
РРМСО	35.1% 🔻	27.9%	45.7%	46.0%	47.0%	52.4%	
UHC	34.4% 🔻	24.0%	41.6%	42.1% 🔻	31.6% 1	41.7%	
WPM	41.7%	41.0%	43.5%	53.7%	52.5%	54.3%	

EXHIBIT 4: SUMMARY RATES OF COMPOSITES – PREAUTHORIZATION AND CUSTOMER SERVICE/PROVIDER RELATIONS

		OVERALL SATISFACTION							
							Recomm	nend MCO t	o other
	Ove	rall Satisfac	tion	Recomm	end MCO to	Patients		Physicians	
	2024	2023	2022	2024	2023	2022	2024	2023	2022
HealthChoice Aggregate	76.4%	77.6%	76.9%	88.4%	86.2%	88.6%	89.0%	86.5%	88.4%
ABH	76.7%	78.9%	81.4%	86.3%	87.5%	87.2%	91.2%	87.4%	89.5%
CFCHP	85.1%	83.6%	75.0%	93.0%	91.2%	90.4%	92.9%	92.6%	88.0%
JMS	80.0%	87.9%	76.5%	84.4%	90.9%	88.2%	84.1%	90.9%	91.8%
КРМАЅ	93.8% 🔺	85.0%	86.5%	93.8%	95.0%	94.6%	91.7%	85.0%	89.2%
MPC	80.1%	83.5%	79.3%	88.1%	93.3%	91.4%	89.3%	93.3%	89.5%
MSFC	77.9%	92.8% 👃	82.5%	93.6%	92.8%	89.8%	92.3%	95.5%	89.7%
РРМСО	69.6% 🔻	70.0%	76.3%	90.3%	85.0%	89.2%	89.7%	85.6%	88.9%
UHC	65.7% 🔻	60.8%	65.5%	81.7% 🔻	67.5% 1	76.5%	81.6% 🔻	67.9% 1	76.3%
WPM	82.1%	83.2%	79.7%	91.0%	93.1%	94.5%	93.0%	93.1%	94.9%

EXHIBIT 5: SUMMARY RATE OF QUESTIONS CONTRIBUTING TO OVERALL SATISFACTION COMPOSITE

		CLAIMS							
				Timelin	ess of Initia	l Claims	Timeliness	of Adjustm	ent/Appeal
	Accuracy	Accuracy of Claims Processing			Processing		Cla	ims Process	sing
	2024	2023	2022	2024	2023	2022	2024	2023	2022
HealthChoice Aggregate	54.6%	56.7%	56.5%	54.5%	57.1%	57.2%	46.9%	46.6%	44.9%
ABH	52.4%	51.6%	50.0%	56.6%	52.7%	58.0%	44.3%	43.2%	47.4%
CFCHP	51.8%	74.6% 👃	49.1%	52.9%	74.2% 👃	53.7%	48.8%	65.1%	38.5%
JMS	69.8% 🔺	75.8%	71.7%	65.1%	81.8%	70.2%	65.1% 🔺	78.8%	70.5%
KPMAS	86.7% 🔺	89.5%	86.5%	91.1% 🔺	88.9%	86.5%	82.6% 🔺	77.8%	83.8%
MPC	58.4%	55.3%	51.5%	60.1%	59.1%	51.5%	50.9%	41.7%	35.8% 1
MSFC	53.1%	61.2%	63.5%	52.6%	59.7%	60.6%	44.4%	52.3%	43.8%
РРМСО	52.8%	55.7%	55.8%	49.4%	53.6%	56.1%	42.6%	41.4%	44.1%
UHC	46.2% 🔻	40.8%	48.7%	47.2% 🔻	39.2%	50.3%	37.0% 🔻	32.4%	34.5%
WPM	55.0%	59.5%	57.8%	52.3%	61.0%	56.4%	47.7%	49.0%	45.7%

EXHIBIT 6: SUMMARY RATES OF QUESTIONS CONTRIBUTING TO CLAIMS COMPOSITE

		PREAUTHORIZATION							
				Overall Ex	perience in	Obtaining	Timeli	iness of Obt	aining
	Timeli	Timeliness of Obtaining			Authorizatio	on for	Authoriz	ation for Ou	ıtpatient
	Authoriz	ation for Me	edication		Medications	5		Services	
	2024	2023	2022	2024	2023	2022	2024	2023	2022
HealthChoice Aggregate	43.9%	40.5%	44.9%	41.4%	38.6%	42.7%	43.6%	39.1%	43.7%
ABH	45.9%	37.8%	43.8%	48.8%	40.0%	39.7%	46.4%	35.9%	42.9%
CFCHP	44.6%	51.9%	40.0%	40.8%	55.6%	40.0%	39.4%	52.2%	46.5%
JMS	65.9% 🔺	83.9%	70.8%	59.1% 🔺	80.6% 👃	66.7%	69.0% 🔺	83.3%	65.3%
KPMAS	86.7% 🔺	85.0%	84.8%	77.8% 🔺	84.2%	84.4%	85.1% 🔺	90.0%	79.4%
MPC	46.2%	42.4%	42.6%	44.1%	41.0%	38.6%	44.9%	32.6%	42.4%
MSFC	50.0%	47.6%	39.2%	48.8%	50.0%	39.7%	50.6%	49.1%	43.2%
РРМСО	32.7% 🔻	32.1%	40.8%	29.1% 🔻	29.2%	41.4% 👃	36.0%	29.5%	41.1%
UHC	34.3% 🔻	25.0%	41.0%	31.0% 🔻	20.7% 1	37.2%	32.2% 🔻	23.1%	35.3%
WPM	42.2%	40.3%	42.2%	41.4%	34.7%	40.0%	39.5%	40.0%	38.7%

EXHIBIT 7: SUMMARY RATES OF QUESTIONS CONTRIBUTING TO PREAUTHORIZATION COMPOSITE

		PREAUTHORIZATION							
	Overall Ex	perience in	Obtaining	Timeli	ness of Obt	aining	Overall Ex	perience in	Obtaining
	Prior Autho	rization for	Outpatient	Authoria	zation for In	patient	Prior Auth	orization for	r Inpatient
		Services			Services			Services	
	2024	2023	2022	2024	2023	2022	2024	2023	2022
HealthChoice Aggregate	43.1%	38.8%	44.2%	48.2%	45.7%	52.8%	48.1%	45.9%	53.1%
ABH	42.9%	38.8%	41.0%	44.4%	44.2%	48.8%	43.4%	43.2%	45.2%
CFCHP	38.0%	53.3%	50.0%	41.8%	73.5% 👃	48.4%	40.4%	79.4% 👃	46.9%
JMS	70.7% 🔺	80.0%	63.3%	80.0% 🔺	82.8%	77.5%	82.4% 🔺	82.8%	75.0%
KPMAS	83.0% 🔺	85.0%	84.8%	85.3% 🔺	88.2%	88.5%	85.3% 🔺	87.5%	88.0%
MPC	45.7%	35.1%	36.8%	53.0%	47.2%	46.6%	55.8%	47.1%	50.0%
MSFC	46.8%	49.1%	41.6%	55.0%	42.5%	43.8%	55.0%	44.7%	41.2%
РРМСО	34.0% 🔻	26.7%	43.4%	40.4%	25.0%	52.7%	38.5%	25.0%	54.9% ↓
UHC	34.3% 🔻	21.7% 1	37.2%	38.0% 🔻	28.2%	48.9%	36.8% 🔻	25.0%	50.0%
WPM	39.4%	39.7%	41.2%	43.4%	45.2%	48.6%	44.1%	46.0%	50.5%

EXHIBIT 8: SUMMARY RATES OF QUESTIONS CONTRIBUTING TO PREAUTHORIZATION COMPOSITE

		CUSTOMER SERVICE/PROVIDER RELATIONS							
				Qua	ality of writ	ten			
	Process fo	or obtaining	member	communica	ations, polic	y bulletins,	Ease of c	ontacting th	e correct
	eligib	ility inform	ation	â	and manuals	5	customer s	service repr	esentative
	2024	2023	2022	2024	2023	2022	2024	2023	2022
HealthChoice Aggregate	63.2%	62.4%	63.8%	56.4%	55.0%	56.5%	48.9%	47.5%	50.2%
ABH	65.4%	62.9%	66.3%	60.6%	55.8%	58.1%	53.9%	45.9%	55.3%
CFCHP	60.0%	63.2%	51.8%	54.5%	65.6%	47.3%	47.3%	61.5%	33.3%
JMS	69.6%	84.8%	76.0%	64.4%	84.8% 👃	79.2%	66.7% 🔺	84.8%	72.0%
KPMAS	85.1% 🔺	85.0%	81.6%	85.1% 🔺	95.0%	81.6%	68.1% 🔺	75.0%	71.1%
MPC	65.7%	62.8%	57.5%	59.6%	51.7%	52.8%	56.7%	49.2%	50.4%
MSFC	60.4%	65.7%	63.3%	60.0%	56.3%	63.5%	52.0%	60.0%	55.1%
РРМСО	59.4%	56.8%	68.3%	48.9%	54.3%	53.2%	42.5%	43.9%	49.7%
UHC	60.3%	50.6%	55.1%	49.8%	35.8% 1	43.8%	36.0% 🔻	28.0%	39.5%
WPM	62.7%	68.3%	66.8%	56.7%	60.4%	59.6%	51.5%	47.0%	50.0%

EXHIBIT 9: SUMMARY RATES OF QUESTIONS THAT CONTRIBUTE TO CUSTOMER SERVICE/PROVIDER RELATIONS COMPOSITE

			CUS	TOMER SER	VICE/PROVI	DER RELATIO	ONS		
	Timelines	s and courte	esy of the				Accuracy a	nd accessibi	lity of the
	MCO's c	ustomer ser	vice and	Accuracy	of response	es and/or	drug forn	nulary and f	ormulary
	provider re	lations repr	esentative	ability t	o resolve pr	oblems		updates	
	2024	2023	2022	2024	2023	2022	2024	2023	2022
HealthChoice Aggregate	53.3%	50.5%	54.1%	49.3%	47.8%	49.5%	47.9%	46.2%	48.3%
ABH	55.8%	50.5%	57.5%	55.2%	42.3%	51.2%	47.0%	46.7%	45.3%
CFCHP	58.0%	55.4%	46.4%	54.0%	63.6%	36.8% 1	50.6%	51.6%	39.6%
JMS	66.7%	81.8%	73.5%	66.0% 🔺	78.8%	69.4%	63.8% 🔺	84.8% 👃	75.0%
KPMAS	87.2% 🔺	90.0%	78.9%	76.6% 🔺	80.0%	78.9%	68.1% 🔺	80.0%	86.8% 🗸
MPC	57.7%	51.2%	51.4%	51.5%	49.2%	41.4%	52.1%	48.2%	41.5%
MSFC	54.1%	58.6%	62.2%	54.6%	56.3%	56.7%	52.5%	57.1%	55.1%
РРМСО	46.9%	48.7%	52.4%	40.2% 🔻	45.1%	49.4%	40.2%	44.1%	46.5%
UHC	40.6% 🔻	30.6% 1	40.1%	36.6% 🔻	28.4%	35.5%	39.9% 🔻	28.5% 1	38.1%
WPM	55.7%	54.2%	55.7%	52.0%	50.9%	54.8%	48.5%	44.4%	48.1%

EXHIBIT 10: SUMMARY RATES OF QUESTIONS THAT CONTRIBUTE TO CUSTOMER SERVICE/PROVIDER RELATIONS COMPOSITE

		CUSTOME	R SERVICE	PROVIDER R	ELATIONS		
	Overall,	how would	you rate	How would you rate the number			
	Custom	er Service P	rovider	and qualit	y of special	ists in the	
		Relations?		Specifi	ed MCO ne	twork?	
	2024	2024 2023 2022			2023	2022	
HealthChoice Aggregate	53.4%	49.2%	55.9%	47.2%	43.2%	43.6%	
ABH	60.8%	51.0%	61.4%	40.4%	41.3%	36.8%	
CFCHP	57.3%	63.1%	42.9%	51.2%	53.2%	35.8%	
JMS	75.6% 🔺	78.8%	76.0%	65.9% 🔺	72.7%	65.3%	
КРМАЅ	80.4% 🔺	75.0%	83.8%	68.8% 🔺	80.0%	79.5%	
MPC	60.2%	53.3%	46.9% 1	51.8%	50.0%	43.1%	
MSFC	59.6%	59.7%	62.2%	53.1%	51.4%	44.6%	
РРМСО	44.1% 🔻	43.9%	53.6%	45.3%	39.3%	46.3%	
UHC	37.7% 🔻	27.6% 1	45.2%	35.7% 🔻	23.3% 1	36.2%	
WPM	54.7%	50.9%	59.6%	47.4%	44.1%	39.9%	

EXHIBIT 11: SUMMARY RATES OF QUESTIONS THAT CONTRIBUTE TO CUSTOMER SERVICE/PROVIDER RELATIONS COMPOSITE

EXHIBIT 12: SUMMARY	RATES OF OTHER ITEMS
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	OTHER ITEMS						
	Coordination of Case			No-Show Specified MCO			
	Management			HealthChoice Appointments			
	2024	2023	2022	2024	2023	2022	
HealthChoice Aggregate	46.0%	44.8%	49.9%	81.9%	82.0%	83.5%	
АВН	47.9%	37.8%	50.8%	89.2%	90.3%	86.7%	
CFCHP	42.6%	62.7% 👃	46.3%	88.9%	87.7%	95.8%	
JMS	75.0% 🔺	81.3%	73.9%	46.5% 🔻	27.3%	34.7%	
KPMAS	73.9% 🔺	70.0%	83.3%	95.7% 🔺	95.0%	94.3%	
MPC	52.4%	40.6%	46.7%	80.2%	85.2%	79.3%	
MSFC	43.6%	57.4%	49.3%	72.8% 🔻	79.7%	87.4% 👃	
РРМСО	38.5%	36.0%	45.2%	77.8%	81.9%	87.0% 👃	
UHC	35.5% 🔻	34.5%	41.0%	87.2%	85.0%	86.2%	
WPM	44.4%	41.9%	48.8%	83.1%	80.5%	85.1%	

Loyalty Analysis

PCP loyalty analysis is performed by examining responses to the following questions:

- Q22. What is your overall satisfaction with Specified MCO?
- Q23. Would you recommend Specified MCO to patients?
- Q24. Would you recommend *Specified MCO* to other providers?

All PCPs used in this analysis provided a valid response to all three questions.

- A PCP is considered **loyal** if they are very satisfied with the specified HealthChoice MCO and would definitely or probably recommend the specified MCO to patients and other providers.
- A PCP is considered **not loyal** if they are very dissatisfied with the specified HealthChoice MCO and would definitely not or probably not recommend the specified MCO to patients and other providers.
- All other response combinations are categorized as indifferent.

Scores are calculated as the proportion of respondents selecting the response option combinations described above.

	Loyal			Indifferent			Not Loyal		
	2024	2023	2022	2024	2023	2022	2024	2023	2022
HealthChoice Aggregate	37.0%	36.1%	42.5% 🔻	60.5%	61.6%	56.1% 🔺	2.5%	2.3%	1.4%
ABH	43.6%	29.5% 🔺	44.7%	54.5%	68.4% 🔻	54.1%	2.0%	2.1%	1.2%
CFCHP	32.9%	41.8%	30.0%	67.1%	56.7%	68.0%	0.0%	1.5%	2.0%
JMS	61.4%	78.8%	65.3%	36.4%	21.2%	34.7%	2.3%	0.0%	0.0%
KPMAS	62.5%	60.0%	73.0%	37.5%	40.0%	27.0%	0.0%	0.0%	0.0%
MPC	41.0%	38.7%	40.2%	55.4%	59.7%	58.9%	3.6%	1.7%	0.9%
MSFC	31.9%	52.3% 🔻	38.5%	64.8%	47.7% 🔺	61.5%	3.3%	0.0%	0.0%
РРМСО	33.1%	34.2%	39.6%	64.5%	62.4%	59.1%	2.3%	3.4%	1.3%
UHC	24.3%	19.3%	32.1%	71.7%	74.5%	62.9%	4.0%	6.2%	5.0%
WMP	40.4%	35.7%	47.5%	58.1%	64.3%	52.5%	1.5%	0.0%	0.0%

EXHIBIT 13: LOYALTY ANALYSIS RESULTS

All statistical tests are conducted at the 95% confidence level.

Statistically significant differences between current-year rate and prior-year rates are marked next to the prior-year rates as upward pointing

triangle (\blacktriangle) when the current-year rate is higher or downward pointing triangle (\bigtriangledown) when it is lower.

Correlation Analysis

Correlation analysis is a tool for identifying program attributes that are strengths and attributes in need of improvement. The attribute importance (correlation) and attribute performance (score) are plotted in a graph and the graph is divided into four quadrants to identify the attributes that are strengths and attributes that are in need of improvement. The four quadrants are:

- LEVERAGE (high importance, high performance)
- MAINTAIN (low importance, high performance)
- MONITOR (low importance, low performance)
- IMPROVE (high importance, low performance)

Correlation analysis was performed between overall satisfaction with the specified MCO question and the program attributes.

Data Analysis and Conclusions

Analysis revealed there were five attributes in the IMPROVE quadrant and five attributes were identified in the LEVERAGE quadrant for overall satisfaction with specified MCOs at the aggregate level.

ATTRIBUTES IN THE IMPROVE AND LEVERAGE QUADRANT FOR OVERALL SATISFACTION WITH SPECIFIED MCOS

IMPROVE	LEVERAGE
• Timeliness of obtaining authorization for medication	 Accuracy of claims processing
Overall experience in obtaining prior authorization for medication	 Accuracy of responses and/or ability to resolve problems.
• Timeliness of obtaining authorization of outpatient services	 Overall, how would you rate Customer Service and Provider
Overall experience in obtaining prior authorization of outpatient	Relations?
services	 Timeliness of obtaining authorization of inpatient services
 Coordination of Care/Case Management 	Overall experience in obtaining prior authorization of inpatient
	services

Attributes	Areas of MCO performance and PCP experience assessed with the PCP Satisfaction Survey.
Confidence Level	A confidence level is associated with tests of statistical significance of observed differences in survey scores. It is expressed as a percentage and represents how often the observed difference (e.g., between the plan's current-year rate and the relevant benchmark rate) is real and not simply due to chance. A 95% confidence level associated with a statistical test means that if repeated samples were surveyed, in 95 out of 100 samples the observed measure score would be truly different from the comparison score.
Correlation	A degree of association between two variables or attributes, typically measured by the <i>Pearson correlation coefficient</i> . The coefficient value of 1 indicates a strong positive relationship; -1 indicates a strong negative relationship; zero indicates no relationship at all.
Denominator (<i>N</i> , or Usable Responses)	Number of valid (appropriately answered) responses available to calculate a measure result. Examples of inappropriately answered questions include ambiguously marked answers, multiple marks when a single answer choice is expected, and responses that violate survey skip patterns. The denominator for an individual question is the total number of valid responses to that question. The denominator for a composite is the average number of responses across all questions in the composite.
Disposition	The final status given to a PCP record in the survey sample at the end of the study (e.g., completed survey, refusal, non-response, etc.). See <i>Response Rate</i> .
Quadrant Map	Scatter plot graph of attribute importance and performance that is divided into four rectangular areas or quadrants. The four quadrants are defined as follows: 1. LEVERAGE (high importance, high performance); 2. MAINTAIN (low importance, high performance); 3. MONITOR (low importance, low performance); 4. IMPROVE (high importance, low performance).
Question Summary Rate	Question Summary Rates (QSRs) express the proportion of respondents selecting the response option(s) of interest (typically representing the most favorable outcome(s) from a given question on the survey). Many survey items use a <i>Excellent, Very good, Good, Fair or Poor</i> response scale, with <i>Excellent</i> being the most favorable outcome. Results are typically reported as the proportion of PCPs selecting <i>Excellent</i> or <i>Very good</i> .

Glossary of Terms

Response Rate	Survey response rate is calculated using the following formula:			
	Response Rate = [Complete and Eligible + Incomplete (but Eligible) + Refusal + Nonresponse after maximum attempts +Added to Do Not Call (DNC) List]			
Sample size	Number of PCPs selected for the survey.			
Statistically Significant Difference	When survey results are calculated based on sample data and compared to a benchmark score (e.g., the NCQA National Average rate, the CSS Book-of-Business average, or the plan's prior-year rate), the question is whether the observed difference is real or due to chance. A difference is said to be statistically significant at a given confidence level (e.g., 95%) if it has a 95% chance of being true.			