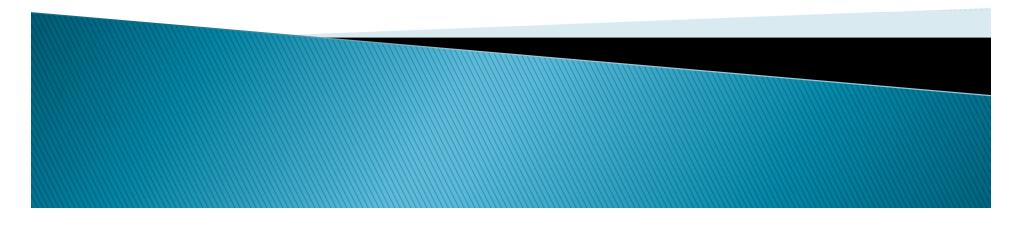
How to Link Your Practice to the Local Hospital – Cecil County's Experience

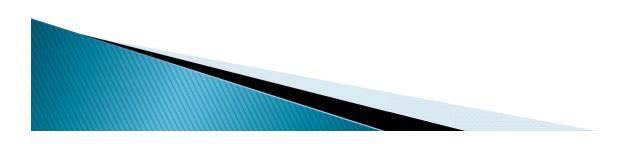
Quality Improvement and Care Transitions in a Medical Home Maryland Learning Collaborative May 21, 2014

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Why is This Linkage Important?

- To set the stage to participate in State's plan to develop a "community-integrated medical home" (CIMH) model of care.
- Union Hospital adopted HSCRC's Total Patient Revenue (TPR) methodology in 2011.



Cecil County ED Usage for Chronic Disease

- 236 emergency department visits for hypertension per 100,000 Cecil County population compared to 222 visits per 100,000 population in the State of Maryland
- 289 emergency department visits for diabetes per 100,000 Cecil County population in 2012 vs.
 275 visits per 100,000 Cecil County population in 2011



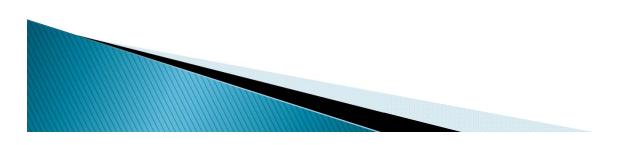
More Data

- 50% of annual Union Hospital re-admissions have some behavioral health history;
- 80% of annual hospital admissions come through the emergency department; and
- 20-25 readmissions per month are for COPD/ respiratory diseases, heart failure/ heart disease and diabetes.

(source: May 30, 2013 interview with Union Hospital Senior VP/CFO)

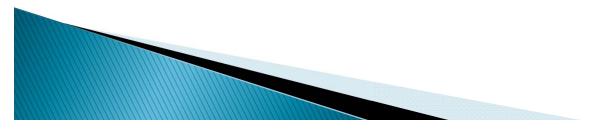
Goals of Cecil Community Case Manager Program Pilot

- Reduce unnecessary hospital readmissions for certain chronic conditions – COPD/ respiratory diseases, heart failure/ heart disease and diabetes
- In Year 2 of the pilot, the targeted chronic conditions will expand to include readmissions for behavioral health issues



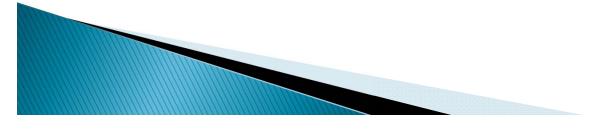
Objectives of Cecil Community Case Manager Program Pilot

- Provide 4-6 week patient-centered plan of care that focus patients, families and caregivers to better self manage their disease processes in an outpatient setting and to avoid a health crisis requiring hospital readmission
- Plan of care to address medication adherence, continued health care provider support, education on disease "red flags" (disease crisis signals which may alert to the need for community intervention or a return to the hospital), and establishing a personal health record



Operationalizing Community Case Manager Program Pilot

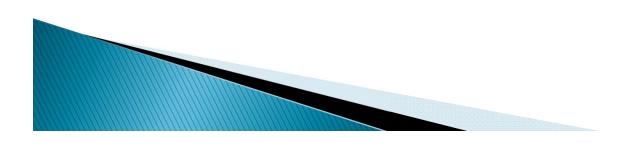
- Hire 1 FTE Health Department nurse case manager with MD Community Health Resources Commission funds to augment 1 FTE Health Department nurse case manager funded by Union Hospital
- Voluntary program
- No cost to the patient
- Evidence-based "Project Re-Engineered Discharge (RED)" Boston University Medical Center http://www.bu.edu/fammed/projectred/index.html



Operationalizing

Community Case Management Program Pilot

- Hospital discharge planning chooses patients based on diagnosis, risk, compliance, insurance status, and PCP status
- Hospital discharge planners and community case managers meet every other week to discuss patients in the pilot and identify barriers and progress that the patients have made, including discharges from the pilot.

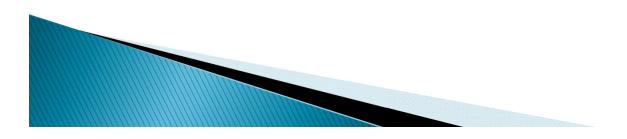


Role of Community Case Manager

- Assist with coordination of services and implementation of disease management strategies which could lead to:
- Earlier identification of health issues,

- Earlier connection to community resources, greater awareness of alternatives to hospitalbased care, and
- Strategies to better self-management of their chronic diseases in the home or outpatient environment – all outside the walls of the hospital.

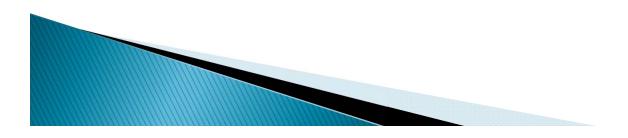
The community case manager's first visit with the patient will occur pre-discharge from the hospital, where the patient will be offered and can sign up for the post-discharge service.



Visit #2 will occur immediately after discharge. This visit, and hopefully all future visits, will be at the patient's home. At this visit, a physical assessment is completed, discharge instructions are reviewed, goals are established, and disease education, including "red flags", occurs.



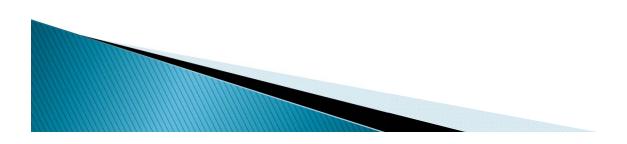
 Visit #3 happens about one week later – another physical assessment is completed and "red flag" disease education is reviewed.
If needed, patient behavior modification will be attempted.



During Visit #4, about one week later, the community case manager conducts another physical assessment, reinforces the "red flags" with the patient and family, revisits goals and modifies same as needed, and follows up with the primary care provider and any other community agencies providing services.



It is hoped that Visit #5 will be the final visit. The community case manager would re-cap the patient's accomplishments, identify any further work that needs to be done, review "red flags" and community resources, and complete the patient's personal health record.



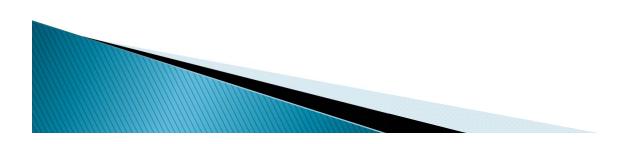
Barriers to Success

- Transportation
- Medication adherence
- Compliance
- Personal finances
- General unwillingness to comply
- Physicians are referring patients to the ED when follow-up appointments (non-emergent care) are requested by the CCM nurses



Evaluation Plan Community Case Manager Program Pilot

- 95% of first/second visits with readmitted patients made within two days of discharge, with 75% of those contacts a home visit
- 75% of patients referred will complete the Community Case Management Program pilot
- 5% reduction of inappropriate hospital readmissions within a 30 day post-discharge window for Community Case Management Program pilot patients
- 75% of enrolled patient readmissions will be determined as appropriate per " red flag" guidelines



Evaluation Plan

Community Case Manager Program Pilot

- Each enrolled patient will access at least two community and/or provider resources (clinic, primary care, home health, etc) that contribute to the successful accomplishment of the patient's health care plan and goals
- 75% of enrolled patients will be able to establish a personal health record
- 75% of patients / family who complete the program would recommend the program to others

Sustainability Plan Community Case Manager Program Pilot

- If significant reductions in readmissions occur in FY14, then Union Hospital may fund two case managers in FY 15 and beyond
- Results to date are not conclusive but show promise

