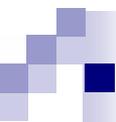


Maryland Community Health Resources Commission

Mark Luckner, Executive Director

Access to Care Regional Forums in June

May 8, 2013



Current efforts to build safety net capacity

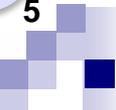
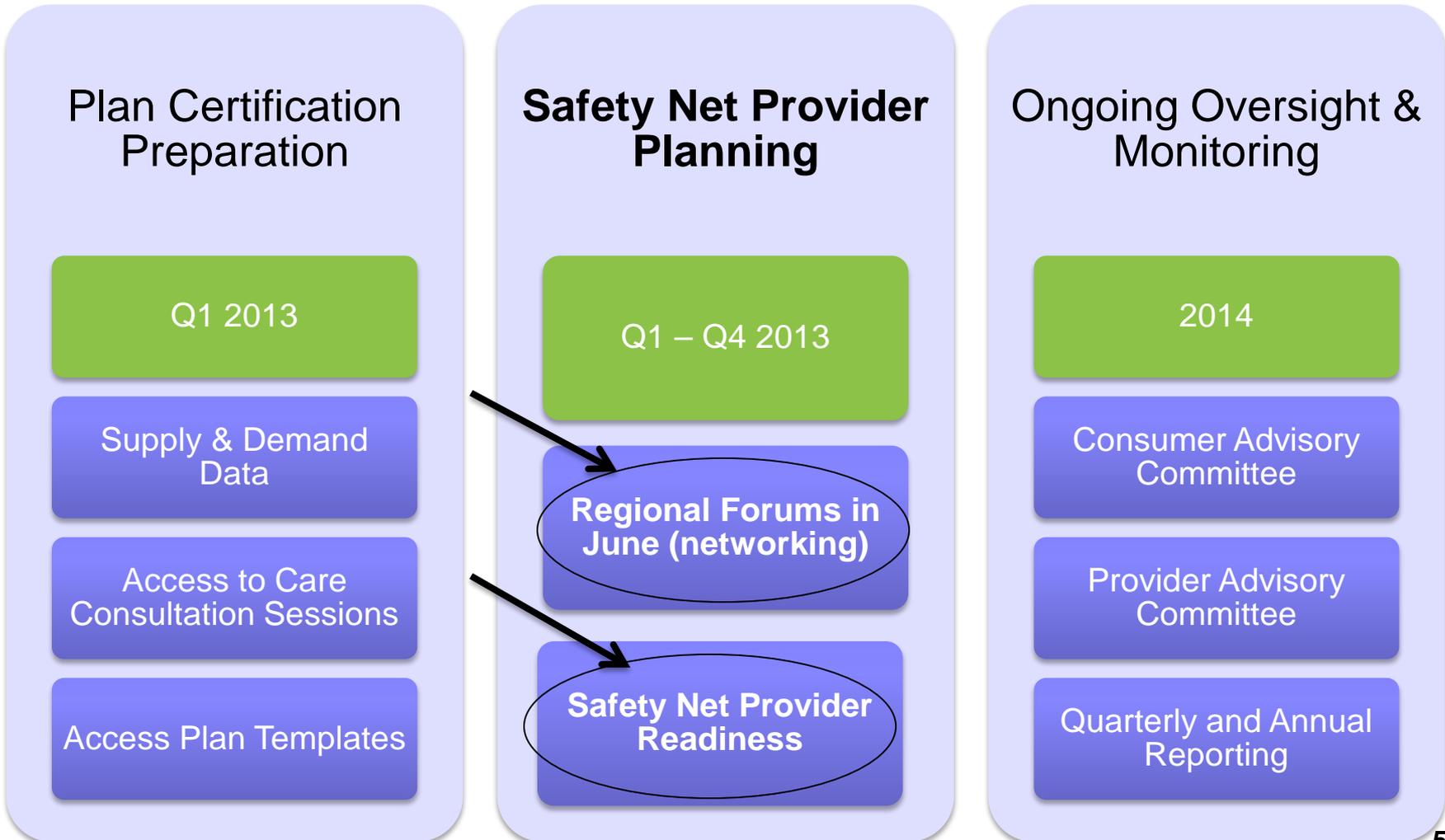
- 115 CHRC grants totaling \$29.7M; 110,000 individuals served (including Health Enterprise Zones)
- NASHP Medicaid-Safety Net Learning Collaborative
- Access to Care Program and Maryland Health Access Assessment Tool (launched this past December)
- Regional Forums to connect Safety Net Providers with Quality Health Plans and Medicaid MCOs
- Technical Assistance in credentialing, contracting, and billing/EMR/IT systems

Access to Care Program

- Following the CHRC Business Plan (February 2012), the state developed the “**Access to Care**” Program, jointly administered by DHMH, Maryland Health Benefit Exchange (MHBE), and CHRC.
- The Access to Care Survey was distributed this past December to collect information from Maryland safety net providers on the current uninsured population and where they receive care.
- The information will help the state prepare for the expected demand in health services by newly insured individuals in 2014 and beyond.

Access to Care Program

- Several goals or aspects of Access to Care Program:
 - Promote robust participation of safety net providers in health plans certified and sold on MHBE;
 - Promote sustainability of safety net providers as many transition from a grant-based system of revenue to billing third-party payors; and
 - Encourage safety net providers to contract with Medicaid MCOs and commercial carriers.



Safety Net Provider Planning

- Invitations to the Access to Care Regional Forums were distributed late last week.
- The forums are open to the public, and there is no charge to register, though RSVPs by May 31 are encouraged.
(Access.tocare@maryland.gov or Edith Budd, 410.260.6290)
- The forums will facilitate **relationship-building** among safety net providers, Medicaid MCOs, and commercial carriers promote participation of safety net providers in the health insurance options that will become available to residents in 2014.

Access to Care Regional Forums

- There will be six forums in June:
 - **Southern Maryland**: June 6, 10:00 am to 12 noon; Waldorf Jaycees Community Center, Militia Room
 - **Eastern Shore**: June 10, 1:00 pm to 3:00 pm, Chesapeake College, Todd Performing Arts Center
 - **Central Maryland**: June 12, 10:00 am to 12 noon, Howard County Health Department
 - **Western Maryland**: June 18, 1:00 pm to 3:00 pm, Venice (Best Western) Hotel, Ballroom
 - **Washington Metro region**: June 20, 10:00 am to 12 noon, Silver Spring Civic Building
 - **Baltimore Metro region**: June 25, 10:00 am to 12 noon, UMBC Tech Center

Safety Net Provider Planning

■ Technical Assistance Program

- In consultation with the MHBE and DHMH, the CHRC is planning to support a technical assistance program to build capacity and promote readiness of safety net providers.
- The assistance will be geared towards helping safety net providers transition from a grant-based revenue structure to one that involves billing third-party payors (Medicaid/MCO and commercial plan/QHP networks).
- The CHRC may also provide opportunities for grant-funding to support infrastructure development later this year.

Access to Care Program-Technical Assistance

Tier#1: General Overview, Networking, and Information-Sharing

Target: All Interested Providers

- Access to Care Mixers
- Information toolkits
 - NASHP article
- Contact information for Qualified Health Plan Issuers
- Contact information for Medicaid MCOs
- Information about the Uniform Provider Credentialing Application
- Links to information on credentialing requirements for various payors
- Information about potential incentives to install/purchase EMR systems
- Best Practices Webinar on Overview on Contracting and Billing

Tier#2: Grant-Funded Providers to Contract with MCOs & Commercial Carriers

Target: Free Clinics and School Based Health Centers

- Strategic Business Planning
 - Revenue Forecasting
 - Payor analysis by service area
 - Population & Catchment Area
 - Supply & Demand
 - Malpractice Coverage/FTCA
- Medicaid & Commercial Credentialing
 - Gap analysis for meeting payor site visit Requirements
- Staffing Model and Training
- Improving Administrative Efficiencies in Practice Model
- Practice Management/ EMR/EHR
 - CPT/ICD Coding
 - Submitting Claims

Tier#3: Providers with Medicaid Experience to Expand to Commercial Insurance Carriers

Target: FQHCs, Behavioral Health Providers, and LHDs

- Strategic Business Planning
 - Revenue Forecasting
 - Payor analysis by service area
 - Population & Catchment Area
 - Supply & Demand
- Commercial Credentialing
 - Gap Analysis for Meeting Commercial Carriers Requirements
- Staffing Model and Training
- Improving Administrative Efficiencies in Practice Model
- Quality Measurement/Reporting
 - NCQA Patient Center Medical Home Capability
 - Industry best practice quality procedures
- Submitting Commercial Claims