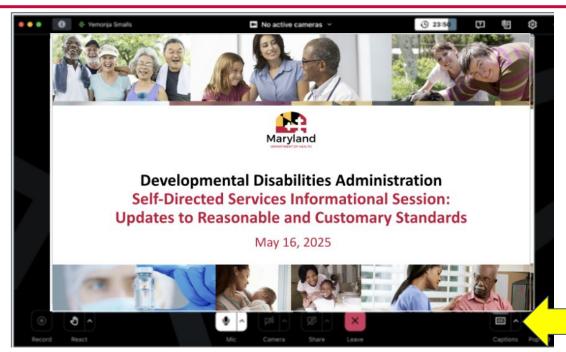




Developmental Disabilities Administration Self-Directed Services Informational Session: Updates to Reasonable and Customary Standards

May 16, 2025



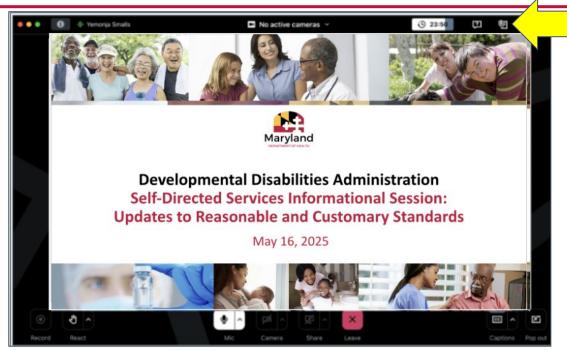


Click here for closed captioning

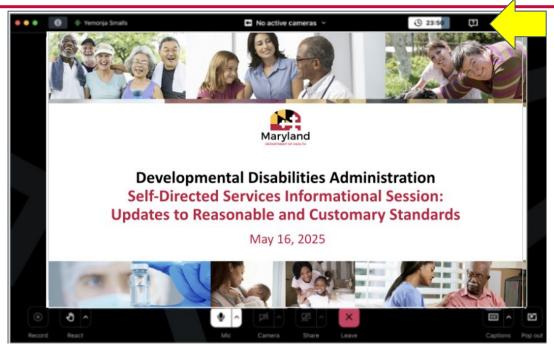




DEPARTMENT OF HEALTH









Conduct

The free expression of diverse viewpoints is an essential value for our group. This freedom comes with the responsibility to engage respectfully, which involves treating one another with dignity and respect in good faith.

Uncivil behavior, disruptive conduct, abusive language, threats, or harassment will not be tolerated and may lead to being excused from the meeting.



Agenda

- Employer and Budget Authorities
- Fiscal Year 2026 Legislative Budget Bill Requirements
- Updates to Reasonable and Customary Rates and Wages
 - Employee Wage Updates
 - Provider / Vendor Rate Updates
- Financial Management and Counseling Services Wages and Rates Change Process
- Resources



Self-Direction Authorities

Employer Authority

- Participant chooses rate to pay employees (within Reasonable and Customary rates)
- Participant chooses benefits that are provided to employees
- Employer taxes must also be budgeted

Budget Authority

- Participant chooses vendor or DDA provider
- Participant negotiates the rate of service with vendor or DDA provider (within Reasonable and Customary rates)
- Employer taxes are included in the rate

Reasonable and Customary Standards



The DDA establishes Reasonable and Customary Standards for:

- Provider / Vendor Rates
- Employee Wages



Fiscal Year 2026 Legislative Budget Bill Requirements

- Rates for self-directed services:
 - Wage Exception rates for employees cannot exceed 15% above the reasonable and customary wages for the employee standard maximum wage¹; and
 - Geographical differential rates for Vendors / Providers do not exceed 10% above the standard maximum rate.
- These updated rate charts will be in effect beginning July 1, 2025.

¹ Note: There is not a geographical differential for Reasonable and Customary employee wages.



Employee Wages - Actions Required

- If your employee(s) make at or below the standard wage, or has an exception wage at or below the new exception wage maximum, no action is required.
- If your employees make above the standard wage (known as a Wage Exception), their rates will need to be decreased to be in compliance with the new Wage Exception rate.



Employee Wages - No Action Needed

If your employee(s) make at or below the standard wage, *no action is required*.

Waiver Service	Unit	Reasonable and Customary Wage Maximum (no Wage Exception required)
Community Development Services (All)	Hour	\$32.45
Employment Services - Ongoing Job Supports	Hour	\$32.45
Nursing Support Services	Hour	\$64.90
Individual and Family Directed Services - Day-to-Day Administrative Supports	Hour	\$32.45
Personal Supports	Hour	\$32.18
Personal Supports - Enhanced 1:1 and 2:1 (per employee)	Hour	\$37.86
Respite Care Services	Hour	\$21.63
Support Broker	Hour	\$32.45



Reasonable and Customary Rates for Employees (Effective July 1, 2025) [1 of 2]

If your employee(s) make above the listed standard, they must be brought down to the new exception rate.

Waiver Service	Unit	Reasonable and Customary Wage Maximum (no Wage Exception required)	New Exception Rate Maximum (July 1, 2025)
Community Development Services - Group (2-4), Dedicated 1:1, and 2:1 (per employee)	Hour	\$32.45	\$37.32
Employment Services - Ongoing Job Supports	Hour	\$32.45	\$37.32
Nursing Support Services	Hour	\$64.90	\$74.64
Individual and Family Directed Services - Day-to-Day Administrative Supports	Hour	\$32.45	\$37.32



Reasonable and Customary Rates for Employees (Effective July 1, 2025) [2 of 2]

If your employee(s) make above the listed standard, they must be brought down to the new exception rate.

Waiver Service	Unit	Reasonable and Customary Wage Maximum (no Wage Exception required)	New Exception Rate Maximum (July 1, 2025)
Personal Supports	Hour	\$32.18	\$37.01
Personal Supports - Enhanced 1:1 and 2:1 (per employee)	Hour	\$37.86	\$43.54
Respite Care Services	Hour	\$21.63	\$24.87
Support Broker	Hour	\$32.45	\$37.32



Employee Wage Change Example 1: No Action Required

Elliot Glenn lives in Baltimore City and has two employees:

- One employee makes \$34.00 per hour for Personal Supports.
- One employee makes \$36.00 per hour for Community Development Services.

Rates:

Waiver Service	Reasonable and Customary Wage Maximum (no Wage Exception required)	New Exception Rate Maximum (July 1, 2025)
Personal Supports	\$32.18	\$37.01
Community Development Services	\$32.45	\$37.32

Because the employees' current rates are lower than the new exception rate, no action is needed from Elliot.

Employee Wage Change Example 2: Action Needed

Casey Holden live in Montgomery County has three employees:

- Two employees make \$43.07 per hour for Personal Supports (with an approved Wage Exception rate)
- One employee makes \$30.00 per hour for Respite Care Services (with an approved Wage Exception rate

Rates

Waiver Service	Reasonable and Customary Wage Maximum (no Wage Exception required)	New Exception Rate Maximum (July 1, 2025)
Personal Supports	\$32.18	\$37.01
Respite Care Supports	\$21.63	\$24.87

Because the employees all make more than the new exception rate, Casey must bring their rates down to those rates or lower:

Personal Support employees: \$37.01 Respite Care employee: \$24.87



Updating an Employee Wage

- Participants should follow these steps:
 - Send a letter to the employee notifying them of a rate change no later than June 8, 2025.
 - Follow the Financial Management and Counseling and Services provider's process for changing rates for employees

Important: Maryland Law requires that employees be notified of a rate decrease <u>at least one pay period in advance</u>.



Letters to Employees

The letter should include the following:

- Date the letter is sent (on or before June 8, 2025)
- Employee name
- Employee address
- Subject (Update in Hourly Wage)
- Effective date (Date of change; on or before July 1, 2025)
- Waiver service that is affected
- New wage for the waiver service(s)
- Participant Name and Signature



Sample Letter to an Employee

June 1, 2025

Jordan Jones

123 Main Street Anytown, Maryland 00000

Subject: Update in Hourly Wage

Dear Mx. Jones:

This letter is to inform you of an adjustment to your current hourly wage. Effective July 1, 2025 your hourly rate will be as follows:

Personal Supports: \$30.00 per hour

Community Development Services: \$32.45 per hour

Personal Supports - Holiday Pay: \$32.18 per hour

Respectfully,

Alex Smith

Samples and template letters are available on the DDA website



Following the Financial Management and Counseling Services Provider's Process for Employee Wage Change

- After sending a letter to an employee notifying them of a rate change, the participant must follow their Financial Management and Counseling Services provider's process for updating the rate
 - The Arc Central Chesapeake Region
 - Public Partnerships LLC
 - GT Independence



Provider Rates - Actions Required

- The geographical differential has decreased for some waiver services.
 Geographical differential affects the following counties:
 - Calvert
 - Charles
 - Frederick
 - Montgomery
 - Prince George's
- If your DDA providers make at or below the new rate, no action is required.
- If your DDA providers make more than the listed rate, their rates will need to be brought down to the newly listed rate



Reasonable and Customary Rates for DDA Providers (Effective July 1, 2025) [1 of 9]

Waiver Service	Unit	Standard Rate Maximum for Providers (Unchanged)	Current Geographical Differential	New Geographical Differential Maximum
Assistive Technology and Services	Upper Pay Limit	\$100,000	\$100,000	No change
BSS - Behavioral Assessment	Milestone	\$1,901.90	\$1,901.90	No change
BSS - Behavioral Plan	Milestone	\$1,901.90	\$1,901.90	No change
BSS - Behavioral Consultation	Hour	\$173.04	\$173.04	No change
BSS - Brief Support Implementation	Hour	\$91.08	\$91.08	No change



Reasonable and Customary Rates for DDA Providers (Effective July 1, 2025) [2 of 9]

Waiver Service	Unit	Standard Rate Maximum for Providers (Unchanged)	Current Geographical Differential	New Geographical Differential Maximum
Community Development Service: Group (1 - 4) and 1:1 Staffing Ratio	Hour	\$68.44	\$80.36	\$75.28
Community Development Services 2:1 Staffing Ratio	Hour	\$136.88	\$160.68	\$150.57
Day Habilitation Small Group and 1:1 Staffing Ratio	Hour	\$72.64	\$85.28	\$79.90
Day Habilitation 2:1 Staffing Ratio	Hour	\$145.28	\$170.56	\$159.81



Reasonable and Customary Rates for DDA Providers (Effective July 1, 2025) [3 of 9]

Waiver Service	Unit	Standard Rate Maximum for Providers (Unchanged)	Current Geographical Differential	New Geographical Differential Maximum
Employment Services - Discovery Milestone 1	Milestone	\$887.17	\$1009.00	\$975.89
Employment Services - Discovery Milestone 2	Milestone	\$2661.52	\$3027.00	\$2927.67
Employment Services - Discovery Milestone 3	Milestone	\$1774.34	\$2018.00	\$1951.77
Employment Services - Self-Employment Development Supports	Milestone	\$572.50	\$651.12	\$629.75
Employment Services - Job Development	Hour	\$110.88	\$126.12	\$121.97
Employment Services - Ongoing Job Supports	Hour	\$86.28	\$91.16	No change
Employment Services - Follow-Along Supports	Month	\$727.55	\$837.56	\$800.31
Employment Services - Co-Worker Supports	Upper Pay Limit	\$6,000.00	\$6000.00	No change



Reasonable and Customary Rates for DDA Providers (Effective July 1, 2025) [4 of 9]

Waiver Service	Unit	Standard Rate Maximum for Providers (Unchanged)	Current Geographical Differential	New Geographical Differential Maximum
Environmental Assessment	Milestone	\$580.81	\$580.81	No change
Environmental Modification	Upper Pay Limit	\$50,000	\$50,000	No change
Family and Peer Mentoring Supports	Hour	\$66.16	\$66.16	No change
Family Caregiver Training and Empowerment	Upper Pay Limit	\$1595.00	\$1595.00	No change
Family Caregiver Training and Empowerment - Fees	Upper Pay Limit	\$500.00	\$500.00	No change



Reasonable and Customary Rates for DDA Providers (Effective July 1, 2025) [5 of 9]

Waiver Service	Unit	Standard Rate Maximum for Providers (Unchanged)	Current Geographical Differential	New Geographical Differential Maximum
Housing Support Services	Hour	\$81.16	\$92.32	\$89.28
Live-in Caregiver	Upper Pay Limit	\$20,000.00	\$20,000.00	No change
Nursing Support Services	Hour	\$123.08	\$131.96	No change
Participant Ed, Training, and Advocacy - Hours	Upper Pay Limit	\$1595.00	\$1595.00	No change
Participant Ed, Training, and Advocacy - Fees	Upper Pay Limit	\$500.00	\$500.00	No change



Reasonable and Customary Rates for DDA Providers (Effective July 1, 2025) [6 of 9]

Waiver Service	Unit	Standard Rate Maximum for Providers (Unchanged)	Current Geographical Differential	New Geographical Differential Maximum
Personal Supports	Hour	\$48.44	\$55.56	\$53.28
Personal Supports - Enhanced	Hour	\$61.32	\$72.00	\$67.45
Personal Supports - 2:1 Staffing Ratio	Hour	\$122.64	\$144.00	\$134.90
Remote Support Services	Upper Pay Limit	\$64,000.00	\$64,000.00	No change
Respite Care Services - Licensed Site	Day	\$539.85	\$579.46	No change
Respite Care Services - Hour	Hour	\$38.44	\$38.88	No change



Reasonable and Customary Rates for DDA Providers (Effective July 1, 2025) [7 of 9]

Waiver Service	Unit	Standard Rate Maximum for Providers (Unchanged)	Current Geographical Differential	New Geographical Differential Maximum
Shared Living - Level 1	Month	\$4,509.84	\$4,509.84	No change
Shared Living - Level 2	Month	\$5,176.75	\$5,176.75	No change
Shared Living - Level 3	Month	\$6,177.08	\$6,177.08	No change



Reasonable and Customary Rates for DDA Providers (Effective July 1, 2025) [8 of 9]

Waiver Service	Standard Rate Maximum for Providers (Unchanged)	Current Geographical Differential	New Geographical Differential Maximum
Supported Living - All daily units			
With Overnight Supervision - 1 person home	\$737.16	\$845.44	\$810.88
With Overnight Supervision - 2 person home	\$478.09	\$548.31	\$525.90
With Overnight Supervision - 3 person home	\$355.23	\$407.40	\$390.75
With Overnight Supervision - 4 person home	\$403.30	\$462.54	\$443.63
Without Overnight Supervision - 1 person home	\$438.02	\$502.36	\$481.82
Without Overnight Supervision - 2 person home	\$328.52	\$376.77	\$361.37
Without Overnight Supervision - 3 person home	\$255.51	\$293.04	\$281.06
Without Overnight Supervision - 4 person home	\$328.52	\$376.77	\$361.37



Reasonable and Customary Rates for DDA Providers (Effective July 1, 2025) [9 of 9]

Waiver Service	Unit	Standard Rate Maximum for Providers (Unchanged)	Current Geographical Differential	New Geographical Differential Maximum
Transition Services	Upper Pay Limit	\$5,000.00	\$5,000.00	No change
Transportation - Orientation, Travel Training, and Public, Taxi, Uber, Lyft	Upper Pay Limit	\$7,500.00	\$7,500.00	No change
Vehicle Modification	Upper Pay Limit	\$15,000.00	\$15,000.00	No change



Provider Rate Change Example 1: No Action Required

Blake Steele lives in Frederick County and uses ABC Provider for Day Habilitation Services. Blake has agreed to pay ABC Provider \$75.00 per hour for Day Habilitation Small Group.

Rates:

Waiver Service	Standard Rate	New Geographical Differential for Calvert, Charles, Frederick, Montgomery, and Prince George's
Day Habilitation (Small Group)	\$72.64	\$79.90

Because the provider's current rates are lower than the new geographical differential rate, no action is needed from Blake.

Provider Rate Change Example 2: Action Needed

Lee Walter lives in Calvert County and uses 123 Provider for Housing Support Services. Lee has agreed to pay 123 Provider \$90.00 per hour for Housing Support Services.

Rates:

Waiver Service	Standard Rate	New Geographical Differential for Calvert, Charles, Frederick, Montgomery, and Prince George's
Housing Support Services	\$81.16	\$89.28

Because the provider's current rates are higher than the new geographical differential rate, Lee needs to decrease their rate to \$89.28 or lower.



Updating a Provider Rate

- Participants should follow these steps:
 - Review provider written services agreements
 - Send a letter to the provider notifying them of a rate change before July 1, 2025 or earlier based on the service agreement
 - Follow the Financial Management and Counseling and Services provider's process for changing rates for providers



Letters to Providers

The letter should include the following:

- Date the letter is sent (on or before July 1, 2025)
- Provider name
- Provider address
- Subject (Update in Hourly Rate)
- Effective date (Date of change; on or before July 1, 2025)
- Waiver service that is affected
- New rate for the waiver service(s)
- Participant Name and Signature



Sample Letter to a Provider

June 1, 2025

Alpha Personal Supports 123 West St Anytown, Maryland 00000

Subject: Update in Hourly Rate

Dear Alpha Personal Supports:

This letter is to inform you of an adjustment to your current hourly rate. Effective July 1, 2025, your hourly rate will be as follows:

Personal Supports: \$53.28

Respectfully,

Alex Smith

Alex Smith

Samples and template letters are available on the <u>DDA website</u>



Following the Financial Management and Counseling Services Provider's Process for Provider Rate Change

- After sending a letter to providers notifying them of a rate change, the participant must follow their Financial Management and Counseling Services provider's process for updating the rate
 - The Arc Central Chesapeake Region
 - Public Partnerships LLC
 - GT Independence



Vendor Rates - Actions Required

- The geographical differential has decreased for some waiver services.
 Geographical differential affects the following counties:
 - Calvert
 - Charles
 - Frederick
 - Montgomery
 - Prince George's
- If your vendors make at or below the new rate, no action is required.
- If your vendors make more than the listed rate, their rates will need to be brought down to the newly listed rate



Reasonable and Customary Rates for Vendors (Effective July 1, 2025) [1 of 4]

Waiver Service	Unit	Standard Rate Maximum for Vendors (Unchanged)	Current Geographical Differential	New Geographical Differential Maximum
Community Development Service: Group (1 - 4) and 1:1 Staffing Ratio	Hour	\$ 61.68	\$72.44	\$67.85
Community Development Services 2:1 Staffing Ratio	Hour	\$ 123.40	\$ 144.88	\$135.74
Employment Services - Ongoing Job Supports	Hour	\$ 77.80	\$ 88.48	\$85.58
Employment Services - Follow Along Supports	Month	\$ 655.90	\$ 755.08	\$721.49



Reasonable and Customary Rates for Vendors (Effective July 1, 2025) [2 of 4]

Waiver Service	Unit	Standard Rate Maximum for Vendors	Current Geographical Differential	New Geographical Differential Maximum
Individual and Family Directed Goods & Services - Staff Recruitment & Advertising	Upper Pay Limit	\$500.00	\$500.00	No change
Individual and Family Directed Goods and Services - Internet Services	Upper Pay Limit per Month	\$90.00	\$90.00	No change
Individual and Family Directed Goods and Services - Day-to-Day Administrative Supports \$32.45 \$37.32		Both standard and geographical differential changed		
Nursing Support Services	Hour	\$110.96	\$118.96	No change



Reasonable and Customary Rates for Vendors (Effective July 1, 2025) [3 of 4]

Waiver Service	Unit	Standard Rate Maximum for Vendors (Unchanged)	Current Geographical Differential	New Geographical Differential Maximum
Personal Supports	Hour	\$ 43.64	\$ 50.08	\$48.00
Personal Supports - Enhanced	Hour	\$ 55.28	\$ 64.92	\$60.81
Personal Supports - 2:1 Staffing Ratio	Hour	\$ 110.56	\$ 129.84	\$121.62



Reasonable and Customary Rates for Vendors (Effective July 1, 2025) [4 of 4]

Waiver Service	Unit	Standard Rate Maximum for Vendors (Unchanged)	Current Geographical Differential	New Geographical Differential Maximum
Respite Care Services - Hour	Hour	\$ 34.64	\$35.08	No change
Support Broker	Hour	\$ 70.30	\$70.30	No change
Transportation - Orientation, Travel Training, and Public, Taxi, Uber, Lyft	Upper Pay Limit	\$7500	\$7500	No change



Vendor Rate Change Example 1: No Action Required

Alex Dane lives in Charles County and uses Omega Personal Supports as a Personal Supports Vendor. Alex has agreed to pay Omega Personal Supports \$60.00 per hour for Personal Supports - Enhanced.

Rates:

Waiver Service	Standard Rate	New Geographical Differential for Calvert, Charles, Frederick, Montgomery, and Prince George's
Personal Supports - Enhanced	\$55.28	\$60.81

Because the provider's current rates are lower than the new geographical differential rate, no action is needed from Alex.

Vendor Rate Change Example 2: Action Needed

Hollis Fishman lives in Prince George's County and uses Amarillo Community Supports as a Community Development Services vendor. Hollis has agreed to pay Amarillo Community Supports \$70.00 per hour for Community Development Services 1:1 Supports.

Rates:

Waiver Service	Standard Rate	New Geographical Differential for Calvert, Charles, Frederick, Montgomery, and Prince George's
Community Development Service: Group (1 - 4) and 1:1 Staffing Ratio	\$ 61.68	\$67.85

Because the provider's current rates are higher than the new geographical differential rate, Hollis needs to decrease their rate to \$67.85 or lower.

Updating a Vendor Rate

- Participants should follow these steps:
 - Review vendor written services agreements
 - Send a letter to the vendor notifying them that a rate change will take effect on July 1, 2025 or earlier based on the service agreement
 - Follow the Financial Management and Counseling and Services provider's process for changing rates for vendors



Letters to Vendors

The letter should include the following:

- Date the letter is sent (on or before July 1, 2025)
- Vendor name
- Vendor address
- Subject (Update in Hourly Rate)
- Effective date (Date of change; on or before July 1, 2025)
- Waiver service that is affected
- New rate for the waiver service(s)
- Participant Name and Signature



Sample Letter to a Vendor

June 1, 2025

Alpha Personal Supports 123 West St Anytown, Maryland 00000

Subject: Update in Hourly Rate

Dear Alpha Personal Supports:

This letter is to inform you of an adjustment to your current hourly rate. Effective July 1, 2025, your hourly rate will be as follows:

Personal Supports: \$53.28

Respectfully,

Allex Smith

Alex Smith

Samples and template letters are available on the <u>DDA website</u>



Following the Financial Management and Counseling Services Provider's Process for Provider Rate Change

- After sending a letter to vendors notifying them of a rate change, the participant must follow their Financial Management and Counseling Services provider's process for updating the rate
 - The Arc Central Chesapeake Region
 - Public Partnerships LLC
 - GT Independence



Financial Management and Counseling Services Providers

Changing Employee, Vendor, and Provider Rates



The Arc of Central Chesapeake Region (Arc CCR)



Employee Change, Termination & Inactivation Forms









Employee Change Form

- To change a pay rate for an employee, complete an Employee Change Forms & Resources section.
- Please complete one Employee Change Form per Service Code for each employee. Related service codes with the same rate can be included on one form. For example, Personal Supports and Personal Supports-PTO.
- Once the Employee Change Form is completed and signed by you and your employee, email the form to <u>FMSEmployeeUpdates@thearcccr.org</u> for processing.
- For changes to vendor rates, no additional paperwork is required. Participants should alert their vendors of the new reasonable and customary rates.
- Any invoices with rates above the new standards will not be processed for payment.



Employee Change Form

he Are	•	Si Open a Custome	S Direct: 1.866.252.6871 FMS Fax: 1 ubmittal Only: <u>FMSEmployeeUpdates@</u> er Service Ticket: <u>thearcselfdirection</u> . FMS Website: <u>thearcccr.org/self-direction</u> .	thearcccr. zendesk.co
EMPLOYEE N.	AME:	identify the employee and emp	FAMILY AS STAFF:	YES I
		Please complete only the se	ections that apply.	
ALL THAT APPLY	CHANGE TYPE	DATA/DOCUMENTATION	N REQUIRED FOR CHANGE	DATE (Required
	NAME	Previous Legal Name: New Legal Name: NOTE: Please provide a copy of your Social Security A marriage license CANNOT be accepted		
	CONTACT INFO	Address: Phone: Email:	☐ RESIDENCE☐ MAILING☐ BOTH	
		Service Code:	□ ADD □ REMOVE	
	SERVICE CODE	Service Code:	□ ADD □ REMOVE	
	Service Code:	□ ADD □ REMOVE		
	PAY RATE	Current Hourly Rate:	ffective starting the next pay period after the pay loes not process backdated retro payment.	
	OTHER	Please specify:		
By S		, I have been notified of and a	gree to the changes being submit	ted.



Employee Termination & Inactivation

- When an employee is no longer working for a participant employer, the employer completes the <u>Employee Termination & Inactivation Form</u>.
- This form can be found on the <u>Forms & Resources page</u> of our website under the Employee Forms & Resources section.
- Once the form is completed and signed by the participant employer, please email it to FMSEmployeeRelations@thearcccr.org



Employee Termination & Inactivation

he i	Arc	FMS Direct: 1.866.252.6871 FMS Fax: 1.888.272.2 Submittal Only: <u>FMSEmployeeRelations@thearccr</u> Open a Customer Service Ticket: thearcselfdirection.zendesk.cr FMS Website: thearcccr.org/self-directed-service
Whe	en an employee le ete this form in it ange for FMS upd	aves employment, even temporarily, the Participant/Employer should s entirety within two (2) business days and provide details related to the ates. This information is important for unemployment insurance purposes.
MPLOYE	R NAME:	identify the employer and the requested employee data. DEPT #:
MPLOYE	E NAME:	FAMILY AS STAFF: Yes
		E LIST ALL CURRENT SERVICE CODES/PAY RATES):
PLEASE CHECK (*) STATUS	EMPLOYEE STATUS	rase attach additional pages, as necessary. Thank you! PLEASE PROVIDE THE REQUESTED INFORMATION
TATUS	EMPLOYEE QUIT	Provide reason, how notice was given, length of notice, and any other pertinent details. Please provide supplemental pages as necessary.
	EMPLOYEE DISCHARGED/ TERMINATED BY EMPLOYER	Provide reason, policy violation, dates and details of prior warnings, and written documentation of the final incident. Include name of individual who terminated employee. Please provide supplemental pages as necessary.
	LACK OF WORK - PERMANENT OR TEMPORARY	Details and expected return date:
	EMPLOYEE STILL WORKING	Provide current status (FT, PT, or as needed). Were hours reduced by the employer of the employee? Did the employee's availability change? Why?
	OTHER	Provide reason/details.
	an halam Latter	t to the accuracy of the details being provided. I understand that once m



Resources & Information

- For more information on using these forms, please see our <u>webinar</u> recording and <u>presentation</u> titled Important Employee Forms found on the <u>Forms & Resources page</u> of our website under the Webinars & Presentations section.
- If you have any questions, please call 1.866.252.6871 or place a Helpdesk Ticket.



Public Partnerships LLC. (PPL)





PPL Services and Rates Updates

Participants/Employers and Providers (Vendors, Employees, DDA Providers)





Employee services and rates updates



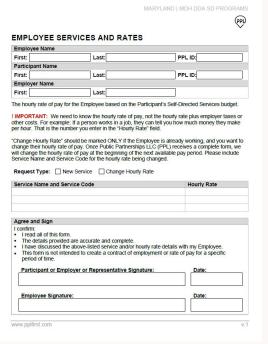
Service and Rate Changes

- All employee services and rate changes must be completed using the Employee Services and Rates sheet
- The PPL Services and Rate sheet can be submitted by email to PPLMDDDA-CS@pplfirst.com



Completing the Employee Services and Rates Form

- 1. Fill in the Employee First, Last Name and PPL ID (begins with PR-)
- 2. Fill in the Participant's First, Last Name and PPL ID (begins with PA-)
- 3. Fill in the Employer's First and Last Name
- 4. Read the reminder section
- 5. Check the box for Change Hourly Rate in the Request Type section
- 6. Enter the Service Code and Service Code (Begins with W) and the updated Hourly Rate
- 7. Read the Agree and Sign statement
- 8. The Participant or Employer or Participant Representative signs and dates
- 9. The Employee signs and dates
- 10. Email the form to PPLMDDDA-CS@pplfirst.com







Vendor Services and Rates Updates



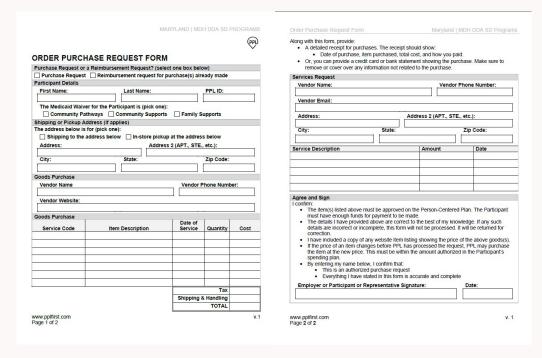
Vendor Services and Rates Updates

- Vendor services and rates are can be updated on the Order Purchase Request Form.
- Vendors invoices should include their updated rate.
- The Order Purchase Request form can be submitted by email to PPLMDDDA-CS@pplfirst.com



Vendor Services

- 1. Check the box for Purchase Request
- 2. Fill in the Participant Details and skip to the Service Request Section
- 3. Fill in the Vendor Details
- 4. Enter the Service Description including the Service Name and Service code (begins with W)
- 5. Enter the amount for the service and Date of Service







Customer Service Information



Customer Service Contact Information

2

Contact Information

Customer Service / General Questions:

833-660-2509

Customer Service Email:

PPLMDDDA-CS@pplfirst.com



GT Independence (GTI)





Wage Change Process Employees, Vendors, and Providers

gt Step 1: Contact Customer Service

- By Email:
 - Send an email to customerservice@gtsd.org

- By Phone:
 - Call Customer Service at (877) 659-4500

gt Step 2: Request the Forms

Employees:

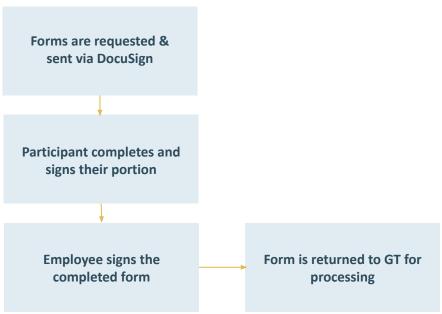
- Wage Change Forms can be requested by the Participant/their Authorized Representative, the CCS, or Support Broker.
- Wage Change Forms are sent via DocuSign and automatically returned to GT once completed.

Vendors and Providers:

- Purchase of Service Agreements can be requested by the Participant/their Authorized Representative, the CCS, the Support Broker, or the Vendor.
- Purchase of Service Agreements are sent via DocuSign and automatically returned to GT once completed.

gt Step 3: Completing the Forms Employee Wage Change Forms

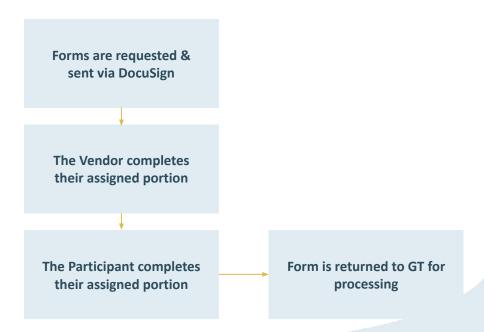
- Wage Change Forms are sent to the <u>Participant</u> first. Participants input their name, the employee's name, the service code, old rate, new rate, and effective date. The Participant must sign the form.
- Employees will receive the form after the Participant completes their sections. The Employee must sign the form.
- Wage Change Forms cannot be backdated.



gt

Step 3: Completing the Forms Purchase of Service Agreements

- Purchase of Service Agreements are sent to the <u>Vendor or Provider</u> first. The Vendor/Provider will input their name, the agreement start date, and what services will be provided. The Vendor/Provider must sign the agreement.
- The Participant will input their own name, review the agreement, and sign the agreement.



gt Conclusion:

- It may take 2-4 weeks to see the rate change on a pay stub, depending on the Effective Date.
- Rates must be within the Reasonable and Customary standards.
- Corrected forms may be required. GT will contact you for any corrections that are needed.
- If a rate is changing, MD Labor Law requires that a full pay period notice is given to the affected employee before the rate is lowered. This is the participant's responsibility as the employer.

Rate and Wage Update Requirement

 If rates or wages are not updated by July 1, 2025, the Financial Management and Counseling Services provider will automatically decrease the rate or wage to the Reasonable and Customary maximum for each service.



Self-Directed Services Manual Updates

- Support Broker Code of Conduct Change Support Brokers may provide direct support to participants who have not hired them as a Support Broker
- Wage Exception Form Process Flexibilities
 - For most requests, job postings and interviews are not required unless the position is new or vacant
 - If job postings are required,
 - Positions only need to be posted for 2 weeks
 - 3 interviews must be scheduled
- Family as Staff Overtime Flexibilities
 - If job postings are required,
 - Positions only need to be posted for 2 weeks
 - 3 interviews must be scheduled



Summary (1 of 3)

The recently passed <u>Fiscal Year 2026 Budget Bill (House Bill 350)</u> requires that MDH implement changes that will reduce wages and rates for Self-Directed Services (SDS) to assist MDH in its efforts to sustain its DDA-operated Medicaid waiver programs. These changes include caps or other limitations on the:

- Dedicated Hours Rates;
- Geographical Differential (Calvert, Charles, Frederick, Montgomery, and Prince George's Counties) Rates for Services; and
- Wages and Rates for Certain Self-Directed Services



Summary (2 of 3)

- The wage and rate standards are effective July 1, 2025
- Wages and rates within new standards: no action is needed
- Wages and rates above new standards: immediate action is required
 - Participants may need to decrease
 - Wages for employees with a wage exception
 - Provider and vendor rates with a geographical differential rate
- Participants must work with their Financial Management and Counseling Services provider to update wages and rates



Summary (3 of 3)

- Support Brokers may provide direct support to participants who have not hired them as a Support Broker
- Wage Exception Form and Family as Staff Overtime Form process flexibilities
 - If you have previously been denied, you may now meet that new requirements
 - You can submit new requests at any time and they will be reviewed with these new flexibilities



Resources

- Self-Directed Services Comprehensive Policy
- Self -Directed Services Manual
- DDA Self-Directed Services Webpage
 - Sample and Template Employee Handbooks
 - Sample and Template Employee Letters
 - Sample and Template Vendor Letters
 - Self-Directed Services Training Series



Questions



