

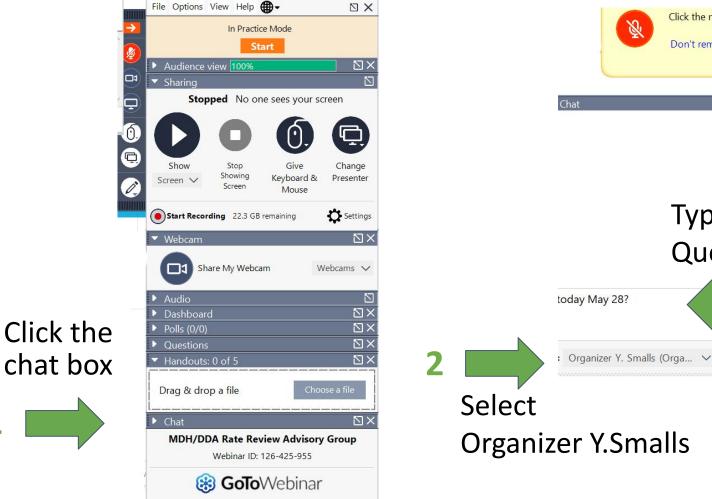


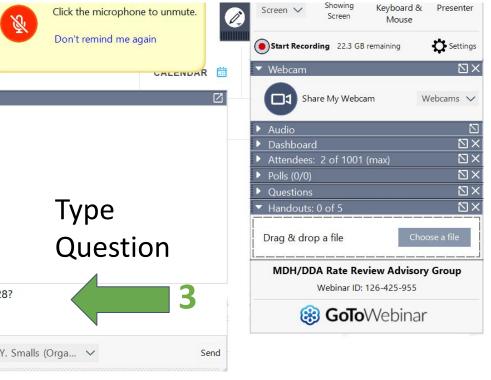
### Developmental Disabilities Administration (DDA) Rate Review Advisory Group

May 28, 2024



### **RRAG Members: How Do I Ask a Question?**







# **Welcome and Opening Remarks**



# Agenda

- 1. Welcome and Opening Remarks
- 2. Approval of Meeting Minutes
- 3. Update on BLS Wage Analysis
- 4. General Ledger Supplemental Updates
- 5. General Ledger Template
- 6. Acuity
- 7. Open Discussion
- 8. Public Comment
- 9. Next Steps and Adjournment



### **Approval of Meeting Minutes**



### **Update on BLS Wage Analysis**

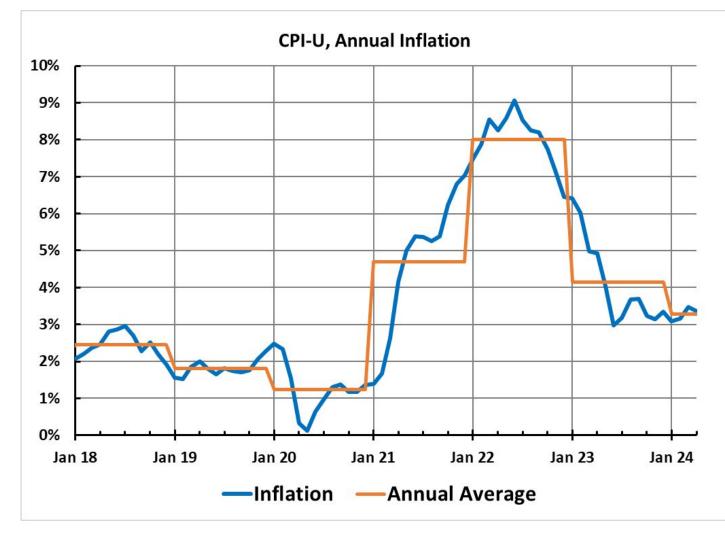


# Wage Trending

- The BRICK model is intended to capture the stable relationships between the wage expenses and the other expenses in providing the service.
- When wages are trended each year, the BRICK model automatically captures the other changes in expenses.
- The wage trend is an estimate of the annual percentage change in the wage rate.
- The wage trend is applied to the period between when the data used to estimate the wage is collected and when the services are provided.



# Inflation as a Proxy for Wage Trends



The Consumer Price Index for All Urban Consumers (CPI-U) is the headline inflation value reported in the news and used in most inflation calculations.



# **Process for Calculating the Wage Trend**

- Wage data from the Bureau of Labor Statistics (BLS) is available for the most recent calendar year (2023).
- To calculate the appropriate wages for use in the FY 2026 rates, we need to trend wages forward to what we would expect them to be in FY 2026.
- The process developed and approved by MDH-DDA is to use the actual and forecasted CPI-U for that period to estimate the wage trend.
- For the forecasted portion, we use the median estimate of external CPI-U forecasts.



# **Estimated Wage Trend for FY 2026 Rates**

|      | <b>CPI-U Estimate</b> | SPF   | СВО   | Nowcast |
|------|-----------------------|-------|-------|---------|
| 2024 | <mark>1.45% *</mark>  | 2.49% | 2.71% | 2.70%   |
| 2025 | 2.54%                 | 2.20% | 2.54% | 2.55%   |
| 2026 | 2.35%                 | 2.25% | 2.35% | 2.46%   |

### **6.47%** Total Estimated Inflation from CY2023 to FY2026

\* 6-Month Inflation Estimate based on the average 6-month inflation over the last 10 months (July 2023 to April 2024) for CPI-U as reported by the BLS in May 2024.

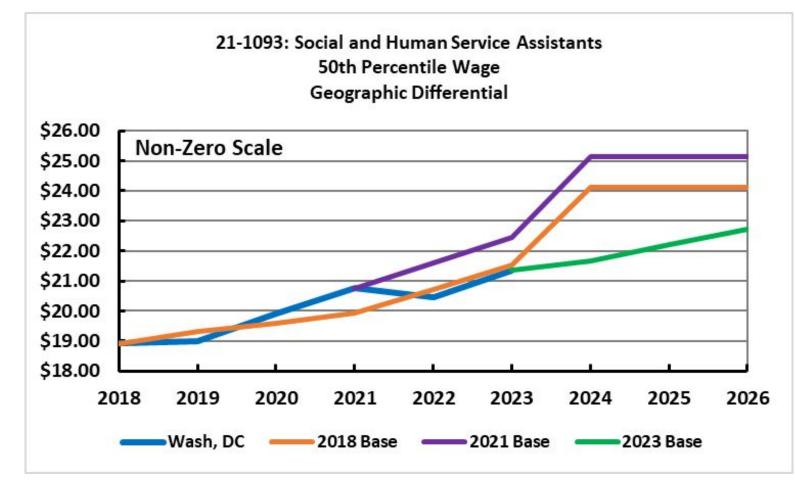


### Rebasing BLS Wages Used in FY 2026 Rate Model

- The wages for the Geographic Differential Region and Rest of State are estimated separately.
- The **FY 2025** rates use BLS wages from 2018 and 2021 trended forward with a combination of CPI/COLA. The most recent available wage data from the BLS is for 2023.
- Using more recent wage data reduces the amount of wage trending necessary and the potential risk.
- We update the raw wage data, but otherwise use the same occupation codes for each service and the same processes for all calculations.



# **Example of Wage Trends**



Used for services such as Community Living, Supported Living, Career Exploration, and Personal Supports. Those services use the 2018 Wage Base.



# **Overview of BLS Analysis by Service**

- Almost all trended wages showed a decrease compared to the previously estimated wage. See Appendix for details.
- The changes ranged from +11.9% to -20.2%.
- The average relative decrease was larger in the Geographic Differential Region than the Rest of State.
- For the Geographic Differential Region, over the 62 service wages, the average decrease was -9.5 percent.
- For the Rest of State, the average decrease was -5.3 percent.
- However, there have not been any final decisions on the rate models,
  particularly the funding level for each rate.

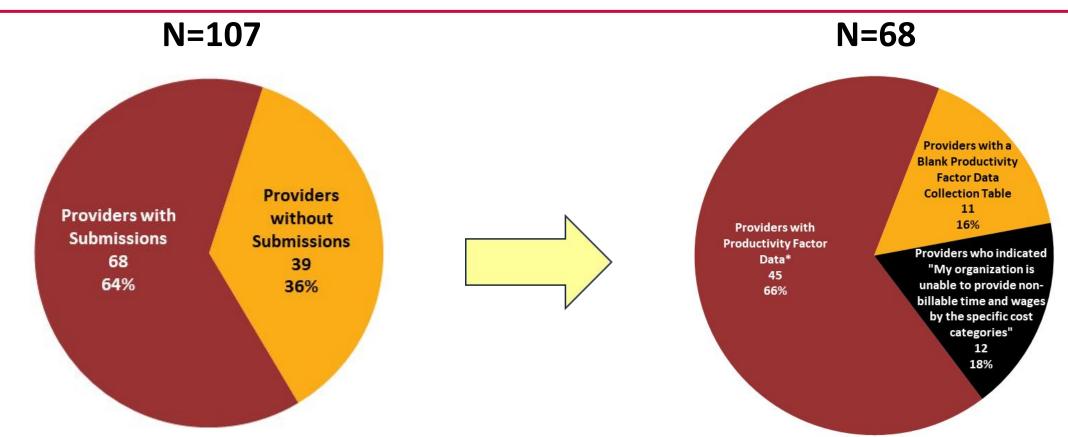
### **General Ledger Supplemental Updates**



### **Productivity Factor GLS Templates: General Overview**

- Productivity factor data was required to be submitted by all Day Habilitation providers who received payments for services from July 1, 2023 – December 31, 2023.
- Goal: Minimum of 80% of providers submitting complete and usable GLS data.
- 68 of the 107 providers who received reimbursements submitted templates.\*
  - A fraction of providers fully completed the productivity factor table in the template.
  - A small number of providers submitted completely blank templates (no cost data).
  - A small number of providers submitted cost data with no cost category descriptions.
- 15 \*GLS Templates are still being evaluated for quality.

### As of May 15, 2024 Productivity Factor GLS Templates: Submission Update

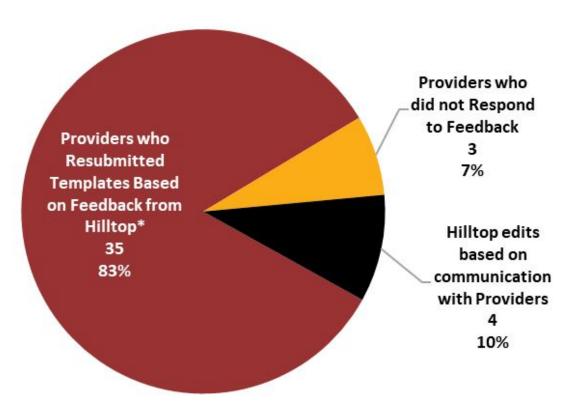


\*This includes complete and incomplete Productivity Factor Data Collection tables. Some providers only included wages with no hours, filled in a subset of cost categories, and/or left data fields blank.



### As of May 15, 2024 GLS Template Feedback to Day Habilitation Providers

#### N= 42



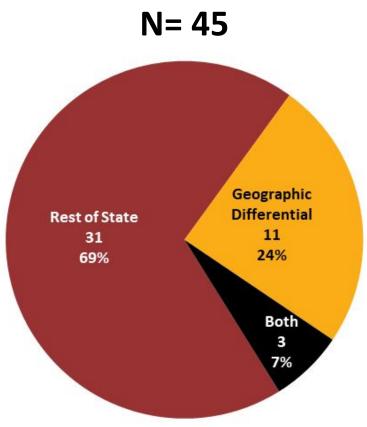
Note: Hilltop prioritized review of submissions with data in the Productivity Factor Data Collection (PFDC) Table before sending feedback to providers with no PFDC table data.

\*GLS templates edited by Hilltop after a resubmission have only been included in the resubmission count.



### As of May 15, 2024 GLS Template Submissions: Geographic Breakdown

Total Day Habilitation Providers who Submitted GLS Templates with Productivity Factor Data\*

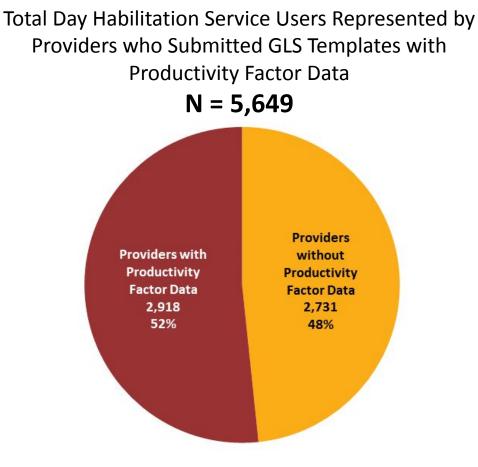


\*This includes complete and incomplete Productivity Factor Data Collection tables. Some
 providers only included wages with no hours, filled in a subset of cost categories, and/or left data fields blank.

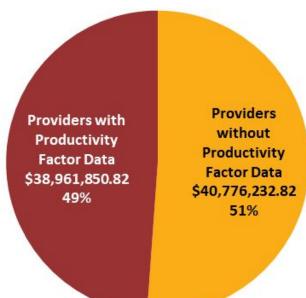


### As of May 15, 2024

### **GLS Template Submissions: Users and Payments**



Total Day Habilitation Service Payments for Providers who Submitted GLS Templates with Productivity Factor Data **N = \$79,738,083.64** 



Note: Users and payments are for day habilitation services only and include data from 7/1/2023 - 12/31/23. GLS data is still under review to determine quality and completeness.



### **General Ledger Template**



# **General Ledger Templates – FY 2024**

- All providers are required to submit a GL Template with FY 2024 cost data.
- Completed templates are due on September 30, 2024.
- No new data elements will be added to the GL Template that was shared in spring 2023.
  - The template and documents available on the <u>DDA/RRAG website</u>. include updates to instructions and formatting for clarity.
- Additional training sessions will be offered in June:
  - June 17, 2024: 2–3 p.m.
  - June 27, 2024: Noon–1 p.m.



# **General Ledger Templates – Key Information**

- Hilltop is available for questions and technical assistance. Contact via email at <u>dda\_rate@hilltop.umbc.edu</u>.
- GL Data Collection Tool
  - Template, instructions, sample template, frequently asked questions and recorded trainings are posted on the RRAG website.
- Additional training sessions scheduled for June:
  - June 17, 2024: 2–3 p.m.
  - June 27, 2024: Noon–1 p.m.

### All templates are due September 30, 2024



# Acuity



# **Acuity: Next Steps**

- Acuity analyses will not be completed for the FY 2026 rate cycle
- Focus on current DDA services and policies
  - $\circ$  Assessed Needs
  - Enhanced Services
  - Overnight Supports and Overnight Supervision
  - Dedicated Support Hours (1:1 and 2:1 staff-to-participant supports)
  - Enhanced Rates



# **Acuity: Next Steps**

- Acuity Lunch and Learn Sessions will highlight current strategies and range of services
  - Specific examples and strategies related to:
    - Medical and/or behavioral needs
    - PCP requirements
    - Utilization of services
    - Stacking, Braiding and Blending vs. Dedicated Supports,
      Enhanced Rates and Overnight Supports



# Acuity

### **Virtual Lunch and Learn Series Sessions**

- Tuesday, July 9th, 2024: 1–2 p.m.
- Friday, July 19th, 2024: Noon–1 p.m.
- Monday, July 22, 2024: 1–2 p.m.

Registration coming soon!



### **Open Discussion**



### **Public Comment**



# **Next Steps and Adjournment**

# **JULY 2024**

| SUN | MON | TUE | WED | THU | FRI | SAT |
|-----|-----|-----|-----|-----|-----|-----|
| 30  | 1   | 2   | 3   | 4   | 5   | 6   |
| 7   | 8   | 9   | 10  | 11  | 12  | 13  |
| 14  | 15  | 16  | 17  | 18  | 19  | 20  |
| 21  | 22  | 23  | 24  | 25  | 26  | 27  |
| 28  | 29  | 30  | 31  | 1   | 2   | 3   |

Meetings occur approximately every 6 weeks until August 2024 and will be posted on the

DDA's Training Calendar.



# **Upcoming Meeting Dates**

The next RRAG meeting will be held Wednesday, July 10, 12:30–1:45 p.m.

**Remaining RRAG Dates** 

Thursday, August 22, 2024: 12:30–1:45 p.m.



# **Rate Review Advisory Group Materials**

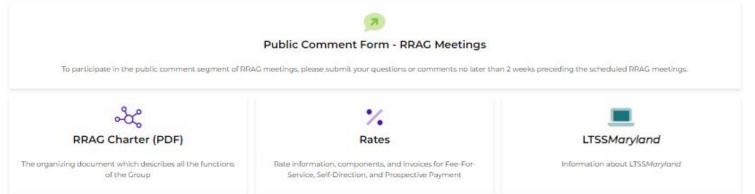
#### https://health.maryland.gov/dda/Pages/LTSSMaryland/RRAG.aspx



#### Rate Review Advisory Group

#### CCS & Providers > Rates > Rate Review Advisory Group

The Rate Review Advisory Group (RRAG) is a group of volunteer stakeholders who help the Developmental Disabilities Administration develop Medicaid rates for services. This page contains quick references for the RRAG, as well as records of meetings.





### **Thank You!**



## Appendix



### Wage Adjustment for 2023 Rebase by Service

|   |  |                  | Comparison: 2023 | 3 to 2018 or 2021          |
|---|--|------------------|------------------|----------------------------|
| Service   | Source Selection                             | Percentile       | Rest of State    | Geographic<br>Differential |
| Community Living - Enhanced Supports: 1 w/Overnight Supervision | 21-1093: Social and Human Service Assistants | 75%              | -8.1%            | -13.7%                     |
| Community Living - Enhanced Supports: 2 w/Overnight Supervision | 21-1093: Social and Human Service Assistants | 75%              | -8.1%            | -13.7%                     |
| Community Living - Enhanced Supports: 3 w/Overnight Supervision | 21-1093: Social and Human Service Assistants | 75%              | -8.1%            | -13.7%                     |
| Community Living - Enhanced Supports: 4 w/Overnight Supervision | 21-1093: Social and Human Service Assistants | 75%              | -8.1%            | -13.7%                     |
| Dedicated Hours for Community Living-Enhanced Supports (1:1)    | 21-1093: Social and Human Service Assistants | 75%              | -8.1%            | -13.7%                     |
| Dedicated Hours for Community Living-Enhanced Supports (2:1)    | 21-1093: Social and Human Service Assistants | 75%              | -8.1%            | -13.7%                     |
| Dedicated Hours for Community Living-Group Home (1:1)           | 21-1093: Social and Human Service Assistants | 75%              | -8.1%            | -13.7%                     |
| Dedicated Hours for Community Living - Group Home (2:1)         | 21-1093: Social and Human Service Assistants | 75%              | -8.1%            | -13.7%                     |
| Community Living/Group Home: 1 w/ Overnight Supervision         | 21-1093: Social and Human Service Assistants | 50%              | -3.0%            | -5.8%                      |
| Community Living/Group Home: 2 w/ Overnight Supervision         | 21-1093: Social and Human Service Assistants | 50%              | -3.0%            | -5.8%                      |
| Community Living/Group Home: 3 w/ Overnight Supervision         | 21-1093: Social and Human Service Assistants | 50%              | -3.0%            | -5.8%                      |
| Community Living/Group Home: 4 w/ Overnight Supervision         | 21-1093: Social and Human Service Assistants | 50%              | -3.0%            | -5.8%                      |
| Community Living/Group Home: 5 w/ Overnight Supervision         | 21-1093: Social and Human Service Assistants | 50%              | -3.0%            | -5.8%                      |
| Community Living/Group Home: 6 w/ Overnight Supervision         | 21-1093: Social and Human Service Assistants | 50%              | -3.0%            | -5.8%                      |
| Community Living/Group Home: 7 w/ Overnight Supervision         | 21-1093: Social and Human Service Assistants | 50%              | -3.0%            | -5.8%                      |
| Community Living/Group Home: 8 w/ Overnight Supervision         | 21-1093: Social and Human Service Assistants | <mark>50%</mark> | -3.0%            | -5.8%                      |



### Wage Adjustment for 2023 Rebase by Service (Cont.)

|  |  |            | Comparison: 2023 to 2018 or 2021 |                            |
|--|--|------------|----------------------------------|----------------------------|
| Service  | Source Selection                             | Percentile | Rest of State                    | Geographic<br>Differential |
| Community Living/Group Home: 1 w/o Overnight Supervision | 21-1093: Social and Human Service Assistants | 50%        | -3.0%                            | -5.8%                      |
| Community Living/Group Home: 2 w/o Overnight Supervision | 21-1093: Social and Human Service Assistants | 50%        | -3.0%                            | -5.8%                      |
| Community Living/Group Home: 3 w/o Overnight Supervision | 21-1093: Social and Human Service Assistants | 50%        | -3.0%                            | -5.8%                      |
| Community Living/Group Home: 4 w/o Overnight Supervision | 21-1093: Social and Human Service Assistants | 50%        | -3.0%                            | -5.8%                      |
| Community Living/Group Home: 5 w/o Overnight Supervision | 21-1093: Social and Human Service Assistants | 50%        | -3.0%                            | -5.8%                      |
| Community Living/Group Home: 6 w/o Overnight Supervision | 21-1093: Social and Human Service Assistants | 50%        | -3.0%                            | -5.8%                      |
| Community Living/Group Home: 7 w/o Overnight Supervision | 21-1093: Social and Human Service Assistants | 50%        | -3.0%                            | -5.8%                      |
| Community Living/Group Home: 8 w/o Overnight Supervision | 21-1093: Social and Human Service Assistants | 50%        | -3.0%                            | -5.8%                      |
| Supported Living: 1 w/ Overnight Supervision             | 21-1093: Social and Human Service Assistants | 50%        | -3.0%                            | -5.8%                      |
| Supported Living: 2 w/ Overnight Supervision             | 21-1093: Social and Human Service Assistants | 50%        | -3.0%                            | -5.8%                      |
| Supported Living: 3 w/ Overnight Supervision             | 21-1093: Social and Human Service Assistants | 50%        | -3.0%                            | -5.8%                      |
| Supported Living: 4 w/ Overnight Supervision             | 21-1093: Social and Human Service Assistants | 50%        | -3.0%                            | -5.8%                      |
| Supported Living: 1 w/o Overnight Supervision            | 21-1093: Social and Human Service Assistants | 50%        | -3.0%                            | -5.8%                      |
| Supported Living: 2 w/o Overnight Supervision            | 21-1093: Social and Human Service Assistants | 50%        | -3.0%                            | -5.8%                      |
| Supported Living: 3 w/o Overnight Supervision            | 21-1093: Social and Human Service Assistants | <b>50%</b> | -3.0%                            | -5.8%                      |
| Supported Living: 4 w/o Overnight Supervision            | 21-1093: Social and Human Service Assistants | 50%        | -3.0%                            | -5.8%                      |



### Wage Adjustment for 2023 Rebase by Service (Cont.)

|  |  |                   | Comparison: 2023 to 2018 or 2021 |                            |  |
|--|--|-------------------|----------------------------------|----------------------------|--|
| Service  | Source Selection                             | Percentile        | Rest of State                    | Geographic<br>Differential |  |
| Dedicated Hours for Supported Living (1:1)       | 21-1093: Social and Human Service Assistants | 75%               | -8.1%                            | -13.7%                     |  |
| Dedicated Hours for Supported Living (2:1)       | 21-1093: Social and Human Service Assistants | <mark>75</mark> % | -8.1%                            | -13.7%                     |  |
| Career Exploration Services: Facility Based      | 21-1093: Social and Human Service Assistants | 50%               | -3.0%                            | -5.8%                      |  |
| Career Exploration - Large Group                 | 21-1093: Social and Human Service Assistants | 90%               | -5.8%                            | -14.8%                     |  |
| Career Exploration - Small Group                 | 21-1093: Social and Human Service Assistants | 50%               | -3.0%                            | -5.8%                      |  |
| Community Development Service 2:1 Staffing Ratio | 21-1093: Social and Human Service Assistants | 75%               | -8.9%                            | -18.5%                     |  |
| Community Development Service 1:1 Staffing Ratio | 21-1093: Social and Human Service Assistants | 75%               | -8.9%                            | -18.5%                     |  |
| Community Development Service: Group - (1-4)     | 21-1093: Social and Human Service Assistants | 75%               | -8.9%                            | -18.5%                     |  |
| Day Habilitation 2:1 Staffing Ratio              | 21-1093: Social and Human Service Assistants | 75%               | -8.9%                            | -18.5%                     |  |
| Day Habilitation 1:1 Staffing Ratio              | 21-1093: Social and Human Service Assistants | 75%               | -8.9%                            | -18.5%                     |  |
| Day Habilitation Small Group (2-5)               | 21-1093: Social and Human Service Assistants | 75%               | -8.9%                            | -18.5%                     |  |
| Day Habilitation Large Group (6-10)              | 21-1093: Social and Human Service Assistants | 90%               | -5.8%                            | -14.8%                     |  |



### Wage Adjustment for 2023 Rebase by Service (Cont.)

|  |  |                   | Comparison: 2023 | to 2018 or 2021            |
|--|--|-------------------|------------------|----------------------------|
| Service  | Source Selection   | Percentile        | Rest of State    | Geographic<br>Differential |
| Employment Services - Job Development            | 21-1012: Educational, Guidance, School, and Vocational Counselors  | 50%               | -8.5%            | -15.6%                     |
| Employment Services - Customized Self-Employment | 21-1012: Educational, Guidance, School, and Vocational Counselors  | 50%               | -8.5%            | -15.6%                     |
| Employment Services - Follow Along Supports      | 21-1012: Educational, Guidance, School, and Vocational Counselors  | 75%               | -9.7%            | -11.8%                     |
| Employment Services - Ongoing Job Supports       | 21-1012: Educational, Guidance, School, and Vocational Counselors  | 50%               | -8.5%            | -15.6%                     |
| Employment Services - Discovery Milestone 1      | 21-1012: Educational, Guidance, School, and Vocational Counselors  | 50%               | -8.5%            | -15.6%                     |
| Employment Services - Discovery Milestone 2      | 21-1012: Educational, Guidance, School, and Vocational Counselors  | 50%               | -8.5%            | -15.6%                     |
| Employment Services - Discovery Milestone 3      | 21-1012: Educational, Guidance, School, and Vocational Counselors  | 50%               | -8.5%            | -15.6%                     |
| BSS - Brief Support Implementation Services      | 19-4099: Life, Physical, and Social Science Technicians, All Other | 50%               | -20.2%           | -2.0%                      |
| BSS - Behavioral Consultation                    | 19-3039: Psychologists, All Other                                  | 75%               | -3.0%            | -9.9%                      |
| BSS - Behavioral Plan                            | 19-3039: Psychologists, All Other                                  | 50%               | -2.6%            | -12.3%                     |
| BSS - Behavioral Assessment                      | 19-3039: Psychologists, All Other                                  | 50%               | -2.6%            | -12.3%                     |
| Environmental Assessment                         | 29-1122: Occupational Therapists                                   | 50%               | -9.0%            | -3.1%                      |
| Housing Support Services                         | 21-1012: Educational, Guidance, School, and Vocational Counselors  | 50%               | -7.1%            | -9.2%                      |
| Personal Supports                                | 21-1093: Social and Human Service Assistants                       | 50%               | -3.0%            | -5.8%                      |
| Personal Supports Enhanced                       | 21-1093: Social and Human Service Assistants                       | 75%               | -8.1%            | -13.7%                     |
| Nursing Support Serivces                         | 29-1141: Registered Nurses   | <mark>75</mark> % | -4.2%            | -4.0%                      |
| Respite Care Services - Day                      | 39-9021: Personal Care Aides                                       | 50%               | 11.9%            | 8.6%                       |
| Respite Care Services - Hour                     | 39-9021: Personal Care Aides                                       | 75%               | 1.3%             | 4.9%                       |

