



Developmental Disabilities Administration (DDA) Rate Review Advisory Group

April 10, 2025

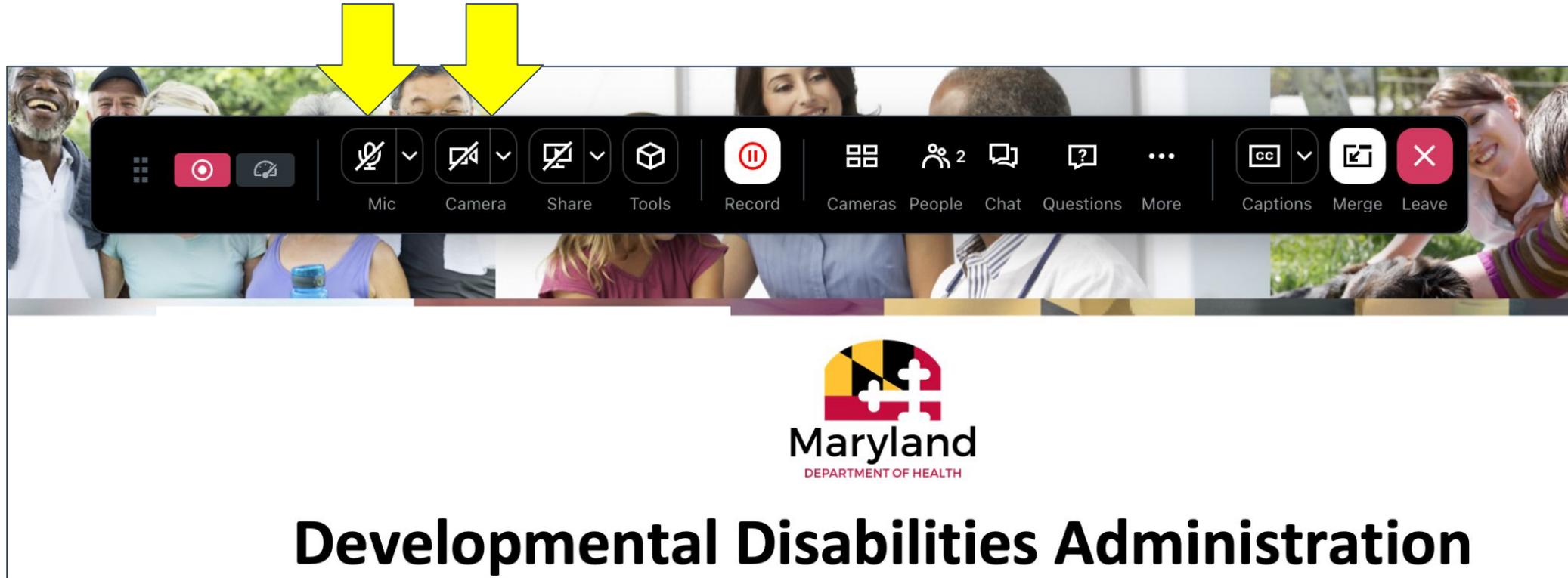


Conduct

The free expression of diverse viewpoints is a fundamental value of our group. This freedom carries the responsibility to engage respectfully, which means treating one another with dignity and respect in good faith.

Uncivil behavior, disruptive actions, abusive language, threats, or harassment will not be tolerated and may result in removal from the meeting.

Housekeeping



The image shows a Zoom meeting interface. At the top, a banner features a group of diverse people. Below the banner is a black control bar with various icons and labels: Mic, Camera, Share, Tools, Record, Cameras, People (with a '2' indicator), Chat, Questions, More, Captions, Merge, and Leave. Two large yellow arrows point down from the top of the banner to the Mic and Camera icons. Below the control bar is a white banner with the Maryland Department of Health logo (a shield with a cross) and the text "Maryland DEPARTMENT OF HEALTH". Below this banner, the text "Developmental Disabilities Administration" is displayed in a large, bold, black font.

Housekeeping

A screenshot of a Zoom meeting interface. The toolbar is visible with icons for Mic, Camera, Share, Tools, Record, Cameras, People, Chat, Questions, More, Captions, Merge, and Leave. Below the toolbar is the Maryland Department of Health logo, which consists of a stylized cross and the text 'Maryland DEPARTMENT OF HEALTH'. Below the logo is the text 'Developmental Disabilities Administration' in a large, bold, black font.

Mic Camera Share Tools Record Cameras People Chat Questions More Captions Merge Leave


Maryland
DEPARTMENT OF HEALTH

Developmental Disabilities Administration

Welcome and Opening Remarks

Agenda

1. Welcome and Opening Remarks
2. Approval of Meeting Minutes
3. Employment Services - Follow Along Supports
4. General Ledger Template
5. Open Discussion
6. Public Comment
7. Next Steps and Adjournment

Approval of Meeting Minutes

Employment Services - Follow Along Supports

Accessing Follow Along Supports



Follow Along Supports Assessed Needs

- The Person Centered Plan must document that all other resources have been explored before requesting DDA funding.
- DDA reviews the participant's employment to ensure it meets the definition of Competitive Integrated Employment. This criteria as defined in the Competitive Integrated Employment Policy requires that the job:
 1. Pays a competitive wage that meets or exceeds minimum wage.
 2. Is not subject to "time studies" to which people without disabilities are not also subject.
 3. Is not part of a segregated or implied group.
 4. Is not solely intended for an individual with a disability.
 5. Is integrated and complies with federal community settings rule requirements.
 6. Has similar opportunities for advancement and benefits as other employees with similar job descriptions.

Tool: [Competitive Integrated Checklist](#)

Employment Services - Brick Components (FY25 Rates)

Service	Percentile*	Trended BLS Wage, Geo Diff.	Trended BLS Wage, RoS	ERE %	Facility %	PS %	Train. %	Transp. %	G&A %	FY25 Geo Diff Rate	FY25 RoS Rate
Employment Services - Job Development	50%	\$ 46.20	\$ 38.37	30.5%	0.0%	25.8%	15.7%	41.3%	12.0%	\$ 31.53	\$ 27.72
Employment Services - Customized Self-Employment	50%	\$ 46.20	\$ 38.37	30.5%	0.0%	25.8%	15.7%	0.0%	12.0%	\$ 651.12	\$ 572.50
Employment Services - Follow Along Supports	75%	\$ 57.19	\$ 49.68	30.5%	0.0%	25.8%	9.9%	0.0%	12.0%	\$ 837.56	\$ 727.55
Employment Services - Ongoing Job Supports	50%	\$ 46.20	\$ 38.37	30.5%	0.0%	25.8%	9.9%	41.3%	12.0%	\$ 24.54	\$ 21.57
Employment Services - Discovery Milestone 1	50%	\$ 46.20	\$ 38.37	30.5%	0.0%	25.8%	15.7%	41.3%	12.0%	\$ 1,009.00	\$ 887.17
Employment Services - Discovery Milestone 2	50%	\$ 46.20	\$ 38.37	30.5%	0.0%	25.8%	15.7%	41.3%	12.0%	\$ 3,027.00	\$ 2,661.52
Employment Services - Discovery Milestone 3	50%	\$ 46.20	\$ 38.37	30.5%	0.0%	25.8%	15.7%	41.3%	12.0%	\$ 2,018.00	\$ 1,774.34

*Occupation Code for BLS Wages: 21-1012: Educational, Guidance, School, and Vocational Counselors 2021



Employment Services - Provider Experience

How do the assumptions of the Brick model compare to your experience in providing Follow Along Supports?

- Follow Along Supports assumes higher wages for DSPs compared to other Employment Services. Are your Follow Along Supports DSPs more experienced or do they have more education or training than your other DSPs?
- How do your wages for DSPs that provide Follow Along Supports compare to those in the Brick model?
- None of the employment services assumes dedicated service facilities. Are you regularly meeting with members in your own offices? Do you have dedicated space for meeting with members? Does it vary by service?

Employment Services - Provider Experience (Cont.)

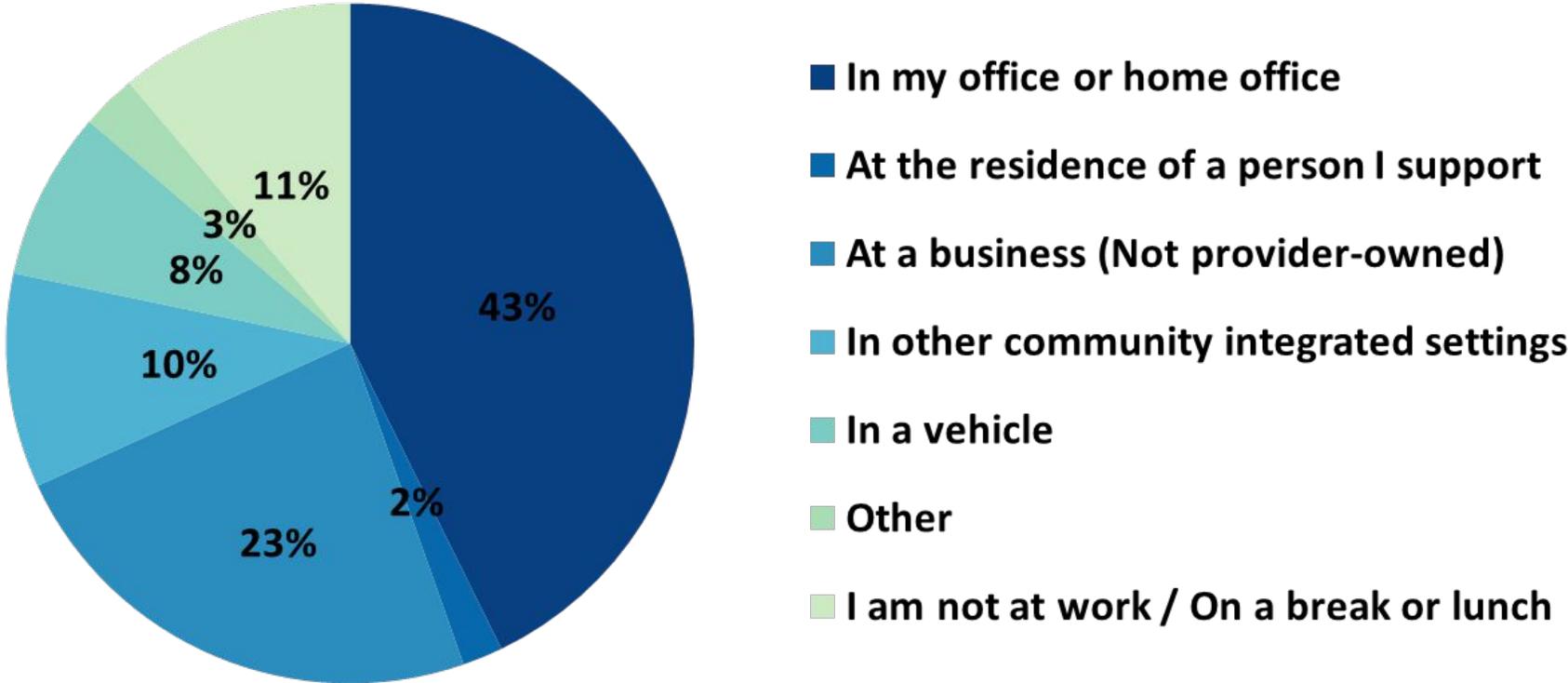
How do the assumptions of the Brick model compare to your experience in providing Follow Along Supports?

- Follow Along Supports uses separate dedicated transportation billing. It is not included in the brick for Follow Along Supports. Are you making use of the separate rate for transportation under Follow Along Supports?
- Job Development and Ongoing Job Supports bills in 15 minute increments. Follow Along Supports bills monthly and assumes 8 hours per month on average in the brick model. How much unscheduled time do members require on average? Is there large variance between the required time per member for Follow Along Supports?

How are Employment Services Provided

This data represent a small number of providers who were able to respond to the original data collections efforts.

Location for Activity



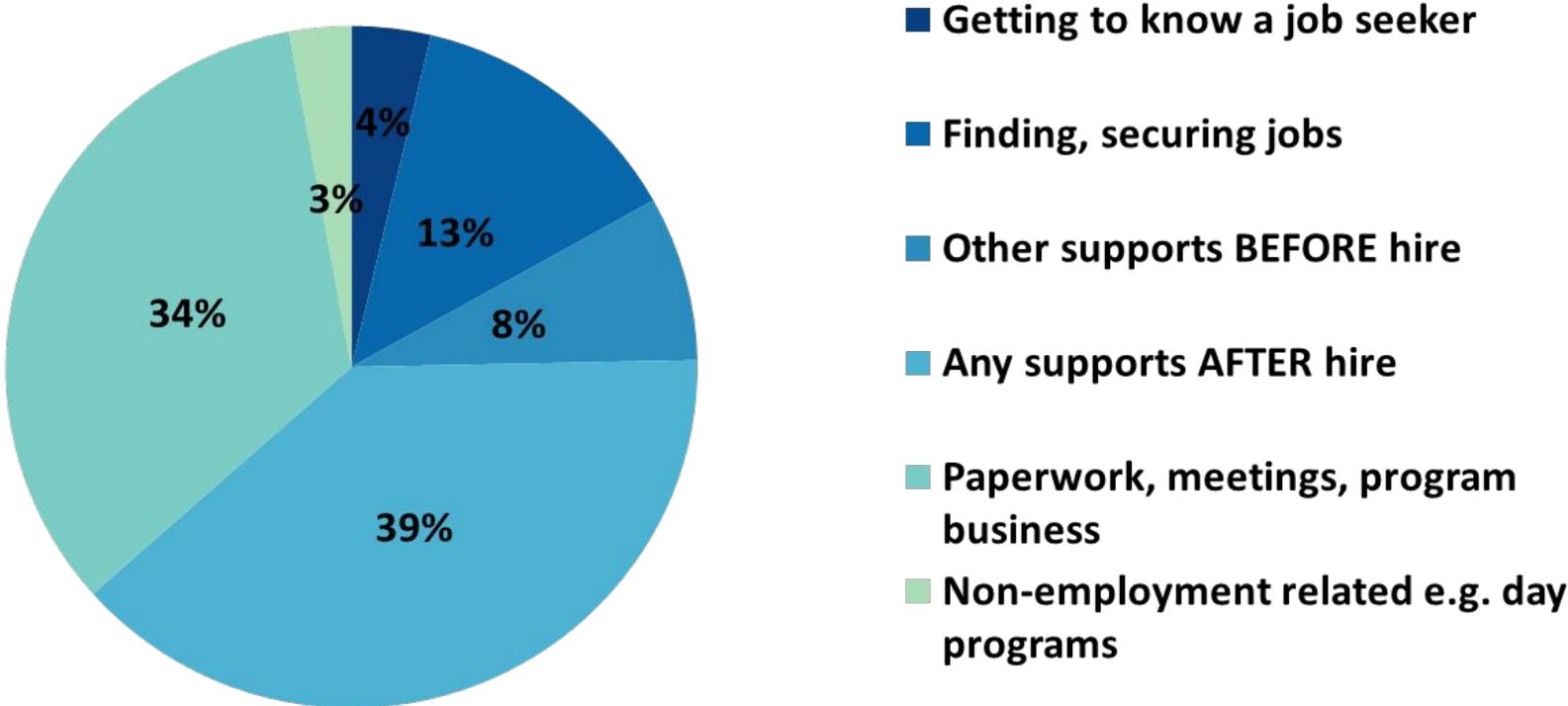
SELN Job Coach Data



How are Employment Services Provided

This data represent a small number of providers who were able to respond to the original data collections efforts.

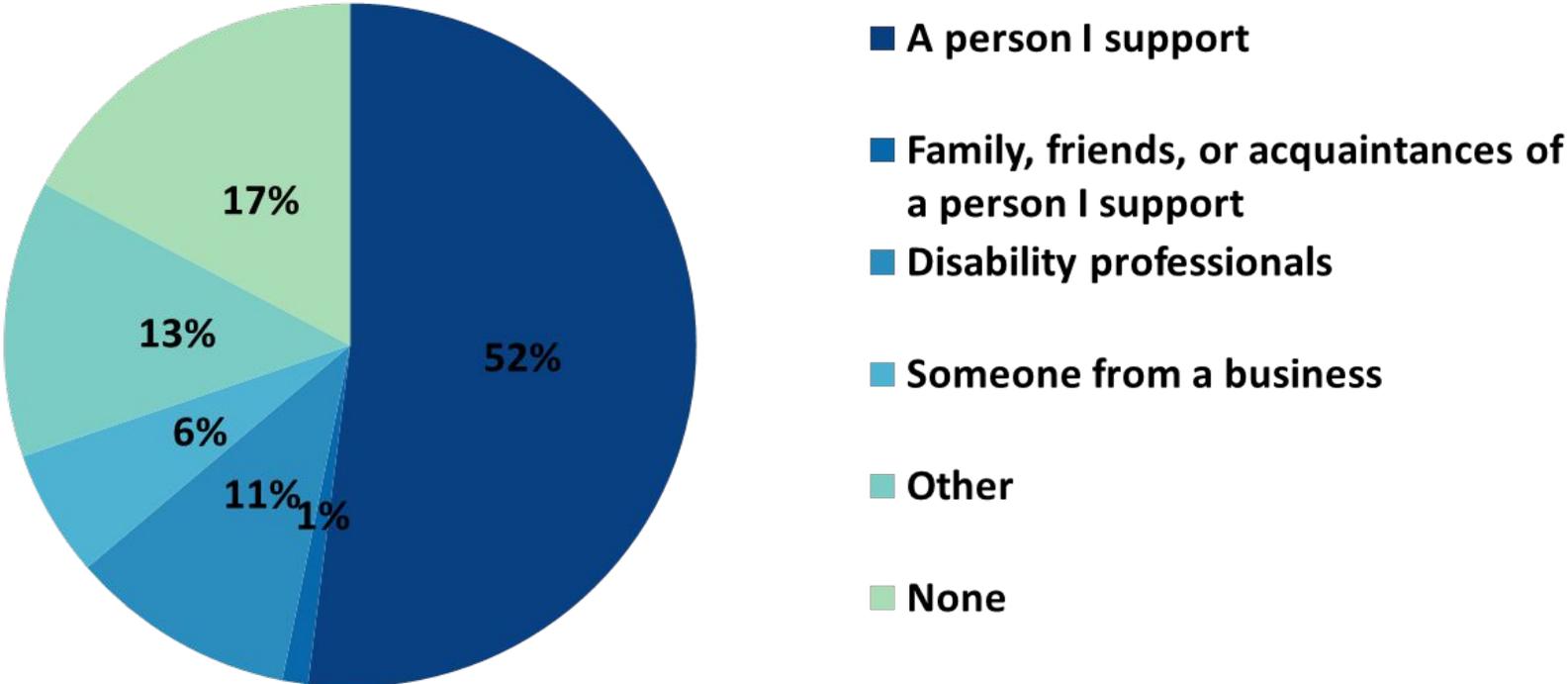
Primary Purpose



How are Employment Services Provided

This data represent a small number of providers who were able to respond to the original data collections efforts.

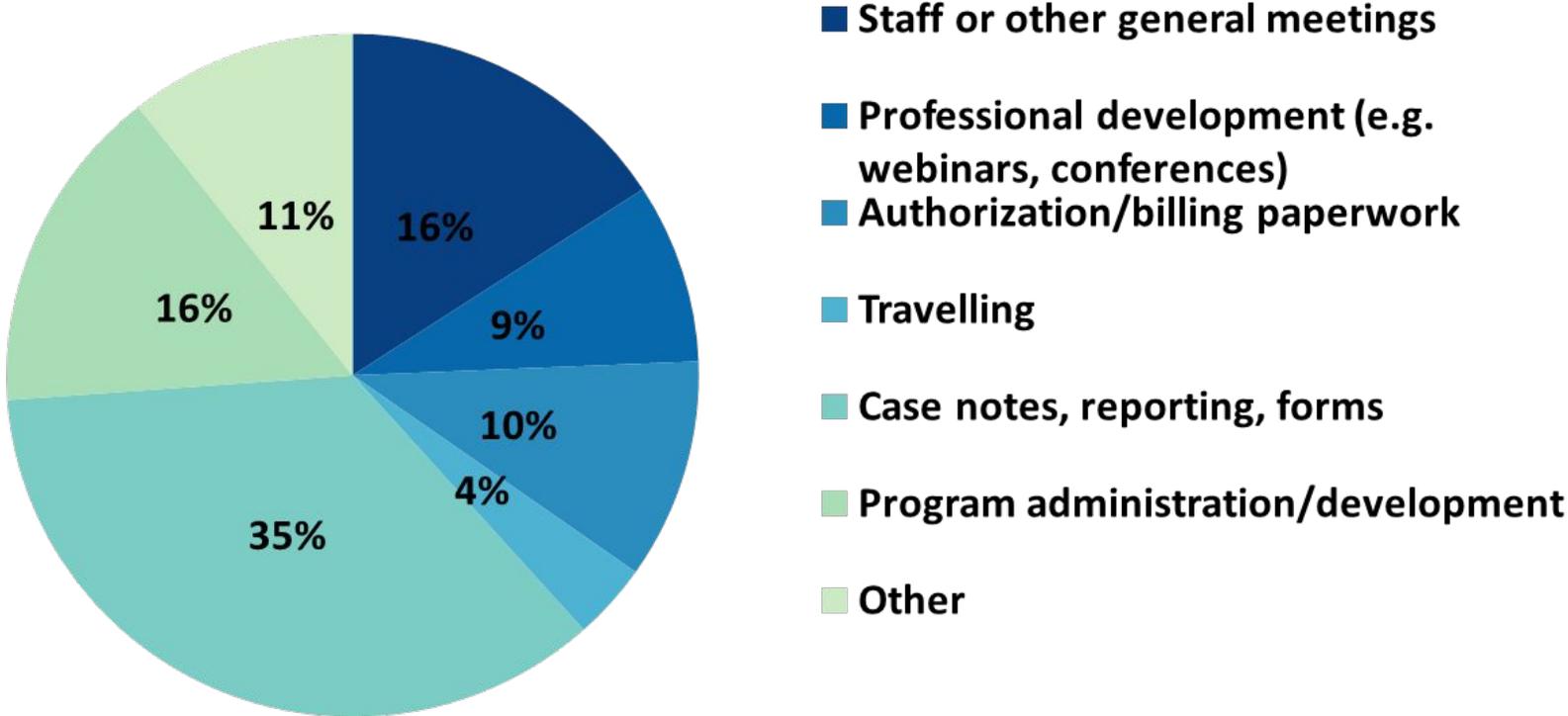
Who was your Primary Interaction



How are Employment Services Provided

This data represent a small number of providers who were able to respond to the original data collections efforts.

Primary Activity for Paperwork, Meetings, Program Business



Monitoring - Data on Follow Along Supports

- Can the primary activity of time spent on Follow Along Supports be tracked?
- Are more detailed data on total time spent monthly per client for Follow Along Supports available?
- Can providers differentiate and track direct time spent with client and indirect time spent with others as part of the Follow Along Supports service?
- Are the activities identified in the previous slides consistent with what providers are seeing in the field?
- Are there other activities that should be included?

General Ledger Template

General Ledger Template: Updates and Next Steps

Over two years of engaged GL Template training and technical assistance

- Fiscal Year 2024 General Ledger Templates
- Training and Technical Assistance
- Provider informed materials updates
- Planning for FY 2025 Template submissions
 - GOAL: 100% provider submission

dda_rate@hilltop.umbc.edu

Open Rate Review Advisory Group Member Discussion

Public Comment

Next Steps and Adjournment

MAY 2025

SUN	MON	TUE	WED	THU	FRI	SAT
27	28	29	30	1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

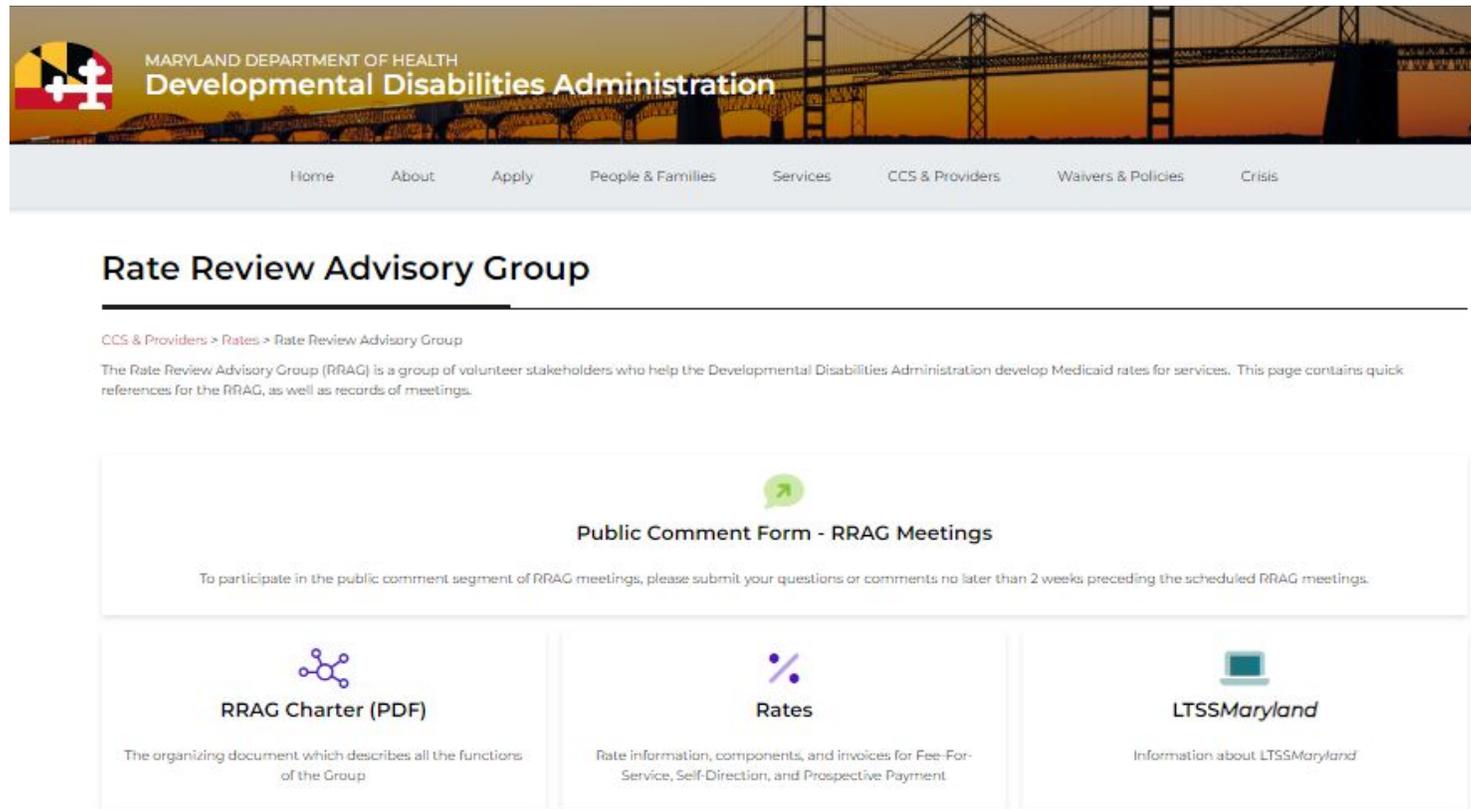
Upcoming Meeting Dates

The next RRAG meeting will be held **Wednesday, May 28, 12:00 – 2:00 p.m.**

Remaining RRAG Dates
Thursday, July 10, 2025 12:00 to 2:00 PM
Thursday, August 21, 2025 12:00 to 2:00 PM

Rate Review Advisory Group Materials

<https://health.maryland.gov/dda/Pages/LTSSMaryland/RRAG.aspx>



The screenshot shows the website header for the Maryland Department of Health Developmental Disabilities Administration. The navigation menu includes: Home, About, Apply, People & Families, Services, CCS & Providers, Waivers & Policies, and Crisis. The main heading is "Rate Review Advisory Group". Below the heading is a breadcrumb trail: "CCS & Providers > Rates > Rate Review Advisory Group". A paragraph explains that the RRAG is a group of volunteer stakeholders who help develop Medicaid rates for services. Below this is a section titled "Public Comment Form - RRAG Meetings" with a green speech bubble icon. The text states: "To participate in the public comment segment of RRAG meetings, please submit your questions or comments no later than 2 weeks preceding the scheduled RRAG meetings." At the bottom, there are three cards: "RRAG Charter (PDF)" with a network icon, "Rates" with a percentage icon, and "LTSSMaryland" with a laptop icon.

MARYLAND DEPARTMENT OF HEALTH
Developmental Disabilities Administration

Home About Apply People & Families Services CCS & Providers Waivers & Policies Crisis

Rate Review Advisory Group

CCS & Providers > Rates > Rate Review Advisory Group

The Rate Review Advisory Group (RRAG) is a group of volunteer stakeholders who help the Developmental Disabilities Administration develop Medicaid rates for services. This page contains quick references for the RRAG, as well as records of meetings.

Public Comment Form - RRAG Meetings

To participate in the public comment segment of RRAG meetings, please submit your questions or comments no later than 2 weeks preceding the scheduled RRAG meetings.

RRAG Charter (PDF)
The organizing document which describes all the functions of the Group

Rates
Rate information, components, and invoices for Fee-For-Service, Self-Direction, and Prospective Payment

LTSSMaryland
Information about LTSSMaryland

Thank You!