

CONTINUING EDUCATION COMMITTEE REPORT
submitted before
February 14, 2007

Since the January 10, 2007 Board meeting, the following programs have been received and reviewed by the members of the Continuing Education Committee. The programs listed meet the criteria set forth in COMAR 10.29.05.03 Standards of Continuing Education Pre-approval.

Motion: **The Committee requests Board approval/disapproval of the following programs:**

<u>Name of Sponsor & Program</u>	<u># of Hours Requested & Approved</u>	<u>Disapproved</u>
International Cemetery and Funeral Association	16 total approved	
703-391-8400		
Annual Convention		
Government and Leal Updates	2.0	
How to Set up an OSHA Safety Training Program	1.0	
How to Create "The Experience" and Differentiate Your firm	1.0	
Are we are own Worst Enemy? The Status Quo And the State of the Art	1.0	
The Cemetery and Funeral Business of the Future	1.0	
Avoiding the Off Ramp: Keeping Cremation Families out of the Exit Lane	1.0	
Cremation Marketing, Presentation and Packaging	1.0	
Helping Families Create a Cremation Tradition	1.0	
Creating Custom Personalized Funeral Arrangements		
The Cremation of Sam McGee: The 21 st Century Customer	1.0	
How to Boost Your Firm's PR and Business	1.0	
Difficult Embalming Cases	1.0	
Symposium on Disaster Preparedness and Recovery	2.0	
How to Create Video Tributes In-House	1.0	
Exhibit Hall Viewing	1.0	
Networking Reception		1.0
Las Vegas		
March 20-23, 2007		
Anytime Med-Ed	2.0	
Bloodborne Pathogens		
410-360-3869		
On-line course		

Maryland State Funeral Directors Association	
410-553-9106	
Mass Fatalities Incident Response & Nuclear, Biological and Chemical Weapons of Mass Destruction Incident Response Glen Burnie March 30 – April 1, 2007	18 - total
Regulatory Support Services Science	3.0
804-784-7347 Pandemic Flu: A survival Kit for Funeral Professionals Various locations and dates	
Matthews Cremation Division	
800-327-2831 ext.112	5.0 total
Transformations 2007- Business Metamorphosis	
Cremation Investment 101	1.5
Mastering Cremation Merchandising and Marketing	1.5
The Integration of Pet Loss Memorial Services	1.0
The Power of Fresh Flowers	1.0
Time and Place: To Be Determined	
Delmarva Funeral Service Association	2.0
410-749-3281 History and Day-to-Day Operations Salisbury, Maryland 2/15/07	
National Funeral Director's Association	
1-800-228-6332	
Dover Air Force Base: Military Benefits/Entitlements And Mass Fatalities 2/27/07	2.0
Preneed Management 3/22/07	2.0
Advance Directives 4/19/07	1.0
FTC Update Teleconference 5/10/07	2.0
Cremation Arrangements 5/25/07	2.0
EPA Update Teleconference 6/7/07	1.0

OSHA Web Seminar 6/28/07	2.0	
HR for the Next Generation Employee 7/26/07	2.0	
Cremation Due Diligence 8/28/07	2.0	
Telephone Based and Web-based Learning programs		

National Funeral Director's Association

1-800-228-6332

ONLINE LEARNING CENTER

ADA Employment Compliance for Funeral Homes	3.0	
Communicable diseases	3.0	
Conflict Management for Funeral Directors	3.0	1.0
Controlling Accounts Receivable	3.0	
Embalming the Obese Case	3.0	
Ethics in the Real World: Guidelines for Ethical Decision-making in Funeral Services	3.0	
Funeral Home Remodeling or New Construction	3.0	
Hispanic Funerals	3.0	1.0
Professional Ethics in Funeral Service: NFDA's Code of Professional Conduct by NFDA	1.0	
Time for Your Annual Check-up	3.0	
Understanding Adult Grief: Ways to Help Adults On their Grief Journey	3.0	1.0
Understanding a Child's Grief	3.0	
Understanding the Practice of the FTC Funeral Rule	3.0	
Wage and Hour Laws for Funeral Home Employers	3.0	
Delegating	2.0	
Essential Skills of Communicating	2.0	
Essential Skills of Leadership	2.0	
Improving Work Habits	2.0	
Managing Complaints	2.0	
Professionalism in the Office	2.0	
Providing Performance Feedback	2.0	
Supporting Change	2.0	

International Order of the Golden Rule

Boston Bound: The Inside Track **16.0 total**

Opening Session	1.0	
The Inside Track on Connecting with Baby Boomers	2.0	
Volume Breakout Session: Fewer than 150 Cases	1.5	
Volume Breakout Session: More than 150 Cases	1.5	
Great Ideas Exchange	1.5	
Everything You Wanted to Ask about Technology	1.25	
Financial Realities of Today's Funeral Home	1.25	

Respecting Fallen Heroes: Lessons Learned from the History of Arlington National Cemetery	1.25
Women in Funeral Service	1.25
Young Funeral Service Professionals	1.25
Canadian Roundtable	1.25
Innovative Customer Service	1.25
Revenue Generation	1.25
Panel Discussion: Revisiting Preneed: Its Relevance, Challenges and Opportunities	1.25
New Customer Service Opportunities Through Knowledge-based Funeral Services	1.25
The Inside Track on Decision-Making in a Climate Of Change and Uncertainty.	
Boston, Massachusetts	
April 10-21, 2007	

Pennsylvania Funeral Director's Assn.	6.0 total
Working with Difficult Families	1.0
The Unique Bereavement Issues of Organ and Tissue Donor Families	1.0
Helping Families Cope with Sudden Traumatic Loss, Mutilation & Missing Remains	1.5
Mortuary Cosmetology	1.0
Purifies by Fire: Cremation in American History – Solving the OSHA puzzle and Today	1.5
June 11-13, 2007	
Grantsville, PA	

Tri-State Fire Academy: WV. Board of Funeral Service Examiners; W.V. Funeral Director's Association	18.00	2.0
All Hazards Management Symposium		
April 17-19, 2007		
Huntington, W.V		

<u>Individual application for approval</u>	
International Cemetery and Funeral Association	11 total
Wild Work of Sales Conference	
703-391-8400	
Las Vegas	
January 18-19, 2007	

CONTINUING EDUCATION COMMITTEE REPORT
March 14, 2007

Selected Independent Funeral Homes

2007 Under Forty Seminar 8447-236-9401 Understanding Funeral Service Financial Results Early Bird Session Designated Risk Management for Funeral Service Providers Open Forum: Best Practices in Funeral Service Monterey, CA March 28-22, 2006	9.5
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National Funeral Director's Association

1-800-228-6332 Cremation Litigation Round Table: Discussion: Service Strategies Embalming the Organ and Tissue Donor Examining Effective Employment Practices Business Lessons learned from Modeling Mortuaries and Motivation The Dash Kentucky April 12 – 15, 2007	2.0 3.5 2.0 2.0 1.5 1.0
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Stella Maris

410-252-4500 Dementia and Caregiver Issues March 14, 2007 Personality, Personality Styles and Personality Disorders April 11, 2007 Timonium	3.0 3.0
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Jewish Funeral Directors of America

781-477-9300 Consumers and Funeral Service: Special Challenges for Jewish Funeral Directors New Jersey April 14, 2007	3.0
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Maryland State Funeral Directors Association 410-553-9106	
MSFDA 88 th Annual Convention	13.0 - Total
Maryland State Update	.50
News from the Allied Industries	.25
News from the Community College of Balt.	.25
OCME Update	.50
NFDA Annual Update	.75
News from Annapolis	.75
State Board Update	.50
Caring for the Caregiver	2.00
The OSHA Training Solution	1.00
Disaster Management	2.00
Bereavement and Trauma: A Mental Health Perspective on Grief	1.00
Pre-Need: As it Should Be	1.00
Disaster Response Update	,50
Board and Annual Meeting Ocean City, Maryland April 23-28, 2007	2.00
Aurora Casket Company 1-800-457-1111	
Cremation Arrangement Various locations and times	3.0
CMI Education Institute, Inc. 716-332-0287	6.0
Understanding the Needs of the Dying Baltimore May 21, 2007	
Grief Counseling: Cutting Edge Strategies Silver spring 5/9-5/10/07	12 .0 6.0/day

National Funeral Director's Association 1-800-228-6332	
A Time to Mourn, A Time to Comfort: A Guide to Jewish Bereavement	3.0
The Avian Flue Pandemic: Are you Prepared	3.0
Care of the Bereaved	3.0
Risk Management: Controlling Risk for Small Business	
Stress: The Spice of Life or the Kiss of Death	3.0
Valuable Things Grieving People need to Hear From you	3.0
What Weddings Teach Funerals	3.0
Zap the Generation Gap: How to Get Different Generations to Work Together	3.0
Home Study Courses	

Maryland Law states that a licensee may not receive credit exceeding three CEU's of that annual total required for correspondence work; video, sound-recorded, or television programs; or by information transmitted by other similar means as authorized by the Board. (See COMAR 10..29.05.05.G).